

Esc JO: SPAIN Pts 85; SWEDEN Kr 6.00; SWITZERLAND Fr 2.0; EIRE 50p; MALTA 30c

INCOME FUNDS A poor hedge for inflation



THE RAIL STRIKE Why Peter Parker has got tough p.12 ROBERT FOX ON a13

Lessons of the Falklands war

Fresh light on the Marconi .8 scandal



French leave in the Channel ports

### NEWS SUMMARY

# Callaghan Equities backs Heath on inquiry

Former Labour Premier James Callaghan yesterday joined Mr Edward Heath in asking why the proposed inquiry into the Falklands crisis should Falklands crisis should cramine the papers of previous

governments. He said what people wanted to know was whether the government acted

Mrs Tbatcher plans to ask both men, and Sir Harold Wilson, for access to their papers, which, she believes, are Crown property. Page 3

### Israelis gather

Israel continued its military build-up around Beirut, saying Palestinian guerrillas would be "wiped out" if they did not leave. Page 2

### Hijacker plea

Italy asked Sci Lanka to extradite a hijacker who beld 261 hostages on an Alitalia jumbo jet and got away with a £172,000

### Attack on left Leaders of the tax staffs' umon

left-wing group in the union. Iran killing

### Avatollah Mohammad Saddugl.

Avatollab Khomeini's representative in the Iranian city of Yazd, died in a grenade attack blamed on Mujahedin guerrillas.

### Runcie hits out

Archbishop of Canterbury Robert Runcie denounced racism, saying talk of repatri-ating people was a "dangerous fantasy.

Cosmonauts land France's first cosmonant, Jean-Loup Chretien, landed safely with two Soviet crewmates in central Asia after a nine-day

### China warning

Chinese Foreign Minister Huang Ha warned of a "tough and even violent" reaction if the U.S. kept selling arms to Taiwan.

### Mauritius deal

Mauritius accepted a British offer of £4m to compensate islanders displaced when Britain took over Diego Garcia atoll for military use.

### Lloyd beats King

At Wimbledon, Billie-Jean King-lost to Chris Lloyd, who will play Martina Navrallova in the women's final today. McEnroe beat Krick and Mayotte beat Teacher. Page il

### World Cup

Brazii 3, Argentina 1. Herrsching Kickers club left the West German Fontball Federatron in protest at the national leam's unsporting play

### Briefly ...

Greek cabinet is to be reshuffled today. Hong Kong will give £2m to the

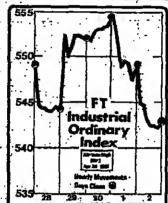
South Atlantic fund. Painter Joan Miro, 89, underwent eye surgery.

Wolverhampton Wanderers football club called in the receiver. Page 14; Lex, Back Page

### BUSINESS

# fall 6.3: Tokyo off 94.51

• EQUITIES were dismal on the prospect of another rail strike. The FT 30-share index



closed 6.3 down at 543, its lowest since January 18. Page 20; Business in June, Page 15

 GHATS held recent gains, helped by an easing of upward pressures on U.S. interest rates, The Government Securities in-dex closed 0.10 off at 69.29. Page 20:

• TOKYO'S Nikkel Dow index fell 94.51 to 7,084.87, partly on voted to expel organisers of a Httachi's share price drop. Page 16; Feature, Page 5

> • WALL STREET was 4.94 down at 798.33 near the close.

 STERLING eased to \$1.7315. down 25 points, and SwFr 3.6425 (SwFr 3.6575). It edged up to FFr 11.89 (FFr 11.88) and was unchanged at DM 4.2875. Its trade-weighted index was 91.3 (91.2). Page 19

 DOLLAR firmed to DM 2.476 (DM. 2.4725) and Y256.45 (Y256.25) hat slipped to SwFr 2.1035 (SwFr 2.109). Its index was 121 (120.8) Page 19

◆ GOLD rose \$2 to \$313 in London. Page 17

● ARGENTINA will seek to restructure its \$36bn (£20.7bn) foreign debt, President Rey-naldo Bignone said. Back Page; Romania requests rescheduling,

• UK RESERVES fell \$117m to \$17.7bn in June, the lowest for more than three years. Page 15

 SAVINGS and Investment Bank, whose licence was with-drawn by the Manx Government on June 25, will reopen next week, London's High Court was told. Page 3; Bank tax review, Page 15

 ITT is investigating allegatinns that one of its divisions violated the U.S. boycott of Iran during the hostage crisis

. U.S. UNEMPLOYMENT rate was 9.5 per cent in June, unchanged from May, its highest level since 1941. Page 2

• MINERS' leader Arthur Scar gill gave the Coal Board up to six weeks to withdraw a pit closure proposal or face industrial action. Page 3.

 MITSUBISHI, Japan's biggest trading house, reported net profits 24.2 per cent down at Y33.98bn (£76m) in the year ending March. Page 17; Japan 'feels pressure', Page 15

TOWN & CITY Properties cut full-year taxable losses from £11.05m to £2.94m after returning to profit in the second half.

### CHIEF PRICE CHANGES YESTERDAY

Addition a settlement and a second	
(Prices in pence unless otherwise	Indicated) "
RISES	Midland Bank 315 - 5
Rurr and WAT A 65 + 4	Pilkington 200 - 5
Bibby (J.) 275 + 10	Polly Peck 325 - 12
Eagle Star 343 + 16	Quest Auto 52 - 5
Firth (G. N.) 150 + 9.	Reed Intnl 284 - 6
Greatermans A 288 + 28	TI 104 - 8
Weath (C. E.) 345 + 8	TSL Thermal Synd 73 - 9
Howard Tenens 51 + 4	BP 274 - 6
Sonnedy Smale 165 + 5	Shell Transport 380 - 10
multi Bros 48 + 3	De Beers Dfd 187 - 7
27. 27. 27. 20. 20. 20. 20. 20. 20. 20. 20. 20. 20	Gld Mns Kalgoorkie 150 - 10.
FALLS 256 - 6	North Broken Hill 97 - 6
200 - 0	Peku-Wallsend 216 - 8
Moreon 255 — 8	Western Mining 167 - 16
200 - 6	44624211 18144111 1.4 264 20

# Jenkins triumphs in SDP leadership vote

BY PETER REDDELL, POLITICAL EDITOR . .

ROY JENKINS last night comfortably won the first election be to regain for the SDP some for the leadership of the Social Democratic Panty. He is now the favourite to

become the SDP/Liberal Alliance's candidate for Prime He won 26,256 votes com-

pared with 20,864 for Dr David winning margin-55.7 on the joint campaign for the per cent to 44.3 per cent-is

clear cut especially as Mr Jenkins bad appeared to be overshadowed during the Falklands crisis by Dr Owen's prominent role as party spokes-Jenkins admitted the

result was better than he expected, though; referring to the Warrington and Hillhead by-elections be added: "1 am getting used to coming from behind." The turnout was higher than expected—75.6 per cent of the

party's 62,372 members voted

in the first postal ballot for the

leadership of any British poli-

Mr Jenkins' priority will now of the momentum lost in recent months and to cement the ediance with the Liberals.
There is kikely to be pressure to reach final agreement on the share-out of parliamentary con-stituencies and to have candidates in place by the late autumn. Planning is also likely to start

-next election. Mr Jenkins will this morning launch a major campaign to argue that the SDP/Liberal Alliance is the only group with the policies to tackle the issue of high unemployment which

be believes must dominate the

next election. Last night. Mr Jenkins argued that the Alliance is essential to "the challenge of offering the public a new deal in British polities." He said people would turn from the Falklands crisis to unemployment and the economy.

The outcome is clearly that favoured by Mr David Steel, the Liberal leader, since Mr

Jenkins supports close links with the Liberals. His preference will now prevail over Dr Owen's desire for a distinctly separate identity for the SDP within the Alliance. This was the main campaign Issue.

For Mr Jenkins, the outcome marks a remarkable return to British politics only 18 months after the end of his four years in Brussels as president of the

The decision suggests that SDP members, who are on average older than voters generally, preferred the man of long ministerial experience. They acemed to want someone who will unify the Alliance in the short-term in the difficult run up to the next election, and who is believed to have the widest appeal scross the political spectrum to former Tory as well as to former Labour voters. Since Mr Jenkins is 61, the decision can be regarded as a short-term vote for someone

who will tide the party over the formative years. Neverthe-Continued on Back Page

BY DAVID HOUSEGO IN PARIS AND JOHN WYLES IN BRUSSELS

FRENCH STEEL producers try back into profit. increases due to have come into effect on July. 1 under the agreement between European steelmakers. However, officials yesterday claimed that the freeze was only "temporary."

They said France was trying to reconcile its EEC commitments with the domestic requirements of the Govern-ment—imposed prices and wages freeze.

Under the agreement be-tween the EEC's major steel-makers grouped in the Eurofer "chib," French producers should have raised prices by 3 to 4 per cent on July 1 as part of a 12 per cent increase agreed for the year as a whole.

Co-ordinated prices rises are a vital part of the European Community's crisis regime under which steel production is subjected to strict quotas with

steel prices while other producers are raising theirs, the disciplines which have been imposed on the steel market by

the Community could quickly disintegrate. Germany, for one, woold be tempted to carry out its threat impose quotas or border levies on steel imports, while other producers might lapse into

a spate of price cutting. However, the Commission is prepared to fight to ensure that France honours its treaty obligations and political undertakings. It bas the power to fix minimum to impose stiff fines if its orders

the aim of bringing the indus- however, the problem is that all munity.

Commission were surprised and devaluation stabilisation pack-alarmed last night by the French age. The only exceptions are age. The only exceptions are decision not to raise prices. If petrol prices, fruit, vegetables the French are allowed to freeze and producer prices of farm products.

At this crucial juncture in its economic programme, Paris is anxious to avoid any knock-on effect on domestic industry of a rise in French steel prices.

Officials emphasised yesterday that France wanted to bonous its commitments under the Eurofer accord and that negotiations were going on with the

Officials said the move did not signal an attempt by France to undercut other European producers. They insisted also that steel prices under the Coal and France did not want non-EEC
Steel Treaty and the authority members to use the temporary members to use the temporary "freeze" in French steel prices are disregarded. as a lever for forcing down For the French Government, prices elsewhere in the Comas a lever for forcing down

# French steel concerns fail to implement price rises

prices bave been frozen until

EEC Commission

# GEC-Hitachi to cut 800 jobs

BY GUY de JONQUIERES AND ROBIN REEVES

GECHITACHI, the television manufacturer owned by the General Electric Company and Hitachi of Japan, plans to make more than 800 of the 1,900 workers at its South Wales plant redundant in the next five months.

Management at the plant in Hirwaun, near Aberdare, told union leaders the factory would close unless they accepted the redundancies. Mr Frank Evans. local full-time official of the engineering workers union, sald the cuts had not yet been agreed and there would be further discussions with manage-The company said yesterday

that intense-competition and price-cutting in the television markel made drastic cuts essential if it were to survive. It is understood to be seeking a 25 per cent cut in costs this year. The plant was put on a threeday week for six weeks in May and pay increases have been deferred. Stocks of finished pro-

ducts bad fallen, the company said, but further measures were needed.

announced by any television spect about £3m on promotion manufacturer so far this year, recently. Its share of output But several other companies from the Ritwaon plant was have admitted they are having twice that of GEC last year.

to adjust output.
Thorn EMI, the largest wholly Britisb-owned manufacturer, said yesterday that it had lowered television production by 20 per cent since November and had frozen recruitment. It wanted to trim its labour force further in the next few months.

GEC-Hitachi, which was formed in 1979, is owned equally by the two parent companies. It makes colour televisions with screen sizes ranging from 16 in to 26 in, and has an annual capacity of about 300,000 sets. Production is believed to have been running at redundancies were therefore about balf this rate recently.

The company made a profit after interest of £250,000 in the year to March 31 on turnover of £56m. Sets made at Hirwaun are marketed separately by the parent companies Hitachi has been exception-

aid, but further measures were ally aggressive in its efforts to expand its share of the UK

The cuts are the most severe market and is believed to have 12 months 4.724.85 pm 4.654.85 pm

Demand for colour television sets has grown strongly to the past year, but it has not kept pace with the rise in supply. This is due partly to increased output from UK plants established or acquired by Japanese manufacturers since 1979, and to higher imports. GEC-Hitschi Is seeking 530

redupdaocies immediately and a further 300 oext November. It said 270 employees had already applied for voluntary rednodaocy, but some were highly-skilled workers it did not want to lose. Compulsory incvitable.

2 in New York July 1 Previous

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Weather Your Savings/inv. Week in the ANNUAL STATEMENTS Alliance Inv. .... Dom. & Gen. Trust

# **BR** toughens its position

BRITISH RAIL's services seem certain to be shut from midnight tonight by a strike of the train drivers' union Aslef. This fol-lows a significant further bardening of the BR board's position yesterday. Last-minute peace initiatives

today seem unlikely. The two sides were deadlocked last night over the imposition by British Rail of new flexible work rosters from tomorrow.

The temperature of the al-

ready-inflamed dispute between BR and the Associated Society of Locomotive Engineers and Firemen could be greatly increased if BR acts upon suggestions it is considering not re-employing drivers after the strike unless they cease to be members of Aslef.
Drivers would be deemed under the suggestion to have dis-

missed themselves after striking. They would be told in a personal letter from British Rail that giving up Aslef membership would be a necessary part of their return to work agreement. Such a suggestion would clearly show that BR was out to take severe action against

the continued existence of Aslef as a union. With the warnings that a strike might mean there would be no jobs for many drivers to come back to, it would present drivers with a stark choice of their job or their union.

However, it would carry the risk of setting the whole TUC against British Rail. BB made it clear yesterday that, in the event of a strike, a pre-condition for re-employment would be that drivers personally agree to accept flexible rostering. Mr Clifford Rose, BR starts, the return to work will be on the basis of flexible rostering,"

# This is a further bardening of British Rail's tough attitude. But an even firmer stance was

taken when BR disclosed new conditions with which Aslef would have to comply before BR would agree to suspend introducing the new roaters. These conditions were: The strike must be called off.
 Aslef must accept the prin-

Asier must accept the principles of the decision by the Ratiway Staffs' National Tribunal, chaired by Lord McCarthy, that flexible rostering should be introduced.

The Aslef executive should recall the policy-making annual assembly of delegates imme-

Why Peter Parker has got tough, Page 12 Editorial Comment, Page 12 Man in the News, Back Page

diately and recommend to the conference the acceptance of the staffs' tribunal decision on

rostering. • The Aslef executive should agree to the detailed introduc-tion of flexible rostering in a substantial area of the country -17 depots in Scotland-as a pilot scheme, British Rail's proposals still

leave the decision to the militant Aslef conference. But reinforced by the luclusion of flexible rostering in a return to work agreement, BR believes it can secure this key productivity issue. Last night Sir Peter Parker. BR chairman, sald: "The country has every right to be fed up with this nonsense. This

"We are not going to end up board member for industrial is just one fudge too far." relations, sald: "If the strike BR believes that Asler's agreement to a simultaneous experiment of flexible rostering

Coutinued on Back Page

issue must be put to bed.

### **EMERGENCY CAR PARKS**

Police said yesterday that sarking restrictions in London would not be relaxed if the rail strike takes place. Some parking meters will be suspended on certain roads to help traffic to flow more easily and emergency car parks will be opened in Birdcage Walk, Battersea Park, East Smithfield, Clapham Common, Regents Park and Kensington Gardens...

# Howell attacks **Aslef**

By John Hunt and John Lloyd

MR DAVID HOWELL, Transport Secretary, yesterday made a last-minute appeal to train drivers to disobey the strike decision of the Aslef executive In a bluntly-worded Commons statement, be described the threatened stoppage as "catastrophic—the most pointless strike called by a trade union in helf a conturn

in half a century.
"It is not too late for the many engine drivers who normally serve the public well to see that they are being grievously misled by their executive.

"They will go great barm to their own members' livelihoods, as well as to those of many others and to the railway itself. Much their wisest course is to cool off the strike and accept the introduction of flexible

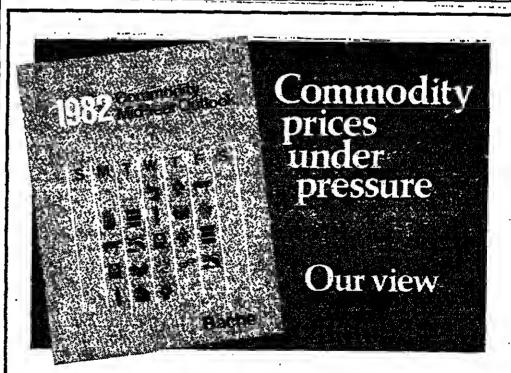
He backed the Insistence of British Rail that the strike must first be called off and only then would it be prepared to discuss with Aslef how flexible rosters should be introduced.

He pointed out that the executive could have ballotted the members on the strike at public expense but it bad chosen not to do so, "and one can make the necessary deduc-

tion from that."
There was strong support for the Government from Dr David Owen, for the Social Democrats. called for Mr Howell and Mr. Norman Tebblt, Employment Secretary, to investigate the possibility of introducing postal ballots for union executives. If that bad been done. Aslef would never have behaved in this "totally irre

sponsible way."
In Llandudno, Mr Micbael Foot, the Labour leader, told the annual conference of the Confederation of Shipbuilding and Engineering Union: "If the Government showed any kind of spirit of co-operation or consultation, even at this late stage, it could stop the strike.

"One of the major contribu-tions to the crisis bas been the refusal of the Government to honour its own obligations investment in



As prices decline to their lowest levels since June 1980, Bache analyses inflationary expectations versus the deflationary realities of the Reagan era.

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# Eitan threat to 'wipe out' PLO men

BY DAVID LENNON IN THE AVIV

ISRAEL continued its military to briticing around Beirgt yester. The Chief of Staff also briticing around Beirgt yester. The Chief of Staff also briticing around Beirgt yester. The Chief of Staff also briticing around Beirgt yester. The Chief of Staff also british the Israelt invaday as officials in Jerusalem statement of the participation of Lebanon had been post-the Palestinian guerrillas to leave the Lebanese capital had arranged by Mr. Philip Habib, around IIS Presidential leave the Lebanese capital had not yet achieved any result. General Rafael Eltan, the Chief of Staff, said that it would be possible to launch a military attack on the guerrillas in west Beirut without having to enter the densely populated quarters

The general said in a newspaper interview that if the guerrillas did not leave Beirut. guerrinas and not trave bound than the Israeli army would have to wipe them ont. The Palestinian Liberation Organisation could not be allowed to remain in the city, he said. If It did Israel would bave to repeat the operation at a later date, in much more difficult circumstances.

The Chief of Staff also tors not to do anything which The Modi'in Exrachi Research revealed that the Israelt inva-would encourage the PLO to Institute carried out the poll in planned to take place in July last year, but had been postponed after a ceasefire was arranged by Mr PhiMp Habib, the special U.S. Presidential envoy, who is now in Beirut.

Two senior French officials who visited Jerusalem yesterday the serior of Reinstein to the serior of the s before going to Beirut to try to sesk a settlement were told by Mr Yitzhak Shamir, the Foreign Minister, that they should not try to save the 6,000 PLO guer-

capital He appealed to M Francis Gutman, Secretary-General of the French Foreign Ministry, and M Bruno Delaye, a coun-sellor to the French Foreign Minister, not to interfere in the current negotiations, which, be said, are at a decisive stage. Mr Shamir also esked his visi-

rillas trapped in the Lebanese

would encourage the PLU to delay its departure from Belrut. To do so would be to prolong the Lebanese tragedy and delay a solution to the Palestinian problem, he said.

The Cabinet is due to cona crucial meeting. The Government may decide that it can no longer wait for the diplomats to try to reach a negotiated settlement and may order the army to move into the city to crush the Palestinian guerrilias and destroy their beadquarters.

stressed thet the sample polied did not encompass ell those called up to fight.

The majority of the protests against the war had been coming from soldiers returning from the battlefield who have example polied did not encompass ell those called up to fight.

Meanwhile, despite growing public protest in Israel against the war in Lebanon, a public opinion poll published yesterday reported that most Israelis support the war and would also vote beavily for the ruling Likud Party if new elections were beld now.

the third week of the war on behalf of the English language Jerusalem Post newspaper. The poll showed that 93 per cent of the adult public were able to justify the war in varying vene tomorrew for what may be degrees, though the polisters a crucial meeting. The Govern-

> about the scope and aims of the tovasion of Lebanon.

33 per cent thought it was too On election trends, it was re-



vealed that the ruling Likud bloc of Mr Menahem Begin would gain 11 seats mere than The poll found that just over at the general election last year. baif of those questioned thought while the mein opposition the operation had been carried Labour Party would lose nine out on a desirable scale, while seats. Likud would win 59 of the 120 seats in Parliament while Labour would get only 39

### Romania requests rescheduling of debts

By Peter Montagnon, Euromarkets Correspondent

ROMANIA yesterday formally requested about 200 commercial bank creditors to reschedule debts falling dne this year as well as arrears still outstanding from last It estimates the amount in-

It estimates the amount involved as some \$2.9hn (£1.7hn). Some commercial bankers said yesterday the float total could turn out to be lower as some of this debt is guaranteed by Western governments and is covered by a separate rescheduling by a separate rescheduling

The official request follows an ontline rescheduling pro-posal made in March which was not immediately followed through because Romania was preparing a detailed information package on its economy. This package is now ready and will probably be sent to

the banks next week. It will help them analyse the pro-posal to defer repayment of commercial hank debt for up to six and a half years.
Terms of the proposed re-scheduling are the same as

those amounced in March and involve a margin over Eurocurrency rates of 13 per cent and a renegotiation fee of 1 per cent.

The significance of yesterday's news is that Romania is now going ahead with the formal arrangements after several months delay.

The move follows completien of an agreement with the International Monetary Fund last month. This allows Romania to resume drawing on its \$1.5bn standby credit. A further indication of pro-

gress towards resolving Romania's debt problems comes with news that Western government credits will meet Romanian officiels in Paris next week to discus rescheduling of official debt.
Romania is estimated to
have foreign debt of about \$10bn of which \$4.5bn represents money falling due this year and arrears from last.

It also has debt ontstanding to the IMF and World Bank as well as to foreign companies from which it has bought imports.

### West German industrial output down

By Kevin Done in Frankfurt

THE West German economy is still showing few signs of emerging from prolonged recession—the longest of the post-war period—with indus-trial production continuing to stagnate slightly below last year's depressed level.

Latest figures released by the Federal Economics Ministry show industrial production in April and May at 0.5 per cent below the level set a year earlier.

On a seasonally-adjusted basis, ontput in May showed no change over April, while on a two-menth comparison, production in April/May showed a small drop over February/March of 0.5 percent

The Federal Government bas received little comfort on the inflation front in the last two months, with retail prices again starting to rise faster, fuelled by higher tobacco taxes and rising petrol prices. Provisional figures for June

show retail prices rising over May. Prices were 5.8 per cent higher in June compared with the same month a year ago, against an increase of 5.3 per cent in May. Chances of an early upturn

in the economy are also being hit by falling expert orders in some of West Germany's most important industrial sec-

New foreign orders booked by the mechanical engineer-ing sector fell by 14 per cent in real terms in May,

# ITT investigates Iran embargo allegations

conglomerate, is at the centre of an international controversy the company's divisions that one of the company's divisions violated the U.S. however of Iran during the U.S. boycott of Iran during

allegations and has turned over to the U.S. Government the ap-propriate documents and infor-mation concerning the controversial issua.

IIT has also suspended the President of a division which manufactures equipment for electric ntilities and accounted for \$75m (£43m) of the conglomerate's \$23.2bn sales last

The controversy erupted after a former ITT business agent allegadly demanded more than \$25m. from ITT in return for definition of the control destroying evidence concerning the epparent violations of the Iranian boycott.

Iranian boycott.

ITT, in a statement, said that on May 26, two of its representatives met a former agent at his request. "At the meeting, the agent demanded over \$2m from ITT to destroy certain documents he claimed to have in his postersion regarding not in his possession regarding possible violations of the Iranian boycott regulations that would be embarrassing to ITT," the

statement said. The conglomerate said it told the agent that "we would not submit to blackmail." The corporate representatives had told him that an immediate investigation of his allocations. gation of his allegations would be opened and that the results of that investigation would be made available to the proper authorities in Waehington. ITT disclosed that the allega- fine.

INTERNATIONAL Telephone and Telegraph (ITT) the New York-based telecommunications conglomerate, is at the centre of an international controversy international controversy that one of the company also said:

"Senior management of the company also said:

"Senior management of the company also said: company first learned of these allegations after the pretuninary iovestigation was under the hostage crisis.

The company is conducting an internal investigation of the now under way establishes violation in the company is conducting an internal investigation of the now under way establishes violation.

lations have occurred, disciplinary actions will be taken in keeping with the company's etringent policies." etringent policies."

To the further embarrassment of ITT, the Washington Post yesterday published an extensive report based on a series of interviewe with the lormer ITT agent. According to his statements ITT sold the equipment in 1920 to long shipsing it with

in 1980 to Iran, shipping it with the holp of a Finnish firm via the Soviet Union.

The agent also denied the blackmail charges claiming, in the Washington Post, that he had met ITT officials last May to setlet a breach of contract claim for commissions over the sales to Iran. The value of the shipments to Iran is said to have

totalled S3m.

He also alleged that another TIT subsidiary in Spain broke the U.S. embargo by allegedly selling telecommunications equipment to Iran at about the same time. ITT is also investigating this allegating.

Former President Jimmy Carter Issued the economic sanctions against Iran after the has. tages were seized in 1979 under the International Emergency Economic Powers Act. The maximum civil penalty under the act is \$10,000 for each violation. The maximum penalty for a willful violation of the act is 10 years in prison and a \$50,000

# Siberia pipeline embargo 'might have been avoided'

PRESIDENT RONAL Reagan's credits issue, Mr Olmer said it of internal progress towards sanctions has risen rather trade issues, since World War controversial embargo on the was "conceivable" that credit lifting martial lew in Poland, sharply recently." supply of European manufactured equipment for the \$7bn (£4.1bn) Siberia-West Europe gas pipeline might have been avoided if European govern-ments bad agreed earlier this year to beavier restrictions on trade and the supply of credits to the Soviet Union.

But U.S. efforts to secure new "disciplines" on trade through negotiations with its European allies had shown that such restrictions were "not on the cards," Mr Lionel Olmer, the U.S. Under-Secretary of Commerce for international trade,

might change his mind over the pipeline sanctions if the Euro- The real basis for the Presisubstantial costs through the peans made fresh moves on the dent's decision bad been the lack imposition of these kinds of

restrictions could be established Mr Olmer went on which would impose an equivalent penalty to the embargo on

Speaking from Washington in a telephona interview, Mr Olmer added that under U.S. law, the regulations implementing the sanctions would not be adopted until August 18 and until then the comments of foreign gov-ernments would be taken into

cards." Mr Lionel Olmer, the closest that any U.S. official has national income bad risen to U.S. Under-Secretary of Competer of competence for international trade, that tighter restrictions on At over 7 per cent by 1980. While avoiding any suggestion that trade and credits for the Soviet. Of imports in national income Union inght be able to substitute for the emission on pipe double previous estimates.

The Soviet Union had to be made to pay a price for its complicity in the Polish crack-down. The Administration had statistics showing the Soviet Union to be more dependent on international trade than had been previously realised.

Imported machinery now accounted for up to 20 per cent of newly installed equipment. while the ratio of imports to national income bad risen to 20 per cent by 1980.

Mr Olmer also said that talks

settling the bitter clash over steel between the U.S. and the It is believed in Brussels that

steel exports.

Negotiations in the days leading up to the imposition of duties, however, foundered be-cause of the wide gap over the share of the U.S. market which could be allocated to EEC steel. liberalised régime for trade in Both sides are now-hoping services, but some European that an agreement on the steel

issue can draw some of the heat

Still, friction caused by the would be restarting with the high levels of U.S. interest rates, European Commission aimed at agricultural conflicts and above agricultural conflicts and above all, the Soviet pipeline row would still remain, and Mr Olmer acknowledged that if negotiators at these talks will there were no progress on any try to secure a voluntary re- front in the next three months, straint agreement on European that "would clearly have a very chilling effect" on the ministerial meeting of the General Agreement on Teriffs and Trade (Gatt) planned for November. The U.S. is looking to this gathering to agree en a more clear that little progress can be expected unless the current out of the most serious clash be expected unless the curr tween them on economic and polital climate is improved.

# Black workers in gold mine riot | Settlement likely in

BY BERNARD SIMON IN JOHANNESBURG

mines have been hit by strikes the Driefontein mine, said it mum monthly wage for underand rioting by black employees on the eve of a strike ballot by white miners.

expected most of the strikers to ground miners is now R150 return to work for the night (£77), compared with the Chamber of Mines minimum R129. by white miners.

Thursday night at Driefontein.—The disturbances coincide the strike ballot scheduled for Consolidated, near Carleton with a Chamber of Mines an next Wednesday.

ville, south of Johanneshurg, nouncement that black miners' The yote follows the breakand the Buffelsfontein and Stilling minimum wages.—will be down in wage negotiations befontein mines in the Western increased by 12 per cent. Last tween the Chamber of Mines Transvaal, Considerable damage year's average increase was 26 and militant white trade unions. was caused to mine buildings

Canada seeks

European share

in Arctic LNG

By Richard Mackie in Toronto

AN AGENCY of the Canadian

Government has approached

France, West Germany and other western European coun-

tries seeking their participation

in a scheme to develop natural

gas resources in the high Arctic and deliver liquefied natural gas to Europe. The plan, called the Arctic Pilot Project, was origi-nally intended to deliver the gas to the U.S., but western Europe

now seems potentially a better

Petro-Canada, the Federal Government's oil company and the agreed sponsor of the APP

bas recently had discussions

with several western European

countries, Mr Wilbert Hopper

chairman of the oil company

No fundamental decision has

been taken about changing mar-

Next week, federal energy minister Mr Marc Lalonde and

his French counterpart, M

Edmond Herve, are to discuss

possible French investment in the project,

market

confirmed.

kets, Mr Hopper

Adml. 'Sandy'

home tomorrow

His position as task group commander is being taken over

by Rear-Admiral Derek Reffell,

a former director of naval war-

fare and former commander of

Woodward

By David Tonge

fighting

THREE South African gold South Africa, which manages mines. Anglo American's mini-

The causes of the unrest are . Yesterday, leaders of white About 20,000 workers were not clear but appear to be remineworkers met in Johannes involved in disturbances on lated to wage demands. burg to discuss their strategy on - burg to discuss their strategy on

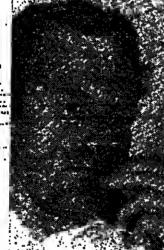
. The Chamber has offered an and motor vehicles. Several The disturbances have so far increase of 9 per cent, saying hundred strikers were arrested. not spread to mines administrate it cannot afford more heBy yesterday afternoon, about tered by Anglo American Corcause of the fall in the gold half the workers had agreed to poration where black workers price. Workers are demanding resume duties. Gold Fields of earn considerably more than at 15 per cent.



HMS Hermes, the task-force flagship during the Falklands Maj.-Gen. David Thorne is this month to succeed Maj.-Gen. leremy Meore as commander of British forces on the Falkland Islands and military commis-

Before being sent to the Falk-lands, Admi Woodward was one of the three fully sea-going admirale among Britain's 37 rear admirais. Britain also bas 11 Vice-Admirals, six full Admirals and

one serving Admiral of the



enced after telling the British press that the recenture of South Georgia was "the run-up to the big match, which in my view should be a walkover." He wae also criticised by some officers in other services who said be kept his fleet far to the east of the Falklands, failed to provide air cover dur-ing the Bluff Cove landings, and did not come onshore to

# strike at Talbot

BY DAVID HOUSEGO IN PARIS

Talhot motor company plant at Citroen, it has championed the Poissy near Raris, after the rights of the largely immigrant recommendations of a Government appointed mediator CSL union.

The GGT bas imposed major reception from the unions.

The GGT bas imposed major defeats on the CSL in recent defeats on t In principle, the recommen-

workers can expect overall Talbot's costs.
wage increases this year of The majer r 12-13 per cent-above the govhelped settle recent strikes at Citroen—like Takon, part of appointe the Peugeot group—has proposed a FFT 400 (£33) bonus for employees on November 1 and of conthe launching of the Samba ditions.

bonuses to escape the impact study the broadening of pro-of the wage freeze could set a duction workers' jobs precedent in other industries.

A SETTLEMENT appeared in The dispute has much sight yesterday to the bitterly strengthened the Communist-fought four-week strike at the led CGT union at Talbot. As at

defeats on the CSL in recent union elections at the Citroen dations are in line with the Government's current pay result of the greater freedom it freeze in postpooing all has won for union activity.

A further consequence of In practice, production line the strike is an increase in

The majer recommendations of Prof Dupeyroux are similar ernment's target inflation rate te those he made at Citroen.
of 10 per cent—as a result of They provide for increased promotions and bonuses to he status fer trade unions, limits awarded after the freeze ends. on management's power to Professor Jean - Jacques discipline workers, and important the Government appointed mediator, who also As at Citroen, two externally appointed committees are to be

established to versee the bringing in of labour referms and of changes in working con-In addition, Prof Dapeyroux car which is made at Poissy. — In addition, Prof Dupeyroux The use of promotions and has proposed a committee to

Talbet jobs cuts, Page 3

# Labour policy 'disastrous'

BY JOHN WYLES IN BRUSSELS

Affairs, warned bere yesterday thet the British Labour Party'e policy of withdrawal from the EEC was "a recipe for disaster." A statement from the party's national executive com-mittee was "a shameful document," be eaid.

Teet. and did not come onshore to 34-page report, a comprehen- European Community? British
The admiral was quickly sil- get the feel of the campaign. sive rejoinder to the NEC Lebour Group, Brussels, £1.

MR IVOR RICHARD, the Euro- document, which has been compean Commissioner for Social piled by the British Labour Group in Brussels. Virtually all those who have worked on the report are British nationals employed by the Community. · A British withdrawal would

spell an end to their Eurocareers. But yesterday one of them vigerously denied they were motivated by self-interest. Mr Richard was launching a British Withdrawal from the

### U.S. unemployment rate held at 9.5%

summer.

BY REGINALD DALE, U.S. EDITOR, IN WASHINGTON

U.S. UNEMPLOYMENT held not include many students steady, at the post-war record entering the job market this steady at the post-war record rate of 9.5 per cent in June, the Labour Department said yester-day. The department indicated that while the recession ap-peared to be bottoming out, the Jobless total could still edge higher in the coming months. The June total, the same as in May, was marginally higher than April's 94 per cent. It was

than April's 9.4 per cent. It was accompanied, however, hy postwar record of unemployment levels of 8.7 per cent among adult men and a staggering 52.6 per cent among black teenagers. said that despite the fact that the total figures appeared to be holding steady, the labour somewhat weaker in June.

agriculture, where it fell from 18.2 per cent to 16.3 per cent. Labour Department officials For manufacturing industry as a whole, unemployment was 12.3 per cent. Total employment declined market appeared to have been by 350,000 to 99.5m following en Increase of 780,000 in May.

The number of "discouraged

workers," those who have given

up looking for jobs, rose by

160,000 to a high-of 1.5m in the second quarter. This continues an upward trend which began before the latest recession gut

under way, the department said.

The highest levels of unem-ployment were in the construc-

tion industry, where it rose to 19.2 per cent in June, and in

The survey week used in After seasonal adjustment, the collecting data cama earlier total number of unemployed than usual this year, and did

### Senate committee backs Republican tax increases BY REGINALD DALE, U.S. EDITOR IN WASHINGTON

THE U.S. Senate finance com- funds needed to keep govern

mittee, resterday approved a \$21bn Republican package of tax increases. It also decided to preserve the third and final 10 per cent instalment of President Ronald Reagan's income tax cuts due for July 1, 1983. The vote came as federal em-ployees prepared themselves for pay cuts and part-tima work as a result of budget problems. The first 300 employees are to be laid aff on Tuesday. Thousands could be affected if there is no

early action by the Democrat-controlled House of Representa-House approval is needed for the final version of a supplementary appropriations Bill that would provide the stop-gap

ment departments running. The House adjourned for the Independent Day recess without endorsing the Bill after the Senate finally approved a fourth version of the measure earlier in the week.

The tax increase Bill is intended to implement the budget compromise agreed last month hy the House and Senate. It aime to raise an extra \$98bn in extra federal revenue over three years. .

Proposals in the Bill Include a doubling of federal tax on eigarettes, reduced tax deductions for medical expenses and an automatic 10 per cent with holding tax on dividends and in-

As Jardine Matheson celebrates its 150th anniversary, Robert Cottrell looks at the history of Hong Kong's most aristocratic trading house

# Supreme boss with finger in 40 pies

TATPAN, as readers of Mr. James Clavell's novels will know, is the Chinese term Although Mr Davld Newbigging, Jardine's chairman, does not cultivate the title, he fits the mould. Hong Koug is people, and Mr Newbigging is one of them. They know one another from the same clubs, the same boardrooms, and lengthy sessions on government advisory bodies. They are not a conspiracy somuch as a consensus.

Mr Newbigging was born in China of a Scottish family... Son of a Jardine's man, Mr Newbigging joined the com-pany immediately on completing military service in 1954, became a director in 1967 at 33, and chairman in 1975. Mr Newhigging is a director of 40 companies. roughly half of which provide

active, time-consuming jobs.

He serves on the two senior

government bodies, the Ex-ecutive Council and Legislative Council - Exco and Legco—and to follow through his working week is to see all of the Hong Kong powers that he, public and private, in action. He is ebairman of Jardines.

He is also chairman of its sister company, Hong Kong Land. He is the newly-appointed chairman of Hong Kong Electric Holdings, one of the territory's two power utilities, and a director of Hong Kong Telephone Company, the domestic monopoly. Land and Jardines own onethird of each other, while Land owns one-third of the telephone company and a fifth of the electric company

If you want a local merchant bank in Hong Kong, you will probably go to Wardley or Jardine Fleming. Mr Newbigging is chairman of Jardine Fleming. Wardley's parent is the Hong Kong and

Shanghai Banking Corporstion. Mr Newblgging Is a director of that, too. "The ation. Mr Newolfging is a director of that, too. "The Bank," as it is called locally, dominates the domestic market and is effectively Hong Kong's central bank. If you want to business with Hong Kong, you may well turn to the Chamber of Commerce or the Trade Developmerce or the Trade Develop-ment Council. Mr Newbigging is a member of both. If you live there, your daily pint of milk probably comes from the Dairy Farm Company—chair-man, Mr David Newbigging. If you want to drive around in style and buy a Mercedes, then Zung Fu will supply it. Mr Newbigging drives one himself—as well he might, being a director of Zung Fu. When the Hong Kong budget goes through the Legis-lative Council, Mr Newbigging is sitting there listening to it. Delivering it is Financial Secretary, Mr John Bremridge, formerly Mr Newbigging's opposite number in tha

private sector as chairman of Fellow-Hong Swire Pacific. Mr Newbigging is an imposing, formal man with a purposeful air, a hardy constitution and a formidable appetite for work. He gets into the office around 8.30 most days, and leaves perhaps 11 bours later. Four hriefcases sit by his desk. At least two of them go home with him.
For just a slice of his life, try the afternoon of Friday. May 28 this year. He arrived in Hong Kong at 1.15 pm on a flight from Tokyo, where he had attended a meeting of Morgan Guaranty's Inter-national Council, on which he sits. At 3 pm he chaired a Jardines board meeting. At four, he met Mr Peter Wil-liams, ontgoing chairman of Hong Kong Electric — and former chairman of the Jockey Club. At 5.30 pm, Mr Newbigging was chairing Electric's annual meeting. An bour later, he was meeting Jardines's joint managing dir-



Mr Donald Newbigging, chairman of Jardine Matheson since 1975, is closely involved in every area of Hong Kong's life throngb his many directorships

ector, Mr John Heywood. By early evening be was flying to London. For relaxation this spring, Mr Newbigging climbed the foothills of Everest.

# Colourful past needs repeating profitable line was the running grandest of Hong Kong s in of contraband opium into China. old men, paid tribute to the company on behalf of sbare-

the first public offering of its shares in 1961, the Hong Kong Police riot squad bad to be called out to centrol the crowds besieging banks to withdraw meney to apply for the issue. The offer was oversubscribed 56 times as investors scrambled for a stake in the trading con-glomerate which they called the "Princely Hong".

The "Hongs" are the Euro-pean-owned Hong Kong trading bouses. Jardines, as its nick-name suggests, has traditionally been the aristocrat among them. This week it comes of age, at 21, as a public company and also celebrates the 150th anniversary of its foundation.

Back in 1832, in the days when sailors in the region favoured a cocktail of "Canton gunpower." alcohol, tobacco Juice, sugar and arsenic, Wil-liam Jardine and James Matheson were two tough

Wars began, Jardine and Metheson were powerful and canny enough to sway tha Hong Kong as part of the post-war settlement.

When Jardines went public, it disclosed profits for 1960 of HK\$8m (£767,000). Porfits last year were HK\$723m (£69m), and the group has 39,000 etalf in 20 countries. Its interest range from South African hotels through liquor distribution in Japan to Insurance bution in Japan to Insurance in the United States, though two-thirds of its assets remain in Hong Kong and Chins.

The 150th anniversary celebrations began with a Chinese New Year fireworks display hver Hong Kong harbour, watched by 2.5m people and climaxed this week with the owland Scots whose most profit- annual meeting on Wednesday Lowland Scots whose most at which Lord Kadoorie, the

Jardines has class and shows

it. Its executive offices are on the top floor of Hong Kong's British government into taking most prominent building, Connaught Centre, and have au oldworld charm of wood-panelled walls and white-suited waiters in attendance amid paintings and photogrephs of a century and a half of Jardine's men. Like many aristocrats, how-ever, it has found thet class alone is not enough to maintain position emid parvenus with bigger bank belances end sharper teeth. So, in true aristocratic fashlon, it married rich. It had a long and close relationship, with Hong Kong Land, one of the world's largest property companies.

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THATCHER UNDER FIRE AGAIN ON FALKLANDS INQUIRY

# Callaghan joins row over Cabinet papers

MR JAMES CALLAGHAN, the former Labour Prime Minister, yesterday joined Mr Edward Heath in questioning why Mrs Thatcher wants the proposed inquiry into the origins of the Falklands crisis to examine the papers of previous administra-

Callaghan's statement avoided the personal hitterness of Mr Heath's exchanges in the Commons with Mrs Thatcher on Thursday. But he was very critical of the Prime Minister's

handling of the issue.

He said he had so far had no approach from Mrs Thatcher to examine the papers of his sideralist to what she says as administration. "So I do not I have absolutely no reason to know ber reasons for making prevent reasonable access." such a very nonsual request.

Presumably, when Mrs Heath's question on why Mrs Thatcher gets in touch with me. Thatcher wanted the inquiry to her request and also invite my said. "The large correspon-comments on the person whom dence I am getting from the

Disclosure

discounted

Law Courts Correspondent

FEARS that disclosure to

High Court judge of ministerial and other governmental working

papers might affect the efficient functioning of the Civil Service were discounted yesterday.

had resulted in departmental

documents occupying the public

appeal by the Department of Trade against a High Conrt

order to produce for a judge's

inspection 100 ministerial work-

ing papers dealing with the

formulation of government policy towards the British Air-

ports Authority between 1977

about 150 other, non-ministerial

Mr Henry, for Pan American and Trans World Airways, said

that government was much more

open now than it was 10 years

The idea that the public service would be prejudiced by a

judge inspecting the document

that if disclosure were ordered

in this case it would open the

floodgates to many similar

This was a most unusual case, he said, involving an attack on

the formulation of government

policy.

If disclosure of ministerial

documents could not be obtained

in this case, it was hard to en-

visage any that would justify

such documents seeing the light

Injunction on

COURT injunctions

against Greenpeace and its

associates attempting to inter-

Mr Justice Sheen yesterday.

hundred tonnes of slightly con-

taminated waste, sealed in con-crete, is scheduled to be dumped

ternationally-agreed procedures

Agency of the OECD,

Later this month, several

Greenpeace

applications.

"simply laughable," he said.

He dismissed a suggestion

departmental documents.

The judge had reached the

cross-appeal against the judge's South Wales; refusal to order disclosure of Only one

He was concluding his argu-

stage, be said.

Int ras

By Raymond Hughes,

fears

THE Falklands inquiry was mentioned in the Court of Appeal verterday during the Department of Trade's appeal treported elsewhere on this page) against a High Court order that it disclose 100 ministerial working papers for inspection by a

Mr. Simen Brown, counsel for the Department, told the

ship ineerids should conduct such a scrutiny of papers that are not ness. I shall give full consideration to what she says, as

Mr Callaghan repeated Mr look back to the mid-1960s. He

court: "It has been confirmed to us by the Cabinet Office this morning that there is no question of Cahinet papers of a previous administration being made available to this administration. What is contemplated by the Prime Minister is privileged access by Privy Conneillors for the specific, limited purpose of the

bappened several years ago. find the major concern is whether the present Govern-ment acted prudently and with foresight in the early months of this year to forestall an invasion of the Falklands and so sava many lives, ships and

Falldand Islands inquiry."

In a BBC radio interview yesterday, Mr Heath suggested

Lloyd's members advised to quit

aircraft."

that Mrs Thatcher was trying to termines who else can. distract attention from the events immediately before the Argentine invasion. insisting on a folier explanation of why Mrs Thatcher wants the inquiry to look back into the

Mrs Thatcher intends to write in the next few days to Mr Heath, Mr Callaghan; and Sir Harold Wilson, the former Prime Ministers affected, seeking their agreement, as a matter of courtesy, for access to

their papers. --She believes the official papers of previous administrations, apart from the personal ones of a Prime Minister, are Crown Property, and that it is up-to the government of the day to decide who has access to them. The general convention is that not itself have access, but de-

Whitehall has suggested that the Tory-nominated members will be a minority of the whole inquiry, which itself can determine how much emphasis to place on previous governments' policies.

Mrs Thatcher is seeing Mr Michael Foot, the Labour Leader, on Monday, and hopes to reach an early agreement on the establishment of the inquiry. The main differences remaining are about whether the inquiry should be set up by Parisament as sought by the opposition parties, or by the Government, as desired by Mra Thatcher, and about the degree to which the inquiry should be concerned with the events just before the Argentinian inva-

# Prior sees some scope

MR JAMES PRIOR, the North-

His speech, in Birmingham,

eramme.

sures.

Mr Prior said management also bad responsibilities, especially in relation to the Youth Training Scheme starting in September 1983.

# for reflation

ern Ireland Secretary, yester-day defended a limited amount of government intervention in the economy to tackle the problem of high nnemployment, while rejecting calls for largescale reflation.

was a rare intervention by bim policy and highlights how his views are more subtle than the popular distinction between

believed: Britain's problems were too varied and too deepseated for a large-scale general reflation to work. He also re jected the view of those who urge ever larger cuts in the public sector.

"The truth is that in a complex, industrial economy, any government is bound to end up disappointing those on the ooe hand .who think that any public spending is had and those on the other hand who think that the answer to every problem known to man is yet another government

wets" and "drys." Mr Prior made clear that be

Inevitably therefore, the dehate on economic policy must be about whether the right hal-ance is being struck and whether the order of priorities is right."

is right." But the White Paper says the ment must fully recognise that areas in economic policy. He urged a judicious mix of policies and, in particular, referred to the new Youth Training Scheme and various special employment and industrial mea-

"A large part of the responsibility to provide the places

# about 70,000 car kits and reclosure a year ago when the Lords : Select Committee on of giving our young school leavplant employed 1,500: Yesterday: Science and Technology. Cmnd. ers good basic training will rest Talket told Covenity shop the figure was down to 600. : 8591: 50; £1.65. Chelsea reduces cost of

BY ERIC SHORT
TWO SCHEMES designed to buyers not only to take out were announced yesterday. avoid saving a deposit and the formula for calculating the maximum loan has been improved to three times main salary plus second salary, com-pared with the usual 21 plus 1.

second scheme comes from Baronworth, a firm of mortgage brokers hased in Ilford. This enables house-He side had also tendered for the

borrow a sum of up to 5 per cent of the mortgage to meet the various expenses involved The bulk of the mortgage money will be advanced by a building society or bank, with the balance coming as a top-up mortgage from a hise company. The normal rate of interest formortgages will apply to the complete loan . .

New home loans raised from Burnley Building Society will cost a little more from the end of this year. The sociaty is changing the way it calculates interest payments but existing loans will not be affected.

MORE UK NEWS ON PAGE 15

### Howden-managed syndicates Now underwriting agents fear that Mr Posgate will stop under-At the root of the upheaval is a public row between Mr Ian writing for the Howden agen-Posgate, the star underwriter of

A MAJOR UPHEAVAL is taking place on underwriting syndicates at Lloyd's which are run by Alexander Howden Group, the insurance broker. About 350 members of Lloyd's are intending to leave the syndicates, which have a total membership of 3,500.

Mr Denis Henry, QC, told the Court of Appeal that if the Civil R. W. Sturge and Co, one of the most powerful and infinen-tial underwriting agents at Lloyd's, is advising 150 Lloyd's Service had such a fear, it was something it bad lived with for some sime.

The investigative powers of parliamentary standing committees, the Ombudsman and members whose affairs it looks after to leave the Howden man-aged syndicates. various inquiries, such as those into Rhodesian sanctions busting and the Bank rate leak,

aged syndicates.

Mr. David, Coleridge, chairman of R. W. Sturge, said yesterday that he had advised the members to leave the syndicates because of the submis-sions which had been made during: the proceedings of the in opposition to an Lloyd's Bill in Parliament.

Only one ship with about 10,000 kits has left Newport since the aziouncement in May

of a new agreement with Iran

following six months of tense negotiations. Export credits for a similar number of kits

beld at Newport bave still to

term contract and that pay-

ments would be forthcoming.

The deal—Britain's higgest with Iran—involves the export of

BY OUR BELFAST CORRESPONDENT

less than 6,000 over the next 18

the chairman, said yesterday.

The state-owned company this

week announced a four-point plan to lessen its dependence

Dr Wadsworth said the attack on costs was underway and would mean 300 redundancies

in the next three months. Whila

The board was not prepared

to do anything aniess it could

believed the unions shared the

come through. .

the Howden syndicates, and the Howden board Mr Posgate gave evidence before Parliament which highlighted a series of abuses which can take place if Lloyd's insurance brokers have shareholding links with the management companies of underwriting syndicates, which they run. Mr Posgate's evi-dence was both crucial and damning and caused Parliament to accept that brokers should bave by law to sell off their sharebolding links.

Mr Posgate bas been embattled with the Howden

cent of the labour force.

account for most of the cut.

Shop stewards report pressure

by workers for redundancy be-

caused by the prolonged short-

"If we don't do what we are

The company was receiving

£47m from the Government in

the current year. Productivity was so low and costs so high that

the shippard had to look to the Government for support

Talbot blames Iran cash

DELAY BY Iran in making pay- stewards yesterday that, follow-

Up to 1,000 jobs may go

HARLAND AND WOLF could board's objective of securing as

months, to reduce the Belfast doing and make some econoshipyard's overheads by a mies we are going to lose the quarter. Dr Vivian Wadsworth, lot. It is really as simple as

that."

cut its workforce by 1,000 to many jobs as possible.

delay for shedding 450

cies as he develops his own agency company, privata Posgate and Denby. Sturge advising its members to with draw from the Howden syndicates, consistently the best per-forming syndicates at Lloyd's eithough it is still maintaining its connection with the Possete and Denby managed syndicates. Sturge in the past has placed about 75 members of Lloyd's with syndicates under the management of Posgate and Bellew and Raven Underwrit-

board for some time and resigned as a director of the main Howden board earlier this

### Posgate's Posgate and Denby managed syndicates. Thatcher will continue with science brief

ing Agents has withdrawn

nearly 200 members from syndi-

cates under the management of

Alexander Howden and Mr Ian

By David Fishlock, Science Editor THE Prime Minister will continue to hold the Government's science and technology brief, the Government says in a White. jobs would have to go m make Paper published yesterday.

possible an early return to full The Government rejects the

The judge had reached the provisional conclusion that the documents were relevant to a limport of car kits from Britain tion and production propending claim by 20 international airlines against the BAA louis of car kits from Britain tion and production propending claims by 20 international airlines against the BAA louis of the trade secretary over international airlines against the BAA louis of the control o The Government rejects the recommendation of the House of Lords select committee onscience and technology for a minister - for - science

Octoher. The nearby Canterbury Government accepts the main the onus lay with it in certain Street components factory must shed 80 jobs, or about 20 per that government has a responsihility to secure an adequate scientific and technological in-Talbot hopes volunteers will put to policy-making.

It will strengthen the office of Dr Rohin Nicholson, chief scientist both to the Cabinet cause, of financial problems Office and the Whitehall "thinktank.

Talbot stressed last night it • The diesel engine which has was confident about the long powered London taxis for many Six new senior scientists are to be appointed at a cost of years went out of production yesterday when BL closed its Coventry Engines plant. about £250,000.

Government Observations on the

### in Harland streamlining first home mortgages

extending to about 40 per cent of the value of each ship ordered. He had expected by now to be able to announce an order from a Norwegian company for two bulk carriers but the owners had deferred a decision for some months. British Shipbuilders' Govan yard on Clyde-

help housebuyers meet the high . 100 per cent mortgages, but to cost of taking out mortgages The first comes from the Chelsea Building Society and is aimed solely at first time buyers. Its First Home Scheme charges i per cent lower interest for the first five years on an interest only basis for this period. 100 per cent mortgages are available to

The absolute maximum loan is lifted to £30,000 and the maximum term is extended to 30

Housing starts and completions in May. Informal meet-ing of EEC Agriculture Mini-

# Claims abandoned in pregnancy test drug case

BY RAYMOND HUGHES, LAW COURTS CORRESPONDENT

associates attempting to their pain to lessen its dependence fere with the dumping of low on public funds. It includes a level radioactive waste in the construction of the size of the Atlantic Ocean were granted by yard leaving half of the present Mr Justice Sheen yesterday.

out by the UK Atomic Energy over 18 months, much depended

and under international survell- take the unions along with it,

Authority under a government on the company's workload. Incence, in accordance with in-

lance by the Nuclear Energy said Dr Wadsworth.

knowledge have forced the abandonment of two High Court test claims with echoes of the thalidomide tragedy.

The claims had been made on behalf of two children who, it was elleged, had been born physically deformed as a result of their mothers having taken pregnancy testing drug.

not been marketed for a num-

ber of years.
Schering has always contested the claims, asserting that

if an extension of scientific doing so. knowledge throws new light on the problem.

focuses during pregnancy and problem.

caused the children to be born It would, therefore, not be with physical malformations. fair to shut out the two children

that, as a matter of probability, said. Primodos materially increased the risk of malformed births.

malformations suffered by the evidence appeared to suggest a injustice would be done to children.

In the High Court yesterday ing such a distant link. But as It was a case of enormous

discontinued rather than dis- lions of pounds and many hours He had been told by Mr missed, Mr Weitzman said that of research to find out on which Peter. Weltzman. QC, for the it was an area of scientific side the scientific truth lay. It two children; aged seven and, study that was likely to con-would not be right for it to have 14; and their methers, that it rinue to edvance. The pos-had been alleged that Primodos; sibility could not be excluded which contained synthetic sex that in the next few years new its bead hormones bad affected the light would be thrown on the Rongier.

For the claims to succeed it, from the possibility of reviving There was, bowever, an importhad been essential to establish their claims in the future, be

Schering, asked the judge to At the outset the expert dismiss the actions or great

The company had spent mil-

Mr Justice Bingham said the case suggested a comparison with the thalidomide tragedy. ant difference. In the thalidomide case the questin was whether the drug companies had been negligent in the manufacture and promotion of the drug,

It was a case of enormous Primodos case. But there was diced.

THE limitations of scientific Mr Justice Bingham gave leave the evidence accumulated, the magnitude and importance in also the serious issue, not prefor the two actions to be dis- plaintiffs were driven to the which Schering's reputation and sent in the thalidomide case, of continued—léaving open the conclusion that they did not conduct, and the soundness of whether there was any casual possibility of their product had been impugned, connection between Primodos and the defects the children Stiffered.

siderable sympathy with Schering, which was confident it would succeed if the action went on. But because the plaintiffs were children, he would give leave for the actions to be discontinued.

for the actions to be revived. with the court's permission, if there were a scientific revolution in the future, he said. But, the judge said, if that were to happen, the plaintiffs would have to make out a very strong case and the court would have to be satisfied that

# will reopen next week court told

By Anthony Moreton and Raymond Hughes

THE SAVINGS and Investment .Bank, on the Isle of Man, will reopen for business next week, it was said in the High Court in London yester-

This follows a rescue operation launched by the Manx Government this week to save the bank, which had its licence withdrawn on June 25. Counsel for the bank denied in court that it was unable to meet a cross-undertaking in damages it gave in March, when it was granted an injunction stopping St Piran, a member of Mr Jim Raper's Gasco Investments group, allowing two of its subsidiaries to dispose of any

of their assets.

The rescue bld was announced by Mr William Dawson, the bank's treasurer, following a secret emergency sitting of Typwald, the Isle of Man parliament, on Thursday.

A statement after the sitting said Tynwald thought the interests of the bank's depositors and creditors should be safeguarded. The Finance Board would negotiate with other financial institutions to guarantee temporary support to permit the early restoration of the banking licence.

The rescue includes an undertaking by substantial depositors to defer calling for repayment, and an injection of funds from other banks. The government will guarantee the bank a facility if those two conditions are met.

bank's problems emerged last month as a result of litigation between side sued over a £5.1m facility. It was agreed in the High

Conrt yesterday that the bank's injunction should be varied to allow the St Piran subsidiaries—South Crofty and Milbury—to operate their accounts with Barelays Bank in the ordinary course of husiness.

. The court was told that Barclays felt that, unless the original order were modified. the accounts would have to he frozen, which could result in massive losses to the sub-- Counsel for Savings and Investment Bank said it didnot want to see South Crofty and - Milhery in difficulties, because they were part of the security in the litigation between the hank and Gaseo. And he said the bank would

The entire £1m capital of Savings and Investment Bank was owned until April 1 this year by Mayflower Investments, a Manx registered

reopen for business next

At the beginning of April, the hank issued a further 4m £1 shares, 100,000 of which were acquired by Mr Archibald Lisie, the chairman, 100,000 by Mr Robert Killin, the managing director of the bank until two weeks ago and a director of United Guarantee (Holdings), and 800,000 by Masslower. The remaining 3m share were acquired in equal proportions by Fryers-& Moroney, Moroney & Flick, and Flick & Fryers, of 26, Atholl Street, Donglas.

### **Economic diary** for next week

TOMORROW: Asief train strike due to begin. Presidential and general elections in Mexico. Trade Unionists for Labour Victory conference in Surbitan ence in Surbiton. MONDAY: National food survey: report on bousehold food consumption and expenditure for first quartar. Final May retail sales. Hire pur-chase and other instalment credit business for May. Provisional wholesale price index numbers for June.

European Parliament in session in Strasbourg (until July 9). NUM conference opens in Inverness (until July 8). Mr Len Murray. TUC general secretary, meets union leaders who have health service workers as members in support of NHS strike.

Provisional

sters in Brussels (until July

figures of vehicle production in June. Provisional estimates of monetary aggregates (mid-June). London elearing banks' monthly statement (mid-June). TUC steel committee sees Mr Ian Mac-Gregor, BSC chairman, over steel cuts. WEDNESDAY: Mrs Margaret

Thatcher and Mr Francis

Pym, Foreign Secretary, visit

Italy for talks with Sig Gio-

TUESDAY:

vanni Spadolini, the Italian Prime Minister.
THURSDAY: Mr Michael Heseltine, Environment Minister, attends Commission for Racial Equality conference on black business promotion at Grosvenor Hotel, London. FRIDAY: Central Government transactions (including borrowing requirement for

# Manx bank | Tax staffs' union to expel organisers of Broad Left group

BY PHILIP BASSETT, LABOUR CORRESPONDENT

Broad Left group in the union, union." unless they renonnce their

The drive against the Broad influential groups which comprise Left activists as well as supporters of the Militant wing slate for elections to the Tendency, the Socialist union's executive committee. Workers' Party and other far

trade union broad lefts. The moderate IRSF leadership's strike against its Broad Left is an attempt to nip it in the bud. The political ginger group was only formed at the

union's annual conference in May in Peebles. The union's moderate - led executive committee decided on the expulsions at its last meet- membership if members' conng after a bitter and heated debate. The Left's small but interests of the union. forceful presence on the executive was reflected in the 19-6 vote to suspend the five members of the Broad Left steering committee and the group's

regional organiser in Cardiff. The six members involved all received registered letters on their membership would be the union's leading right-winger suspended after two weeks Mr Frank Winrow, whom be until such time as either you "until such time as either you heat in the election for the provide a written statement to vice-presidency.

in any form,"

union the Inland Revenue Staff been set up as an organisation Federation, are expelling the within the Federation. In all organisers of the newly-formed but name it is an alternative

The issue arose membership of it or disband the executive members complained about Broad Left circulars. Left in the IRSF could be the conference is to be held in first sign of a fightback in the Leeds on September 4 to discuss union against the increasingly- union organisation and structure, the election of officers, Broad Left policies, and a left

The steering committee has Left bodies. Militant tends to also set up the group's own be particularly strong in mony bank account, and called for a membership fee of £3, of which 50p would go to local funds. The executive decided that nese documents were in breach of the union's rules on the circulation of unofficial literature, and the formation itself of the Broad Left was in breach of another rule provid-

ing for the suspension from

duct was prejudicial to the The suspensions are anto-matic and will come into effect at the end of next week. One of those being suspended is Mr Des Bailey, vice-president of the union's Taxes section, a member of the SWP, and the union's leading left-winger. He will be replaced in his post by

the effect that you have All six are appealing against personally severed all connect the decision, though the sustion with the Broad Left pensions will still be enforced organisation, of satisfactory while the appeal is in progress. evidence, that the Broad Left In the first instance, the appeals organisation has been dis will be made to a five-strong anded and will not be revived union sub-committee of union trustees and the past president. An internal union circular on if, as is likely, the moderate the issue sent to the IRSF's group rejects the appeal, it will 60,000 members states: "The he put to conference next year.

### Scargill sets deadline for NCB to halt closure

BY BRIAN GROOM AND JOHN LLOYD

MR ARTHUR SCARGILL yes- management unions—the deputerday set a deadline of four ties' union Nacods and the Snowdown colliery, Kent-or procedure.

face national industrial action: board's present attitude," he

However, the new deadline

represents a significant softening of his position. Mr Scargill bad given the impression that yesterday's executive would call on the miners to take industrial action—though prob-ahly stopping short of a strike. "If they continue to pursue their policy of partially closing that pit with the the loss of over 500 jobs, we are on a colli-sion course." Mr Scargill said.

The soggested that the conference agenda seek minimum

Inverness after a meeting of per cent respectively. The the National Union of Mine. NUM's business committee will workers' National Executive. try to frame a composite The union's annual conference motion. opens there on Monday.

to six weeks for the National managers' union BACM-bave Coal Board to withdraw its pro-asked for the issue to go uposal to oease production at through the national disputes That is likely to be exhausted

The form of action remains hefore Mr Scargill's deadline undecided, but the miners pre sident refused to tale out a continues to delay initiating the strike. I don't tule out any procedure in the hope that the action at all with the coal with the NUM will he associated with it.

Mr Scargill said be was confident the conference would endorse the executive's hard line on any plt closures or partial closures except on grounds of exhaustion. Mr Scargill demanded that this year's pay talks be satis-

factorily concluded before the

November settlement date, or a special conference would he called, followed possibly hy a ballot on a national strike. flict over Snowdown could coin wages of £110. £115 and £120 cide with this autumn's annual a week for surface workers, pay negotiations. which would mean rises ef. 25.3 Mr. Scargill was speaking in per cent, 31 per cent and 36.7

The executive yesterday de-The coal board remains de- cided to oppose a motion protermined to continue with its posed by the white collar Cosa plans to end production at section, calling for a two- or

### **Royal College of Nurses** backs Whitley boycott

Snowdown. However, the two three-year pay deal.

BY DAVID GOODHART, LABOUR STAFF THE Royal College of Nursing ancillary staffs' Whitley Counhas agreed to back the TUC cil yesterday spelt our tha health service uniona' boycott of then next nurses' and mid-offer to the NHS's 270,000

Miss Val Cowie, the secretary of the staff side of the council and the RCN's director of labour relations, and Mr David Williams, the chairman of the council and assistant general secretary of the Confederation of Health Service Employees, have agreed not to turn up.

Another meeting of t Whitley Council is planned for

The non-TUC affiliated RCN has accepted renewed talks with the Government following the fresh offer of 7.5 per cent for 490,000 nurses. But many

members are keen to reject the

The management side of the lowest grade.

cil yesterday spelt our tha details of their new 6 per cent offer to the NHS's 270,000 wives' Whitley Council meeting ancillary staff. They say the on July 9. increase ranges from £3.54 to £4.79 a week-with average weekly earnings at ahout £104. They say the increase will cost about £58m.

Mr Ron Keating, a senior official of the National Union of Public Employees, dis-

missed the offer as "largely irrelevant" and said the real discussions were taking place with the Government. He said that for 95 per cent of ancillary workers the offer would mean an increase of less than £1.75 a week. Mr Keating accused the staff side of producing misleading figures which did not make clear that 43 per cent of ancillaries were on the

# Pay cut dispute halts ferry

FOR THE second day running the pay cuts until July 14 to the Sealink ferry St George did avoid getting into a legal not sail from Harwich to the wrangle—but we are still deter-Hook of Holland yesterday mined to go ahead? owing to a pay cuts dispute. A Freightliner on management agreed not to intro-the National Union of Seamen. duce new articles of agreement. The union bas promised full until July 14. Services should backing for any acti

A Freightliner on the Harwich · But a temporary solution to the to Zeebrugge crossing was also dispute, was, worked out when halted vesterday by mambers of

be running today. The new Similar cuts have already articles, if accepted, will mean been accepted at Newhayen in

pay cuts of up to 28 per cent exchange for a no redundancy for 500 seamen at Harwich. agreement, hut at Harwich the Mr. Colin. Crawford, shipping no-redundancy and port manager at Harwich, only applies until the end of this said: "We agreed to postpone year.

Primodes.

The damage claims were the first of a namber made, in the UK and abroad, against Schering the German manufacturer of Primodes, and Schering Chemicals, which marketed the drug in the UK. Primodes has

Asking that the actions be

Mr Richard Rougier, QC, for

he said.

the possibility of the allegationsbeing resuscitated banging over its bead for years, said Mr

the judge said.

That issue also arose in the Schering would not be preju-

The judge said he had con-

That would make it possible

Juna. Opec oil ministers meet in Vienna.

# Equities wait on the platform

Anyone looking for action this week would have done best to visit the Centre Court. By yesterday in the equity market there was very much a sense of deta mu.

However it was not all gloom. Sunlight Services fell on Johnson Group Gleanars with a 20m offer to make Johnson's sbares, with a 47p jumo to 2660

deja vu.

Valiant physical efforts to heat the rail and Tabe strikes went unrewarded on Monday and flat trading set the pace oury after its fsilure to for the week. The prospect of a consume Huntley & Palmar. With £13.5m, an amount similar dispute was accompanied by the latest trend inquiry from the CBI and the London Business School's economic forecast, both School's economic forecast, both of which indicated that recovery in manufacturing had petered

Adding to the gloom was the confinuing uncertainty over the ction of U.S. intarest rates. Happier news the following day that the NUR strike had been called off set leading shares rolling abead and even the renewed threat from ASLEF did not immediately snuff the enphoria.

By yesterday the realities had begun to register, however, and the FT industrial Ordinary and the FT industrial Ordinary Foods a year earlier was good ahares index was showing its for its health as it lifted pre-tax fastest movement of the weekdownwards by 6.9 to finish 6.1 down on the week.

Thua the account staggered to a close amid the prospect f another damaging rail strike, with a further depressing econ-omic forecast, this time from the Bank of England, to mull over, and neither Mr Reagan por Mr. Regan ready to take bets on the direction of U.S.

F.T Govt. Secs. Index

F.T. Ind. Ord. Index

AB Electronic

Avana

BAT Inds.

Sibby (j.)

De La Rue

Int Timber

Kennedy Smale

GEC

Henlys

Minet

Braid Group

Brotherhood (P.)

Johnson Group Cleaners

Riley Potato Crisps and Sooner Foods group.

Meanwhile the paper and packaging concern Bunzi Pulp was still trying to unwrap a winning deal for printers Bemrose by lifting its offer by £2.31m to £16.12m.
This was again rejected by the Bemrose board and Mr Robert Maxwell's British Printing and Communications Corporation nudged its stake up to the 15

per cent mark.
On the results front Avana proved that a diet of Robertson profits 84 per cent to £10m for the year to the and of March. Elsewhere the inactivity in

equities and the softening of European interest rates bene-fited gilts which remained firm after early small gains, ao that the Government securities index finished 0.75 up at 69.39.

GEC jamboree ...

on week

- 61

+30 - ...

+40 ;

'A' flood of good news: from The General Electric Company

High

594.0

324

737

985

285

119

92

165

153

-30Z 470\_ \

70.40

-1982

61.89

Low

343

274

. . 78 .

445

788

..75

78

92

20, 113/25

LONDON

this week worked through to keep the share price moving into high ground, lifting the market capitalisation to just under £5.4bn. GEC has now overtaken British Petroleum as the most valuable company on the Stock Exchanga with a price today virtually 200p above the year's low point of 788p.

The electrical giant presented

shareholders with quite a package on Thursday taking in a 23 per cent rise in pre-tax profits to £584m for the year to March, a 25 per cent increase in the dividend to 12.75p per share and an extra £82m cash payout (worth 15p a share) to share holders. This payment repre-sents the remaining balance on the share premium account dating back to the English Elec-

tric acquisition of the sixties. The full year figures displayed the now familiar pattern of GEC's strengths. Those areas exposed to the pressures of recession have shown their defensive ahilities while those geared towards more active segments of the economy have pushed ahead unhindered.

The strongest area of growth has been electronics, automation and telecommunications where profits have jumped ahead by £50m to £210m for the year.

Interest rate pressures sase

sar Cars contract

U.S. objection to Barday brand

Int. results due shortly ....

Increased offer from Lookers

Prudhoe Bay stake reduced

Following annual report .

Interim loss/passed dividend

Better-than-expected profits

Bld from Sunlight Services

Merger talks with Chas, Hill

Partial offer from Stapbic ....

Excellent preluminary profits

518.1 Idle trading/Rail strike threat

Good annual results.

Selling/no support

Fading bid hopes

Firm domestic market

Results/capital proposals

1812 . - Pick-up in metal price :

fence and telecommunications industries have been the star performers of the division. ONLOOKER Moreover GEC seems to be

taking a far more aggressive approach towards some of its more difficult trading areas. The small machines business of the industrial division has been re-shaped (now it is the turn of the larger machines operation) and the gas turbine side has a promising new product. Averys treatment and capacity has been hacked hack by two-thirds at Schrelber furniture which turned in a £6m loss last year.

Meantime the famous GEC cash mountain grows with exeeptional vigour. Last year the increase was a staggering £375m tent that figure has been inflated by a sharp rise in engineering orders which assemed to expand customer advance payments hy nearly £70m.

Also the Government, through its various agencies, is paying its hills a lot quicker than 12 months ago. Even with the 582m which GEC is returning to its shareholders' pockets this year the group is expected to keep piling up its:bank balances. The market is left guessing as to what is on, or uff, the corporate shopping list.

Minet waltz

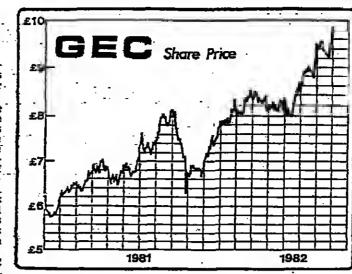
Musical chairs in the insurance broking community. The St Paul Companies Inc, a major U.S. property and liability insurance group, decided to go down the London road in an effort to expand internationally. The UK company which it has decided will fit the hill, and which it has been stalking for the last year, is Minet Holdings, the fifth largest of the seven remaining independent quoted UK

"This week St Paul added 10 per cent of Miner's shares to its existing holding of just under times are in store for the UK insurance community.

14.99 per cent. The latest holding acquired probably cost the American group around £13m.

St Paul could purchase more shares next week under City rules and may well do so. It said this week "while we may consider making further purchases of Minet's ordinary shares in the future, it is our intention to remain a minority shareholder." The group felt that Minet would be hetter if it remained independent.

But Mirret'a equity is already



none of its shares have changed hands in the St Paul deal. St Paul says that it has not developed any trading relation-ships with Minet and has asked for un seat on the UK broker's

There are many attractions for the U.S. group. Minet trades in over 100 countries around the world. It has wholly owned 30 countries. Its overseas companies contributed nearly 60 per cent of group pre-tax profits of £14.8m in 1981. St Panl transacts a large pumping it through its own tied

which it places into the London insurance market through Marsh and McLennan and Marsh's Guy Carpenter and C. T. Bowring companies. That a closer relationship with Minet.

volume of reinsurance business

Othe U.S. is one of the world's a sharp recovery from £600,000 slowest growing insurance mar- .pre-tax to £3.2m. kets, due to its maturity, recessionary infinences and intense straws in the wind suggesting competition. Like the brokers that all is not gloom at S and there, other U.S. insurers may well look to the British insurnce market, with its enviable foreign connections, to develop their business further. Exciting

### Flat S & N brew

Scottish and Newcastle's repotation as the problem company among Britain's major brewers typically dull performance, anpounced on Thursday. The pretax profits for the 53 weeks to May 2, sllpped 3 per cent to £32.2m and the company remained obstinately stuck un its seven-year profit platean. Turnover was up 6 per cent to £620m.

ability to make its figures froth There are mitigating circumstances for S and N's performance and a number of favourable shifts in the company's policy have been obscured. The main areas of uperation in the North East and Scotland bave been badly hit hy the recession and the company was hurt more than most hy the harsh winter. At subsidiaries, majurity or most by the harsh winter. At minority investments in about the same time S and N suffers from dependence for 80 per cent of its heer business on the

doubts about the company

The group gained three-quarters of its profits from wholesale heer and the wholesale beer division profits were C. T. Bowring companies. That static at £35.8m. In contrast the business may well stop growing managed public houses and for Marsh as St Paul develops tenancies division showed profits down hy 27 per cent to £6.2m,

estate.

However, there are several N's club-like headquarters in Edinburgh. The management reorganisation in May is designed to make the company more responsive in its marketlng. The cut in the total work-force last year hy 3,500 should lead to improvements in produc-

tivity and labour costs this year. For the first time since 1977 the company is a pet generator of cash as capital spending has been restored to more suitable levels. Indebtedness is being held steady and the containment of horrowings in the second half is a good sign that this policy is heing sustained. Gearing has heen reduced from 33.6 per cent

to 30.1 per cent.
S and N helieves that these factors will lift it off its profits being mopped up by U.S. but the market signalled its platean. However, given its free forces Corresponded Block, displeasure with a 3p fall in the trade dependence, such a take a large U.S. insurance broker, share price to 53n. The 10.4 per off needs a revival in the hrew holds 20 per cent of Minet and cent yield indicates serious ing industry's sales nationally. platean. However, given its free trade dependence, such a take off needs a revival in the hrew-

mining group.

This wack's annual report revealed that gold's contribu-

tion lo profits in the year ended

March 31 declined to 40 per cent, from 45 per cent the year before. Anglo would no doubt

welcome a better showing this

ally featured as a mainstay of group profits, and here the fall

was much steeper. Anglo's diamond interests contributed just 9 per cent of profits, down from 17 per cent in 1980/81 . ..

Overail, Anglo'a earnings last

ear were not that much lower.

in spite of these falls. This was mainly thanks to the industrial interests and coal, both of

the maintained dividend of 110

coats a share is well covered.

SOME OPERATIONS have been

resumed at Chile's state-owned El Teniente copper mine, which

was closed on Sziurday hecause of had weather.

The Chilean copper group Codeleo said that transport re-

# July 4th blues

**NEW YORK** RICHARD LAMBERT

IT HAS BEEN a disjointed and rather unsatisfactory sort of week on Wall Street, with a number of special seasonal fac-tors making it even harder than usual to work out what's been going on. For instance, fund managers have been dressing up their portfolios fur the end of the second quarter, with the result that trading volume has been surging up and down and money market rates have been leaping about erratically.

There have also been two hig Treasury offerings, which had quite an impact on sentiment over the short term: Tuesday's went well, but Thursday's was judged a disappoointment. To cap it all came the build-up to the July 4 celebrations, and it was clear yesterday morning that quite a number of traders had already speaked off for a long weekend.

Behind this fog of special items, the underlying trends do not seem to have changed much free trade, where it bas to fight off other suppliers, rather than with share prices still being pulled up and down hy movements in the credit markets. Long bond prices rose by couple of points in the first half of the week, and yields edged back under 14 per cent. That was enough to push equities higher, too, but there seemed to be little real momentum hehind the move and all the gains had been dissipated by Thursday

> on which to end a half-year period during which it had been possible to lose an awful lot of money on Wall Street. The Dow Jones Industrial has fallen by a bit over 6 per ceut since the beginning of January. but that gives rather a flatter. ing impression of the overall picture. The Nasdaq composite index of over the counter slocks has slipped hy about an eighth over the period, while the American Stock Exchange which has a relatively high exposure to the energy sector-

It was a suitably lame note

has tumbled by more than a

So the fashion for investing in smaller, second line com-panies, which handsomely out-performed the big blue chips in the late 1970s, is looking a

bit outdated.
Among individual industries there have hece some really spectacular losers. In the Barron's Group Stock Averages, gold mining shares have all but halved this year, while the steel, non-ferrous metal, building materials and machine tool sectors have all fallen by a

quarter or more. There have also been some hig moves on the plus side The airlines although still very depressed, do not seem to be heading for collective hankruptcy at quite the speed which seemed possible last winter: this index has bounced up by around 50 per rem since the start of the year. There have also been all mmerines of hope in Detroit, and the automobile sector has risen by over a quarter in the half year.

More recently, the emphasis has been on the sector, which might benefit from an improvement in the level of consumer spending. According to value line, the six best performing industries in the Stock Market during the last six weeks have been-cement, brewing, grocery, sugar, recreation, and soft drinks.

A reminder of just how tough things still are in some sectors of business came on Wednesday when Xerox announced plans to cut the prices of a wide range small- to medium-sized copiers by an average of 27 per cent. The copier companies are doing horrible things to each other at present: for inslance, the latest promntion from the loss-making Savin Corporation promises a free Cadillac along with a few other little goodies to anyone who can huy a machine at a lower finance rate than it is offering.

Xerox's price cutting move waa simed particularly at Japanese importers, which have been making big inroads into the lower end of the market 811,93 Tuesday 812.21 · - 0.28 Wednesday 811.93 -0.28 -8.66

### OK Bazaars 675 875 Tolux S.A. . 575 +375 ... . <del>6</del>75 ; ; Trent Hldgs.

139

MARKET HIGHLIGHTS OF THE WEEK

...vdav

69.39

543.0

197.2

270

- 415

274

447

298

Independent schools - the facts Invest now in your child's education by sending for the most comprehensireference book on independent schools - The Pareots' Guide to

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# Engine of growth misfires

nations of the world may well be gradual, and the country's than the prevailing rate of in- of exports rising by 42 perhave reached the trough of the mining industry must expect to flation.

cept.

face severe difficulties for the still bumping along the bottom rest of this year.

cept.

This was especially troe of It was not all bad news as far gold and diamonds, which fared as gold was concerned, either. and there are as yet no signs

cently, when they predicted a recovery by about the third quarter of last year.

This week, one man went out of cronce Milling STANLEY on a limb, and said that he cronce with have livedly seen the lower turning point of the economic cycle, and the upswing has begun.

The speaker was Mr Lynne van den Bosch, giving his last presidential address to the Chamber of Mines of South

Africa. He went on to warn his

MAJOR .industrialised audience that the recovery will for its products rose even faster other minerals, with the value

From next year onwards, Mr worst in 1981 among the Mr van den Bosch said that the the general view of most to a gradual revival of the economic commentators. Their economy, in the wake of an imcrease of caution is understandable, as provement in mineral export many of their number were caught ont rather badly re-

### MINING

Certainly, the country's economy could do with a boost from poor performers.

There was some relief in the for a long time heen regarded as the engine of growth.

Easthum and copper were also poor performers.

There was some relief in the growth pointed out that belied

as costs on the mines leapt Better still, this phenomenon ahead while mineral prices has continued into this year, were experiencing some of the and it can be reasonably sharpest falls for many years.

Thus the value of mineral take during 1982 will rise to exports declined by 12.5 per more than 800 tonnes.

(£5.95n). Diamond sales led the way down, with a fall of no less than 38.5 per cent while gold mineral state. South Africa's biggest than 38.5 per cent while gold mining ground sales. than 38.5 per cent, while gold sales were off hy 17.5 per cent. Platinum and copper were also

the engine of growth.

Busch pointed out that, helped by the decline in the rand and last year. The shock was ell the vigorous marketing efforts on year from the yellow metal, which is vital for the general health of the group.

Diamonds have also tradition. sater for the fact that during the part of the mining comtha 1979s, the industry had heen paules, revenue from other able to accommodate big in-mineral exports actually increases in costs because the creased last year.
prices received on world markets Coal did best among these

# **Attention all UK expatriates**

Resident Abroad, the monthly magazine for UK expatriates, fills an information gap that has existed for far too long. The publication has a special emphasis on

personal financial planning, with all you ever wanted to know about earning, spending and saving money outside the UK. This, together with coverage of the wider financial world and the newly expanded general section. provides a wealth of information, advice and comment on ali matters of vital importance to the expainale.

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world markets.

Currency-commentary and
 Country reports-written

Offshore fund review-

Beginners guide to investing.

expected that the jewellery off-Exchange and interest rates
 UK living costs and house

Travel notes—the cheapest

by expatriates living in major sectors, management groups, performance etc.

Beginners guide to investing.

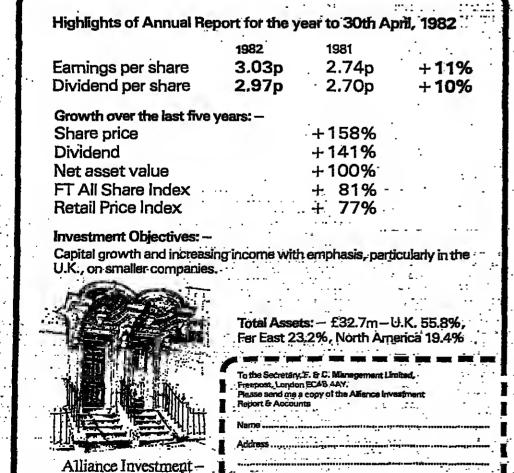
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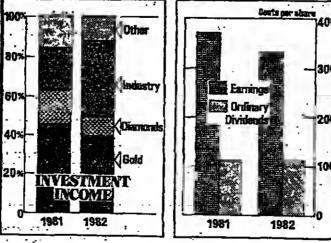
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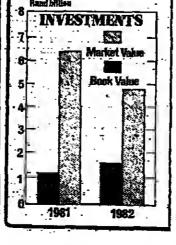
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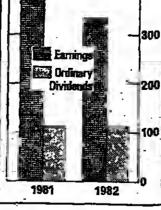
### ANGLO AMERICAN CORPORATION







### which made good progress. A glance at the accompanying illustrations abould serva to reassure anyone worrled about the group's financial position. Even on the reduced earnings. 300



mains a problem and the mina's
Andina division is still cut off
after the weekend's heavy snow
and rain which caused snow and
mud avalanches. It is not yet known when normal operations will be resumed and a further degree of uncertainty has been added by more rain and anow and forecasts of another wanter to come casts of worse weather to come. Codelco produces about 300,000 tonnes of copper a year.

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### YOUR SAVINGS AND INVESTMENTS-1

Rosemary Burr on a problem for shareholders

# The pinch on income funds

THERE IS nothing in the capital value per unit at least £1,000 three years ago is now in line with the increase in the worth £860. vent a so-called high income FT Ordinary Index. fund from cutting its dividend. All too often the terms high income, extra income and high yield are about as copperbottomed as a plastic bucket.

Each year Premier Unit Trust Brokers of Bristol surveys stiff objectives. The list of the the field of income unit trusts and puts them through their paces. Sad to say this year's report reveals that less than half the 76 income funds passed

with flying colours in 1981.
Forty-one incoma funds actually reduced their pay-out to sharebolders in 1981, five were unchanged and 30 funds managed to increase their dividends. Still, last year was arguably a tough test of any manager's skill as the recession continued to bite and even stalwarts of British industry felt

More telling perhaps is the record of fund managers over the past three years. Premier has drawn up a list of funds which have increased their dividends at least in line with inflation and increased the years and an investment of

Stewart British Capital

Unicom Income M & G Dividend Allied Hambro High Income Retail Price Index

Henderson income & Growth

to meet Premier's admittedly seven inflation beaters where the offer price increased by more than 32 per cent from June 1, 1979 to June 1, 1982 is led convincingly by Stewart British Capital (income) which managed to boost dividends by

107 per cent over the period. Premier now says three quarters of the income funds are on its "black lists" including, however, some which it expects to clamber back into favour within a fairly short space of time. When asked to name names Premier is main-taining a discreet silence but just to indicate the range of performance the brokers quote the case of the minnow Neistar High Income. This fund with 134 unitholders has halved its dividends over the past three

N	COME FUND	<b>S</b>	
	7.92 Current	incresse in	152 Increase in
	yield %	Dividend 1979-82	offer price (1.6.79-1.6.82)
	5.86 6.31	+107 +61	+47
•	9.22 6.44	+60	+37 +43
	8.94	+53	<b>+32</b>
: .	7.89	+51 +50	+42
•	4		. 1 30

Less extreme examples are

The brevity of the list is furnished by Arbuthnot. Thus rather a sad reflection on the Arbuthnot Extra Income has inmanagement skill a work in creased its dividends over the income funds. Barely 10 per period by 8 per cent while the cent of income funds managed unit price decreased by 7 per cent. Arouthnot High Income has managed an 11 per cent dividend hike and a three per cent fall in unit value. A similar fate has befallen Arbuthnot High Yield:

> Among the funds that get the thumbs down from Premier are National Westminster Extra Income, London Wall Extra Income and London Wall High

It seems that the performance of most of Premier's seven star funds is no flash in the pan. Premier bas worked out a superlist for funds based on its annual rankings over the past three years. M & G dividend gets a special mention for consistently "turning up trumps,"

Bracketed with M & G as dependable are Allied Hambro High Income, Framlington In-come, G. T. Income and Schroder Income. Stewart British Capital, Unicorn Income, Henderson Income and Assets and Alied Hambro High Yield get an bonourable mention.

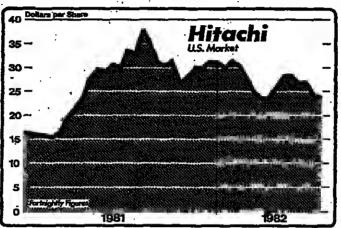
As a general tip Peter Edwards, a partner at Premier says: "Don't go for too high yields. Unitholders should not be too greedy." Obviously it pays to look at the track record of the fund you are considering investing in. Edwards argues that "there are the good, the bad and the ugly bere as every

# The strange story of Hitachi, Mitsubishi and the FBI connection

John Makinson reports on how a scandal in California spread all the way to Japan

OVER THE past fortnight the two of Japan's leading elec-Tokyo stock market has scented tronics companies, were okyo stock market has scented tronics companies, were whiff of scandal pungent arrested in California and a whiff of scandal pungent enough to drive down the overall level of share prices. Yes-terday the Nikkel-Dow Average agent in return for the theft of dropped 94.51 points to 7,084.87, its lowest level since March.

On Juna 22, 16 employees of standing at close to Y700 Hitachi and Mitsubishi Electric, (160p) in mid-June fell through



the Y600 level yesterday to

began to circulate on the Tokyo market that other companies. perhaps in the pharmaceutical field, could soon be implicated in similar scandals, adding force to the pessimistic under-

tone of the market. In more resilient times shadows banging over a small number of companies would probably not have bad such a marked impact on the general performance of the Nikkei-Dow Average. But the market recently bas precious little good news to go on and, in thin trading, overall investor confidence can rapidly be under-mined.

Foreign investors, for example, are reported to be standing on the sidelines until the storm blows over and, if anything, making net sales of Japanese equities. Even the influx of new money on to the market in the previous week, resulting from the creation of investment trust vehicles, failed to produce a worthwhile

Some signs bave recently emerged, for example through department store sales, that the lone delayed recovery in consumer demand has begun. albeit very slowly, but the investment picture is domina-

ted by the troublesome strength of the U.S. dollar and the threat that this poses to Japanese

IBM

The gap between short term yen and dollar interest rates has reached around 81 percentage points, anough to apply sharp downward pressure on the yen when the domestic Japanese economy is losing its tradi-tional growth characteristics. The Ministry of Finance is apparently reluctant to allow domestic rates to rise significantly, because of the effect this would have on the government's borrowing costs, but it may soon have little option.

The yen has depreciated by around 16 per rent against the investors appear convinced the

this year-it traded last weel at roughly 255 to the dollarnormally give to export competition tiveness has been cancelled by industrial demand in Japan'a main export markets.

At the same time, the dollardenominated commodities on which Japan is so dependent have been rising in value. The result has been that several former growth sectors, such as the Hi-Fi business, are undergoing their worst period for years. The market may now be enough to encourage cheap buying some recovery stocks, but not many investors appear convinced that

### Taking on the taxman

CITY MERCHANT bankers Lazards are gearing up to take on the might of the Inland Revenue. At the centre of the dispute is the tax treatment meted out to investors In the meted out to investors in the but argues it is important to £29m Lazard Sterling Reserve clarify the position for Fund, a Jersey based fund in investors. Lazard Sterling Revesting in UK money market

treated as capital whereas such possible application of Section returns might be treated as 478 to investors. income in the UK. The Inland At that stage the Inland

The second of th

Revenue relying on Section 478 Revenue only wrote to two which contains provisions for sterling offshore funds, Lazard preventing income tax avoidance Sterling Reserve Fund, and by transactions resulting in the transfer of income abroad, bas issued assessments which treat the gain on an investment in the fund as income.

ce: Premier Unit Trust Brokers.

Mr Joe Fielden, vice-chairman of Lazard Securities. says: "We are going to defend the issue." He expects the case to go to the House of Lords, serve Fund has sbrunk by two-Instruments and gilts.

Under Jersey law the increase in the assets of the fund is stating its plan to look at the

Central Assets then under Keyser Ulimann's wing, inform-ing them of its interest. Both funds, in turn, told their sharebolders of the Inland Revenue's letter and acting on the nod is as good as a wink principle other groups stopped actively promoting funds operating in the same way.

As Fielden argues: "The Inland Revenue, by writing one letter, has effectively achieved what would normally require a piece of legislation." The message for investors is that it is going to be a long haul but Lazard is willing to fight it out on its investors' behalf.

# Tax loophole closed

THE UNCERTAINTY over the policies that are assigned will still be subject to the normal terest free loans, an essential income tax charges, instead of feature in second hand bonds, the more favourable Capital needs to be resolved. Gains Tax charges.

Although the amendments to the legislation will not be made until the 1983 Finance Bill, they will be effective from midnight on Friday June 25 1982. Thus there is no longer any

tax advantage in buying a bond second hand from a third per-son—a tax planner or an insurauce intermediary—compared
with buying the bond direct.
But Mr Ridley's statement
also implies that all secondband bonds bought before the deadline will be subject to CGT only and that the amendments actively, that is to future cash-

ins of existing contracts.

Thus the controversy on solved by this belated action by the Treasury.

But there are still two un-

certainties over existing secondhand bonds that are unlikely to be resolved until next year's Finance Bill is published.

All bonds contain the option tax status of "secondhand for investors to increase the bonds "2 was ended last week. value of the bond at any time Mr Nicholas Ridley, Financial by any amount. Will such future announced that the relevant and be subject only to CGT? sections of the Taxes Act If so, existing holders will have would be amended so that life an extremely valuable asset. Secondly, the situation over in-

### SECOND-HAND BONDS

ERIC SHORT

try to ensure : that the changes achieved the immediate objective of changing the tax status of secondhand whether it was morally right to market such bonds and whether indeed they did escape the income tax net has been rewould also seek to resolve the above uncertainties.

However, the statement last away. week made no mention of other forms of tax avoidance on life contracts, in particular the secondhand bonds. Otherwise Capital Investment Bond from last week's action will turn ont Skandia Life or the Capital-plus to be superflous.

Income Bond from Merchant Investors.

These bonds provide tax-free investment on life bonds by a-bighly artificial arrangement of term life contracts and a qualifying regular premium policy. These contracts have been discussed in detail in articles in these

Tax planners and insurance intermediaries, who had looked forward to several months of business with secondhand bonds, are almost certain to switch their attention to these Capital-Investment Bonds, They are not going to put their clients into other forms of tax planning when life contracts such as these offer more efficlent tax avoidance and higher commission payments.

Skandia and Investors both state that they do not intend to alter their low key marketing stance on these The Life Offices Association expects to be consulted by the Revenue on the proposed legis lation. Mr. Michael Oppe, Section Section of the Association with the content of the Association and the content of the conten

previously active in secondhand bonds, have indicated that they will be marketing Capital Investment bond style schemes as soon as possible. But since such schemes are administratively complex, the launch dates could be a few months

The Treasury needs to clarify this situation as it has done with

# Taking French leave

David Marsh on the problems of moving you and your money abroad

ANYONE preparing to leave British shores to set up bome abroad faces a number of intrinsic difficulties beyond those of finding a non-strike bound train or tube to travel to the

One of the chief problems is undoubtedly financial. Moving to a foreign country — in my case, France - requires a certain amount of what Eurocurrency bankers emphemistic the office of Société Générale ally call, "front-end loading," In my wife and I were instantly other words, the chink of money has to be heard passing from. band to band before basic servitation on the range of accounts vices are provided. This is where patience is

needed. More than 21 years after the ending of exchange controls, it is still extraordinarily difficult to send money out again, at least until the out of Britain in cheques drawn on foreign curreccies. Midland Bank has announced

plan to issue Continental style Eurocheques in which the choseo currency can be filled in at the time of payment.

But until this sensible practice catches on, those without Only foreign currency can be French franc bank accounts paid into these accounts but the wishing to send cheques to money can be transferred ont obscure addresses in Paris to of the country again assuming cover central heating main there is any left.

tenance contracts or furnituce insurance will have to be content with the arcbaic system of

bankers' drafts.

This normally requires several days' waiting if the remittance request is made through a branch office. If, as in my case, the process needs to be speeded up, two trips are necessary to Lloyds Bank International Division's offices in Eastcheap to enable the paperwork to be com-

Now that cross-border bank-ing is within the grasp of every-one in the UK, the solution to this type of bureaucratic entanglement seems to be simple; open a bank account in Paris

With the franc now the sick currency of Europe, French banks welcome foreign account holders with open arms. At the office of Société Générale swept into a side office to receive an nerve-langling disseravailable.

Only one snag. While money could be paid in (preferably as much as possible), it seemed carnet de cheques arrived (which would take a week or 50).

Under the sweeping exchange controls now in force foreigners intending eventually to leave France are advised to opt for

# Houses and income tax

I would be most grateful if you could help me. I have Inland Revenue leadicts on the following subjects but I cannot make head nor tail of them.

Are two grandsons who pro-

vide a home for their 77-year-

old grandmother eligible for tax rellef on interest paid on a mortgage they pay on that property? Does the "rent free accommodation " clause precluda any rate rebate on the grandmother's home?

Would the tax concession still apply (providing they qualify for it in the first place) If grandmother stayed with her sister (sick), for periods of up to three mouths?

If two or more people trade in partnership letting a house which they are buying on a mortgage OR a personal bank loan, can the income from lettings be offset against their personal taxation paid to them as employees? (Employed as

. Is it necessary for legal papers to be drawn np in case of such a partnership or can income to the Inland Revenne

In 1966 Mr and Mrs A bought a house for £2,400. They spent £1,400 on modernising and con-

Income from the lettings, net

of expenses, was submitted by

Mrs A's accountants as being

services of cleaning, gardening etc., to the tenants of the flats.

This was accepted by the Inspector, who has each year

eliminating any tax liability

In July 1981, the effort of

maintaining the flats baving

since allowed "wife's earnings

relief" against the rental profit,

her carned income, on the

grounds that she provided

verting it into two flats and

after living in one of them,

three years later bought

another house and let both flats furnished.

### themselves? (After informing the Revenue of their initial intentions?) 1-Yes, in principle. (See para-

graphs 10 and 13 of booklet IR11). 2—Not necessarily. 3—Yes. 4-No (if we have correctly

understood the question). 5-No (to the first part of the question), broadly speaking. We recommend that you seek local professional guidance. Doing it yourself can prove a false economy in the property field, which is beset with pitfalls for tha unskilled.

### Child's income and grants

Referring to the practice for a parent to covenant income to a child at university to cover the parential contribution element in the grant and/or other associated expenses. I understand that if a child's income exceeds £345 per annum, his grant is reduced £ for £. Why, therefore, is this practice of covenanting not largely

# Stamp of

"THE ULTIMATE gutter collection. "No, it's not an assortment of the back num-

covers, 15 each from six Commonwealth Nevis, Tuvaln Kiribati, St. Kitis, St. Vincent and Mustique. The stamps themselves commemorate the Princess of Wales' 21st birthday bnt, taking advantage of bappy coincidence, are over-

In each collection, covers containing the top value stamps are "individually" signed by one of the artists. Where does the "gutter" come in? Postal authorities sometimes incorporate designs in the middle row of their stamp sheets rather than leave them blank, and the central stamps on either side of the separating margin are called "gutter pairs". All the then this is not for you.



stamps in the Royal Baby

The entire collection will cost you £198, 25 per cent over the face value of the stamps, but you can apread the cost over 12 monthly payments of £16.50. "In this promotion you have to buy the whole lot," says Mr Michael Allen, marketing director of Stanley Gibbons.

According to Stanley Gibbons Promotions leaflet "these collecbeyond any escalating monetary "escalating monetary worth"

As Michael Allen says: "We and we're not selling it as such —its appeal is topical I can't say that it will appreciate in value, but then all stamps are non-yielding assets that can go

Mr Michael Mayall, a philatelic expert at Sotbeby's, explains wby such collections. though suitable as a memento

Dominic Lawson

# Royalty

bers of certain tabloid newspapers, but a description by Stanley Gibbons of its official firstday cover collection in honour of the Royal Baby. This consists of 90 first day

printed with the words "Royal Baby."

# collection will be "gutter are very careful not to use the pairs." word 'investment' about this, up and down in value."

Promotions leaflet "these collector gift, are not good investions will have a value far ments: "There's such a vast interest in this sort of thing, worth that may accrue to them and they sell so well, that it's in the future." If you are after never going to be scarce."

# Death wish

THE LAST thing you want to worry about when a member of your family dies is money. All too often the bereaved are drawn into a complex legal web which could largely have been avoided if a will bad been made and information on the deceased's financial affairs were easily accessible. Now Dauphin Publishing has

come up with a form called the personal estate record which is designed to fill this information gap. The form is three pages long and space is provided to fill in details of professional advisers, bank and building accounts, mortgages, society pension, insurance, savings, investments, assets and respon-

sibilities. There is also room of a married person's estate for any additional facts you may wish to include. Dauphin suggest you revise

the form regularly, perhaps each year. It is also crucial to put the form in a safe place and tell your next of kin where you have placed the informa-Filling in the form is a useful exercise in itself. Unfortunately, few people bave an

accurate overall view of their financial affairs and the very act of writing down their assets may help improve future investment decisions. Also included is an inset on the laws of intestacy in England and Wales. Dauphin orgues: "Few people know these rules; in particular it is

widely believed that the whole

passes to the spouse." This is only true if there are no children, parents or siblings. The idea of putting all your

financial particulars in one place is well worth adopting. However, it is best to make sure that the information is locked away securely—perhaps in a bank vault. Anyone with fairly diverse investments may find they need more space than that provided on Dauphin's form but at least they can record the essentials.

The personal Estate Record ia available at £1 plus sae form Dauphin Publishing Company, 118A Holland Park Avenue. London W11 4PA.

Rosemary Burr

# Easier driving

BRITISH MOTORISTS bave never had it so good for over a decade, as far as the cost of their insurance is concerned. Their premiums this year in many cases are the same or lower than last year — a welcome feature after a decade when percentage increases each year bave never been less than double figures. Thera are many reasons, but

basically, insurance companies want to expand business in areas that look attractiva. After a decade of high premium increases, the cost of insurance to the motorist can be at least £100. So the motorist is worth attracting. Companies bave set about this by first keeping their basic premium rates unchanged for

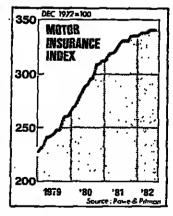
as long as possible until losses become too high. In real terms this means a reduction in the cost of motor insurance. They have made a detailed examination of the incidence of claims by geographical area and have cut rates in those areas

where the number of claims ia below average. They want to attract or keep the favourable business. This situation is summed up by the announcement made this week by Sun Alliance, which bas 200,000 motorists on its

books. The company used to revise its premium rates fre- dicates, for the individual quently, sometimes three times a year in the 1970s. It changed its pattern after the April 1980 increase which it held to July 1981 and they lifted its rates by 72 per cent-well below the then inflation rate. When the anniversary arrived

this week the company announced a freeze in rates which it hoped to hold until the new year, plus substantial reductions for motorists in several areas of Britain. For premiums in 1982 were lower than in 1980.

But Sun Alliance is not the only company to do this.



Commercial Union passed its annual rise due on June 1, Guardian Royal Exchange that due on July 1. General Accident, the largest of all motor Insurers, held its rates steady for two years before announciog a 61 per cent rise on

August 1.
The lesson for motorists is obvious -shop around for your motor insurance. This may sound a daunting

task for ao individual on his own. But firms such as Quotel operate a motor insurance rates service to which insurance brokers can subcsribe. This service provides a complete list of premiums charged by all motor insurers, including Lloyd's synmotorist.

The iosuraoce companies de-

piore this shopping around on the grounds that chopping and changing sends administration costs soaring and the motorist has to pay for these costs. In this case one would expect

the insurance companies to re-flect this in charging lower premiums to those motorists who their insurance with renew them. But very few companies, the Co-operative Insurance these motorists it meant that Society being the most notable, give such a loyalty bonus. A rethink is needed by tha com-

become too great (Mr and Mrs A were then aged 72 and 67 respectively). Mrs A sold the house for £21,300 net. To facilitate the intended sale, the larger flat had been unlet since the previous tenants left in April 1980, and the tenant of the smaller flat left in June 1981: as a result there was a net income loss on the lettings for both 1980-81 and 1981-82.

Do the Retirement Relief provisions of S.124 CGTA 1979 operate to exempt the part of the gain which falls outside the main residence" relicis? Does

What income tax relief is available for the losses Can they only be carried for-ward against future Case VI income? Or does the Exspector's treatment of the arise from a trade, assessible under Case I and thus offsetbank deposit interest) in the

Whether the assessments have

years ago, we suggested to an

the income as "earnings" mean that the house is a "chargeable business asset " as defined?

been made under Case I or under Case VI is simply a question of fact, which accountants will know.

unaided reader (whose situation appeared to be broadly similar to your mother's) that she should put in a claim for retirement relief, since there was nothing to lose by doing which she bad given us did not make her prospects of success look good on a strict inter-pretation of the law. She wrote back a few weeks later to say that her claim had been the onswers given in the accepted, and that she had All inquiries will be on received a consequent CGT past as soon as possible.

Retirement relief

incurred in the past two years? profits as "earnings" mean they table against other income (e.g. same year?

the We can only say that, a few

although the bare facts

### **FINANCE AND** THE FAMILY

BY OUR LEGAL STAFF

self-defeating? My position, as a divorced father, is that I have a son whose normal residence is with me, and for whom I have effected such a covenant which seems to bave worked satisfactorily. My daughter lives with her mother and is in receipt of maintenance pay-ments of £18 per week under a court order. I am told that the excess over £345 will reduce her grant £ for £ when she starts at university this autumn. Would it not be sensible to have the court order varied so as to discontinue the maintenance payments to my daughter and to substitute for

them a privately agreed Sinca a covenanted annuity to an adult child is treated as the parent's own income for excess liability purpose (i.e. for investment income surcharga higher-rater-minus-basicrate tax), it is not treated as the child's income for grant pur-

If you would incur an excess-liability tax bill upon making the change, you must balance this disadvantaga against the prospective disadvantage of the existing arrangements. There is rarely an ideal solution to tax-related puzzles, particularly those which involve antisvoidance legislation such as chapter IV of part XVI of the Incomes and Corporation Taxes Act 1970.

### A claim to inherit

A man living with his second wife died intestate and she was granted probate net £19,000. He was divor<del>ce</del>d from his first wife and they had a son. Hava they any claim on the estate? The first wife and son could have a claim on the estate under the Inheritance (Family Provision) Act. but what, if anything, they would be awarded would depend on the view a court took on the merits

No legal responsibility can be occepted by the Financial Times for the onswers given in these columns.
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### **PROPERTY**

# Rented rooms at the top

"GOOD TENANTS rather than rich ones are the most desir-able." Sir Ian Mactaggart, Western Heritable Investment Company's chairman admitted at the recent launch of a new penthouse built on the top of 55 Park Lane, London, W.I.
"Although I could not afford
to live here," he says, speaking

like a good Scot about the premises originally built by his Glasgow-based family firm around 1934, and points out that his own London home is io the more modest area of Pimlico.

To stay in one of the exceptionally stylish furnished Park Lane apartments costs from £300 to £900 a week for a year's let. But then the Oliver Messel Suite at the Dorchester next door is £380 a night, and "we do not usually reserve it for short visits," the management

Western Heritable's threebedroom penthouse complete with pleated silk covered ceil-Wedgwood and works of art is already rented to a company for a family for three months. The rate is £1,300 a week as it is a short let.

Letting agent Miss Hilary Potter of Hamston and Sons, 6 Arlington Street, SW1, says the accommodation is ideal for business meetings and entertaining, and is likely to appeal to overseas or UK businessmen looking for a top-quality

The international affluent husinessman is also the target for Thorney Court, Palace Gate, W8, initiated this week as a luxury, furnished letting project. It cost some £8m to build fittings, stylish furniture, (by Costain Construction to the certainly colour television, even design of John R. Harris video machines, stereo systems Architects), and £1.2m to fur- and saunas, are now the norm

Rents for the 60 spacious apartments with their one to four bedrooms, some with views of Kensington Palace and Gardens, are from £280 to £900 a week for periods of 22 days to overseas visitors, particularly to a year. Funding has come partly through direct investment and partly by loans through the Royal Bank of Scotland.

The aim of the association is to protect the public and to regulate itself in an industry regulate in the content of the content week for periods of 22 days

Thorney Court Management Company which holds the build-Company which holds the build is estimated to be turning over ing on a 51-year lease from the more than £200m a year. With freeholders, has been estab ever 30 founder members, and



vise the undertaking, and managing director is Mr Ralph Carver, former chief executive. of Earl's Court and Olympia, who now manages the Dubai Trade Centre with its exhibition interests and service apartments. Managing and letting agents are Mr Anthony Margo, Keith Cardale Groves, 43. North Audley Street, W1. who will send a brochure listing the amenities of the black

parking. sited districts, private accom-modation with ont-of-date plumbing, well-worn carpets and shabby patched chintz, however reminiscent of former elegance, is just not acceptable any more in the higher levels of the furnished rental market.

"Modern bath and kitchen video machines, stereo systems in quite average homes in exchange for a worthwhile rent," says Mr John Birch, chairman of the newly-formed Association of Residential Letting Agents. And most up-market lets are to overseas visitors, particu-

which in Central London alone

landlords, tenants and agents, with members able to draw on

Birch and Company, and has been personally involved in the the amenities of the block furnished rental market for which has underground car nearly 20 years. "This means regular inspections and pointing Even in the less fashionably out that what might seem a trivial repair, ought, in our opinion, to be given immediate attention, rather than being left and allowed to develop into something more serious."

· For a full management service Birch charges right the way through the tenancy an extra 5 per cent of the total rent. The initial commission is 10 per cent of the total rental for the first year or part year of a ten-ancy, reducing to 7½ per cent of the total rent if the tenancy extends into a second or subsequent year.

Most of the properties the firm handle are private bomes, working overseas or in other parts of the country. "From a tenant's point of view living in what is someone's bome is desirable because the property is usually furnished and equipped to a quality standard, as well as having 'bome-like' ambience."

Landlord or tenant if you letting is possible because by For... instance. Victorian an attractive outlook is want information, advice and a far the largest proportion is to buildings often have very high paratively little cost."

list of members, contact Mr act as the market's watchdog for Birch, The Association of Residential Letting Agents, Dorville a pool of up to date information Street, London, W.1. (01-499 on general legal matters, 8802). Out-of-London members current housing and taxation include A. C. Frost of Becons-The right management service is of particular importance too, insists Mr Birch, who runs Birch and Company and has members will be association's members.

refurbishment of a property for letting. Kathini Graham, 18 Montpelier Mews, SW7, in the business for 17 years, will organise a package of purchase, doing-up and renting out. Her recent listings range from a one-bedroom apartment Gloucester Street, SW1, £80 a week for a year's let, to a five-bedroom, three bathroom house in Seymour Walk with a sauna and swimming pool, £2,500 a week for short periods.

Jacqueline Ironside of 51 Beauchamp Place, SW3, maintains that the unwarranted fears of private landlords concerning the Rent Act has led to a serious sbortage of good quality property at the top end of the residential rental market. "This summer it is the top-end available while the owners are sector that is most in demand, working overseas or in other especially for family accommodation with three or more bedrooms, at prices from £250 per week upwards. Good property up to £500-£600 per week is taken up immediately, particularly if it has a garden."

Miss Ironside insists that safe

Below. Thorney Court, Palace Gate, London, WE, with views o sington Gardens and Palace, launched this week as a luxury sington Gardens and Palace, launched this week as a luxury sished letting project, cost around £8m to build and £1.2m to wish. Rent for 60 large one to four bedroom apartments plus two furnish, Rent for 60 large one to four bedroom apartments plus two postbouses are £260 to £500 a week for periods from £2 days to a year. Architects John R. Harris, builders Costain Construction, and managing and letting agents fastbony Margo, Kelth Cardale Graves. Left. Jacqueline Ironside and Pierre Fowell show how a space-test. Jacqueline Ironside and elegant furnished accommodation, with fan lights and exposed wooden beams, providing better tool, with fan lights and exposed wooden beams, providing better facilities for the tenant, and a higher rental and capital value for the facilities for the tenant, and a higher rental and capital value for the landlord. Octalls ironsides, 51 Beauchamp Piace, London, SW3. (01-581 SS77.)



guarantee they will leave the property, and in the majority cases, the agreement is between landlord and the company for necupation by the employee. This puts everything on a professional rather than a personal level."

Jacqueline Ironside also works in association with architect and interior designer Pierre Fowell to offer a complete, cosieffective service to help owners interesting London. provide more interesting accommodation. "By increasrental and the capital value increases for the owner, and the rate becomes cheaper on a cost per head basis for the

executives working fixed-term ceilings. So we would plan the contracts. "This provides the new layout to take advantage of this, providing bedrooms with the dining and service areas underneath, installing modern kitchens and bathrooms in a design which fits the shape and form of the building—all with-in a space that might have only provided an apartment for one before."

Basement apartments represent a large proportion of the cheaper accommodation in London. They often fail to accommodation. "By increas- take advantage of the garden, ing the space available the For example, the retaining rental and the capital value garden wall could be removed, allowing a proper garden to be sloped or tiered down gradually. The result is an apartment with natural lighting and For... instance, ... Victorian an attractive outlook for com-

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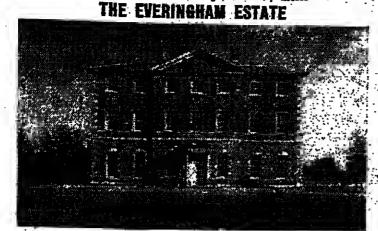
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### **LEISURE**

# Meandering in Munich

THE WOMAN in front of me rather than barley, went almost of the Neues Rathaus entertains asked for a lemonade. It was unremarked although it was the crowds at 11 a.m. each mornnot perhaps the wisest of things

Bul then the best stories should start at the beginning. So bere goes.

I had caught the train from Munich to Herrsching, which is on the nearby Lake Ammersee. It was a baking day and the ride had been a pleasant one through the greenest of green countryside dotted with neatly maintained Bayarian houses and manicured pastureland.

My intentions of walking for the 45 minutes that it might bave taken me to reach the Abbey of Andechs were overwhelmed by a desire for something cool to drink and a seat under some leafy shade.

So it was a faxi instead, and n a few minutes I was at the Abbey and in the queue.

Andechs is a Benedictine community which, like many of its counterparts elsewhere, has turned tiself to the food and beverage trade for revenues. The monks hrew a hearty dark stout and prepare an eye-water-ing strong cheese, both of which served to the hundreds of visitors who pay them a call.

And the woman in front of

me asked for lamonade.

It was clearly the fuoniest thing the staff bad heard all day (the minks keep themselves to themselves, brewing and cheese-making in the privacy of their cloisters). But, amid the laughter, she got her lemon-ade. A litre of it.

My own timid requast, for a

unremarked although it was clearly not something that a self-respecting Bavarian would have bought there.

The journey to Andechs is a leasant excursion into the German countryside, and at the Abbey there are numerous tables on a terrace with fine rural views. The tables can be used for picnicking, but you

### TRAVEL

ARTHUR SANDLES

are expected to buy drinks. It is probably hest not to go at weekends if possible, particularly in the summer when the battle for a seat can be a bit frantic.

Munich and its immediate surrounds tend to be visited en passant, if at all. Its airport is the gateway to the Alps and most tourists seem simply to wing in and wander on. Those arriving hy car oftan find Munich's confused road system too great a deterrent.

In fact once you have reached the heart of Munich there is no need for a car at all. It is one of Europe's most walkable cities.

For the visitor who has only a couple of days to spare there would seem to be lots to do and see, even limiting oneself to a 500-metre radius from the Marienplatz, where Munich's where Munich's weiss hier-made of wheat Glockensplel high in the facade

It is difficult to know what gives cities their images. Visitors to France tend in try capturing a day or so in Paris: in Britain they indulge in a brief look at London; in Austria it is Salzburg, Innshruck and Vienna which all attract attention, from even the transient visitor. German cities, however, tend to be driven past rather than driven through.

For some, such as Frankfurt and Bonn, this may be fair enough, but for Munich it is a tragedy.

For all its beer halls, excellent restaurants (try the Kaefer-Scheaenke for a fun evening out or the restaurant in the basement Ratskeller at the lown hall for a good lunch) it would be difficult to recommend Munich for a week. For a few days, however, it is vastly superior to some of its foreign rivals.

The cultural and educational life of Munich is particularly lively. Last week I spent a splendid evening at the opera (book well in advance, out-oftown bookings have preference according to the locals) and chamber music at the Nymphenhurg Castle.

But then I could have also consumed more sansage, walked more side-streets, strolled more shops, gazed at more paintings . and even consumed more

Lufthansa and British Airways have regular flights-



Lufthansa has first class and high quality tourist class, BA has its Cluh section,

There are several tours and it is worth while inquiring about the various Munich Keys. which are packages including hotel and a large range of local

facilities including, for example,

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# Getting to grips

FOR YEARS, the tyre industry has been trying to reduce the number of different types and sizes the car industry compels it to make. Today, the situation is worse than it has ever been and is still deteriorating.

The latest nail in rationalisation's coffin is the fuel saving tyre — of which more in a moment. And a few days ago Goodyear announced that its tyres of tomorrow (it clearly means of the 1990s at the earliest) may come in a range of different hues so that motorists can colour co-ordinate their tyres and cars.

When I passed the glad tidings to my local tyre dealer, he grouned at the thought of a further complication and theo brightened. "I shall," he said. have retired long before they come on the scene and make this business dottier than it is

All tyres are black because contain substantial nts of carbon black, a superior kind of soot made by burning oil in a retort. It is there in make the rubber, which In its raw state is useful only for shoe-soles, ahrasion resistant. Nothing works so well as carbon black. But, as oil supplies run out, substitute chemicals will have to be found. Hence Goodyear's forecast of coloured tyres of the future.

Actually, a blue treaded mudind-snow tyre was introduced in Germany not many years ago. Silica instead of carbon black

### MOTORING

STUART MARSHALL

was mixed with the tread rubber to make it grip hetter un ice. It worked; but on dry roads you could almost watch it wear-ing out

But to the point. The fuel saving tyre has started to become the cause of much confusion to the industry, trade and, especially, the motorist. The industry can't agree on the best way to make a tyre absorb-less energy and thos save fuel. Just as important, there is no standard method of measuring the saving that is meaningful to the customer. Pirelli were first nff the mark

with a finel saving tyre. Their P8 is fat (only 65 per cent as high as it is wide in cross section) which makes it so stable that springier, less power absorbing rubber compounds can be used without affecting its safety. Pirelli claim it can save up to 6 per cent fuel compared with their standard P3 tyre while actually improving handling, wet braking and mileage. I am trying a set on my Peugeot 305. It is too early to say if they are saving much fuel but the car rides and it did on its priginal Michelin XZX.

Dunlop use a secret ingre-dient in the tread rubber of the new Elite tyre, which J. R. Ewing of Dallas lells us on TV is putting the oil barons out of business because it saves so much petrol. How much? By "up to 6 per cent compared with competitors' products," Dunlop say.

One could go on. To my knowledge. 10 different low rolling resistance tyres are either on the market in Europe (though not necessarily in Britain) nr soon will be. Michelin's TRX-E will certainly be appearing on French cars in the near future. It is fat, like P8, but needs a special kind of wheel Goodyear have an 80 series economy tyre. rather like the Elite but without the special tread compound

which is, for the moment, Dunlop's exclusively. It will be on sale soon

Uniroyal recently launched a medium low profile 70 series economy tyre. Firestone have gone the other way. Their low rolling resistance tyre, due out toward the end of the year, is narrower than normal 85 series and has a belt made from a fibre called Kevlar (sometimes known as synthetic steel). It runs at higher than normal pressure. Firestone say this does not affect ride comfort because it is the volume of air inside the tyre that matters and the construction is different anyway. But wet grip problems have delayed its appearance.

Motorists should bear in mind that changing to a tyre with a claimed 30 per cent reduction in rolling resistance will not



Consumption will be about 5 per cent less than it would have been on the tyre the makers are comparing their low rolling resistance version with Nor

than all standard steel belted radials. It might save more fuel than some, but less than

well their economy tyres compare with all their competitors' sumption figures for several products but they will not share years.

the information with buyers. Maybe it is time that they did. If not, compulsion could follow. After all, the car makers The tyre makers know how have had to declare urban cycle and constant speed fuel con-

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NOTICE OF EXTRAOROINARY GENERAL MEETING OF SHAREHOLDERS

OF SHAREHOLDERS

An Edvardinary General Meethwa of Shareholders of THE PACIFIC FUNO S.A. will be held at its registered office at Luxembourg, 14, rue Aldringen, on Jaly 12th, 1982 at 10.30 hours for the purpose of considering and voting upon the following matters: 1) Alteration of the articles of incorporation by rewording the full text pl such articles. Such text is published in the Memorial, Recuell Special C of the Grand Duchy of Luxembourg on June 25th, 1982 and is atvallable, for Inspection: In Luxembourge at the registered pince of the Fund, 14, rup Aldringen;

sen;
io Landon: at the office of Link-lators & Paines, 59, Gresham Street, London, EC2.
es shareholders' especially is called the fact that such alterationals the following significant

The shareholders automotion to the fact that such alteration to the fact that such alteration tentals the following significant changes:

a) The original language pi the articles of locorporation, French at present, shall be Enolish, the French version to constitute a translation.

b) The provisions regarding determination of net asset value, which all present are in openeral terms and call for regulation, shall be replaced by more specific rules, However, such amendment will not lead to a change in the principles of determination of net asset value applied so far.

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2 The date of the annual general meeting of shareholders shell be charted in August 1.5, persons, us defined, from being shareholders is peculiarly pit communities; repurchase is lasticated.

seccincativ regulated and a procedure of compulsory vegurchase is controlled to the procedure of the provisions of the articles of incorporation and the shareholders are advised that the shareholders are advised that the quorum required at the Meeting is the holders present in person or by proxy of at lust 50 ger cent of the shares of the company in issue. In the event that a poorum is not present a second Meeting, at which there will be no approxy reducement. May be convened by further notice.

In accordance with Luxennous a Law, the Resolutions to be proposed on the shares point of the third of the third of the total number of two-thirds of the total number of the statutory peneral meeting of July 12th. 1982. The owners of bearer shares will have to decosit their sharet we clear days before the meeting at the veststered punce of the Fund. 14. rue Aldringen, Luxembourg. S.A., 14. rue Aldringen, Luxembourg.

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a. the directors b. the statutory auditor. To soprove the balance sheet and the proof and loss eccount for the year ended March 35ts. 1082 and to consider declaration of dividend. to consider declaration of dividend.

To discharge the directors and the auditor with respect to their owntermance of duties doring the yearended March 31st, 1082.

To elect the directors to serve antithe next annual general meeting of 
shareholders.

the next annual general meeting of shareholders.

5 To elect the auditor to serve until the next annual general meeting of shareholders.

O Any other business.

The shareholders are advised that no quorum for the staturory sengrel meeting is required and that all decisions will be taken at the majority of the shares present or represented at the meeting with the restriction that no surrelipider neither by himself nor by order can your for a number of shares in excess of one-fifth of the shares in excess of one-fifth of the shares incode or two-fifths of the shares incode or two-fifths of the shares present or represented at the meeting. In order to take part at the structory meeting of July 12th 1962 the owners of bearer shares will have to deposit their shares we clear days before the meeting at the registered pincs of the Fund, 14, the Addringen, Luxembourg, or with the soliowing bank:

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# Marconi man

BY GEORGE MALCOLM THOMSON

Lord Reading: Rufus Isaacs. Lord Reading. Market Stack, First Marquess of Reading, Lord Chief Justice, and Viceroy of India by Denis Judy Weidenfeld & Nicolson. Els 316 pages

the life of Rufus Isaacs would be the usual boring success for fruit merchant's son, learn barrister, Attorney-terral, Lord Chief Justice, erroy of India, Marquess. It is a glittering record of a lorg a glittering record of a long climb up a much-travelled hill, a more than average endowment of brains, industry, tact, ambition, and so forth. (All the more admirable because Isaacs, at a time when anti-Semitism was still prevalent in some quarters, was a Jew.)

But there was one fact which makes his career quite remarkable: he was involved, more than any other man, in the out-standing financial sensation of the Asquith government—the Marconi scandal. To bave survived it, and gone ou to win splendid prizes, is what makes Isaacs' career so extraordinary. It is rather as if Captain Dreyfus had come back from Devil's Island and gone on to command a French Army in 1914 except, of course, that Dreyfus was found guilty of treason, and Isaocs was innocent of any misdemeanour, personal

or political. He did not, however, escape the brush of calumny. Few men in British public life—certainly no Lord Chief Justice — have had vitriol thrown at them to equal—for venom and injustice -Kipling's poem, the last lines of which are: Gehari Judge in Israel

A leper white as snow.
What was the Marconi scandal? At a time when the Marconi Company was negotiating e contract with the Post Office, Rufus Isaacs had bought 10,000 shares in the American Marconi Company from a brother, who had got them from another hrother who was managing director of the English Marconi Company. Isaacs sold 1,000 of these sbares to Lloyd George, the then Chancellor of the Exchequer. They used no special knowledge; they did not influence the contract; and, while hoping to make a quick profit, they lost money on the deal.

They had-been guilty of great folly. Isaacs, as Attorney-General, should have known. The first Lord Re

Ministers demied any interest in the English Marconi Compony, but they said nothing about their dealings in American shares. Greater folly! For tha truth was bound to come out; and it did, when Isaacs (along with Herbert Samuel, the Postmaster-General) sued Le Matin

for libel. How on earth did Isaacs escape political ruin? For one thing, Opposition fire was concentrated ou Lloyd George, the strongest Minister in the Government Asquith, who had a great liking for Isaacs, decided that great folly was not, after all, a crime; and threw his mantle over both ministers—something Attlee would probably not have done. Then the two big legal guns ou the Opposition benches, Carson and F. E. Smith, were briefed to appear for Isaacs and Samnel in the Matin case. In these cir-cumstances they could not join the Commons onslaught on the Ministers. In short, by a mixture of shrewdness and luck Isaacs and Lloyd George survived. But it was a narrow squeak.

Within months, Isaacs became Lord Chief Justice. Strangely enough, his involvement in the Marconi affair seems to hava been a determining factor in his appointment. For when his predecessor resigned he, as Attorney General, had the reversion of the office. And if

Asquith had not appointed him it would have appeared to be an admission that there was a stain on his character.

What was the secret of Lord Reading's triumph over such troubles? Denis Judd skilfully sketches those qualities which Lord Beaverbrook in Men and Power stated concisely-great personal charm, brilliant advocacy (although a "prosy" speaker); tact. He was a man whom everybody loved, even political foes. With his immense legal knowledge, he was also a wonderful counsellor for worried statesmen.
In earlier days, the young rake of Belsize Park, the

"hammered" stock jobber, the ship's boy on the Rio run, became an industrious student of law at the Middle Temple. The Bar, he said, "is never o bed of roses. It is either all bed and no rose, or all roses and no bed!" He did not ask for a bed. In due course, the roses came, in a shower. Then politics heckoned. Where did it end? After

being a humane judge and a wise Viceroy, he won the most prestigious of all consolation prizes for the elder statesman: Warden of the Cinque Ports, in Walmer Castle.

Mr Judd has a great story to

tell, a story of breath-taking hazards and fine achievement He tells the story with insight, sympat v, and much



the story of his involvement in the Marconi scandal is told in a new biography reviewed today.



by '-detail from an engraving in 1790 by Robert Dodd reproduced in Kennedy. Mr Kennedy has now edited the authoritative account of the Mutiny by Sir John Barrow reviewed today.

# Bread-fruit Bligh BY A. L. ROWSE

on the Bounty arising like a

author of a biography of Bligh.
It is the circumstances sur-

account for the fascination-Bligh's marvellous feat of navi-

without a life lost, though all

were starving. It was a triumph

The Mutiny of the Bounty by Sir John-Barrow, edited by Govin Kennedy. Kudos and Godine, £8.95, 208 pages

Bligh of the Bounty, like his contemporary the Duke of Wellington, has heen much exposed to authors. Scores of books and articles have heen written about him-more than he deserves, for all that he was a first-class naval officer and an upright fellow. Too upright, we may say, for the fatal defect that not one of these authors mentions is that Bligh had not the gbost of a sense of

Bligh was a Cornishman, and the Cornish have an odd sense of humour, if at all. Other Other characteristics are recognisable: he was a bit of a martinet, who expected good discipline; but was very irascible and sharp of tongue when enraged beyond endur-ance. It should be added that he was a simply wonderful navi-gator. He had a very full career, of which the episode of the Bounty was only a fragmentbut it has arrested the atten-tion of the world, and still 4,000 miles, from somewhere exerts its fascination. In his own time Bligh was known as adrift by the mutineers—to "Bread-fruit Bligh," for the Timor in the Dutch East Indies; object of the Bounty's voyage landing them as he had planned, was to collect hread-fruit plants without a life lost, though all to improve food supplies in the

Then there is the astonishing Bligh of the Bounty." Mutiny was a familiar enough story of what happened to the phenomenon in the 18th cenmutineers in their hide-out on tury. I agree with the editor inaccessible Pitcairn Island. The core of the mutiny was one-third of the Bounty's complement, 11 out of 44; but they were armed, conditions on board ahip, the wonder is that there were not more mutinies—and in fact, took the rest by surprise, led by only a few years after the Bounty affair, the whole North Fletcher Christian, the ship's mate, an emotionally disturbed type who turned against Bligh. Sea flaet went on mutiny at the Nore.

Far too much of a mystery has been made of the outhreak

Bligh was exasperated by the inefficiency of his under-officers, with no marines to keep order,

a surgeon continually drunk, who finally passed out. sudden storm at sea, in circumstances that made it easily understandable. Of the various accounts, that of Sir John The nine who eventually made Pitcairn with their Tahitian women were, by murder and suicide, eventually down to one man, who created and procreated the colony there. That Barrow, the reliabla civil servant at the Admiralty, is completely dependable, judicious. and fairmintied. This has now is another astonishing story. been abridged, with useful foot-notes, admirable illustrations, maps and charts, made more Not much is known about Bligh's family hackground in Cornwall, and the editor does readable for an American audience by Gavin Kennedy,

not get it right. Bligh did not come from a family of gentry. though there was another Admiral in the clan who had rounding the voyage that partly worked his way np from the bottom. Bligh's father leased the Duchy farm at Tinten near gation in piloting his 18 men in Bodmin, though the boy was beptized at St Andrew's, Ply-mouth—that church of many

An extraordinary mix-up beneath the portrait of the 2nd Earl Spencer, First Lord of the Admiralty, tells us that "in 1817 he hecame the 5th Duke West Indies. On a second of expertise, will-power, disci- 1817 he hecame the 5th Duke expedition Bligh performed his pline; Bligh, was justified in of Marlborough—the great-mission with complete success.

What went wrong on the having a good opinion of him great-grandfather of Sir Winston with today Bligh has him trouble with others, by the Earl and the Duke were entirely different reverses.

# Down in flames

BY MICHAEL DONNE

To Ride the Storm: The Story of the Airship 101 by Sir Peter G. Massfield. William Kimber, £15.00, 580

One of Britain's most exciting France. Among the 48 who died were Lord Thomson of Cardington, the Secretary of State for Air, and Sir Sefton Brancker, director of civil aviation. Only eight people survived the crash and two of those died later.

The craft, the biggest airship developed to that date, was intended to be one of a number that would link Britain with the rest of the world by eir. Indeed, on its fateful journey from the Cardington base where it had heen built, the craft was en route to India on its maiden vovage.

But when R-101 mosed into the ground in France, more than the Secretary of State for Air and his entourage died. With them went any hopes of a major Government-financed airship programme. The airship as a viable and safe vehicle for aerial transport fell under a cloud, tha Government gave up its plans, and although other private ventures struggled on, they too eventually succumbed under the combined pressures of public indifference, if not outright hostility, and the steady growth of fixed-wing aeroplane services in the colours of Imperial Airways.

From 1930 to the present day, the airship has remained little more than a gleam in a few designers' eyes, and while some valiant efforts are even today being made to try to put the airship back onto the map of they will ever really be able to activities anywhere,

challenge the massive competi-tion from the fixed-wing ocro-What went wrong with the R-101 is the subject of this most

scholarly work by Sir Peter Masefield, who has himself been for long one of this country's most devoted advocates of civil aviation. His own long career ing the Empire came to an aviation. His own long career is extraordinary—as an aviation writer, Civil Air Attache in Washington, director of long stormy morning on October 5 term planning at the Ministry 1930 when the R-101 airship of Civil Aviation, chief exercised into the Bois de Coutumes, near Beauvais tive of British Europeon Alrways, managing director of Bristol Alrersft building the great Britannia airliner, chairman of the British Airports Authority, chairman of the Royal Aero-Club, and chairman of the Imperial War Museum, and a past-president of the Royal Aeronautical Society. Such a distinguished career

in aviation has admirably equipped him for his task in unravelling what really was wrong with the airship programme of the 1920s and what went wrong with E-101 in positions. went wrong with R-101 in perti-culer. His-conclusions are start-ling: he believes the R-101 could have been saved, even while descending to its fatal crash in the forest. But when the crew discovered that, because of the storm, there was a split in the outer cover of the airship, they reduced speed. Had they increased speed, the craft would have risen, and a more controlled landing made

Even as it was, the craft might have been saved, had it not been for the fact that there were some calcium flares in the control car which burst into flames when they came into confact with the wet ground in the crash -thus causing the fire which

rapidly destroyed the craft.
Sir Peter's analysis is
masterly, supported by his own
immense technical knowledge. His book is immensely readable, and it must rank not only as the definitive work on the R-101 and the British airship programme, but also as one of the most world aviation, it is doubtful if definitive studies of all airship

# Faring forward

BY DAVID PRYCE-JONES

Postwar

A Traveller's Life

Poring over a book of early Victorian illustrations of the Ottoman Empire, Eric Newby concluded that he had heen born 100 years too late. He might have been another Burton, a Burckhardt, or ridden like Colonel Fred Burnaby on horseback through Central Asia. In fact his life has proved quite as gloriously adventurous as anyone's and let the times

In the week of the Munich Agreement, when he was 17, he volunteered for the crew of a rigging!" shouts the second

Once into the war, he was Are you tough? If so get out. I need buggers with intelli-

As intelligent as he was tough, Eric Newby was the very dazzling and evocative of his three others were then detailed sewage system, walking the to map the shore-line of entire length of Broadway in to map the shore-line of entire length of Broadway in Lebanon with a view to future the dawn, or shooting big-game clandestine operations. Blowing with an Indian prince known up German bombers on a as owly, who saved his life Sicritian airfield in 1942 was less from attack by an inturiated successful. He was captured, nearly put against the wall to the Christmas humper issue of be shot, but imprisoned instead Dog World? until Italy dropped out of the So many autobiographies are fighting. Then be escaped into a matter either of whining or the Apennines (happening to concealed boasting that it seems encounter on his way a woman unusually exhilarating to read he fell in love with, and whom one like this, composed out of he afterwards mawied). Re human curiosity and human captured, he experienced un and strength and happiness, in.

ing from Wimbledon to Tuscany.
("I bought a large wound-dressing from a droguerie for my bottom, which now had more than one bole in it"), and claiming his fair share of deserts and Bedouin. Not that he relishes hardship for its own sake. Far from it, he has an eye for old-fashioned grand hotels, good food and pretty girls for historical associations and sites, and indeed enything well wrought hy the hand of man. No escapist either, hut a hard

exploits

worker who served stints on the home front in the family firmof Lane and Newby, wholesale costumiers and mantle manuface turers, and who once rose to bemodel gowns huyer for Peter-Jones, even a partner there.

His parents, about whom he writes with deep affection, hrought him up to take for granted their late-Edwardian security, in which there was scope for every individuality and quirk. His mother seems to have spent as much of the day as possible in Harrods, so that the Ladies Retiring Room Garden of Eden.

Since nothing in this past has had to be repressed or deserved to be forgotten, he has always been able to make the best of the present. Who bnt an ingrained optimist would have spent his apare chapters describes how he and time exploring the London from attack by an infuriated bear and in return asked for

Savoury camps deep in the an altogether free spirit. He third Reich.

### included sailing with his wife down the Ganges, walking through the Hindu Kush, bicyclby Eric Newby. Collins £8.95, 302 pages

Finnish barque, saiting from Belfast for a cargo of grain from Australia. And "Op the mate to the brand-new hand, and op he has to go, removing his shoes and socks for a safer hold on rotted rathines, to the top of the yards, with a drop of 200 ft below. After an initiation like that, the world can hold few terrors.

fittingly recruited in Alexandria into the 'new Special Boat there is recollected as though Section, by an officer who it had been a corner of the sported a notice on his desk, Garden of Eden.

man wanted. Perhaps the most

### -BOOKS OF THE MONTH

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### APPOINTMENTS

Mr Maldwyn Davies, recently general sales manager—NCB at Dowty Meco, Worcester, has been appointed executive director-exports at DOWTY MINING EQUIPMENT at Ashchurch, Glos. Mr Stephen Lister, previously commercial controller of Dowty Mining Equipment, has heen appointed executive director—commercial of that company. Mr Mark Glossop, technical director of Dowty Meco since 1980, is now UK sales director. He is succeeded by Mr Andrew Walker, pre-viously executive director—tech-nical with Dowly Meco.

Mr John "Don" Perry, industrial editor of the Sunday Express, becomes head of worldwide information services at BRITISH AIRWAYS in September following the retirement of Mr Alan Pousford.

Mr C. I. Hall has been appointed managing director of CRESSALL MANUFACTURING COMPANY, which incorporates the engineering division of the Astra Industrial Group. Mr Hall takes over the managing directorship from the group chairman,

Mr L C. Campbell has retired from his executive duties as group personnel director of SCOTCROS, but remains a member of the board in a non-executive capacity.

Mr Dudley Parry has been appointed managing director of Sheffield - based TECALEMIT CHADWICK, member of the Tecalemit UK group of com-panies. He was director and general manager of J. T. Chadwick.

Mr Hons Hellspong has been appointed executive director of the new AXEL JOHNSON STEEL divisional board, which will be responsible for Alloy and Metal Stockholders recently acquired by A. Johnson and Co. (London). Mr T. Bendham and Mr C. Ford will cootinue to direct Alloy and Metal's activi-ties in steel stockholding, pro-cessing and distribution and with Mr J. R. Blackburn will be appointed to the Axel Johnson Steel board. Mr J. G. Mardon, managing director of A. Johnson and Co., will become chairman

APV PARAMOUNT is making the following appointments from July 1: Mr L. H. S. Halling, managing director, will become chairmon of APV-Paramount, alloy-steel foundry subsidiary of APV Holdings. He replaces Mr P. B. Hamilton, chief executive of APV Holdings, who remains a non-executive director. Mr A. C. Dennis, deputy managing director, has been appointed managing director. Mr R. F. managing director. Mr R. F. Europe. He was formerly chair-Atkinson, technical manager, has man of RCA Limited, UK and been appointed to the board as managing director of RCA Group technical director.

Mr Terence David Ward has been appointed marketing manaerospace and defence, by FAIREY HYDRAULICS, a member of the Fairey Holdings group of companies. He was sales manager for M.L. Aviation.

Mr Peter Morrison, former deputy managing director of
BPCC, has been appointed a
director of THOMSON
INFORMATION SERVICES,
holding company for Thomson Magazines, Thomson Data, and Thomson Directories. He takes up his appointment on July 5.

Mr John Davies, formerly managing director of C.I.S. Insulation, and Mr Richard Heath, formerly managing director of Securistyle, a member of the Thornville Group, . have joined the board of ADEPTAL, a member of the B.P. owned Amari Group. The reconstituted board has Mr John Davies as managing director, and Mr Richard Heath as commercial

Mr Len Cornthwaite, managing director of ASEA, has been appointed to a new position in the group, with special responsibility for creating business opportunities in the oil and gas industry. He will remain on the board of ASEA and will take his new duties on September Mr Erie Drewery, who has n managing director of the rotating machinery division of Mather and Plott since 1979, has been appointed managing director of ASEA from September 1. He will also be chairman of Asea Service, Ellesmere Port.

INTERNATIONAL MEXICAN BANK has appointed Mr Jose Mendez Fahre as deputy managing director in place of Mr Jaime Chico who has completed his secondment period and returns to Mexico City.

AVIS vice-president Mr Tom Swartele has taken charge of the car rental company's operations throughout Europe, Africa and the Middle East following a twoand a half-year period as market-ing vice-president for the Avis EAME division. Additionally, be takes on line management responsibility for Avis operations in Ireland, Israel and Scandinavia, as well as particular responsibility for the management of Avis Car Leasing in the UK, Sogen Avis in France and the Kenya Rent a Car Com-pany coupled with a further role of executive liaison with all other Avis joint venture operations within the EAME division.

E. R. SQUIBB AND SONS INC bas appointed Mr J. Michael as vice-president, finance and planning for Squibb Administration.

# Dowty group changes On the bottle BY ISABEL QUIGLY

A Prodigal Child by David Storey. Cape, £7.50. 319 pages

Field of Honour hy Timeri Murari. Eyre Metheun, £7.95. 318 pages

Flashman and the Redskins hy George MacDonald Fraser. Collins, £7.95. 479 pages

The Prodigal Daughter by Jeffrey Archer. Hodder and Stoughton, £7.95. 447 pages

The first half of David Storey's A Prodigal Child is as good as anything he has written. The situation is a recognisable one, treated so unforgettably by D. H. Lawrence that any further treatment of it is hound to be in his ahadow. It is a measure of Mr Storey's stature that be is not diminished by the com-parison. A couple with a young child are just pulling themselves out of the abject poverty of their background into a council house; with respectable neighbours, a productive gar-den, a steady job. All this is threatened by the husband'a drinking. Whenever he drinks, his wife leaves him, simply walking back to her mother's with the baby.

And she always wins. He

- and she returns. The husband feels that

become almost a folklore figure: way.

" life started in blackness and ended in hlackness: darkness threatened if on every side. back." He cannot bear the-

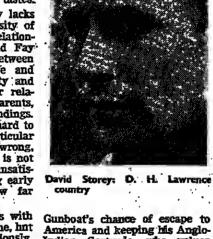
alternatives: homelessness. loneliness, a rat-hole existence not just for himself but for his child. In spite of the couple's sorrows, "a vihrancy existed hetween them," Storey writes, "like two people linked by a chain, the one unable to move without the other." The detail of extreme poverty is understood and examined: tiny expenditure, strict calculation, small thefts that just make ends meet; the impossibility of anything extra or unexpected. And through it all a vibrancy, a mixture of resentment and need. tenderness, explosive anger, persistence, doggedness; love of a sort.

All this is magnificent; it carries all the first part of the book. But the Moriays' second son, Bryan, the title'a prodigal. has gifts no ona can understand or deal with. Rich, childless neighbours take him over; pay-

promises to give up drinking- parents' life; to see some gives it up, in fact, until the luxury, to indulge some tastes. This part of the story lacks the fascination and density of

the early pages. The relationship between Bryan and Fay (who adopts him), between Not only had his youth departed hut fresh burdens circle, lacks the intensity and were being added to his conviction of the earlier relacircle, lacks the intensity and conviction of the earlier relationship between the parents, their lives, and surroundings. Precision vanishes. It's hard to tell Bryan's age at particular stages. Social detail is wrong, now and then. The end is not merely ambiguous but unsatisfying. But those stunning early chapters show just bow far Storey can reach.

Field of Honour comes with praise from Graham Greene, hat I find it hard to take seriously. Sentimental in a tough tradition, it is good hearted and good fun to read. Gunboat, a Bogart-like American boxer stranded in India in 1948, longing for home but unable to get hack for lack of a ticket for himself and his girl-friend Gertrude, meets a westermised schoolboy prince whose whole sense of honour and identity is bound up in a boxing match he must win against an English schoolboy, his father's mistress's son. Together, they train to win. ing for schooling, allowing him On victory depends not just to avoid the grind of his young Nicky's self-respect but



Indian Gertrude, who values him for his white skin but is less sure of his other advantages. Sport, even to the unsporty. can he hugely dramatic if rightly used; and Nicky's ups and downs, with the final match against unbeatable blond Ian, blow by blow, broken nose and the rest, is thalking indeed. But for all its modern tone and Indian setting, it is not much more than an old-world yarn about sporting heroics.

Flashman, in Tom Brown's

Schooldays, was a lout and no more. In using his name and

background George MacDonald Fraser has not just revived but resurrected and reconstructed him. Handsome, dashing, exuberant, ingenious, ever-lastingly in tight corners and everlastingly clambing out of them, he may still be a cad and a bounder but he's certainly got something—not least a zipping style. And if Flashman and the Redskins is as far-fetched as the six previous volumes of his memoirs, it has the same air of exactitude and even scholarkiness: 30 pages, no less, of appendices and bibliography, notes on everything from the Forty-Niners to Mountain Men, from Custer to Wild Bill Hickok, from Crazy Horse to Spotted Tail. It is a splendid read.

The same cannot be said for

the: week's second prodigal, Jeffrey Archer's The Prodigal Doughter, as leaden a read as Storey's is impressive, Murari's engaging, and Fraser's sparky. It is a sequel to Kane and Abel a tale of American high finance and rivalry. Abel's daughter marries Kane's son, in spite of their parents' hatred, and the daughter becomes the first woman president of the USA. With his first novel, Not A Pennu More. Not A Penny Less. Mr Archer set out to write a best-seller and, unlike so many, eeded. This one will probably follow its predecessors.

# Laulan's law by DAVID MARSH

The General Theory of Employment, Interest and Cheating

by Yves Laulan. Richardson and Snyder (New York), \$14.95. 180 pages It is the malign but, no doubt.

ealistic view of world economic inter-relationships that individual governments, while paying dutiful lip-service to international co-operation, are in fact continually trying to do each other down by sleight of hand. Yves Laulan enlarges this Machiavellian theme of economic Realpolitik in his book The General Theory of Employment, Interest and Cheating.

M Laulan-chief economist at the nationalised French bank Société Générale—sums up the complex interplay of economic and political forces in the

"The history of postwar

international relations is the history of a game in which everyone cheats... The Europeans cheated on defence. The Americans cheated through their use of the dollar exchange stan-dard. The Soviet Union for its part cheated on détente.
And the Opec countries . . . cheated by selling their resources at prices quite unrelated to cost."

His forecasts for the 1980s are certainly gloomy: inflation rates of 15 to 20 per cent in the industrialised world are a "near-certainty"; Opec will again exert its muscle power after the end of the present world oil glut; and the least developed countries "seem destined to become world beggars."

M Laulan-a strong critic of

equation Oil + Defence + the Socialist government in Social Welfare = Inflation: Paris—thinks highly of Reagan-Paris-thinks highly of Reaganomics and America's attack on the "No Work Society."

The book presents a cogent

enough synthesis of all the

diverse variables affecting the world economy. The coollyargued historical sections are invaluable. But there are some weaknesses. Although this might seem a strange criticism of an economics book the text some times seems littered with too many charts and statistics which obstruct rather than belp M Laulan's flow of argument.

one right at the end:-"Consumption can continue to expand in the difficult years of adjustment ahead, but only if overall economic growth rates can be increased.

There are also too many other irritating truisms, such as this

require entry in the forthcoming panels applications should be made to the Advertisement Department, Bracken House, 10 Cannon Street, EC4P 4BY. Telephone 01-248 8000 Ext. 7064. Orders and payment for books should be sent to the publishers and not to the Financial Times.

Grievance arbitration. A

CALAIS

At a leisurely hour one Sun-

lay a friend and I headed out of

London Two hours down the

M2 we cound ourselves on the

ingertip of England in Rams-

gate. One hour down the motor-

way I had apoplexy when I

emembered I'd forgotten my

passport. Other careless souls,

nowever, will be comforted to snow that there is no need to

panie-you can get instant pas-

ses using a passport photograph

aken from the available nachines which are valid for 60

Fr 85.50, including the usual continental breakfast. The

Hotel Sauvage is to be found in he backbone of the less appeal-

ing half of Calais—Calais Nord.

Calais Sud, centring on the
nain streets, Boulevard Jacquard and Boulevard La

Fayette, is older and marginally

more charming, although Calais

altogether has the rather towdry air of a well-worn port.

It is still possible, they tell

me, to find above average food

but sadly in 24 hours we didn't

rave much luck despite the

Michelin guide cityched tightly in hand. Many of the pest

restaurants are closed on Sun-

tays 50 goodnets should note hat careful planning in advance s recommended. Meals seemed very cheap to us—a three-course

meal can be as little as FFr 36 (just over £3) including a drink-

By the time you get to Rams-

Home &

 $M_{\rm eff}$ 

ble bottle of wine. For those willing to take the 15 km taxi ride or drive out of Calais to Ardres I'm told that the Hotel Rement and Le Bonne Auberge are highly to be recommended. Alas, we didn't have time to and out if they were right .... We followed Michelin's two mives and forks on "Le

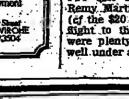
about £10 each a head had only barely adequate meal but it this include a nice bottle of Thablis and endless steaming coffee (though you should heck your bills we found we were overcharged by some £4).

Channel" by the marina and for

If you can, avoid Sundays and in candy-striped pink or blue, Mondays for shopping—unless, of course, you do, as many of he British do, head only for







### WINKFIELD PLACE

Winkfield Place, a Georgian house on the edge of Windsor Forest, offers two career-oriented Courses for girls between the ages of 17 and 19. The Winkfield Cookery Course syllabus is planned and supervised by The Cordon Bleu Cookery School of London. The Winkfield Secretarial Course teaches secretarial skills and cookery. The courses also include dressmaking

The School has residential accommodation for 100 girls and takes a number of daily students. There is a tennis court, heated swimming pool and extensive gardens.

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attention and individual care. Students leave Winkfield Place with the foundation for a career anywhere in the world.

For a prospectus or interview, please contact: The Principal Winkfield Place, Winkfield, Windsor, Berkshire SLA GRN. Tal: Winkfield Row (8344) 882904.

### THE FRENCH channel ports are more the visitor who really wants to savour 2 where you want to eat, which days the accessible new than they have ever been -a mere 35 minutes of "flight time" by Hoverspeed and you can be in Calsis or he can carry. Boulogue, while Dieppe, the furthest The golden rule for the visitor is Boulogne, while Dieppe, the furthest away of the "big three" is just under the Hypermarket out of town-

four hours away by ferry. For as little as fill you can buy a two-day return ticket to Calais or Boulegne, while a car

as well will cost you 545 each way.

Tariffs tend to be complicated, hedged

about with small print, depending upon

time and day and season but Dieppe seems to be remarkable value, given how far away it is, with prices for a single

journey by car starting at £26, a single-fare is £15 and a 60-hour exemsion return

from Folkestone, Dover or, between May and September only, from Ramsgate.

Being the nearest to home in terms of time, Calais and Boulogue suffer most

from the chips with everything awayday trippers. Dieppe is altogether more select with better food and more to offer

For Calais or Boulogne you can leave

What most visitors to this part come for must be the shopping In CalaisiNord, look out for Des camps line, unbestably pretty heddinens you'll probably find a greater range than in the London shop but prices are pot very different. A single sheet is FFT 120; hand towel is FFr 64; faceclosh FFr 11.50

since much is closed until mid-

day on Monday.

For household gifts, La Madrague in the Rue Royale is rate the journey to Calais is a sight to gladden the eye nearly over, 40 minutes of hover. There is fresh pink approved in and £10 per person later we china, outsize breakfast cups (at "descended" into Calais. FFr 55.50), handpainted indivi-A free bus leaves the Calais dual ceramic breakfast sets, overport regularly for the cup and plate, start at spent put we got impatient and FTF 76. The rainbow-coloused truered a taxi for FFr 22 to the cuttery from Sofa of France is loor of our central clean, fresh and pretty. Further up hough very ordinary hotel the the road Coffee offers a cointre-flotel Sauvage in the Rue hensive range of teas find Royale. Here a doubled-beided coffees.

The SS.50 including the usual

At Place d'Armes round the corner the Meison du Frances offers a bewildering array of cheeses but note that it like many other shops, is closed on Mondays.

If baby or children's clothes wre what you're looking for the choice is endless. At Baby Comfort in the Boulevard La Fayette there are children's clothes with that distinctive French chic—sharp red and may replace our sickly pastels. Pour Vous Madame on Boulevard Jacquard seersucker smocks were FFr 90 and match ing jumpsuits FFr 92. Mouth watering shirred smocks in candy stripes FFz. 69 and mina-ture navy sweaters with shoulder buttons FFr 52.

At No. 29 Piece d'Armes Etchola is a veritable Aladdin's cave of household goodies-china, cutlery, funky lights. I particularly liked the fondant-handled cutlery, FFr 128 for one 4-piece setting.

Down on Boulevard La Fayette. Petyt la Cave is a hard-ware emporium selling everything from Mouli Legume 2 at FFr 26.60 to Tournis saucepens at FFT 92.75 for the large size and solid men's metal tool expanding boxes at FFr 58.50.



coffee cup for FFr 55.

Two department stores worth a trip are Prisunic on Boulevard Jacquard where we found lovely French square featherfilled pillows in pink ficking for just FFr 42 each. Those distinctive French bolsters are FFr. 70, cotion mattress covers are FFr 45 for the single size. Cotton sheets in plain shades are good buys at FFr 94 single and FFr 105 double size.

If you like great, gigantic supermarkets, then you can head for the huge Hypermarket about 3 km out of Calais. If you don't have a car, there are buses which leave from just outside the municipal theatre in Calais Sud and the fare is

just FFr 3.50 each way. For ardent shoppers who like to compare prices, I found that artichokes were FFr 2.95 each. plain cotton pillow-cases are FFr 21.20, langoustines came at FEr 65 per kg, crab at FFr 228 per kg, Perrier at FFr 320 a litre, a bottle of Remy Martin comes at FFr 85 (of the \$20 charged on a recent flight to the US), while there were plenty of cheap wines at well under a £1.



closed the one evening I was

looking for somewhere to eat.

IF YOUR memories of Calais

were as bad as mine (too many

Prones in Armagnae for FF7 55. Coffee FF7 9.15 for 250 grammes.

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\* Free storage for first

at Sale prices

K. WEST FUR SALE

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# BOULOGNE

Take a breath of French air

that the further you wander off the main

street and the more distance you can put

between yourself and the port, the more likely you are to find food that is really

French, some shops that sell more than the obvious tourist attractions and an

atmosphere that is a bit more select than

2 soccer club's annual outing.

If, like most people who go for the day, you go without a car this isn't easy,

which is why in most of the ports the

main street runs close to the harbour— this way you have least distance to

stagger with your arms full of all that

way to or from some warmer, more far-flung destination, then it is well worth

doing some research before you stay awhile. If you have just a few hours to

If you are passing through on your

bit of France and isn't just looking for as restaurant is closed (I found the two best much cheap booze and French cheese as restaurants in Boulogne were closed the

possibly can.

evening I was there—one on "congé exceptionnel," the other on "congé

hebdomodaire") and book in if you

It would be hard to justify a day trip

to any of the ports in strictly financial

terms -- wine, some hrandies and

liqueurs, some fruit and vegetables, coffee and shellfish, were the chief

things that seemed to me cheaper than

at home. Since then, of course, the

franc has been devalued and the

exchange rate as I write is quoted at

For all those many holidaymakers

who will be going through the channel

ports, three FT writers have done some

preliminary research on your behalf. ARTHUR SANDLES spent time in Dieppe, FEONA McEWAN tripped off to

Calais and I went to Boulogne. So-Bon

FFr 11.60 to the pound.

ferries missed too late at night, cars, full of children watting "Where will we sleep tonight?") Boulogne would Don't rely on just coming npon a restaurant—the ones you do have to be an improvement. It come upon will be enticing the was. If you have to miss a ferry, hordes that stream off the ferries with such missable specialities as "steack frites" miss it at Boulogne. If you want to go there on purpose, that's worth it, too. But, if you posand "poulet frites." sibly can, do some homework

Consult Michelin before you o. I can recommend La I used to think it was impos-Charlotte, a tiny restaurant full sible to have a bad meal in of atmosphere in the Rue du Doyen, just off the main square. France, Nowadays, it isn't just possible, it's highly likely, unless you plan it well in advance. I've already said in my introduction how the two memus and fresh fish "selon les arrivages" was beautifully and delicately cooked. most highly-recommended restaurants in Boulogne (La Matelote and La Plage) were

I also tried La Lieggoise in the Rue Monsigny and though it looked and sounded very grand, with meous sporting all the hallmarks of La Nouvelle Cuisine (vegetable terrines, small portions of fish swimming in pools of sauce and salads to enchant the eye but not the painte) nothing seemed to taste of anything very much.

Hotels are very reasonable— the smartest hotels in town would have to be described as simple and comfortable rather than luxurious but at about £8 or £9 a night for a double room with bath, the value is excellent. Boulogne is a good place to wander around. It isn't large but there is an attractive old-town and high ramparts and enough old streets to make you feel you can make some discoveries of your own.

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combined with silk, knitting

Original styles in fur

or leather, all reduced.

Most of the British, for

reasons that must relate to some attriction instruct for a

bargain, head for the character-

less, giant hypermarkets. To

me, it is about as inviting as

my weekly trip to Sainsbury's, useful but hardly the stuff that

bolidays are made of. However,

if bergains are what you are after there are two hyper-

markets. One right on the seafront, on Boulevard Danou, sports a car-park on the roof.

It is the place to stock up on wines, on things like the pure fruit strops the French do so well (look out for the Teisseire brand of sirop de cassis, pameple-mousse, grenadine, d'ananas, etc), the excellent ready-made praline in packets, the jars of rillettes and terrines of all sorts. Coffee seemed to me to come in much greater variety than is usually to be found here and much cheaper too. There are more varieties of vinegars, mustards; jams and preserved fruits.

Seven kilometres outside Boulogne, for those who come by car, is another hypermarket. If you only have time for a onestop shopping trip and are prepared to trade practicality for atmosphere, then the hypermar-ket is probably your best bet. For myself, I preferred wan-dering round the old back-

streets, looking in the Brocante.
If you have a softness for French provincial furniture. you'd need a van to bring it home, but you'd find a good selection at prices that seemed to me quite reasonable. There are plenty of shops

selling\_the\_sort of -household goods with that very French-air that most Brits think is so chic brasserie-style coffee cups with Bonjour on the surface and the plain white ceramic ware that makes such a mar velious background for serving food. Shops like the Prismic in the Grande Rue have a huge supply of very French gadgets the entire Mouli range and a huge range of Friteuses

Pictures by Trever Humphries

Caprice in the Rue Nationale has some very smart dishwasherproof kitchen utensils in matt black plastic and steel-every thing from potato peelers, apple corers, cheese slicers to bottle openers and olive-stoners, all matching. Look there, too, for fine collection of the very attractive Gien ceramic ware. The prices are much the same as in London but the selection is better.

If you like large square French pillows, they are moch cheaper in France than over here. Bed linen in general seemed a very good buy. In the Rue de Thiers, just opposite the Metropole hotel, creamy white cotton bedspreads cost about £23 for a double size whilst in the Descamps shop nice thick towelling robes for men were selling at £32 each.

But food, I suppose, is what most visitors look for. For cheese go to La Fromagerie de Philippe Oliver at 43, Rue Thiers — he supplies London's best restaurants and his choice is enormous. In the Grande Rue, that is the main street leading up from the harbour, yon will find a good selection of charcuteries, especially Detrien, and you might like to try the white boudins, as well as a wide variety of ballotines and

Officially speaking you aren't meant to take back poultry or meat that is uncooked but I was very tempted by the fish stalis — turbot was selling at about £2 a pound, skate at £1.50 a pound and the selection of seafood was better than in any fish shop I know.

If you arrive on a Saturday or a Wednesday head for the market in the Place Dalton. There you will find a display of plump heads of garlic, big globes of green artichokes, seasonal fruits of all kinds.

### DIEPPE

DIEPPE is France from the which is actually heside the deep end. The ferries, thank- ferry moorings, notably the fully rescued after the doubts. Sully and the rather more exthat hung over them earlier this year, moor right in the middle of town. From the passenger decks you can smell the food, see the shops and hear the hubbub that awaits.

perhaps offer better shopping, apart from certain foods, but Dieppe is streets ahead of them when it comes to eating and bag to Boulogne and your appetite to Dieppe ought to be

the motto. The best day to visit, unless you are trying to park a car, is Saturday when the local market is in full swing. There are, however, some food shops open on Sunday morning for last minute purchases before catching the hoat. If you are planning a weekend visit or happen to be passing through on Saturday or Sunday make your res-taurant bookings in advance. Expect to pay between FFrs

50-60 per person for the basic menu, including wine and tip in a medium-priced restaurant. Iunching around the Quai Most of the best shops are in would be superb. Expect this the Grande Rue, which is a to cost around £20 per person. Most of the best shops are in the Grande Rue, which is a short dash from the departure quay. It has some superb charcuterie sellers. In the same street you will find branches of Au Printemps and Prisunic. The local Mammouth hypermar-ket is some way out of town and hardly worth the trip unless you have a car. If hypermarchees are your thing then head further north.

Dieppe is very much a town for seafood, and there. is a strong Breton influence on the basic Normandy flavours' with lots of cream and cider in the cooking. If you are buying to bring hack to Britain my own pick would be skate, mussels, scallops and clams, although what is available and edible

will depend on the season. The quayside restaurants fall into two distinct groups. Those opposite the old hydrofoil station tend to be quick service, payement cafe's mainly of the steak and frites variety. They are adequate, a little on the pricey side for what they offer, and are heavily patronised by Briton's grabbing a last hite before the boat. There is a bet-

pensive Amorique. Personally I would go for the Sully, but it is closed from Tuesday afternoon until Thursday lunchtime.

ood, see the shops and hear My own favourite remains, he hubbub that awasts.

Bolongne certainly and Calais poise, which is tucked away in the Rne St Jean and can easily be missed in first time searching. Like all Dieppe restaurants service can get a bit drinking. Take your shopping fraught on peak season weekends, but the wait is worth it and, if you show no signs of impatience, you will be re-warded with smiles and help-

ful attention. It is a small lutimate place and if you are taking children I would suggest taking a table in the less turbulent upstairs room. La Marmite is one of the small number of Dieppe restaurants to take a range of For staying and eating in the

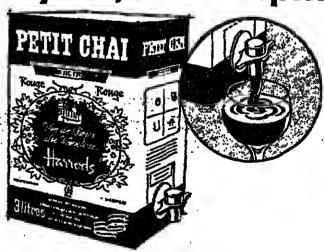
sive Hotel de la Jetee, much

same place most votes would go to the Hotel de l'Univers. Dinner, bed and breakfast there after a day's shopping and Dieppe seems to boast an extraordinary number of hotels run by chefs—the Univers is one of them, but the Windsor and the Rhin are others. If you do not want to be tempted by alluring aromas from the kitchens try instead the inexpen-

commended by the Consumers' Association and its Good Food Guide in spite of the fact that it serves only breakfast. Dieppe's great advantage for lingering is that its very dis-tance from British shores makes it unattractive for the usual booze and Le Creuset brigade and thus the whole atmosphere is one of greater permanence.

to get from Newhaven to Dieppe is a bit on the lengthy side in the winter, but pleasant en-ough in the summer months. It is, of course, surprisingly close to Paris and a short drive from the bustling city of Rouen. Its great advantage, however, for those planning heavy shopping raids is the closeness of the mooring area to the town centre-in fact the mooring ter selection on the Quai Henri area is the town centre.

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A summer sale where keverything goes.







# Shaking all over

BY B. A. YOUNG

about Utopisn experiments new membership in 1964 and painted a brighter picture than the first for the United Society elderly sisters. The director of Believers, commonly known as the Shakers, still survives, even if it bas only 12 members. The story, 85 gold in James The story, as add in James Roose-Evans's aript was deeply interesting and in spite of the ultimate factions of the ultimate factions of the staker songs that accompanie in the factions of th releve the dialogue. They delightful, and one of at least, "The gift to he one of his compositions. (And one of his, a curious coincidence: these Hungarians get in

everywhere.) The Shakers were founded hy Ann Lee, a "poor, illiterate, uneducated factory womsn," in the late 18th century. believed that all human faults she held (in a manner not unknown today) that God was hoth male and female. Jesus being an incarnation of the male half and herself of the

She led her followers to New England, contriving a miracle on the way when the ship sprang a leak. She taught the total separation of the sexes, and (less comprehensively) that no one should have a watch or an umbrella or a nickname. Their religious observations, marked by rhythmic shaking of the heads and limbs, would go on until two o'clock in the morn-ing with laughter, singing, shouting and drumming and the public was allowed to come. Dickens sneered at them, but Tolstoy approved, and so did

They not only grew their own food and huilt their own homes, but they won a good reputation in light industry, and the articles they made are highly admired still. They got on well with their neighbours on the whole, and they were certainly successful in their own line, founding new communities here and there until 1836, when they stopped. Among their achievements is the inveotion of the safety-pin.

The programme, in which "Mother" Ann was moviogly played by Billie Whitelaw and the songs sung in pretty but too sophisticated arrangements by

The second of Radio 4's series the Snakers should have banned was John Theocharis.

The spirit of the Shakers would be of advantage in the do-good world of our time. As we learnt from Derek Cooper on last Sundsy's Food Programme, is liable to do as much herm as food-aid to the Third World good. Stores are full of processed convenience foods, oot to mention such extravsgant articles as chewing-gum and Cocoa-Cols. while too little effort e, will survive, having is made to persuade the people used by Aaron Copland on the spot to improve their fone of his compositions. (And own agriculture. Mother Annery nesrly by Bela Bsrtok in would soon have them throwing away their umbrellas and wstches and bicycles sod cultivating better strains of crops.

The splendidly practical Food Programme is my indispensable scoompaniment to cooking Sunday luoch, and Mr Cooper, now that Gerald Priestland has recame from concupiscence, and tired, is far and sway my favourite broadesster. In last Sundey's haif-hour, his last, slas, until October, he oot only told us about food-aid; he told us about the project to grow British beans to compete with the Michigan-grown beans of which we import 900,000,000 s year; about a new Somsrset cheese. Limeswell, in the style of Brie; about the borrors of the tinned meat world; about new mschinery for grinding down booe and gristle and adding water to sausage-meat. I shall miss him.

> From the week's drama, I pick Sunday's From the Balcony, by Patrice Chaplin, on Radio 3, as an unusual pleasure. (It was jointly commissioned by the BBC and the National Thostra and has been National Thestre, and has been given as a platform performance at the Cottesloe). It tells two tales st once. One is of the deserted nun who wrote passiooste letters from whst seems to me to have been a very liberal convent, the other adopted from Lermontov's A Hero of Our Time, is of her seducer, who harely remembers her, is about to fight a duel over another woman, and is

The two stories are applied to one another like a pair of Euclid's congruent triangles. There is oo contact between the nun and the hero; yet the correspondence is perfect and complete. Morag Hood was the sophisticated arrangements by hun, Leigh Lawson was the the BBC singers, was genuinely heart-warming. It is sad that was the director.

# Gwen

BY WILLIAM PACKER

Auguatus John'a celebrated remark to the effect that eventu-ally he would be remembered merely as Gwen Joho's brother, may have carried with it a certain rueful, defiant hope, but it was generously and undoubtedly seriously meant, and it is almost right. August did more than ecough bimself to deserve to be remembered, and his own serious critical reassessment is, if anything, overdue—yet sgain we heve allowed our interest in the Life 10 obscure the Work, fiswed and inconsistent as it is.

But while Augustus was so precociously gifted, and lo many ways so interesting an artist, with every painting of hers we see, and see again, it becomes increasingly clear that his elder sister Gwen was in fact s grest artist. "Few on meeting this re-tiring person in black," he wrote some years after her desth, "... would have guessed that here was the greatest woman

artist of her age, or, as I think, of any other." A hrave and loyal claim to make, and a large one; but it is slso somewhat invidious, and, with its thoughtless qualification, not a little suspect lo our now sophisticated minds. Gwen John's work needs no special plea nor allowance in its defence: it stands, simple, direct and modest as it is, on its own merits smong the very hest country in a hundred years. A small but important show

has lately opened at Anthony d'Offay (until August 22) that brings together a number of her major portraits and figure paintings, most of them on loan, including the magnificent early self-portrait now in the National Portrait Gallery, and is filled out by a substantial body of drawings and water-colours. It covers effectively the whole of her active career, from her time st the Slade in the later nineties up to the later twenties, before her final decline set in-she produced less and less through lastingly in love only with an the thirties, became latterly more reclusive than ever, and in September 1939 died suddenly in Dieppe, where she had gone for the day from her home in a Paris shed, was taken for a pauper and buried in an unmarked grave.

over 35 years, her great love for such apparent simplicity, the of masterpieces, and apparent



Pencil drawing of girl with crossed hands, circa 1928

the ageing Rodin, her obsessive design flat and clear, the tones personal relationships, her self-denial, her religiosity, her solitary ways. But fascinating as insturally of Bonnard and Vuilvance. This is not in fact a

ally assumed within the process such serenity in her blue dress of the painting. She is the against the wall. None of her purest, the truest of painters, paintings are exactly large, hut everything resolved upon the size is no criterion of worth nor Hers is indeed a strange surface by the most direct of scope, and they are possessed of

4.55 Results.

6.45 Funnybooe.

5.15 Worzel Gummidge.

5.45 The Incredible Hulk

7.15 "Battle of the Bulge" starring Henry Fonda, Robert Shaw, Robert Ryan, Telly Ssyalas and Charles Bronsoo,

9.00 em Sesema Street. 10,00 Bport Billy. 10.25 Thunderbirde. 11.20 Terzan, 5.45 pm Chips. 11.15 Mannix. 12.10 em That's Hollywood. 12.40 At the end et the Osy.

BORDER

2.35 am Untsmed Werld, 10.00 Tercan, 10.50 The Adventure of Slack Seauty, 71.15 Specs 1939, 5,45 pm Chips, 11.15 Streets of San Fraeclace.

CENTRAL

8.15 am Come Class, 10.30 Featura Film: "Charlotte's Web." 5.45 Chips. 11.15 Ray Charles in Concert.

GRAMPIAN

GRANADA

··· HTV

CHANNEL

5.05 News.

it is, always we come back to lard, for they too do it all with the Work, and anecdote and the mark and spread of the detail fall away into irrele paint, stroke against stroke; but Gwen John is entirely herself, retrospective show, nor even a for all that, instinctively more particular study. We may trace disciplined, severe reductive in development through it, of her intentions, no less sensitive course, and tie the work to the and intimate than they, but biography to some degree; but much less the hedonist. She is faced by the paintings them. indeed the first, a natural Miniselves, of whatever date, we malist: pink and hlue sit against cannot but acknowledge that in each other, simmering gently, the end they escape it all. and together they conjure ont The drawing is deceptively of the surface, with apparently simple, the line nudged and little modulation, space, form, teased slong with the barest substance, flesh and blood-the nuance of inflection, and fin- young girl sitting there with

The Albany Empire shares an story: the self-imposed exile means, the pigment laid on with the moral weight and authority rently presenting at week ends

This production, directed by He makes the most of all the orranges for the despatch of the Peter Cregeen, is one of the dour wit in the part, taking it Princes in the Tower. best examples of open air theatre that I can remember,

Richard III at Ludlow Castle

and this is in spite of the dis-act antages that the play poses. Richard III. is essentially an indoor play, in spite of such outdoor scenes as Richard's Rosalind's patently dishonest "be calls us hack" in As You Like It foolery and Baynards Castle and the ultimate conflict between him and the Frenchmen. It is a play full of conspiracy and dark deeds that need dark corners for their fulfilment.

by ignoring it. A grest raked stage stretches before the ruined wall of the Inner Bailey. Some coloured drapes are spread on the wall and the sounds well, and it does no neighbouring towers. But save on two occasions when walls are carried on hy halberdlers, whether we are indoors or out is entirely a matter for our

imagination. Our imagination is well catered for for there is more subtlety in the playing than one commonly sees in open-air theatre. Head caterer is Edward Woodward, whose Richard is Lott as the Duchess of York outstandingly good. He is only Gerome Willis as Clarence and mildly deformed—a stiff left John Rolfe and Martyn Whithy, leg. a lumpy left shoulder his assassins, make a chilling (young Prince Richard gives it a friendly pst, which earns him a grimace of deepest hatred). Hartley does well as Tyrrel, who

BY B. A. YOUNG

dour wit in the part, taking it sometimes to the edge of comedy. "Call them again," when the citizens depart at Baynarde Castle, is rather like

But behind the jokes, which are some of Shakespeare's best, there is a desperately ambitious man, whose devotion to his own welfare is never relaxed. Mr Woodward may be excused, in such a roaring performance for including the false line "off with his head! So much for Buckiogham!" which was one of Garrick's high spots. It Martin Johnson has over-come this problem in his design

> This isn't hy any means a one-star production all the same. Moments of uncommon merit glean throughout the evening — a cloudless far-freckled evening, incidentally. That terrible trio of despairing women is splendidly done by Pauline Delany as Queen Margaret, Heather Canning as Queen Elizabeth and Barbara

On the credit side, it is great moment when Richmond comes downstage to make his eve of battle speech (having a moment earlier appeared in a spoilight at the top of the keep.

90 difficult corksertw steps up, behind the audience. He made me think of Montgomery addressing the troops from a jeep.)

There were things I was less keen on, notably the crowd of clowes that infest the stage at the beginning before Richard is given his chance to come down and exult in the glonous summer of the sun of York. Michelle Dotrice was not happy as Lady Anne. Perhaps for Russish Orthodox way of Russisn crossing herself over King Henry's body brought heaverly disapproval on her in what was still a Roman Catholic nation. The Lord Mayor and the citizens might have found some more loyal shouts than the repetition of every last word Buckinghan said to them. I couldn't understand why Richard was allowed three times to get Richmond on the ground, disarmed, and finally to be killed not by Richmond but by the troops.

But ali in all, this is exceptionally producton.

# Community arts in Deptford

BY ANTONY THORNCROFT

The Albany Empire in Deptyou wanna know what heaven's that the audience for the play ford in South East London is like you'll be there soon, by was middle class and small while the kind of enterprise that Mr Tony Coult, which sums up all the locals were enjoying them Tony Banks; who is the politi-clan running the GLC's substan-The play, set in the Fens i tial arts budget, favours. As a politican representing Lon-doners who rarely visit a theatre or concert hall, let alone an opera house, he has a case in trying to switch resources away from national bodies like the Roysl Opera House and National Theatre towards local community arts centres, converted cinemas and churches, or pur-pose built, which offer popular arts events.

impressive new building with a community centre and has had its financial problems solved thanks to the GLC, the local boroughs, and the Greater Lon-

The play, set in the Fens in the 1950s, is a piece of political theatre. The writer wants to rally support for his views and hy sugaring the pill with lovable working class characters, middle class caricatures, and undemanding knockabout turns. The whole thing is dreadfully condescending, with second hand dialogue and plot line. The actors bowever give it more than their due, particularly Elizabeth Bradley as the Cold Comfort Farm clone. Their enthusiasm stays in the memory rather than the Message paraded at the end which is obviously the rationale

selves in the community centre with an old fashioned talent contest. Although the Albany makes things very easy for us visitors with a nice bar, tables where you can eat while watching the show, and a disco after the performance it cannot shake off echoes of the Band of Hope which must have organised very similar events in the neighbourhood fifty years ago - aod posed the same problem for the locals; is the bun and cocoa worth the sermon?

obviously enjoying themselves. but even here the millions invested in the centre supplied no

### F.T. CROSSWORD PUZZLE No. 4,913

A prize of £10 will be given to each of the senders of the first three correct solutions opened. Solutions must be received by next Thursdoy, marked Crossword in the top left hand corner of the envelope, and addressed to the Financial Times, 10, Cannon Street, London, EC4P 4BY. Winners and solution will be given next Saturday.

ACROSS

worromee. ordered ordinary pots (11)

7 Idiotic code according to Mr Bumble (3)

9 System of pipes in the kidney for example (5) 10 Job for Anna in soog-verse 8 New hawser for keeping nut transcription (9)

11 Former farm-machine for 14 Serving game—that is how pulling out slumps (9) lamb is ruined (9) pulling out slumps (9) lamb is ruined (9)
12 Old aristocras (ound mainly 16 Sum to deduct or ignore (8) in N.E. Kent (5)

13 Bocing in trouble round Leatherhead base (7)

16 Bearing of Victoria, psrhaps (8) 15 People go through it leaving theatre (4)

16 People go through it leaving theatre (4)

17 Fabulous porridge-maker, Ursula? (3-4) 20 A dancer or a sitter-about

18 Lines from Tasso designated 20 Country of origin of A1 21 Tax on church spirit (6) cream crackers? (7)

22 C-cause trouble and see what court might do (6) 23 Things dangerous to desert squatters (5) 24 EEC start a new develop-

ment-brake called for! 26 Unrealiable, takes stock of others in extremes of touchiness (9)

27 Shields against wound io South Africa (5) 28 Hurry aloft, say (3)
29 Cootrol-room where the

highly-strung strain? (5-6) DOWN

1 Mysterious like strange coteries (8) Amending style, we hear (8) What makes locks rusty? (5)

BBC 1

(UHF). 9.05 We robe. 9.30 Get Set. 12.00 Wimbledon Grandstand;

and Ladles Doubles Final. 5.30 News. 5.45 Sport/Regional News.

7.20 The Saturday Film: All
Creatures Great and
Small starring Simon
Ward and Anthooy Hop-

9.05 Dynasty. 9.55 Sinatra: The Man and his Music. 10.45 World Cup Report.

11.15 Saturday Live. REGIONAL VARIATIONS

Cymru/Wales—12.00 Cricket. 5.45 Sports News Wales, Scotland-5.43 Sport/Regional

Northern Ireland - 5.45 Northern Ireland News and Ireland - 5.45

England — 5.45 South-West (Plymouth): Spotlight Sport, Regional results and Reports,

### BBC 2

Briao Donlevy. 5.15 Wimbledon 82.

History.

8.05 The Levin Interviews:
Field Marshall Lord
Carver.

8.35 Grand Prix

11.10 News. 11.15 Wimbledoo 82: Match of the Day. +12.05 am Midnight Movie "There's Always Tomor-row" starring Barbara Stanwyck, Joan Bennett.

### LONDON

1999. 12.05 am Police S. 12.15 World of Sport—12.20 Water Skiiog-The KP British Masters from Thorpe

S.55 am Vicky the Viking 10.20 Seseme Street 5.45 Sale of the Century. B.15 Happy Cays. 11.15 Saturday Night Thriller sterring Gayla Hunnicuttin Colour Him Osad. SCOTTISH British Masters from Thorpe 9.30 am Thunderbirds. 10.20 Beach-Park, Surrey; 12.40 Cycling combers. 10.45 Olff rent Strokes. S.45

والروايشية ومعاجمه شيروا

Mr Edward Telesford, 12 Robert Street, Brighton, East Sussex. Mr J. S. Young, 30 Litchfield . Way, London, N.W.11.

Round-up; 4.10 Wrestling;

8.00 am Seturday Brief. 8.06 Seasme Street. 10.05 Sport Billy. 10.30 No. 73. 11.45 Benson. S.15 pm TVS News.

### TYNE TEES

8,00 am Story Hour. 9.55 Certoon Time. 10.05 Joe 90. 10.30 Seturday. Morning Mouie: "The Iron Meiden." 12.05 pm Check It Out Extra. 12.13 Narth East News. 5.15 North East Nava, 5.46 Chips. 11.15 Musical Special-Mireilla Mathieu. 12.15 am Poet's Corner.

9.00 am Feng Fare. 9.20 Thunder-birds. 10.10 The Adventures of Black Secury. 10.35 The Saturday Morning Picture Shaw! "Octor in Love." S.45 om The Incredible Hulk. 11.10 Star Parads. 12.15 am That's Hollywood.

### RADIO 1.

HADJO 1

(S) Starso- broadcast
(when broadcast on WHP)

5.00 am As fladin; 2. 7.00 Wake Up:
To The Waskend with Adrian Jaha,
5.00 Tony Blackbur's Saturday Bhow,
10.00 Paul Burnett. 1.00 pm Adrian
Justa (S). 2.00 A Kaop in New York
(S). 2.05 Paul Gambacomi (S). 4.00
Walter's Weskly (S). 5.00 Rock On
(S). 6.30 in Concert (S).

### RADIO 2

FADIO 2

5.00 em Peter Marshall (S) with The Saturday Early Show. 0.06 Oavid Jacobs (S), 10.00 Randy Crewford (S). 11.03 Kenny's Independence Waskend (S). 1.00 pm The Impressionists. 1.30 Sport on 2: Wembloden 82, The Finels: Warld Cup: Recing Irom Sandown Park, commentary an 2.55 Cora-Ectipse Stakes; Cricket: Sports Report. 7.00 Jazz Score. 7.27 Sports Oeak. 7.30 BBC International Festival Music (S) dimet Irom the Royal Festival Hall, London. 10.00 Hilvarsum Greats Redie 2 (S) The Metropole Orchestra of Outch Redie. 11.02 Sports Oeak. 11.10 Peter Music St. 11.02 Sports Oeak. 11.10 Peter Music St. Night And The Music (S) with Colm Berry. S.10 Kum Kum Cartoon. S.25 Stingmy. 10.00 Tarzan. 10.50 Welcoms Ruck Kotter. 5.45 Chios. 11.15 Reflections. 11.30 Harmor Heuss of Herror — "Growing Pains." 0.25 sm The Flying Kiwl. 9.50 The Underses Adventures of Capthin Name. S.E. Sgort Billy. 10.15 Sesame Street. 5.45 Chips. 11.15 Videe Sounds. 11.45 The Lete Film "Dexy's Midnight Run-nem."

RADIO 3
7.55 em Westher. 8.00 News. 8.05
Aubede (S). 5.00 News. 9.05 Starso
Relisses (S). 10.30 Srshma end Berrok
(S). 11.15 BBC Scottish Symphony
Orchestra (S). 12.10 Interval Reading.
12.15 Concert. gart 2. 1.00 News. 1.05
Early Music (S). 2.00 The Symphonies
of Mahlar (S). 4.15 Prokofiev end
Chopin (S). 5.00 Jazz Record Requests (S). 4.45 Prokofiev end
Chopin (S). 5.00 Jazz Record Requests (S). 5.45 Critics Forum. 8.35
Endsilian String Quartat (S). 7.30
Poems of Z (S). S.00 Chatenham
Festival 1982 (S) Concert direct from
the Town Hell, Chattenham (part 1)
Haydn, Mandelsachn. 6.55 The Ouke of
Wellington gresents his Comolimants.
0.15 Cheltenham Festival 1982 (S)
(part 2). 10.10 The Ocetructors. 10.30
Music from Korea (S). 11.15 News.

-The Tour de France: 1.00 Chips. 11.75 Lets. Call. 11.20 The 9.50 News. Stand. 18.05 The Week in World Cup Report followed by Australian Pools Check: L15 News; 1.20 The 1TV Seven from Sandown and Raydock: 3.15 Hot Rod Racing — The Motaquip Championship of the World: 5.50 incredible Hulk. 11.15 Lou Grant Championship of the World: Sport Brity. 11.46 The Advantures of 3.40 Speedway—The Intercontinental Final from Vojens, Denmark; 3.55 News Round-up; 4.10 Wrestling: Asset Regulate Westlers (12.15 am Post: Westlers) Asset of the Cantury, 8.15 Mr Mersin. 12.55 Week Ending (5). 5.55 Week Ending (6). 5.55 Week Ending (7). 5.25 Week Endin Taka Sugar? 5.00 Modern Spanish Writers. 5,26 Week Ending (S). 5.55 Weather; Travel; Programme News. 6.00 Nows. 6.15 Ceaprt Island Discs. 15). 8.55 Stop the Week with Rubert Robinson (S). 7.35 Baker's Dozen (S). 8.30 Saturday Night Theatre (S), 10.00 News. 10.15 The Place in the Sun. 11.00 Lighten Our Oarkness. 11.15 Stop the Week with Bobert Robinson (S). 12.00 Nows. Weather.

PERSONAL

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### **PUBLIC NOTICES**

It was more fun at the talent contest with children and grannies and teenagers of the whole exercise. don Arts Association. It is currently presenting at week ends
What made a visit to the could provide, given more reluming the end of the month if Albany especially piquant was laked licensing laws. THEATRES ALBERY, 8, Air-cond, 836 3878, CC 830 9232-370 5865, Grp bkgs 830 30921 836 3962 Eves 7.30. There & Sat Mat 5.0. OLIVER COTTON CHILDREN OF A LESSER GOD, PLAY OF THE YEAR, 8WET 1001, Jan 31 Clair replaces Elizabeth Quien until July 6 GARRICK. CC 036 4501 Ever 8. Mais Wed 3. Sats 8. 8. 8. 12th HYSTERICAL YEAR OF THE LONGEST RUNNING COMEOY IN THE WORLD NO SET PLEASE WE'RE BRITISM, Overcled by ABBO DAVIS GROUD SAICS BON DICE 179 ABBO DAVIS GROUD SAICS BON DICE 179 ABBO CREME CARD DOOKINGS 030 9254. ALDWYCH, S 836 6404, CC S79 6233, ALAN HOWARD, Best Actor of the Year in the RSC Award-winning produc-lion of GOOD, EVES 7.30 SHARP, mate Wods 6 Sat 2.50, Wed mat 2 for price of 1 on 58, E6.50, ES, Hurryl Season extended till August 7. GREENWICH. S CC 01-858 7755. Nool Coward's DESIGN FOR LIVING, Evgs 7.45. Matthews Sal 4.0. GLORE, S CC 437 1552. Mon-Fri 730. AMBASSADORS, S. CC 836 1171, Grp sales 379 5081, TRE 55.50, 55.55, 24.50, L. 23, Eves 8 pm., Mat Toes 6 Sat Mat S. ROSEMARY LEACH, DAVID SWIFT, 84 CHARING CROSS ROAD by Neteron Hans. OVER 250 PERFORMANCES.

AFFAIR.

HAYMARKET THEATRE ROYAL. 930
9832. Until July 7, EV91 7,30 Mats Wed
2,30. Sats 4.0. PETER BARKWORTH,
ANTHONY QUAYLE. MICHAEL
DENISON IN A CDAT OF VARNISH, A
new play by Rosald Miller, suggested
by 8 novel by C. P. Snow. Dfr. by
ANTHONY QUAYTE. RUNNING IN
REPERTOIRE WITH HORSON'S CHOICE
& CAPTAIN SRASSOOUND.

HAYMARKET THEATRE ROYAL. 0.30
9832. 1010 B-July 21, PERELOPE KEITH
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Harald Brighouse. Oirected by Rosald
Syro. AT OODS. AW BOOKING 10 Sept 16.
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and 5a! 2.45. Use the Barnum Mottlines
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Mason.
STYDIOL Last perf Ton't Sem
Errien Gish 6 Peter Evrs in BERENICE
by Racins dir. Christopher Fettas.

LYRIC THEATRE. Shafrephury Avg. Bos

LYRIC THEATEL Shattesber Fetts.

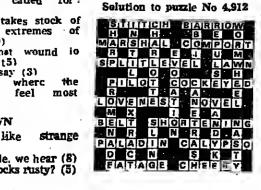
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MacDonald. Ergs R.O. Mats Wed 3.0.

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NT stos 81 HER MAJESTY'S.

NEW LORDOON. CC OTHY Lane. WC2.

OT-405 00T2 to 70 4.00 4.00 feet of the control of the control



25 Eat only many amount, it

makes sense (5)

4 Funny thing, that is, for

5 These days poeous are un-

7 General method of providing

room for free movement (6)

favourable (7) 6 Proust's writing-desk? (9)

not (7)

secure (6)

lady in retirement. No, it is

† Indicates programme in black and white

# 6.25-8.55 am Open University UHF). 9.05 Weekend Ward-

International Motor Racing: Grand World Cup Focus; Wimble-don 82: Ladies' Singles Final, Men's Doubles Final

5.50 Allas Smith and Jones. 6.40 Dsvid Essex Showcase.

8.50 News and Sport

6.23 am Open University.
3.35 pm Soturdoy Cinema:
"Soog of Scheherezade"

5.15 Puffin's Plai(I)ce). 5.17 WKRP in Cincinnati. 5.45 Sale at the Century. 5.15 Mr Medin. 11.15 Musical Special Andy Wilhams. 7.00 News and Sport. 7.15 Ireland: A Television

9.05 Reiner Werner Fass-binder's "Despair" star-ring Dirk Bogarde, Andrea Ferreol.

8.30 am Sesame Street. 9.30 Saturdsy Action. II.10 Space

SOLUTION AND WINNERS OF PUZZLE No 4,907 Mrs Mary Smlth, 39 Station Road, Thorney, Peterborough,



RADIO 3

RADIO 4 RADIO 4

8.25 am Shipaing Forecast. 5.30

News. 6.32 Fermins Today. 5.50 Yours

Feithfully. 8.55 Wasthor: Travel; Programme news. 7.00 News. 7.10 Today's

Papers. 7.15 On Your Farm. 7.45 Yours

Failhfully. 7.50 It's A Bargoin. 7.55

Weather, Travel; Programme news. 2.00

News. 9.10 Today's Popers. 8.15 Sport.

on 4. 8.48 Yesterday in Parliament.

8.67 Weather: Travel; Continental

Travel. 8.00 News. 8.06 Breakswey.

### CAPITAL RADIO

Musical Special Octoo Pick of the Pops Take Two with Alan Freeman 12.00 Rogert Scart. 2.00 Incen Jehnson's Afternoon Oslight. Soo Greg Edwards' Soul Special Alan Freeman 12.00 Rogert Scart. 2.00 Incen Jehnson's Afternoon Oslight. Soo Greg Edwards' Soul Special Alan Freeman 12.00 Rogert Scart. 2.00 Incen Jehnson's Afternoon Oslight. Soo Greg Edwards' Soul Special Alan Freeman 12.00 Rogert Scart. 2.00 Incen Jehnson's Afternoon Oslight. Soo Greg Edwards' Soul Special Alan Freeman 12.00 Rogert Scart. 2.00 Incen Jehnson's Afternoon Oslight. Soo Greg Edwards' Soul Special Alan Rodlogn. 12.00 Midnight. Special Phil Incent Jehnson's Afternoon Oslight. Soo Greg Edwards' Soul Special Alan Rodlogn. 12.00 Midnight. Special Phil Incent Jehnson's Afternoon Oslight. Soo Greg Edwards' Soul Special Alan Rodlogn. 12.00 Midnight. Special Phil Incent Jehnson's Afternoon Oslight. Soo Greg Edwards' Soul Special Alan Rodlogn. 12.00 Midnight. Special Phil Incent Jehnson's Afternoon Oslight. Soo Greg Edwards' Soul Special Alan Rodlogn. 12.00 Midnight. Special Phil Incent Jehnson's Afternoon Oslight. Soo Greg Edwards' Soul Special Alan Freeman 12.00 Ros Saturday. Soo Juka Box Services Night. Soo Greg Edwards' Soul Special Alan Freeman 12.00 Ros Saturday. Soo Juka Box Services Night. Soo Greg Edwards' Soul Special Alan Freeman 12.00 Ros Saturday. Soo Greg Edwards' Soul Special Alan Freeman 12.00 Ros Saturday. Soo Greg Edwards' Soul Special Alan Saturd 4.00 am The Early Stew-Phil Allen. 7.00 Breakfast Show Grahem Dene. 10:00 Pick of the Pops Take Two with

# R-KN1, N-B50: 4 FKB (11 4) R-KN1, N-N5 threatens Q-N61), QxP ch; 5 K-N1, Q-N5 ch; 6 K-B1 (6 K-R1, N-B7 mate), N-Q7 ch and White resigned. QxQ follows

Solution to Problem No. 430 2 N.K5, KxR; 2 B-N3, K-B3 or RS: 3 B-B4 or R4 mates. If 1 ... K-K5: 2 R-KB5, K-B5: 3 R-QR4 mate.

### RESIDENTIAL PROPERTY

old from Kansas City.

# Change of taste

BY JANET MARSH

UNTIL fairly recently, collectors thought of "Worcester Por- fruitful field for the historian, celain" strictly as the 18thcentury wares produced by the first factory established in the The great ceramic historian W. B. Honey voiced a Worcester Royal Porcelain Comregard for the later productions city's ceramic tradition. Mr and the rival factories. "After Binus, happily," had a strong the change of management on archival bent, and carefully the death of William Davis in fully preserved all the old fac-1783, the good taste which had tory records, using them to governed the work began to write his own history of Wortesgive place to pretentiousness ter Porcelain in 1865. and an elaborate pomposity..., The taste in decoration shown at Chamberlain's was on the

It is true that a lot of later Worcester wares tended to meretricious display of virtuoso techniques in potting and paint-ing, and responded to the eau riche taste of later Georgian and early Victorian England. The last decade or classic period is still called "Dr so has, however, seen a revived wall Worcester" even when it appreciation of later Worcester was made in the years after his porcelain, stimulated scholarly research into the his-tory of the factories.

At the forefront of the research has been Geoffrey Godden, whose passion to put English ceramic history in order will certainly go down to history. Mr Godden has produced a series of standard works on pottery and porcelain marks which have more or less the field. Gradually he is work-ing through the major 19-th century manufacturers. having already completed definitive histories of the Minton, Ridgway, Mason, Coalport, Coalbrookdale, Caughley and the Lowestoft

His latest contribution is a massive monograph on Chamberlain-Worcester Porcelain 1789-1852, just published by Barrie and Jenkins at the fairly. massive price of £55 — though in the way of standard collec-

& in ::..

r inn.

Worcester is a particularly thanks to a certain Mr R. W. Binns. Mr Binns went to the Warrester porcelain factory in 1851 and in 1862 established the generally shared dis pany, which still maintains the

> Themanufacture of soft-paste percelain began in 1751: Worcester was one of several centres where the "mystery" of emulating Chinese porcelain was discovered in the middle years of the 18th century. The original establishment was a consortium of gentlemen of whom the most prominentl was Dr John Wall: porcelain of the by death in 1776.

In 1788 Thomas Flight, who had been the company's London agent, hought the firm for his two sons, and in 1788, they received the Royal Warrant Around 1786, however, their first apprentice Robert Cham-berlain seceded, taking with him a number of Flight workmen, to set up his own factory. Mr Godden applies a lot of forensic skill to untangling the exact history of these years. At first Chamberlains were simply decorators, ornamenting blanks mostly derived from the Caughley factory; but by the early 1790s they were firing their own porcelain which, like all the Worcester production, was of exceedingly high ceramic quality.

Chamberlains soon competer for prestige orders. In 1802 Nelson visited the factory and placed an order so large that



cost the colosial sum of £4,000.

The earliest Chemberlain productions tend to be rather chastely decorated tea wares. Chamberlains favoured the which was rather badly suited to the enamelling which was the factory's particular glory. From the first quarter of the 19th century, however, wares were more deliberately designed to show off the work of the gifted painters employed at various times, most notably Thomas Baxter and the accomplished miniaturist, Humphrey Chamberlain (damningly fain-praised by W. B. Honey for his

In the declining years that followed the merger of the two time books, it is likely to keep it had regrettably not been former rivals had led up to a spent the hourits value, financial as well-as completed by the time of poor showing at the Great were paid out at reference.

Trafalgar. In 1811 the Prince Exhibition in 1851, Chamber ing the premises.

elaborate pierced ware un-happing inspired by Sèvres. In the preceding half-century however the fam's production was so extensive and varied that a peculiarly Wnrcester taste for collector can happily devote his spiral fixting, called "shank-life to one speciality—tea-pots collector can happily devote his cottages, scent bottles, animals, baskets, heakers, bell-pulis nr "cabinet cups"—cups and saucers made singly or in pairs, intended only for ornament and to show off the decorator's art. Dealing at length with the considerable staff naeded to

furniture, encaustic files and an

lains introduced new hir

maintain the huge output, Mr Godden reproduces an amusing and touching document, the Rules and Regulations for employees in 1851. Workers' hours were from 6.30 am to 6 pm except on Saturdays, when they stopped work at four and spent the hour before wages

were paid out at five, in clean-

and few would argue, least of all myself. Apart from Hagan's Amateur twice, was really the

IN A recent issue of The New 11 major championship victories Yorker that most charming and erudite of American golf writers Herbert Warren Wind gave his fascinating ranking of the top ten golfers of all time. There seems little doubt in my

Ben Wright looks at champions old and new

mind that after Tom Watson's momentous first victory in the U.S. Open at Pebble Beach Wind may have cause to revise his list in a few years time to include this brilliant 32-year-I found myself immediately

disagreeing with Wind when he nominated Ben Hogan, Harry On the tier just below Hagan, Varden, Bobby Jones and Jack Nicklaus to share top ranking Wind places Gene Sarazen, who in his list, and arbitrarily decided that my list of the leading golfers of all time should extend to 20 rather than ten. This decision was made hecausa Wind, in quite correctly nominating Vardon, chose complete-ly to overlook the great man's sparring partners James Braid and John Henry Taylor, better known as "J.H." in the legendary trio who became known as the "Great Triumvirate." For those unfamiliar with these three giants, Braid won tha Open in 1901, '05, '06, '08 and 1910; Taylor won it in 1894, '95, 1900, '09 and '13; and

Vardon in 1896, '98, '99, 1903, '11 and '14. Vardon, originator of the overlapping grip that bears his name, also won the 1 am in no way trying to U.S. Open in 1900, when Taylor was runner-up.

He lost the historic play-off, as did Ted Ray to the American amateur Francis Ouimet in 1913, and tied for accord place behind winner Ray in 1920. Braid was three times runner-

up in the Open, Taylor six times. and Vardon four. Braid and tn a greater extent Taylor did much to establish the British PGA as founder members and, in the words of Bernard Darwin the latter turned a feckless company into a self-respecting and re-spected body of men." So 1 believe that if there is no place for these two in Wind's top ten there certainly is in my top 20. Wind put Walter Hagan on his nwn just helow his top four

between 1914 and 1929, during which era he won four British two U.S. Opens and five USPGA Championships, the "Haig' was a genuine character who would be very welcome un the rather sterile tour of today.

The glorious Top Twenty of golf

In those days the USPGA Championship was a matchplay tournament, as it should be today if it is to survive as one nf the four major titles in face of such genuine opposition from pionship.

was 80 years young on February 27. Sam Snead, 70 nn May 27. Byron Nelson, 70 on February 4. and South Africa's Garry Player. Here again 1 find my-self at odds with Wind, because Bobby Locks was certainly the best putter I ever saw—he won four British Opens, and completely dominated the American tour in the late 1940s, in spite of a disgraceful decision by certain bitterly jealous American players to suspend him indefinitely on a questionable techni-cality. Locke was rein-stated and returned in domi-nate the tour before turning his attentions to a European arena.. He certainly merits a place in any list of the top 20 golfers of all time.

downgrade Player, who has won well over 100 events worldwide, hut I helieve Locke to have been at least his equal. And in that case Australia's Peter Thomson must get his due reward for five British Open victories in the period between 1949 and 1965 when he and Locke won their nine champion-

Arnuld Palmer gets the final place in Wind's top ten, but by sonal list to 14, who between them have won no less than 114 major titles. Who would get my last six nominations? If Palmer is the man who

elevated the sport to its present level Ouimet who, apart from his famous 1913 U.S. Open win against all the adds wan the U.S.



man who put golf on the map in America.

list when he at last added the U.S. Open title to his three British and two Masters victories. Likewise Lee Trevino, who won the U.S. Open in 1968 and 1971, the British in 197t Championship in 1974, could not be excluded despite his repeated failures at Augusta.

After this pair the list becomes entirely personal, and more than a little blurred. I have a soft spot for young Tom Morris, who won the Open Championship belt outright for his three successive victories at Prestwick in 1868, '69 and '70. The event lapsed in 1981, but Morris won it again in 1872. There is little doubt that Morris would have gone nn to greater things had he not died

of a broken heart at the age of 24 only months after his wife had died in childbirth in 1875. Many other candidates were the victims of various wars and those who were not killed sacrificed their best years, among them Henry Cotton. But apart from his three British Open wins it was Cotton who obtained

siderable achievement in socia

Lawson character from a bygone era who commands enormous respect for winning the Amateur and America in both 1934 and 1935 hefore turning profes-

win the U.S. Open in 1940. The last place in my top 20 had to go either to Jacklin, winner of the British aod U.S. Opens within a 12 months period in 1969 and 1970. and current British PGA champlon, or Robertn de Vicenzo. The peerless Argantinian has won close to 250 tournaments worldwide, including more than 40 national titles.

De Vicenzo hecame the oldest ever winner of the British Open at Hoylake in 1967 when 44 years and 93 days old; and the most tragic ever loser of the Masters the following spring when his sketchy mathematics failed him.

It is an impossible choice. So hecause golf has done so much for international goodwill how about giving my last place to the beloved de Vicenzo, a man without enemies, and not entry to clubhouses from which to my friend "Jacko," who is they had been largely excluded still rightly idolised in my

SANDOWN

1.45-Favoridge\*\*

# Insurance policies

ONE OF the lessons to be learned from last winter was desirability of having reserve plants of anything that might be at risk from excessive cold or wet. Fucheius, even when described as hardy will nnly withstand a kimited amount of frost and the same is true of penstemons, perennial wallflowers and many pinks, especially those that keep on flowening until the autumn Hebes, all kinds of ceanothus, rosemary, cistus, escallonias, shrubby senection and manynther popular shrubs disappear in their thousands and even ome nurserymen who did no have their young plants adequately protected suffered heavy losses though those who did bring their stocks safely

a very good year for trade. A great many shrubhy and semi-shrubby plants, including all those just named, can be increased readily by cuttings. taken some time between June and September. If a propagator with a plastic top and built-in soil warming is avail-

through will remember 1982 as

even with nothing more complex than a supply of polythene bags and flower pots a very satisfactory level of success can be achieved.

The best shoots to choose as growing stordily from plants in good health. Spandly, starved growth does not make good cutting material though I would

### GARDENING

ARTHUR HELLYER

use it if nothing better was available but then the percentage, of cuttings that could be expected to root will be reduced.

The tideal time to take summer cuttings is when the first flush of growth is coming to an end and the young stems are beginning to get firm at the base. This will depend on the kind of plant and the place in able the range of plants that which it is growing. The can be increased by summer length of the cotting will also cuttings will be extended but vary with the species. Heather

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flag rapidly when severed from the plant unless put imme-diately into a polythene hag but then return for more.

diseases caused by fungi, regulare until they are rooted. and alkallnity. The ideal is a To counter these dangers the gritty sand of granitic or sand-stems to be used as cuttings stone origin.

The best place for pots of of fungicide prepared as recomsummer cuttings is in a lightly mended by the makers for spraying. Captan is the ideal chemical to use as it seems to promote root formation as well as to kill fungi but it is becom-

be used. Almost all summer cuttings are prepared by slicing through the stem at right angles and immediately below a joint and

cuttings may be no more than for this purpose but a sharp 1-11 in long, buddleia cuttings knife is a safer tool. The im-as much as 6 in. Young shoots portant thing is that all cuts portant thing is that all cuts should be clean.

. Since cuttings are so highly vulnerable to soil borne diseases, it is wise to use a this is usually only necessar, which collecting cuttings from compost that is as nearly which collecting cuttings from these as possible. Ready another garden. At home it is from these as possible. Ready another a few at a made cutting composts can be made hen return for more.

at home with two parts of moss
All cuttings are at some risk peat to one of either sand or perlite. Personally, I prefer especially grey mould and the perlite to sand because it is damping off, diseases that easier to obtain the right bortification, in the warm, damp, cultural grade whereas sand can close conditions that cuttings vary enormously both in texture

baking hot on sunny days or even out of doors in a sheltered ing increasingly difficult to place. When growth is seen, the purchase in small packs for rubber bands are removed or garden use. Failing it, any the propagator lid slightly general garden fungicide can filted so that more air circulates. After a further day or so hags can be removed or propagator opened and then very soon the cuttings will need to be potted singly in a seed or potting com-post containing some nourish-ment, which is almost comcarefully removing the leaves post containing some nourish-from the lower third of the ment, which is almost com-cutting which will be buried in pletely absent in the peat and the soil. I use old razor blades sand or perlite mixture.

### This time it's Peacetime

travelling every bit as well as Golden Fleece until his stamina gave out two furlongs from nome in the Derby, is given a confident vote over Kalaglow in today's Coral-Eclipse at

Sandown Now racing over a stiff mile saw him nutclassing a more for-On that occasion forcing tactics were employed on Peace-

time by Eddery and it will be interesting to see if the Irish jockey (now reunited with Peacetime following his call up Off the course for the whole

RACING DOMINIC WIGAN

through a ligament injury, Kalagiow ran his field ragged shaded greenhouse or frame but they can also be stood on for him the Nijinsky colt looks on his return and again meted Piggott victory in the 184th window ledges that are not too set to recapture the form which out similar treatment to his year of the Old Newton Cup. rivals in a record time when ward rival in Be My Native powering to an eight lengths success over Silver Season in the Brigadier Gerard Stakes six weeks ago.

> A disappointment in hetween those soccesses when among the last home in Longchamp's a similar policy this time or sent problems for reactions a similar policy this time or sent problems for reactions whether he will try and con- all probability; but 1 somehow whether he will try and con- all probability; but 1 somehow whether he will try and con- all probability; but 1 somehow whether he will try and con- all probability to hold the While such top flight jockeys of last season after the Derhy as Steve Cauthen, Graville

Starkey, Pat Eddery and Cash Asmussen are vying for the horours at Sandown, Lester Piggott and Willie Carson will probably be concerned in a finish or two at Haydock. Both may be out of luck in the Lancashire Oaks in which Top Hope can spring a surprise but

2.15—Seven Hearts 2.55—Peacetime\*\*\* 3.30—Inuvik 4.00—Prince Maj 4.30-Divine Madness HAYDOCK 1.30-Shearwalk\*

2.00 Grey Mercy 2.30—Military Bank 3.05—Top Hope

BATH 3.30—Tender Trader 4.00-Watet Khet

### **WORLD CUP DIARY**

(Barcelona, 8 pm tomorrow, live nn BBC);

GROUP B: Spain v England (Madrid. 8 pm, Monday, live on ITV);

GROUP C:.. Brazil v Italy (Barcelona 4.15, Monday, live on BBC1 in Madrid

GROUP A: USSR v Poland GROUP D: Northern Ireland v France (Madrid, 4.15 tomorrow, live on ITV).

SEMI-FINALS: Thursday- A v C (Barcelona, 4.15); B v D (Seville, 3 pm).
The third-place play-off will be next Saturday at Alicante and

the final on Sunday, June 11,

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# It's the old one, two

AFTER ONE memorable semi- against the eager volleying of final and one predictable one Mrs King fell out. we have come to the women's against Chris Evert Lloyd, seeded Nn. 2.

It was really no surprise that Miss Navratilova who has lost only one match in 1982 and has won 13 out of her last 15 tournaments should have beaten Betina Bunge of Germany 6-2

The nnly glimmer of hope for the 19 year nid whose chequered background makes all the international players

### WIMBLEDON JOHN BARRETT

(she was born in Switzerland grew up in Peru, lives now in Flurida and plays for Germany hecause her father is German) came at the start of the second set where she broke Miss Navratilnva for the nnly time in the match.

The indignity of trailing 0-2 to somebody ranked 10 places beinw ber on the computer spurred the tnp seed to her finest and fiercest form. Serving with intimidating power and picking the spots for her service return at will she receled off six games for the match losing only five points in the process.

The other match was a classic, with Billie Jean King brink of victory following a playing ber 104th singles match at Wimbledon on her 20th appearance in singles and ber 13th match in the semificals against the defending champion it had all the ingre-dients of a great match. We were not disappointed.

Visibly nervous Mrs Lloyd started the match tentatively diately lost her own serve as players gathered their belong-her attempted backhand passings and ran for cover

There were no more breaks final today which the seeding of service as the pattern of the committee forecast — Martina match become established—Mrs.
Navratilova the No. 1 seed King forever attempting to press her attack from the net and Mrs Lloyd defending her haseline area with those familiar line-clipping passes Intermineled disguised lobs.

It was the classic confronta-tion of the serving valleyer against the bazeliner, and we had last seen it here in 1978 in a quarter final which Miss Evert as she was then won 6-3, 3-6, 6-2. Curiously the last time Mrs King had scored a win against the Florida-born girl who succeeded her as the U.S. number nne was also here at Wimbledon in the 1975 semi-

The way Mrs King rallied in the second set frnm 1-2, 0-30 with a sweep of five successive games that levelled the match at 6-2 revived memories of that 1975 success. Then she had also won the middle set 6-2 and had gone on to win the third 6-3.

But this time the 38-year-old legs of Mrs King had lost some of their spring though the spirit still hurned brightly as the six-time former champion strove to retain the winning tnuch. But now she was half a yard slnw to the passing shot as Mrs Lloyd, remaining coolly indifferent to the attempted volleying coups continued to find the line on the important points with her drives.

With Mrs Lloyd poised on the

beautifully controlled forehand return of a wide first serve at 30-all as Mrs King served at 2—5 the weather which has plagued the championships from the start added an element of decree with the start added an element of th of drama. With rain falling Mrs Lloyd attempted to convert this first match point with a backhand down the line which but nevertheless broke Mrs fell inches out. So sudden and King to lead 3-2 but imme-sharp was the shower that the

Saturday July 3 1982

# An expensive education

d Quarterly Bulletin. Englished Quarterly Bulletin market sector cannot go on proreliche pity, since the latest viding a free lunch in this way and published this week cona message that is highly BR's chairman Sir Peter vant to his membership as Parker has insisted that pay and strategy and strategy and strategy and strategy are strategy as the strategy and strategy are strategy as the strategy as the strategy are strategy as the strategy are strategy as the s prepares for an all-out strike rting at midnight tonight. pre-tax real rates of return in corded level in 1981 of 2.7 per

The first lesson implicit in back to in the event of a pro-this bleak statistic, which longed atrike the message has should be read in conjunction only partiy sunk in.

with last month's unemployment figures, is purely historic.

While delegates at the annual conference of the National ment figures, is purely historic. It is that the present Govern- Union of Railwaymen over-ment's initial attempt to control turned a strike call by the leftinflation primarily through monetary restraint succeeded in protecting real wages at the expense of profits and employment. The total of Britain'a unemployed would probably not now be running at more than 3m if wage bargainars in the private sector bad been able to grasp the Implications of monetary policy, particularly for the exchange

### Price paid

There was, to put it at its simplest, a failure of communication, Needlessly high unemployment is the price that has bad to be paid for educating peopla in the realities of free collective bargaining in the private aector in a period of monatary constraint.

The second lesson can be gleaned from a more detailed analysis of the figures. The underlying trend in real profitability is not quite as gloomy as it looks because profits bave been beavily depressed by re-dundancy payments which secure future profits by raising labour productivity. It seems probable, too, that investment in saving technology has been accompanied by accelerated scrapping of obsolete capital equipment, so that the estimate of capital stock in the national income accounts has been increasingly overstated of late; this would bave the effect of artificially depressing returns.

Note, too, that rates, which are one of the fastest growing components of companies' costs. are classified as a cost of production rather than a tax. The Bank of England believes that Locomotive Engineers and Firethe pre-tax real rate of return men, to give it its full, periodbetween 1978 and 1981 would piece title, has been trapped by have been about one and a its history into a costly struggle

these prints underline are that have nn future except as part the pressure for productivity is of the leisure industry. As in much greater in the market sec- the private sector, education in tor of the economy where the the reality of pay bargaining discipline of redundancy oper- may yet prove to have a sadly

reason to believe enjoyed by much of the public braide reading of Mr sector, including local government, the Aslef general ment, from redundancy imposes extends to the Bank a cost on everyone else. The

productivity on the railways should be rigidly kinked. This is The instructive reading is to be entirely reasonable given that found in a tabla on corporate British Rail is expected to lose profitability. It shows that £165m in the current year and already enjoys substantial sub-British industry and commerce sidies to keep open uneconomic reached their lowest ever re- lines. But although Sir Peter has been warning all concerned that there may be no jobs to go

> turned a strike call by the leftwing executive of the union on Monday, the more militant Aslef refuses to accept British Rail's proposals for flexible rostering except to a modest and experimental extent.

### **Implications**

Trade unionists pay attention in the long term implications of declining profitability when they decide that the survival of the enterprise is at risk. By now the writing is, sn to speak, on the engine shed wall. Today British Rail can no longer take for granted that the government will continue to see it as an essential public service.

The writing is similarly on the wall for the Civil Service. The Megaw report, the proposals of which we published this week, proposes radical changes in the Civil Service pay system, involving a shift towards a more market-related method of pay determination. Crucial among the recommendations is the sus- be clear that this time a comgestion that the system will provide for the reconciliation of the cost of civil service pay House bas taken a number of settlements with national, economic and financial considera

The problem in the public sector is not so much me of communication, as about human reactions. Everyone knows that pay restraint is desirable, but no one individually wants to strike a wage bargain that falls below the average. Structural adjustment imposes a burden that everyone will put off if they can and institutions, not least craft unions, are not designed to accommodate

The Associated Society of quarter percentage points for survival instead of seeking higher if rates were excluded. Among the home truths that high-cost, low-efficiency railways discipline of requinquity of the discipline of requinquity high cost, ates; and that the immunity high cost,

new, hard-line attitude of the British Railways Board to industrial relations. Tha week began with the National Union of Railwaymen's annual delegate meeting voting to suspend a strike over pay and productivity called by its executive. The stoppage, which began on Mnnday, was over by Ivesday night.
But less than 24 bours later,

leaders of the Associated Society Firemen had called a strike from tonight over a different productivity issue—flexible rostering.
Although the two strikes have

separate immediate causes, they both result from long and complex negotiations between British Rail and the unions to improva productivity—to bring about changes the Board aays are vital to safeguard the industry's future. In the past the BR Board has

alwaya adopted a softly-softly approach favoured by the paid to subsidise unprofitable generally conciliation-minded but socially necessary railway professionals in its industrial relations department and per- Laying off ataff. Employees aonified by Mr Cliff Rose, BR's who turn up next week when industrial relations Board mem- the Aslef strika is in force will

However, there is now clear evidence all that has changed. It is expected that the board The hard-liners have taken over will have little choice but to in the : BR Board, in the Cabinet and in the Department that, because the Government of Transport—and even Mr will stop the £16.5m weekly Cabinet and in the Department Rose is uneasily adopting the PSO grant, and because BR has new philosophy. Sir Pater Parker, BR's chair-

man, said yesterday: "I do not Closed shop. BR broke the believe in confrontation as a threat of internal union discipway of life." Under the old conciliatory line, that would have been it; under the new hardfine policy, he added: "Let us promise is out of the question." The new, tough mood in Rail



# Why BR has got tough

By Philip Bassett, Labour Correspondent



Sir Peter Parker, BR chairman (left) and Ray Buckton, the Aslef leader: opponents in a week of extraordinary developments

will build back paymant of the Public Service Obligation grant, fines during the Aslef strike.

be paid-but after that the BR Board will review the position. atop payment of all staff after strict limits on the amount of its short-term borrowing.

threat of internal union discipline against non-strikers which under a closed shop agreement could lead to them losing their job-by saying that for both the NUR and Aslef strikes, loss of trade union membership would not be cause for dismissal.

Direct appeals. Frustrated by

what Sir Peter claims is an in-struction by the Asief executive to its members not to talk to BR about flexible rostering, BR has circumvented union leaderships to write directly to Aslef members and before them ali railway staff, asking them to defy their unions and refuse to strike, and laving great stress on the threat to their own jobs if they followed union instructions. BR has been prepared to abandon its own compromise proposals in the key produc-tivity area of flexible rostering and simply impose the rosters. Then, baving finally won from Aslef the major concession of agreeing to an experiment on rostaring, it has refused to lift the imposition of the new rosters until Aslef calls off its

ber because of last Monday's Tribunal under Lord McCartby. Government. In the winter, gate meeting this week in NUR strike.

BR specifically stated that with demand for such key rall Plymouth showed the gap meeting any award would freight Items as coal high and clearly.

Will build back payment of the depend on BR's financial posistocks being depleted, Ministers An internal BR poll seemed unready for a major fight. Now, though, buoyed up by the Faiklands success, the Government attitude is in stand firm and support BRit means a long strike of, say,

three months.

This firmness has reinforced the view of the hard-liners in BR, who felt that the Board should have stood up and fought in August last year when national rail strike was narrowly averted by a fudged compromise, and in February this year, when the whole issue was put to Lord McCartby. BR has slowly—and with difficulty for an industry where the unions play such a large part in planning and shaping policy—begun to perceive a gap between the union leaderships and their members.

About 90 per cent of NUR guards have accepted flexible House has taken a number of Arbitration. Even after the concrete forms:

NUR agreed to call off its strike, a number of reasons. Perhaps offer of 5 per cent from Septematics at the Railway Staffs' National shift in the attitude of the NUR strike by its annual dele-strikes.

Albans, and BR

position than in the winter.
Then, it played catand-mouse, with one and two-day strikes.
Now, in an all-out strike, with the NUR stoppage called off, it stands isolated and exposed Union members may not

want to lose any more poy, after losing perhaps \$400 from the 17 days of strikes earlier this year. Though it has assets now of £2,605,543, the large majority of these are non-liquid: the union will not pay strike

Aslef has little public support—especially compared to other striking groups, such as the nurses. NUR delegates at this week's conference recog-nised this; how much more so for Asicf? Partly through dis-torted reporting. Asief are held

up as trade union ogres.
Less importantly for the public, but crucially from an industrial relations point of view. Asief is clearly in the wrong. The case for flexible rostering has gone through the industry's negotiating procedure, and the full weight of the railway tribunal has come down in favour of BR. Asief claims the system is unworkable; but it has lost the argument about the sanctity of procedure and agreements.

Accordingly, as BR has got ably no more unrepresentative harder. Aslef seams to have than some union executive viewpoints—showed that most softened up. The union's agreement to an experiment un rosrailway workers npposed a strike, and thought if there was tering, limited though it may seem to outsiders, ia a major shift precisely bacause of its one the Government would previous intransicence.

BR officials are suspicious. They feel that Aslef—past-master at "unofficial" and "spontaneous" strikes—migh! well ensure that its own experiment goes particularly well, and the flexible rostering experimen: DOOLLA.

BR has believed the unions hefore-perhaps once too often In a week of extraordinarily tough moves and language hy BR, one statement stood nut: "BR says that enough is enough, Aslef have played the delaying is no guarantee that they will deliver if the Board shows any sign of giving in now." There could be no clearer indicating of the new dominance in BR of the hard line.

### ... AND HOW THE BOARD HOPES TO IMPROVE PRODUCTIVITY

ford-St

BR is seeking six main productivity improvements. The BR Board estimates that five to six years after implementation, the changes could mean ahnual savings of nearly £36m

and 6,000 posts.

The six proposals, the responses from the unions concerned, and the current state of each of the initiatives are: (1) FLEXIBLE ROSTERING.

Union: Aslef/NUR. Effect: Move from current rigid eight-bour shifts to more flexible 7-9 hour turns

of duty Response: Acceptance by NUR, after considerable opposition Refusal of idea by Aslef led to 17 days of strikes in the winter, costing BR

about £100m. Arbitration tribunal decision in favour of BR; Aslef rejected this. BR ready to impose new rosters; to counter this, Aslet called indefinite strike from midnight tonight. Current state: Compremise

proposal by BR-flexible rostering to be tried ont in Scotland, Aslef proposals in another part of the country at the same time. Aslef now accepted this idea want strike called off before (2) SINGLE MANNING OF PASSENGER TRAINS

Savings: £1.7m. Posts: 330. Union: NUR. Effect: Displaces guards from trains where newlycapitalised technology-elec-

trification, signalling, rolling

munications—allows for it. Example — Bedford — St Pancras. Response: Refusal by NUR. Instead, union proposed a

stock, driver/signalmen com-

seheme to use guards to col-lect fares—linked with (6). On Bedford-St Paneras this would require an extra 30 guard jobs plus a 14 per cent pay facrease. NUR called national strike over this week to allow issue to go to arbitration Current state: Compromise

proposals by NUR tn run lts scheme as a trial nn Bedford-St Pancras from October-December. Compromise proposal from BR for another simultaneous experiment — run NUR scheme from Bed-

scheme from there to St Pancras. (3) MANNING OF FREIGHT TRAINS

Savings: £13.5m, Posts: 2,500. Union: NUR. Effect: Removes guards from freight trains. BR looking for three pilot schemesincluding one from Port Talbot to Llanwern.

Response: Extreme NUR reluctance to accept the pro-LESOG

Current state: Compromise proposal from NUR for a twoday examination of idea before full-scale experiment. (4) SINGLE-MANNING OF TRAIN ENGINES Savings: £13m.

2,300. Union: Asief. Effect: Breaks long-standing agreement with Aslef on double-manning by drivers in specified but widespread circumstances.

stalistically limited, but prob-

reduce the size of the network.

Of NUR members sampled,

66 per cent were against a

strike. The Aslef vote at 53 per

cent was lower—but still a simple majority.

Perhaps even more signifi-

cantly for BR's new policy—adopted from BL—of direct appeals to the workforce was

the fact that 87 per cent of the

NUR members polled thrught

the union should have consulted

them before calling a strike.

Furthermore, 74 per cent of

Asief members also thought so.

this kind of gap—and hopes that its message on jobs will get through to Aslef members, as it

BR believes now it can exploit

Response: None at all from Aslef. Much more serious threat to union and its members even than flexible rostering. Prospect of majnr confrontation with BR

(5) TRAINBIAN CONCEPT Savings: £2.5m. None saved. Union: NUR/

Effect: Shatters current

rigid lines of demarcation between NUR and Asief nver lines of promotion to train driver. Staff would cross existing uninn boundaries in rise from station staff, for instance, to driver.

members stand to gain most -is keen and has submitted its own proposal. whose members stand to lose most—has not responded. Current state: No move-

Response:

NUR -- whose

Savings: Not yet quantifi-Posts: None saved.

check tickets and take mnney. Automatic security machinery

BR's only success out of all six initiatives.

### Letters to the Editor

### All the money gone From Mr E. Owen

Sir,—In reply to readers letters and the question—wbat letters and the question—what is truth on the grounds that it accounting for?—I would reply would ntherwise highlight inas follows. Proper accounting is profit rate of return on its investment in trading assets. If that profit rate of return is not greater than its average cost of capital, the business is not

In times of rising costs, historic cost accounting exaggerates the profit calculauon and understates the value of assets being deployed in pursuit of profit. These combine to produce an nverstated profit rate of return and probably for many companies, a mistaken belief that their operating performances are viable and perbaps, in the viable and perbaps, in the extreme, quite satisfactory.

We researched the published results of 30 manufacturing arguing about the approach to companies within the largest current cost accounting? 1,000 UK company listing. They operated in industries that we know something about ood their cost pressures. By our calculations, eight of them are not viable, six are actually losing money. Dividends paid by a further five effectively distributed all their real profits. Our calculations were based on their eurrent cost figures nr, in their absence, our reckoning related to prices indices for their

The effective corporation tax rate was 79 per cent for the group as a whole although we acknowledge that this would not necessarily be all paid over to the Government.

The absence of proper accounting method during the last 20 years has resulted in quite massive reduction of the capital base of UK Manufactur-ing Industry. Dividend diatribu-tions and tax liabilities determined largely by refereuce to fictitious bistoric cost profits have in effect commuted industrial capital to consumer spending.

conspiracy is one that buries effectual management, governto determine whether a com- ment taxation without legal values for quoted abares and perbaps even to the extent of

has kept pace with the general rate of inflation. The cost presnor is capable of spending. E. W. Owen, ..

### Lloyd's underwriters

Owen Management and Research, 36 Camden Road,

Bexley, Kent.

From Mr I.D. Burrous

the conspiracy of silence. This mandate, inflated stock market companies agreeing excessive wage demands that they can ill

Current cost accounting is not inflating accounting and the debate should not confuse these issues. While I do not agree with all of the SSAP16 atandard, I find it mildly shocking that there are members of my profession who are actually campaigning for its abandonissues. Do we as a profession actively seek to abandon the current cost concept and retain the fiction of historic cost accounting? Are we still

Inflation cannot be sensibly accounted for in corporate financial statements, although a mate whether the increase in the balance sheet equity figures sures on many companies depend upon the type of industry and the raw materials J. D. Burrows they bandle, and may well be substantially at variance with the overall inflation rate. To apply indices of national inflation to such historic costs, would in my opinion produce misleading information and not least, values in money units

cost accounting are either must sell off their sharebolding appallingly ignorant or prefer links with underwriting syndicates, once the Bill is enacted. If, as would seem equitable, the brokers offer their abareboldings to the members of the underwriting syndicate, in proportion to their participation in the syndicate, all members will bave an even greater interest in the running of Lloyd's and this can only bappen if the present single electorate is main-tained, and indeed encouraged.

It is the non-working members, who with working member witnesses, bave established the need for divestment, and it is only right that this partnership should continua undivided, so that all, by their voting, retain full interest in the affairs of the Society, and the Council who control it. Since those who appear on the present list of working members are identified from those who do not, there is no need for the

'external members" and special resolutions passed by separate majorities. Over one-third of members to whom I have written have re-plied agreeing the need to retain a single electorate. The Committee of Lloyd's would be wise to make aimple amendment to the Bill, now, to give effect to this and to avoid future discord.

> Copyhold, Bury, Pulborough, West Sussex.

### Falklands war

From Mr Henry Mortimer Sir,-All Mrs Thatcher's bluster and shamelessly blatant platitudes (e.g., "I would much rather be in the Fakklands but someone bas to be at Number 10") cannnt hide the stark fact that her February letter to a worried Tory supporter proves ill conceived.
up to the bilt that her arrogance Current co in disregarding the Argentina been criticised for its subjecti-threats caused the Falklanda vity. Historical cost accounts War. She compounds her arro-

contemptuous classification of

that if Labour had been in . It is the view of the commit-purchasing power accounting. years ago, they would have taken the appropriate preven-tive action, as it was taken at that time, and then there would have been no need for firing a single shot.

It must be said quite plainly that Mrs Thatcher's and her Government's bandling of the situation in the early part of this year amounts to a gross derelic-tion of duty and leaves them. Clive Parritt, open to a valid charge of the culpabla manslaughter and maining of hundreds of valiant British Service Men. Our forces carried out the task thrust upon them with efficiency and heroism and they cannot be praised too highly; they should however never bave been called upon to make in many cases the supreme sacrifice in order to save Mrs Thatcher's political

Henry Mortimer. 140, Carisbrooke Rd. Leicester

### Judgements

From the Chairman, London Society of Chartered Accountants

Sir,—In recent weeks your columns bave carried a series of letters commenting on the debate and forthcoming vote by members of the Institute of Chartered Accountants in England and Wales about current cost accounting.

The main committee of the London Society of Chartered Accountants at a recent meeting considered the proposal by two members of the institute that the standard (SSAP 16) on current cost accounting should be withdrawn immediately. I should like to stress that the committee of the London Society considered this resolution to be

Current cost accounting has been criticised for its subjectihowever also require subjective Sir.—The House of Lords' gance by saying that a Labour judgements. The problem exists order Committee ou the Lloyd's Bill Government would not have whatever accounting convention fit"

Those who oppose current has decided that Lloyd's brokers fixed a shot. Messrs Foot and is used and the withdrawal of an what is required is a combina-Callaghan should have replied SSAP will not remove it

tee that a workable method of Nicholas Maude, accounting for inflation has to 11, Wilna Road, SW18. be found and SSAP 16 repreaents a step in that process. It solution but the profession will not succeed in evolving an appropriate method if it refuses tn experiment. Withdrawing tha Standard now can serve no . logical purpose.

Landon Society of Chartered Accountants. 38 Finsbury Square,

### Inflation accounting

From Mr Nicholas Maude

Sir, — One of the first rules of accounting states that profit is the balance of net earnings remaining at the end of a given period after capital has been maintained intact. It seems to ma that one of the prime errors of the accounting profession bas been to produce figures which bave been described as "pro-fits," but which in no way ensured that the resources on which the bealth of the com-pany depends have been adequately maintained in real terms. This can only be done by taking account of both the specific price changes that have affected the company's nperations, as well as any general fall in the value of money as a medium of exchange.

Professor Myddelton (June English spoken here
2) argues that "over the past From Mr Matthew Neil 200 years the benefits claimed for current value accounting have usually been thought to be outwelghed by the net advantages of historical cost accounting," but of course in times of low inflation it is likely (no more than likely) that CCA. accounts will bear a fairly close resemblance to historical cost

I consider, therefore, that in Matthew Nell. order to restore the word "pro- 39, Arkleston Road, to its rightful position, Puisley.

tion of current cost and current

### Labour's reward

From Mr Stephan Schattmann Sir,-You report (June 28) that the CBI will tell member companies "which can afford nothing" not to pay any wage increases which are not matched by productivity improvements.

No doubt this will raise the

respecting trade union general secretary (not to mention militant shop stewards) to danger level. May. I recommend that rather than consulting their doctors, and most likely increasing the NHS prescription bill, they consult the constitution of the Upinn of Soviet Socialist Republics instead.
This is what they will find

in the first paragraph of Article 23: "The state shall steadfastly pursue the policy of rais-ine the level of remnneration of labour and the real incomes of the working people in keeping with the growth of labour "יישוואסווייייון

How encouraging to know that the CBI and the draftsmen of the Soviet constitution are at one in making productivity the determinant of the level of real wages. An incomes policy he any other name. . . . Stephan Schattmann 65c Wigmore Street. W1...

Sir,-"What a different place Britain would be if the United States had chosen to speak German or French!" (Malcoln Rutherford, June 23): Ah, indeedi Or then again-"The most important fact of modern bistory is that the North speaks English" (Bismarck, c.1870).

ment. (6) OPEN STATIONS Current state: No move-Union: NUR.

Effect: Replaces staff on stations by staff on trains who

Response: Good from NUR -partly because of projected link with (2) as a way out for the union of single manning. Current state: Agreed.

# So you've decided to invest in the stockmarket

First, you must ask yourself three basic questions:

→ WifiCH shares in buy—whether your object is for capital gain nr dividend income.

→ WHEN to buy AND when to sell. Timing is vital in narket investment to reap the max

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# 'It was a damned close thing'

IN the beginning there was the around the? en Camberra, the voyage on Good Southampton, brass bands, nostalgia and

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Elgar. The prospect that the ems month later with the sinking of HMS Sheffield, and the amphibious force's departure from Ascension.

South of the southern Dol-2nd battalion the Paracture Regiment that he wanted "maximum aggression in engaging the enemy." In the battle in which he was to die less than a fortnight later, aggression was more just about the only weapon his craft. men could rely on to win the

Conditions for the landing on May 21 were near perfect. The fleet had run towards the Falklands under low cloud, mist and blinding rain. The right was clear and starlit, but there was almost to moon. Disembarking proved difficult: one paratrooper off the Norland fell between ship and lending craft, crushing

When the ramps went down on San Carlos beach the first troops were already more than an hour late. For 2 Para then there was the five-mile trudge to Sussex Mountain. Men paused for rest under their enormous loads and daylight found 500 of them out in the open in bright surshine, sitting targets for marauding aircraft A Pucara piston-engined counter - insurgency sircraft came up the valley and was swiftly downed by a stinger grenade fired from a rifle by an SAS patrol.

The stinger has been one of the successes of the campaign, and is almost certain to replace the blowpipe portable missile. The enormous weight of the blowpipe caused many of the delays on the march to Goose Green and later across the mountains to Port Stinley. It against the slow-moving Pucara. "Blowpipe is the first thing to be binned after this" is the verdict of one of the brigade commanders, Julian Thompson

The day of the landing the atacking Mirages and Skyhawks decided to go for the ships and, probably their biggest mistake, to go for the escorts rather than. the transports. From high on Sussex Mountain one could see the patterns of bomb splashes when the ground forces would

silhouette of the Capherra. In all there were 12 ear raids over the landing force. HMS Antrim had an unexploded bomb in her . stern, HMS Ardent had to barked forces would actually be abandoned after a pounding have to fight came home fully from continuous raids and was blown up in the evening in an enormous blue cloud of flame that lit the hills on Grantham

That day six frigates were drums the final transfers of hit, most by air attacks close assault units were made to the Falklands. The criticism the theory Nortand, Lt Sol H. Jones told the assembled company of defence for generations now and battalian the Danastonia. seems entirely justified. The type 21 frighte, HMS Ardent according to her crew whom I met aboard Canberra the day she sank, could not handle more than three attacking air-

The Argentine pilots had aucceptully worked out the blind spot between the arcs of fire of the 4.5 inch gun forward and the Sea Cat missiles mounted astern. Sea Cat itself, a visually guided close defence weapon, now seems obsoletz, though it did manage to down three or four aircraft in the fighting around San Carlos.

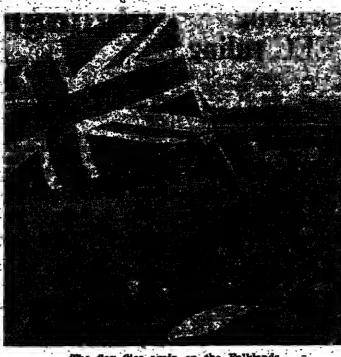
The apparent success story was the more sophisticated Sea Wolf, carried by the type 22 frightes like HMS Broadswitch and Brilliant. But according to some reports this too had disadvantages. See Wolf is a point defence weapon and would tend to defend only the ship it was in, furthermore if attacked from a number of directions at once the computer might contralise and the whole targeting

Rapier provided the ring of steel

and tracking procedure would have to begin again. Marconi sent two teams of engineers to work out override mechanisms against this.

Throughout the campaign it a night read in company strength proved hard to get air defence frigates capable of giving on Darwin and Goose Green by 2nd Battalion the Parachute hlanket defence to groups of ships at sea. In a closed regiment. It was cancelled from London as being too risky. The anchorage like San Carlos they reasons why the attack on Goose Green was ordered are complex; had better fortune, backed up by the Rapier missiles on land. the decision invited the most Rapier, too, proved a success. Round San Carlos the dozen or batteries accounted for at least 14 Skyhawks and Mirages. It took a day and a half after the landing to get them estab-lished on land, and the Argenonly had another type 42 destine pilots again missed an opportunity in not attacking in

strength on D-Day plus one



The flar flies again on the Falklands

have been largely defenceless down along with a squadron's celled the whole thing, from the sir. Some of the worth of Wessex 5s and this. No one that evening or the water correston during the 8,000 mile fourney and several faulty generators had to be on Stapley by foot.

visually guided Rapier was used. The radar-controlled blindfire Rapier which can work at night and through cloud came much later with the 5th Infantry Brigade. It is now well established in the air defences

meant that the commandos and next could have known how marines would have to march risky the attack was. It was a complex six-point plan in which To redress me flow of bad Col. Jones intended to place his main rifle companies ready replaced early on.

Moreover, in the initial Jones, commanding 2 Para, it phases only the manually and was decided in London to go for visually suided. Ranter was

daylight. a quick victory at Goose Green. The plan was an overnight Because there had been a shortage of helicopters only three guns could give cover and march to Camilla Creek House five miles from Darwin, to lia for most of the day only two up for the day and attack during . British mortars could fire. As the companies spread out fire to dawn from the Mark 9

There was to be naval gun-

It was an extraordinary attack and it so nearly came to grief

the sinking of HMS Coventry tween John Nott and Tory backand the Atlantic Conveyor. Not benchers, others that it came from Whitehall. That might the troyer been sunk but so had Argentines reinforced with nearly all the heavy lift capacity three companies by helicopter

in the tuesock grass after the gun of HMS Arrow, another type overnight march, senior officers 21. The radio link was lost and heard, to their amazement, a for two hours the ship could news item on the BBC World offer no support. There was no Service that 2 Para was poised to air assistance either because of glorious defeat for a single unit attack Darwin. How this came fog at sea, according to the since the Charge of the Light to be given out will now be a Fleet. The first and only Harrier watter of endless debate. Some strike came in at supset as the The immediate prelude was say it came from a meeting be- fighting was dying with the light. Air cover will be one of the

most hotly debated issues of thecampaign. The concept of "cap" cover over the fleet hardly materialised for the ground

provide limited air superiority was reduced to limited parity. As an intarceptor, Sea Harrier proved itself but because the fleet was so far out at sea they could only offer cover for parts of West Falkland for much of

The battle for Goose Green was a victory for the courage, good training and tenacity of Col. Jones and his men. For hour after hour the battalion was held down by sustained machine gun fire, mortar and artiliery, accurately ranged on defensive fire zone probably worked out by map references though some may have been observed from the mountains across the bay.

As well as the crunch and ping of landing mortar and artillery, the abiding memory of that day is the stench of hurning gorse, the bodies lying oext to it and the steady winkling ont of machine gun nests in a landscape tactically as hare and smooth as a billiard table. The turning point was the death of Col. Jones in early

afternoon attacking singlehanded a machine gun position round the Gorse Line, the houndary between Goose Green and Darwin. On the ridge before it one of the forward groups, A Company, seemed in danger of being held up for a loog time by a string of machine gun posts. "We've got to do something about this, Dare," H said to the company by helicopter of the Task Force. from the Mount Kent ares, forces. Just before the landing, commander, and then prepared the hunry with which it was de-Three Boeing Chinooks went Brigadier Thompson nearly can- the idea that the Harriers could to charge one of the machine cided to move the Guards' but-

Portsmouth .....

Property Owners .....

Provincial .....

Scarborough .....

Skipton

Sussex County .....

Sussex Mutual .....

Town and Country .....

Woolwich .....

Yorkshire formerly Enddersfield &

kept going. The forward companies were running out of ammunition, and one of them later did. Mortar bombs were low, and it was hard to bring helicopters forward for resupply and casualty evacuation the daylight, as one of the battalion's Scout remains why the helicopters had just been shot down by a Pocara attack.

It was one of the most extradinary battalion attacks in the history of British arms and it so nearly came to grief. It was due to H's example that it did

Equally perilous, in view of what we learnt later, was tha surrender. After midday the following day 1,200 men lay down their arms on the airfield at Goose Green. They had been persuaded by the appeals for the civilian population by tha acting CO Major Chris Reeble. He could bardly believe that this was egreed and that all the Air Force Commander, Vice Commodore Wilson Dosier Pedrozo, (ever with an eye on political survival) seemed to want was a ceremony as a vis-

The Goose Green surrender also showed the weakness local intelligence. The enemy we had been told by the SAS. were defending in company strength and in poorly con-structed positions. In reality

The weaknesses of local intelligence

there were nearly threa battelions and the trenches had overhead cover against artillery and air hombardment. The day after the surrender

at Goose Green, Major General Jeremy Moore came ashore and, in his words, "took the politi-cal pressure" off Brigadier Julian Thompson, who the slow and steady build up for the attack on Stanley. Guns and ammunition, each 105 mm gun to have 2,000 rounds, were flown forward and the men of 3 Para and 45 Commando marched the breadth of East Falkland. But disaster still lurked and a few days before the attack across the mountain positions west of Stanley it struck with the sinking of Sir Galahad and Sir Tristram at Bhiff Cove.

The first reason appears to be

guns. His last order was "follow tallons in 5 Brigade, who were me." This act of almost foolish to establish themselves on the courage was typical of the man, southern route to Stanley. A an irascible, generaus and open night transfer from HMS Intrepid to the shore by landing The critical tactical reason craft had led to a drenching was that the attack had to be seven hours journey in 70 knot kept going. The forward com- winds by the 2nd Battalion Scots Guards under enemy fire.

The Fleet was told not to risk another frigate, so the two fleet auxiliaries Tristram and Galahad had to go it alone in the daylight. The mystery remains why the Welsh Guards were not taken off first before their kit and the Rapler batteries, instead of staying aboard for five hours in broad daylight and being observed almost from Stanley itself.

The next Sunday disaster nearly hit Brigadier Thompson's beadquarters on the ridges west of Mount Kent. The Skyhawks dropped retard bombs held back hy parachutes, but in two passes missed the helicopters and the tents which contained both the Brigadier and the General. It was thought this was just a speculative raid, that perhaps the pilots had turned at the last Perspex glinting in the sun.

Later signallers revealed that the Argentines were using the latest British Racal radio intercepting equipment which could plot a radio transmitter after the operator had spoken only a few words of his message, more sophisticated piece of kit most British than

The following night saw the final attack, a carefully co-ordinated assault of three features: Wireless Mounts Tumbledown Ridge. William, by 2 and 8 Para, Scots Guards and the Gurkhas. By dawn the young conscripts were in flight, after a day and a night of heavy bombardment. Battery commanders screamed orders to "check all fire" as hundreds of Argentines stood helplessly trapped by the barrage on the Moody Brook logistical base and the artillery park at Stanley Racecourse.

With less than three minutes to go. Brigadier Thompson managed to call off a Harrier cluster bomb raid on Sapper Hill. But as General Moore later told me, it had been "a damned close thing." Some of his guns had fewer than 20 rounds left.

Towards evening the marines and paras moved towards Stanley, A few islanders stood in the silence of deep shock, some weeping openly. The winter campaign had distorted or destroyed their old way of

### .. of . 35 6. Oak . . . . Weekend Brief

### Flying the flag in Madrid

The Spanish idea of a football fan has been given a rude shock by the antics of British supporters on and off (mostly off) the field during the World Cup. Spain is still essentially a soberminded country with a strong sense of decorum. The sight of youths semi-naked or completely naked with tattooed chasts, sloganed buttocks or gold ringed ears drunkenly and aggressively waving Union Jacks has stirred millions to scandal this week. The fans look like some distant Celtic tribe lost in the middle of the twentieth century.

The fans have had a shock

too. With both England and Northern Ireland playing the second phase of the competition in Madrid they have trooped into the capital. To their dismay they have discovered that Madrid does not have any beaches. is nowhere near the sea and is terribly hot. This week temperatures were up to 40 degrees. Beer is about all they can afford as most are sleeping rough and taking time off, unemployed, with or without benefit. Another shock incidentally to the Spaniards. "But they are all so young! where do they sat the money from!" Spaniards exclaim unused to the idea that it is possible to travel rough.

Most are peaceful, drugged into somnolence by the sun and drink and the long wait between matches. But there is a hard core, delighted with the prospect of tribal warfare in the full glare of interpational publicity. This element seems to bave learned instinctively what niggles and rouses their Spanish hosts gestures like spitting on the Spanish flag or churning out a variety of provocative songs with the words Gibraltar or Falklands somewhere in the middle. One song is a rendering of Tve get the whole world

in my arms" to the words "We . When a group of journalists got the Falklands in our hands."

round Port Stanley.

Rapler provided the ring of

steel behind which Brigadier Thompson began his logistical

build-up for 3 Commando Brigade's push on Stanley.

Until the push began only limited raids were to be mounted beyond the bridge-

One of these was to have heen

And as like meets like the Spanish neo-fascist movement They taunt with cries of Malvinas (Falklands) Argentina,

pointed out to some British fans that they were likely to scrap Spanish neo-fascist movement with neo-fascists there was a has discovered fertile ground grinning reply: "oh good, we're for a scrap.

The National Front."

There is an attrition rate of between 25 and 40 a day-bos-Gibraltar Espanol or on occaarrests or people dropping be- ing them losses. sions just wade in with knives.

For next Monday's game between England and Spain because of these tensions the police are operating a policy of strict segregation and refusing entry to anyone sniffing of alcohol. They have also declared a war on those sleeping on park benches near the stadium. Many fewer fans have come

cause money has evaporated.

than anticipated and this is not just from Britain. Stadiums have never been completely full and in the game between the Soviet Union and Beigism in Barcelona the crowd was not much more than 20,000 out of a 100,000 capacity. Average attendance has been 29,000 per match Bad organisation in selling the tickets is blamed but there seems a strong element of inertia. Most Spaniards have taken the attitude of why bother being couped up in a stadium in 40 degrees when you can watch from the comfort of the living This is proven by the total silence each evening in the streets when matches are being played. Bar and restrurant owners are complaining bitterly that far from being the great pital eases (drink and sun), bonance the world cup is caus-

### **But water** could be

I RETURNED from hunch the other day to find a case of bottled water addressed to me radio-activity's consequences

Now I have no objection to Now I have no objection to drinking water occasionally. But I prefer the fluid that comes out of the tap, laced with a soupcon of chlorine and fluoride, the purity of which has been verified by a chemist.

dangerous

So I called the National Rudiological Protection Board, the Government's watchdozs on radiation of every kind, and asked them if they would run one of their radio-activity detectors over a plastic bottle of spring water from Scotland claiming to be "so pure you don't need to boil it" for babies. Scottish granite, after all, is notoriously more radio-active than the rocks of the Home

The watchdogs soon found that they had already checked this particular heard and declared it normal enough in its

Now the watchedge are bring-ing their instruments into our homes, to try to assess just how much redicactivity we are exposed to. Some 2,000 homes are being asked to put small plastic puts sent through the post by the watchdogs, in their living and bedrooms and leave them there for a year. The pots are

gas and from the walls and foundations. Natural radio-activity sesping

from highly radio-active rocks deep in the earth has been a steadily increasing worry of the radiation watchdogs. Ironically. they have been pushed into worrying about this source of radiation by those who have argued that there was no "safe level" or threshold below which

The same people argue, for instance, that rather than build more nuclear stations, the Department of Energy should spend generously on sealing up radiation—are morphed up by a spend generously on sealing up plastic, leaving tracks that the homes more tightly against watchdogs can "read" back in

But many British homes are built upon or with materials that carry appreciable amounts or radio-activity, of a level similar to much of the so-called "low-level nuclear waste" pro-duced in industry, hospitals, etc. Specifically, the problem is traces of radium, a rare and radio-active metal, once used to treat cancer. Radium gives off the radio-active gas radon.

fushed rapidly out of the atmosphere of Britain's normally
leaky homes. But the watchdogs

Unlikely

Unlikely

Worker representaare worried about the conse-quences of sealing homes benity, keeping people sealed in an increasingly radio-active en-vironment throughout the winter months, in light of assertions that there are no safe

levels of radiation.
The natural radiation survey just begun by the watchdoes should give us a better idea of the danger. About 2,000 homes have been chosen, to try to find out authorwise whether and how radiation doses vary with materials.

The dosemeters are being sent through the post asking people for their co-operation. They are aent four plastic pots, one each for radon and gamma-rays in each room. The pots will be replaced after six months, ao The redon dosemeter, for ex-

ample, is a pot which allows the radio-active gas to seep in through the lid. Inside, alphaparticles-one form of nuclear their laboratories.

# Workers of

Signs of Recession? Suddenly, Radon gas is believed to be the Sport of Kings faces the tives-Jimmy Hill, BBC's suntenned World Cop soothsayer in Spain and Lord John Oaksey, the broadcaster and journalist
—have joined ranks with Ron
Todd, National Organiser of the Transport Workers Union to lodge a 10 per cent plus pay claim on behalf of Britain's 3,600 stable lads.

The man who has arged the bitter strike by Newmarket negotiators in these difficult stable lads in 1975, Lord Weinnationwide whether and times" to keep costs down is stock, a Jockey Club member radiation doses vary with Major Peter Perrest, chairman and chairman of GEC, asked his

geography and different building of the West Midlands Engineer industrial relations director, ing Employers Association, a the late Sir Jack Scamp, to try man more accustomed to plead- to sort out a more ordenly ing for restraint by militant system of labour relations.

car workers.

"Sir Jack mentioned to me

we are now experiencing and person with knowledge of indus-the decline in the fortunes of trial relations and a love of each home chosen will receive industry as a whole, has its racing I thought he was loking."

8 dosemeters to cover a year of effect on racing. Owners and Major Forrest with a father who measurements.

companies wonder if they can was a member of the Jockey afford to go on. In some small Club, was on horseback almost yards, particularly National from the time he could walk Hunt, I know that the point has The passion remained through been reached where trainers school at Stowe and wartime have had to cut their costs to a services overseas then back minimum and many have run home as Adjutant, to the Derbytheir businesses at a loss."

In blunt terms the transers
could afford a rise of only
£4.00 (5.8 per cent) to £73 2 players' team of six members
of the National Trainers'
Representing the that such rates were only the basic minimum and the majority of stable staff were beavily subsidised onjoying perks, shares of the winnings and overtime payments.

Away from the turf the going

rate in the engineering industry was 6 per cent and many firms had given nothing. Perhaps with an eye to the forthcoming battle with his own blue collar workers he said increases in the public sector were likely to be in the 4 per cent region which indicated still lower settlements by private It is a matter of chance that

negotiations for Britzin's 474 licensed trainers should be led by a senior professional from industry. Major Forrest explains that in the wake of the

car workers.

"Sir Jack mentioned to me
Major Forrest warned that he was looking for an
somberly: The recession which animal that might not exist—a shire Yeomanry when he was a

stable lads, who have traditionally shown little enthusiasm for union organisation is the Transport Workers and the Stable Lads Association—a body in which Jimmy Hill and Lord Oaksey have taken a leading

Major Forrest apart from the tough line on pay has refused demands for the introduction of the 39 hour week conceded last November, by his own industry. He comments pointedly "I don't have to tell you that we are dealing with animals and they cannot reduce their week. They have to be looked after, exercised, trained, fed and watered."

Contributors Robert Graham David Fishlock Arthur Smith

### BUILDING SOCIETY RATES

		t Share accounts		*Term shares
Abbey National	8.50	8.75	10.00	10.25 1 year high option, 10.75 6 year sixty plus, 9.25-10.75 1-5 year open bondshares
Aid to Thrift	9.55	9.60	_	_
Alliance	8.50	8.75	10.00	10.75 5 y., 10.25 4 y., 10.25 £500 min. 2 m. not. or £100+60 d. int. per
Anglia	8.50	8.75	10.00	10.76 6 y., 3m. not., 3 y., 2m. n 10.25 1 mth's not all int lo
Bradford and Bingley	8.25	8.75	10,00	9.75 1 month's notice
Bridgwater	8.50	8.75	10.25	10.75 5 years, 9.85 21 years
Bristol Economic	8.50	. 8.75	10.00	9.50 3 months' notice and 9.75
				Escalator shs. 9.25-10.75 (1-5 y
Britannia	8.50	8.75	10.00	10.75 5 y. option hond, 10.00 2 m. no
Burnley	8.50	8.75	10.00	10.75 5 yrs., 3 mth. not.; 9.75 1 m. no
Cardiff	8.50	19,25	10.25	9.50 on bal.: £3,000-10,000, \$ to £3,00
Cardiff	-	10.00	_	£10,000 and over
Catholic	10.00	9.00	10.00	9.25 on share balances of £5.001
Chelsea	8.50	8.75	10.00	10.00 1 mth. or on demand (int. pen
Cheltenbam and Gloucester	8.50	8.75	10,00	-
Cheitenham and Gloucester	· <b>-</b> .	9.75	_	<ul> <li>Gold Account. Savings of £1,00 or more (8.75 otherwise)</li> </ul>
City of London (The)	8.75	9.10	10.25	10.25 Capital City shs. 4 mths.' notic
Coventry Economic	8.50	8.75	10.25	10.50 4 yrs., 10.25 3 yrs., 10.00 3 mth
Derbyshire	8.50	8.75	10.00	9.25-9.85 (3 months' notice)
Ealing and Acton	8.50	9.25		9.90 2 yrs., £2,000 min.
Gateway	8.50	8.75 9.75	10.00	10.75 2 yrs., 2 mths.' not. int. loss  — Plus a/c £500 min. Int. ½-year.
Guardian	8.50	9.00		10.75 6 mth., 10.25 3 mth., £1.000 mi
Halifax	8.50	8.75	10.00	10.75 5 yrs., 3 mths,' wdl. notice
Heart of England	8.50	8,75	10.50	— 3 mths.' notice 9.75, 5 yrs. 10.7
Hearts of Oak and Enfield	8.50	9.00	10.50	10.75 5 yrs., 10.25 6 mth., 10.00 4 mt
Hendon	9.00	9.75	_	10.50 6 mths., 10.25 3 mths.
Lambeth	8.50	9.00	10.50	11.00 5 yrs., 10.75 6 months' notice
Leamington Spa	8.60	8.85	11.93	10.35 1 year
Leeds and Holbeck	8,50	8.75	10.50	10.75 5 yrs., 9.76 1 mth. int. penalt
Leeds Permanent	8.50	8.75	10.00	10.75 3 yrs., E.I. a/c £500 min. 9.7
Leicester	8.50	8,75	10.00	10.75 5 yrs., 10.25 4 yrs., 9.75 3 mth
London Grosvenor	8.00	9.25	11.00	9.75 3 mths.' notice 1 mth. int. pe
Midshires	9.50	8.75	10.00	10.25 1 year
Mornington	9.30	9.80	_	_
National Counties	8.75	9.05	10.05	9.75 35 days' notice min. dep. £50 10.15 6 mths.' min. dep. £50
Nationwide	8.50	8.75	10.00	10.75 5 yrs., £500 min. 90 days' notice Bonus a/c 9.75 £1,000 min., 2 days' notice
Newcastle	8.50	8.75	10.00	10.75 4 yrs., 9.75 2 mths.' notice, or of demand 28 days' int. penalty
New Cross	9.25	9.50	-	9.50-10.00 oo share accs., depending oo min. balance over 6 monti
Northern Rock	8.50	8.75	10.00	10.75 5 yrs., 10.25 4 yrs., 9.75 3 yrs.
Norwigh	8,50	8.75	10.25	9.75 3 yrs., 9.50 2 yrs.
Paddington	8,25	9.25	10.75	10.25 Loss 1 month int. on sums wdi
Peckham Mntual	9.25	9.50	_	10.00 2 y., 10.5 3 y., 11.0 4 y., 9.75 Br
Do-dow such	, D 68	0.05	10 55	11 10 /E -res ) to 10 50 /E mile )

Bradford and West Yorkshire days' penalty interest Rates normally variable in line with changes in ordinary share rates. All these rates are after basic rate tax liability has been settled on behalf of the investor.

9.05

9.25

8.75

8,75

8.75

9,00

9.25

8.75

9.80

8.75

8.75

8.75

8.50

. 8.50

10.55

10.75

10.00

10.00

10.00

. 11.25

10.75

10.00

10.00

10.00

11.10 (5 yrs.) to 10.50 (5 mths.)

11.00 3 months' notice int. pen.

10.75 3 yrs., 9.75 1 month

10.75 4 yrs., 10.75 6 mth., 10.25 3 mth.

9.85-10.00 28 days' interest penalty

10.00 2 yrs. (early withdrawal option)

9.50-10.75 all with special options

11.00 5 yr., 10.75 3 yr. 60 d. wdl. not.,

10.75 90 days (int. loss), 9.75 immed.

10.25 5 yrs., 10.25 4 yrs., 9.75 3 yrs., 9.25 2 yrs., 10.00 Golden key 28

10 2 mth. not./28 days' int. loss

acress (int ioss) or 28 dys.' not.

# Sharp cut in Town & City losses

the year to March 24, 1982. Following a reduction from £7.75m to £3.03m at midterm, the full year pre-tax deficit has been cut abarply from £11.03m to

In addition, although only in addition, although only declaring a nominal 0.01p net dividend for 1961-82 in order to maintain trustee status, the directors say they look to the future with confidence from a solid base and expect payment of a "meaningful" dividend on the ordinary capital for 1982/83.

Net income for the residence

Oakwood

confident

service industry division £7.95m ing and cash flow, disposals of (£6.73m) and other services £1.84m (£1.75m). ing and cash flow, disposals of property will henceforth assume a rather amallar significance. The directors state that part of the increase in results from the property side of the business

arose from the acquisition of Berkeley Hambro, results of which are included for the last two months of the year. Had results of the two groups been consolidated, they say, there would have been a profit of \$23m for the full year. £2.3m for the full year. A revaluation of the group's properties, they report, has thrown up a surplus over hook value in excess of £109m.

Theome for the period value in excess of £109m.

For the 12 months there was fively rose from £18.05m.

Property sales amounted to a tax credit of £2.67m (£5m), with property con £35m during the year, but given which left the loss per 10p share the improved ratio between gear-at 0.06p (2.37p). There were

After conversion and redemp-

tion of relevant preference shares, assets per share are now 43.8p. The debt-equity ratio has been reduced from 2.8 to 0.8 and there are substantial unused make such purchases generally could become an important ele-As regards interest payable, which at £24.66m (£29.08m) was responsible for the 1981-82 deficit, the directors report that neut in variable rate borrowings ment in the company's objective to maximise the asset value per share to the benefit of share-

It is pointed out by the auditors that no provision has heen made in the accounts for tax llabilities which might arise if properties were to be realised at the net book value shown in the balance sheets.

despite fall DESPITE A fall in pre-tax profits from £387,000 to £243,000 in the six months to March 31 1982, the directors of Oakwood Group believe that prospects are generally more favourable than Mr H. K. Fitzgerald, the chair-

year ago. The group, with interests in engineering and sanitaryware distribution, continued to experience depressed trading con-ditions in its wholesale distribution activities hut there are now sings of an improving level of

demand, which should contribute to results for the full year. Civil and electrical engineer-ing profits, which have mainly come from UK sources, bave again beld up well, and group profits for the winter period are ahead of the £231,000 recorded in the previous six summer months. However, the recession continues to affect trading.

There is an unchanged interim total of 8.5p was peid. Stated earnings per 25p share are 6.4p (10.6p). Net tangihle assets per share stood at 152p (128p).

Minorities took £10,000 (£26,000) and there was an extra-

ordinary credit of £13,000 (nil). Interest of £6,357 on borrowings related to a freebold property purchased with a view to redevelopment bas been capitalised. Tax totalled £104,000

St. George's

buoyant in

second half

# Associated Fisheries ahead

facilities.

A' MODEST increase from £335,000 to £390,000 in pre-tax profits is reported by Associated Fisheries, the fishing and food processing group, for the half-year to March 31, 1982. Turo over the property from £301,777. incressed from £29.17m £32.23m.

man, says that trading condi-tions are seasonably more favourable for most of the group's activities during the summer months, but it would be premature at this stage to predict the final outcome for the full year. The interim dividend is unchanged at 0.25p — last year's

total was 2p from pre-tax profits of £2m (£5,000). First half profits were struck after net interest and investment income of £37,000 idehit £112,000) and sbare of associates profits, £24.000 (£6,000). There profits, £24.000 (£6,000). There was an exceptional credit last time of £202,000. Tax is estimated at £186,000 against £171,000, and after a minorities' debit of £3,000 (£13,000 credit) and an extraordinary credit of £226,000 (£66,000 debit), attributable profits came out at £427,000. able profits came out at £427,000 (£111,000). Stated earnings per

25p share rose from 0.93p to 1.07p Since the chairman's last report, British United Trawlers bas sold another freezer trawier, and its fleet now consists of 20 operational trawlers, including seven freezers, one of which wos requisitioned in April.

oparations incurred a loss during the period, due to a combination of increasing costs and competitive charter rates. The 10 vessels concerned were approaching a requirement of heavy capital expenditure to enable them to continue in this field, and it was a decided that their retories decided that their retention could no longer be justified. They have, therefore, now been

has very much reduced the group's exposure to interest rate fluctuationa.

Trading profits for the group overall in the first six months were up from £239,000 to £329,000 and a hreakdown (in £000s) ahowa: fishing, loss £291 £000s) ahowa: fishing, loss £291 (loss £902); food processing and trading, £227 (£380); fast food, £98 (£198); cold storage, £400 (£401); transport and warehousing, £62 (£115); engineering, £91 (loss £79); unallocated expenditure £258 (£269); fishing vessels temporary support schemes, nil (£395 credit).

which was closed last November, and a satisfactory profit contri-hution from Aherdeen Jlg and Toot Company.

rants) is mainly attributable to the severe Winter which about half net asset value. At adversely affected the catering industry as a whole, and to the impact of bigber rental charges ing 4.3 per cent.

The company's oil rig atand by for a number of the leasehold

than half the level of two years ago. Last year the company rerevenue is singularly obsent diatelly make a full hid. It clear that the second half and could well hold talks with Feeder clear that the second half will bring better news in this regard. The drive towards a durable and comprehensive EEC fisheries policy suffered from Danish procrastination earlier this week, hut the company helieves that final agreement is imminent. Comparative results in engineering reflect elimination of previous losses in Technor Engineering Services (Scotland).

Comparative results in engineering reflect elimination of previous losses in Technor centrating investment on fast food, the company is hardly ovoiding competition, and seems otherwise content to accumulate investment income, at least notil Toot Company.

In the fast food division, the reduced contribution from Associated Fisheries (Restau now holds 40.2 per cept of the

# Trading losses mount at Arlen

economic climate has brought ebout adverse trading results in all divisions of Arten Electrical, say the directors. In the six division hove been discon-months to Deceber 31, 1981, there tiqued, and consequently was a trading loss of £347,000 adverse results were further in-compared with £291,000. Turn creased in the third quarter to over rose from £3.17m to £4.04m. £129,400 in view of the closure SECOND HALF pre-tax profits of St George's Group improved from £157,000 to £401,000, and figures for the full year to February 28, 1982 climbed from £251,000 to £518,000. Turnover No ioterim is being paid - last year 1p was paid, but the final was considerably bigher at £5.7m compared with £2.68m. A second was passed.

After a detailed review of the inlerim dividend in lieu of final group's operations, the hoard has of 3p has aiready been declared. This raised the total payment decided to withdraw from such trading areas which were not from 3p to 4p. compatible with its principal activities. Electrical accessories Mr P. G. Dellar, the chairman, says trading in all divisions of the says tracing in all divisions of the group—which has interests in linen textile and garment rental the previous six months, and year, and although it does not aim.

—in the first four months of the hoard is encouraged by the form a material part of the No. trend of the third quarter's group's activities or involve-first half — last time there was activities which have shown a ment, the loss indicated pre- a credit of £151,000. encouraging, and it continues to be successful in acquiring new

business. The laundry interests acquired from Provincial in January, 1981 were successfully rationalised and integrated in St George's operations, and group's rental and flatwork business was further expanded through the acquisition of the laundry opera-tions of Greater Midiands Co-

operative Society. The pre-tax figure was struck AFTER-TAX profits of Guinness after interest charges up from Mahon, the merchant hanking £28,000 to £198,000. Earnings per 10p share were 13.5p (14.03p) on o net hasis, and 14.24p [16.67p) on a nil

In June, the directors of St George's reported that terms had been ngreed for a recom-mended offer made by Spring

THE CONTINUING depressed profit of £68,500, which reduced viously was increased to £30,000 the deficit as at December 31. at the end of the third quarter,
The trading operations of a figure which the directors say The trading operations of a figure which the directors say video production and studio hire will not materially after in redivision hove been discon- gard to final closure costs.

£129,400 in view of the closure as ot March 31, 1982. The hoard considers that the restructuring to dale, and the envisaged consolidation operations, will enable of the company to concentrate on its main areas of involvement to and components has shown a the company's involvement was discontinued on May 19 this hy which it may achieve this

In relation to Englon Plastics, peripheral activities have been discontinued and operations transferred to Folkestone and Slough. However, a further loss of £29,400 was sustained by this division in the third quarter. The re-structured husiness at Tonhridge is principally that of trades moulding, an area that will not form part of the group's better advantages in the future, long-term plans. Consequently, In retail lighting (Flexmart), the hoard is currently engaged in considering various avennes

### Guinness Mahon 13% higher

Mahon, the merchant hanking group, rose by 13.6 per cent from £2.2m to a record £2.5m in the year to April 30 1982. The profit was after provision for tax and transfers to contingency reserves.

### Smith Bros. for HK market

where they will deal in all Hong
Kong stocks. The dote has yet
to be decided, but the move is
part of Smith Bros's expansion
The group in the first instance to be decided, but the move is part of Smith Bros's expansion into interoctionol trading.

Two experienced dealers in these markets, Mr Brian Herman and Mr Mike Norris, are joining Smith Bros from Wedd Durlacber Mordaunt, a major in thing firm.

The group in the first instance will not have an office in Hong Kong, "We will see if we have got a business first," said Mr Lewis.

Knight listing

jobbing firm.

Estimated profits for the six months to October 31 1981 were fil.15m (£1.1m). The company for taking advantage of the new been delayed to Monday for is a subsidiary of Guinness Peat. Stock Exchange rules which procedural reasons.

Smith Bros, the London allow outside investors to take stockjobber, is planning to move a 29.9 per cent in broking and into the Hong Kong market jobbing firms. "We always

The introduction of Knight

### Results due next week

THE Imperial Group's recent profits for the year to March slimming exercise has raised 1982 from Imperial Continental market expectations over the Gas Association, to be announced months to April, to be announced on Thursday. Analysis forecast range, 0s against the previous pared to last year's disastrous increment will have come interim of £29.7m. The group's sion, should provide the major, which should have sion, should provide the major, which should have come are the provided and are now in the £37.643m to show pre-tax profits of about to show pre-tax profits of about the UK, and, as with the other vear. Interest payments may be improvement will have come down from about £3m to an estimated £2m, but the major rental capacity to show pre-tax profits of about the UK, and, as with the other vear. Interest payments may be as been alight erosion of the estimated £2m, but the major rental capacity back growth in rental profits in to show pre-tax profits of about the UK, and, as with the other vear. Interest payments may be as been alight erosion of the estimated £2m, but the major rental assets has been holding back growth in rental profits in the UK, and, as with the other vear. Interest payments may be as been alight erosion of the estimated £2m, but the major rental assets has been holding back growth in rental profits in the UK, and, as with the other vear. Interest payments may be as been alight erosion of the estimated £2m, but the major rental assets has been holding back growth in rental profits in the UK, and, as with the other vear. Interest payments may be as been alight erosion of the customer base. On the customer base. pared to last year's disastrous interim of £29.7m. The group's main standhy, the tobacco division, should provide the main contribution to the improvement with n pre-Budget surge in sales —although there may be a corresponding decline in the second half. Courage has experi-enced heer volume falls in line with the sector average, and the food division has seen some improvement in Golden Wonder crisp margins and its basic anuces range. However, Howard Johnson, the down market U.S. restaurant chain continues to he a problem nrea with little sign of any turoround, and the management reorganisation here has yet to be seen to produce an improved performance.

Scott (Devid) Group .....

FINAL DIVIDENDS
Associated Leieura
Girmingham Mint
Gooth John) and Sons Bolton
Brish Building and Engng. Appliances
Caladonian Associated Cinemas
Oanae Investment Trust
Equity Consort Investment Trust
Holles Group
Imparial Continennel Gas Association...
Intracun Leisure Group
Leganvals Estate
Letham (Jomas)
London Pavilion
LRC International
Mararon. Thompson and Evershed .... FINAL DIVIDENDS 1.0 2.0 0.a 2 975 1.0 2.7 \_\_ 3.35 0.7 0.625 1.3 0.75 LRC International
Meraron, Thompson and Evershed
May and Hessell
Ocean Wilsons [Holdings]
Parkdale Holdings
Rexmore
Rapnar Holdings
Russell (Alexander) 0.S 2.5

ing for an improvement in LRC on the comparable figure of International's pre-tax profits for £24.4m. The depreciation charge the year ended March 31. The, on rental assets has been holding down from about £3m to an estimated £2m, but the market ing side, while edvertising expects dull trading results. Demand for the group's core products in the UK remains the very staguant and trading conditions in the United States have become cost Granada £7.5m this year, trusted during the year. arctic winter, which should have added an extra £6m to profits.

Greetly improved second half gas production from the Hewett field conveniently coincided with renegotietion of gas prices from 4p to 7p per therm hackdated to October 1980. Some 45 per cent of 1C Gas's profits are based in Belgium hut as the Belgian companies report on a calendar year hasia, the effects of February's gi per cent Belgian franc dethese figures.

Rutionalisation, and the subsens yet to be seen to produce nn quent reduction in borrowings and interest charges, is the Analysts' estimates of pre-tax reason why the market is look-

	Tuesday, showing little adv
•	Company
	Bekers International Stonehill Holdings Sutchffe, Speakman Tachnology Investment Trust Tuxtured Jarsey Toothill (R. W.) Weddington (John) Watson (R. Kelvin) Wheway Watson Holdings
	INTERIM OIVIDENDS Granada Imperial Group Macpheraon (Donate) Group SG2 Group SG2 Group Sotheby Parks Bernet Group INTERIM FIGURES

horough, the group's UK hot advance, primarily due to com-wnter bottle subsidiery, has been pletion and letting of the Finsoffset by the group's exposure to political pressures in the important Iran and Malaysian markets and the market remains valuation, which are not purely unconvinced that LRC Internegative, will not be seen in national knows where it is going as n company. Flat profits are expected from Granada, when it reports its interim figures to April 10 on

ts are expected from when it reports its ures to April 10 on lowing little advance	Parke Ber the SGB C those of I Tuesday.	roup	n Frida	y, from	
Company	Announce-		lividend (		_
-o-inpants	duu	Int.	fi7	This yes	ſΙ
tional	Monday		Final 0.1	Int. 0.2	3
dings	Friday	4.0	4.5	2.0	
kman	Monday		<del>-</del> .5	2.0	
vestment Truet	Wadnesday	1.6	27	1.6	
y	Monday	1.75	3.75	1.75	
.)	Tussday		3.5	3,0	1
John)	Wednesday	2.5	3.5		
sivin]	Tuesday	1.3	2.0	1.3	- 1
on Holdings	Monday	_	0.05	_	į
VIDENDS					1
	Tuesday	1.75	3.05		4
P	Thursday		4.5		- 1
Donald) Group	Tuesday	1.5	2.7		1
	Monday	2.3	3.3		
Barnet Group	Friday	<b>3.</b> S	5.0	-	1
GURES					
in Investment Trust	Tuesday			•	-

last year's £48m.

Other results to he reported

next week include three sets of interim figures, from Sotheby

tougher during the year. The Among the more peripheral acti-ture around in Haffenden-Rich- vities, property should show an

### Eagle Star shares soar pending **EEC** ruling

The share price of Eagle Star Holdings soared yesterday on speculation that the EEC Commission was about to clear the acquisition by West Germany's leading insurance group Allianz Versicherongs of a 28, per cent stake in Eagle Star. It was anticipated that such clearance could herald a full bid by Allianz for Eagle Star.

Allianz acquired this stake over n year ago through a "dawn"

Allianz acquired this stake over n year ago through a "dawn raid" ond subsequent tender offer. Eagle Star opposed the acquisition of such a major shareholding at what it considered was too low a price, and complained to the Office of Fair Trading, the Federal Cartel Office in Berlin and the EEC Commission in Erussels.

for a number of the leasehold

Comment

The decline of the British fishing industry has been worse than cyclical, and the effect is seen in the fact that Associated Fisheries operational trawler fieet is now only 20 strong, less than half the level of two years to recort.

to report.
Allianz has stated that it will ceived £1.6m—almost } of total not make any moves until the trading profits — from the EEC decision is known. Even if Government in the shape of the the decision is the expected fishing vehicle temporary sup-favourable one, it is by no means

Nevertheless, speculation that n favourable report from the EEC was imminent and thet a full bid could be launched, ason sent share prices rising 20p late on Thursday night, a rise that was held for most of yesterday. The price closed at 343p, up 16p on Thursday's price.

### Lookers buys more of **Braid Group**

Lookers, the Manchester vehicle distributor, yesterday announced the purchase on Thursday of e further 125,080 Braid Group ordinary shares, equivalent to about 2.1 per cent of the equity, at 58p.

The purchases, made through Lookers' Bolling Investments subsidiary, took Lookers' holding to 1.46m or 24A per cent of

the equity. Lookers was also believed to have made further purchases of a similar volume in the market vesterday. On Thursday, Lookers raised the value of its hid for the Liverpool-hased Braid Group hy £480,000 to £3.58m, but was once again rejected by Braid. In addition to Lookers' market purchases, it has received acceptances from holders of 7.2 per cent of the equity in response to its initial bid of 50p, now

### Johnson fights Sunlight bid

The board of Johnson Group Properties.

A summary of the group's financial position on May 18 fight the £30m reverse takeover hid hy Sunlight Services.

Confident of what the shareholders' verdict will be, the chairman, Mr John Crockatt, pointed out that the time scale required by Sunlight for the Johnson board to respond to its bid proposals was "quite ludicrous."

cussions." However, Mr Crockatt was adamant that "it is not open the Johnson side, in view of the action by Sunlight in proceeding unilaterally earty last Tuesday.

Tuesday.

Tuesday.

Tuesday.

Tuesday.

Tuesday.

Treatisable values of the group's assets and no provision has been made for any amounts which may fall due from the contingent liabilities and potential commitments."

The Louden

WARNE ADVISES BATSFORD REJECTION BAISFORD REJECTION
Batsford, a family owned publishing company, posted on June
29 a partial take-over bid to
shareholders of Frederick
Warne offering to acquire up
249,516 ordinary fil shares
representing 29,99 per cent of
the issued ordinary share capital
at 162p each.
The hoard of Frederick Warne

at 162p each.

The board of Frederick Warne and County Bank, their advisers, consider that the partial offer is totally inadequate and does not reflect Warne's potential profitability, its strong asset position and low gearing. They will strongly advise sbareholders not to accept the partial offer.

Frederick Warne is a public unlisted company. Its net unlisted company. Its net tangible assets as at December 31 ingible assets as a December of 1981 were about £2.48m, equivalent to 297p per ordinary share. This does not take into account any amount to reflect the value of any intangible assets, in particular Frederick Warne's ownership of the Beatrix Potter convenient.

R & J PULLMAN IN SWIMWEAR

R. and J. Pullman has sequired the swim-wear manufacturing company. Bartlett Manufactur-Ing, trading as Blue Lake, Con-sideration is £375,000 cash, payable immediately, with a further £50,000 payable in April 1983. Bartlett's assets are estimeted at £360,000, n high proportion

SPAIN '		
11.1. 2	Price	+ or
July 2		
Banco Bilbro	.340	
esnco Central	273	
Banco Exterior	242	
Banco Hispano	313	-3
Banco Ind. Cat	109	-1
Banco Santander	312	-a
Benco Uiquijo	175	
Pauca Cidnile		-3
Banco Vizcaya	351	-3
Benco Zeregoze	237	
Oragedos	104	
Espenola Zinc	67	
Fecsa	55.2	i−0.3
Gel. Preciados	26	=2
		-0.5
Hidrola		
Iberduaro	42	-2.5
Petrolega	71.5	-0.5
Petroliber	91	
Sogefied	2	
Telefenica -	67	
		-1
Union Flaer	E2 5	_ 5 7

# Wilkins & Mitchell losses highlighted by Centreway

at £64,000.
Under the Centreway offer,
W and M has put its power press
division into receivership. A new
Centreway subsidiary, Servis
Holdings, will take a half share
in W and M's Servis washing
machine activities while Centreway's chairman, Mr Anthony
Crees will take offer the manage Cross will take over the manage-ment of the new company. Unaudited accounts for 1981 showed W and M'a trading loss

in its power press division rose to £860,000 from £165,000 in 1980, while the domestic appliances loss was cut to £328,000 from £1.42m. 1980, while the domestic Quartz automatic washing it added.

1982,000 from £1.42m.

Domestic epphance turnover was little changed et £44.26m.

The first four months of 1982, share expires in July 22.

press division.

Coopers and Lyhrand, W and M's auditors, noted in their review of the accounts that uncertainty existed as to the adequacy

tainty existed as to the adequacy or otherwise of the £1m provision made for possible claims arising from the guarantees. Centreway's bankers would con-sider allowing any extra pay-ments needed to he apread over the period to March 1984. Increased sales of Servis's Quartz automatic washing machine and further cuts in

MUCH higher 1981 trading losses and the need for substantial provisions for the power press division of Wilkins and Mitchell are revealed in the recommended offer document from Centreway industries.

Centreway, e Birmingham holding company with manufacturing and motor distribution interests, last month announced an agreed bid worth only 1p a share for W and M, valuing the company at £64,000.

Under the Centreway offer, W and M said.

But group liquidity has significantly worseord and share-located with only 1p 20 produced an attributable group loss of £4.7m compared with £2.93m previously.

The extraordinary charges in 1980 compared with £2.93m of £4.56m while a further £1.9m of advances were outstanding on an invoice discounting facility. Net assets of W and M have fallen 10 less than half the fallen 10 less than half the fallen 10 less than half the company at £64,000.

Under the Centreway offer, while power press division.

Centreway said. Acceptance of the offer would save 2,700 of the 3,000 jobs provided by the group before the appointment of receivers to the power press division, and securithe future of the only specialised UK maker of washing mochines

# McLeod's £6m plantation sale

McLeod Russel, the plantations group, has agreed to sell off its Indonesian interests to the Anglo-Sumatra Estates Agency for about £6m in casb. The continuing low level of commodity prices and the lack of evidence and any material upturn in world trada in the near future, convinced McLeod of the need to realise e number f low yielding investments, it

The sale will allow McLeod to substantially reduce its borrow ings and improve its cash flow and income position. Anglo-Sumatra is a wholly-owned subsidiary of S. A. Sipef,

a Belgian plantation company. The holding company for McLeod's Indonesian interests is McLeod's Indonesian interests is around £1m will be made on Snpara, which owns three December 20. Sipef will pay no rubber and oil palm plantations interest on the deferred sums,

in North Sumatra. Two fullyowned subsidiaries manage 2,535 planted hectares, while a third 60 per cent owned company has 2,321 planted hectares.

These interests were acquired as n result of McLeod's purchase of Warren Plantation Holdings

Anglo-Sumatra will pay o total of 16m, adjusted to equate to the audited net tangible assets of Supara at June 30 1982. An initial payment of film was made yesterday, when contracts were exchanged, and four further payments of film will be made on the last day of the months August to November. A finat sdjusted payment of

An extraordinary shareholders meeting will he beld to consider the deal. Certain McLeod directors and related interests hold ing 2.1m ordinary shares or 52.45 per cent of the equity have undertaken to vote in favour. Net tangihie assets of Supara

including the plantation ossets at book value, were £2.5m at December 31, 1981. The £6m cash will result in savings to McLcod at present rates of interest of about £452,000 in the year to March 31, and objut £900,000 in a full year

This compares with a pre-tax profit contribution from Supara of about £539,000 in the past financial year and an expected loss of contribution of about £370,000 in the year to March 31

### **NCC** independents back Cook Intl. offer

of NCC Energy, advised by N. M. Rothschild and Sons, announced yesterday that the 25p per share offer from Cook International for the outstanding 54 per cent of the equity is "fair and reasonable" and shareholders are advised to accept Cook's hid by the closing date on July 20.

pending for the last fortnight while the independent members of the hoard waited for an accountants report of the group's assets and liabilities, legal opinion on various matters relating to its potential liabilities and an independent valuation of the 50 per cent stake in Louden

shows that net assets amounted valuable asset and only source of significant income," the to £20,69m, or 56.2p per share. hut the independent directors point out that "no adjustment has been made to reflect any difference hetween book and realisable values of the group's

The Louden stake has been valued at £17m against its book worth of £12m but shareholders are reminded that the arrange-ment with NCC's equal partner, Damson Oil Corporation, con-tains a right of first refusal should either partner wish to sell to a third party.

Although the Louden stake is said to be "by far the most sale hy NCC would bave "an adverse effect on the fair market value." The sale price could be reduced by between 10 and 20 per cent.

One of the groun's principal

One of the group's principal UK assets, the Bernard Wardle Group, is now the subject of buyout proposals from the subsidiary's management. The result of its disposal, if effected,

THE INDEPENDENT directors would result in the NCC group losing a very substantial pro-portion of its investment." Turning to the group's contingent liabilities, the independent directors say that NNC "intends to defend vigorously"

the claim by Cook, the offeror, that NCC had indemnified its former chairman, Mr Graham Ferguson Lacey and his asso-ciate, Mr Cecil McBride, against a put option for the purchase of 3.46m new NCC shares at 100p per share. Cook is claiming 56.78m. plus pre-judgment interest and the costs of the

The independents are advised that the indemnity provision would not be enforceable in Eng-Hish law but the agreement is specific assets, in the form of expressed to be governed by oil and gas producing wells plus It has not proved possible to establish with certainty the exact nature of the relationship between NCC and various com-pantes in or associated with the Bond group of companies.

**BURMAH OIL MAKES** FRENCH LUBRICANTS ACQUISITION

Burmah France has acquired a majority sbareholding in Sopbos, a French group specia-lising in industrial lubriconts and allied products.

Burmah France, a wbollyowned subsidiary of Burmah Oil, manufactures and distributes automotive, industrial, marine and aviation lubricants, which it markets under the Castrol

metalworking, forming, heat treatment and surface treatment

### Cavendish Life sold

THE Gibraltar-based life com-pany Cavendish Life Assurance, has been acquired by Adams Petroleum Enterprises Corporation, a private company operating in the oil and gas exploration and production in Oklahoma and Texas.

The main product of Cavendish Life is its Energy Bond, and investors now taking out this scheme will have their money invested directly into development projects under the supervision of Adams Petroleum. But Adams intends to take several measures to secure the interests of UK boodholders. The capital hase is to be increased from £250,000 to fim by early next year, this enlargement heing achieved by assigning specific assets, in the form of Cavendish.

Secondly, Cavendish intends lo appoint a prominent firm of U.S. lawyers with an acknowledged technical expertise in the oil industry to undertake independent audits of the various projects financed by the Energy bondholders.

Existing bondholders ore to hove their security protected by a £1.5m standby guarantee to underwrite tbe liabilities. Finally Cavendish will con-

form as far as is practicable to UK life company practice, including annual actuarial valuations. Mr Warren H. Adams, who controls Adams Petroleum, will become chairman of Cavendish

PRINCE OF WALES

COMPLETES PURCHASE On June 30 Prince of Wales Hotels exchanged a conditional contract to acquire Clifton Arms and Pier Hotet Company from Town Centre Securities. Completion is expected to take place on July 14. Clifton owns and operates the Clifton Hotel in Blackpool.

### MINING NEWS

# Tin price puts Geevor at risk

BY GEORGE MILLING-STANLEY

THE MINING industry all over the world is facing considerable problems, and Cornwall's Geever Tin is no exception, according to Mr R. H. MacWilliam, chairman.

The mine's future is aeriously at tisk while tin prices remain depressed, he added. Geever make cash flow losses while the price is below the F7,000 per tonna mark, and existing cash reserves will quickly disappear.

So far, the first two ateps have make cash flow losses while the price is below the £7,000 per tonna mark, and existing cash reserves will quickly disappear. Beyond that, a significantly higher price is necessary if the company is to provide for the heavy capital expenditure required to guarantee the mine's future. future

Mr MacWiliam said that Geever faces a few very difficult years, with no hope of any hig upturn in the near term. Never-theless, his faith in the long term future of tin has not been shaken hy any of the events of the past

year.

He added that he regretted having to present such a gloomy picture, but preferred to be "realistic rather than optimistic." For the moment, "survival is the name of the gnme."

With this in mind, Mr K. A. Gilbert. managing director. Gilbert, managing director, recently produced a document

hasis.
So far, the first two steps have been taken, involving the lay-off a further 17.86 per cent.

DIVIDENDS ANNOUNCED

Current payment of sponding for last payment dlv. year year Arlen Efect int Nil 1 1 2 25 2 2 2 5 5 6 5 6 6 7 6 6 7 6 7 6 7 6 7 6 7 6 7			TM 41400	MACHED	<b>'</b>	
	Assoc. Fisheriesin Craig and Rose 2nd in Evans and Owen Oakwood Groupin Russell Bros.	payment at Nil st 0.25 at 37§ 2.5 at 2. 2.5	of s payment	ponding dlv. 1 0.25 37 2 3.63 0.01	for year 45	last year 1 2 45 

Dividends shown pence per share net except where otherwise stated \* Equivalent after ultowing for scrip issue. † On capital increased by rights and/or acquisition issues. ‡ USM Stock In lieu of final. ¶ To maintain trustee status.

# SUMMARY OF THE WEEK'S COMPANY NEWS

### Take-over bids and deals

· loss

Sale

dish

1115

A RUBIN

A week after its initial approach was rejected, cleaning concern Sunlight Services launched a £30m offer for Johnson stock package have been rejected by the latter's board as "wholly macceptable."

Two contested bids were increased this week and both still failed to gain the recommendation of the companies concerned. Bright to gain the recommendation of the companies concerned.

Bright has increased its bid for rival paper and packaging group

Benrose to 140p cash per share or 155p nominal of 11.25 per
cent convertible unsecured loan stock 1992-94. The offer is

described as final, and the cash element will be withdrawn two. weeks after the posting date of the formal document. Mr. Robert Maxwell's British Printing and Communication Corporation has increased its holding in Bemrose to 14.99 per cent by way of market purchases.

North-western Motor distributors Lookers has increased its \*All cash offer. † Cash elternative. † Partial bid. § For capital unwelcome offer for local rivals Braid to 58p cash per share not aiready held. \*Based on July 2 1982. †† At suspension. valuing the company at £3.48m. Following market purchases this. ‡‡ Estimated. §§ Shares and cash. ¶¶ Unconditional. week, Lookers now controls around 25 per cent of Braid.

Dealings in Insurance broker Minet Heidings were briefly suspended on the London Stock Exchange on Wednesday pending a sizeable share placing, it was later revealed that the St. Paul. Companies of Minnesota had brought around 10 per cent of the equity at approximately 160p per share to increase its stake to 14.99 per cent. St Psul intends to remain a minority shareholder.

Civil engineers and building contractors Fairclough Construction has acquired a 14.56 per cent holding in mechanical engineering concern William Press, but does not intend to increase its holding without prior consultation with the latter's

Rowntree Mackintosh is buying 90 per cent of RPC, the Rileys Crisps and Sooner Foods group from four directors in a loan stock deal worth £13.5m.

Merger talks are in progress between loss-making civil engineers Charles Hill of Bristol and textile machinery engineers

			Price		
bid for	pur ber	bricess	bid	£m's	Bidder
Pri	ces in pe	oce unles	s otherwis		
See Cms "A"	110"	107	5211	59.70	TVW
AA Inds¶	373 -	- 36	35++		Glossop
emrose Corpn	140†	135	76		
raid Group .	58*	58			Lookers
ITT MORENCOP	18	17			Padworth Iovs
ederated Land	175*	174	142	19.03	<b>BSC Pasa Funds</b>
eneral & Comm	286111		235	15.32	Britannia Arrow
ordon (Luis)	22+8	21	2011	0.37	Pedro Domecu-
ohuson Gp Clars	27888	265	218	30.11	Sunlight Service
hant Bross		186	179	2.28	Jadepoint
ICC Energy	25*5-	35††	351+	4.86	Cook Int
t George's Group	152¥§§	145	139††	7.53	Spring Greve
Velbock99	5285	50	43	2.82	Causton (Sir J.)
	1	.5	18	0.06	Centreway
Vormalds	104 -	17	0144	0.57	Hainsworth

### Offers for sale, placings and introductions

Ecobric-Is coming to the Unlisted Securities Market by way of a placing of 300,000 new ordinary £1 shares, 100,000 existing £1 ordinary shares, and 100,000 existing deferred shares of £1. Knight Computer International—Is joining the Unlisted Securities Market via a placing of 2.45m shares at 50p per share.

### Rights Issues

Jenks and Cattell—Is reising £1.008m by way of a one for three rights issue at 25p per share. Polymark International—Is proposing to raise approximately £3.1m

Avana Group	Mar	10,040	(5,460)	22,4	(13.6)	8.0	(5.0)	
Bardon Hill	Mar	2,450	(2.160)	23.8	(20.8)	8.0	(7.25)	
Barker & Dobson	Mar	416	(595)	0.4	(0.6)	_	( <del></del> )	
Belhaven Brewy .	Apr	4	(599)	0.3	(4.2)	_	( <del></del> )	
BET Omnibus	маг.	4.640	(6,320)	23.8	(71.3)	6.5	(6.5)	•
<b>BPB</b> Industries	Mar	56,500	(42,100)	37.5	(32.4)	10.5	(9.0)	
Brickhouse Ddly	Mar	1,280	(2.180)	6.3	(8.6)	3.2	(3.2)	
Bridgend Process	Dec	221L	(253)1		()	_	<del>()</del>	
Bristol Stadium	Dec	28L	(79)		(1.7)	0.75	(0.6)	
British Tar	Jan	1,040	· (707)	4.0	(3.0)	2.2	(2.1)	
Brown & Tawse	Mar	3,220	(1,570)	23.3	(71.9)	7.0	(6.4)	
Churchbury Ests	Mar	920	(555)	114	(17.9)	13.0	<del>(—)</del>	
Countinho Caro	Dec	2,286	(2.511)	129.4	(34.3)	8.0	(8.0)	
Country Gents	Mar	1727	(11)	121.0	(75.0)	50.0	(25.0)	
Dennis (James H)	Max	547L	(111)		(3.6)		(1.4)	
Electrocompants	Mar	15,740	(14,560)	8.7	(7.7)	2.2	(1.95)	
Executex Clothes	Dec	571L	(55)		(2.4)	_	(1.86)	
GEC	Mar	584,000 (	476.000)	65.2	(54.5)	12.8	(10.3)	
Greene King	May	7,200	(6,560)	24.2	(24.2)	7.1	(6.3)'	
Halma	Apr	1.710	(1.280)	5.2	(4.8)	1.46	(1.22)	
Holden (A.)	Mor	1,730	(1,430)	14,4	(12.9)	6.0	(5.0)	
Hoveringham Grp	Dec	1,646L	(2,190)		(9.1)		(2.9)	
Intl Timber	Mar	2,460	(1.110)	9,0	(31.6)	4.0	(4.0)	
James (Maurice)	Dec-	548	(630)	2.4	(4.4)	1.25	(1.0)	
Lada & Liverpool		1,090	(311)	7.5	(3.2)	2.45	(1.7)	
Marinex Petrim	Dec	139	(128)	0.5	(0.5)		( <del></del> )	
Marshalls Halifax	Mar	2,870	(2,630)	14.3	(15.0)	5.0 •	(4.5)	
Mercury Sees	Mar	17,790	(16.120)	31.6	(28.9)	7.7	(7.0)	
Montague Meyer	Mar	1,460L	(2,750)I		(—)	2.5	(3.0)	
Moorgate Mercil	Mar	451	(403)	1,1	(2.0)	1.0	(0.8)	
Norcros Paterson Jenks	Mar	25,110	(22,360)	14.8	(14.0)	5.88	(5.52)	
Phillips Patents	Mar Feb	1,410 138	(808)	9.0	(6.4)	1.71	(1.34)	
Polymark Intl	Dec	107L	(65)]		(5.0)	1.0	(1.0)	
Rediffusion	Mer		(665) (18,240)	13.9	() (11.3)	2.05	(3.7) $(5.5)$	
Scot & Newcastle	May		(33,100)	7.8	(10.1)	4.38	(4.38)	
Scott's Restrut	Dec	18	(122)	42	(31.2)	2.0	(1.76)	
Stead & Simpson	Mar	2,200	(2.130)	4.8	(4.4)	3.85	(3.5)	
			,-,-,,	2.0	(202)	3.00	(3.0)	

Year Pre-tax profit Earnings\* Dividends\*
to (£000) per share (p)

PRELIMINARY RESULTS

Company	Year to	Pretux profit. (£000)	Earnings Dividends per share (p)
Tecalemit	Mar	1,540 (2,190)	9.5 (19.0) 3.0 (2.5)
Trent Holdings	Mar	225 (60)	
Walker (C. & W.)	Jan	1,220L (966)L	
Wiggins Group	Mar	705 (1,330)	
Willaire Systems	Mar	87a ()‡	

<u> </u>		<u></u>			<u>:</u>
INTERIM	STAT	EMENT	S		· ·
Company	Half-year to		x profit , 100)	Interim di per sh	vidends* me (p)
Alld Residential	Dec	1781	()‡		(—)
Barr (A. & G.)	May	911	(975)	1.75	(1.25)
Bett Brothers	Feb	614	(917)	1.2	(1.2)
Burns Anderson	Mar	. 153	(227)L	0.6	(0.5)
Eldridge Pope	Мат	361	(273)	5.0	(4.0)
Glass Glover	Mar	492	(247)	1.13	(0.8)
GRA Group	Apr	116 <b>L</b>	(226)	•—	()
Hadland Hldgs	Apr	62L	(66)L	0.84	(0.83)
Hardys & Henson	s Apr	1,200	(1,170)	4.0	(3.7)
Hayters	Mar	470	(225)	1.88	(1.88)
Henlys	Mar	2,450	(666)	_	(3.0)
Jenks & Cattell	Dec	40L8	(455) L	0.5	(0.5)
Lincroft Kilgour	Mar ·	41	(66)	_	<del>(—)</del>
Nash Industries	Mar	179	(136)	1.5	(1.5)
Parker (Fredk)	Mar	2,010	(454)	1.5	(1.0)
Trident TV	Mar	3,860	(4.260)	1.26	(1.26)
United Guarantee		125	(64)L	0.25	(—)
Vectis Stone	Mar	192	(307)	0.6	(0.6)

(Figures in parentheses are for the corresponding period.)

\* Dividends are shown net except where otherwise stated † Attributable profits for time months. ‡ a Attributable profits for 15 months. L Loss

with a further \$13m repaid as \$13bn from \$22bn during the tha result of a regular half-year present Government's sife.

ment debt:

The Treasury anxious to allay and medium term foreign any worries about the weaken borrowings of \$3.950. The ing of Britain's reserves which remaining \$3.1bn is accounted are now down more than one for by long term intergovernity from the next of early more blacks.

LONDON TRADED OPTIONS

The reserves stand nearly 80

### Scrip issue

Greene King and Sons-One for one.

settlement of long-term govern-ment debt:

third from the peak of early mental loans,

### **UK NEWS**

### STOCK EXCHANGE BUSINESS IN JUNE

# Upsurge in gilt-edged turnover

STRONG HOPES of an early aged active and firm conditions and favourable conclusion to in gilt-edged securities in the the Falkland Islands conflict, early part of June and helped

### Beating the Perpetual **Pessimists**

How the Great Buys are Made as Bears Growl the Loudest

There are batteries of enelysts who look at their jumped indicators and look at their lumped indicators and frighten followers out of equiliar, by essentially logging sets other's impaid in domine teation; and there are a few who dig deeply into specific emerging industries and composies; to find the buys that perform effect of mass sitters. Jeffery Letter readers not only are supplied that readers not only are supplied that readers not only are supplied to the supplied of the supplied with an unfolding fournel of supplied with an unfolding fournel of the supplied of the supp shaped Growth Strategles Fund — a Jeffery-managed store-of-wealth medium which by lets June had madilim which by lets June had achieved a \$2,86 per-ahars, not asset valus from \$2 in into '81. Hay-complex futures which were among the fund's first purchases added almost 80 per cent after Jeffery pointed out that panicky farmers were shipping. broading sows to market — ansuring utilitate shortage. Dering (at-winter panics concerning microcomputers and microchios, the fund was buying Advanced Micro Lawless at \$77. Commoders at \$23 and Texas.

microchios, the fund was buying Advanced Micro Bavices at \$17.
Commodere at \$23 and Texas instruments at \$24. These were sold at roughly \$25, \$37 and \$33 respectively as Jeffery seld during the May relly that growth issues were streeding (ogreal upside apead limits. Then came mark panics shout the general market and apecific issues which facilitated frosh purchases at such levels as \$32 for Commodere and \$78 for Texas before prices such 1878 for Texas before prices such 1879 for Texas before prices and \$78 for Texas before prices such 1879 for Texas before prices and \$78 for Texas before prices and \$78 for Texas before prices and 578 for Texas before prices at the public of the them. Texas and the such that the such bulletin:coverage on an introductory trial basis — and fund details — Disease telephone or return the coupe

### The Jeffery Letter

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y Pressminster	Limite
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7374	
	,
y Preseminater   rest y 3RJ 7374	."

optimism about further to push turnover in the sector in interest rates encourt to its highest level since the all-time high recorded last March. Three more trading days in the month than in May contributed to the expansion in

Turnover in gilt-edged securities expanded by £5.10m, or 53.7 per cent, to £14.61bn from May's £9.50bn. Business in the longer-dated and irredeemables; jumped by £2.88bn, or 72 percent, to £6.87bn, while trade in short-dated stocks rose by £2.23bn, or 40.4 per cent, to £7.79bn

The number of bargains done The number of cargains done in Battish Funds rose in June by 11,512 to 75,330 with an 8,947 increase to 53,316 recorded in longer-dated stocks. Deals in the shorts expanded by 2,565 to 22,014. The Financial Times. Turnover index for British-Government Securities bunned to 61822 in June repm. jumped to: 618.2 in June com-

pared with May 1022 and the March peak of 7529.

The most important spur to the gilt-edged market in the early part of the month was cut in UK base lending rates tory failed to generate enthuthe month to £18,50bm. The culminating on June 8 in a stasm.

Financial Times Turnover index for all securities jumped to cent. However, adverse factors, from £2,46bn in May to £2,58bn; 567.0 in June from May's 409.7. troubles returned to dominate sentiment. The Financial Times Government Securities index reached a 1982 high of 70.4 on June 7 before reacting to close

British Govt. and British Short dated (having five or less to run)

Short dated (having five or less to run):

Fixed interest stock, prei

prof. ordinary shares Ordinary shares

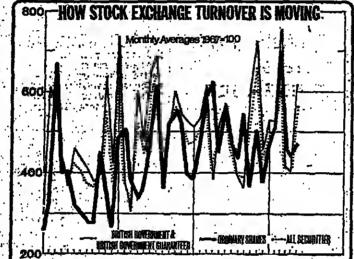
**UK Local Authority** Overseas Govt. Provincial and Municipal

Irish Govt.:

Total

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the month just 0.24 points up trial Ordinary index moved to balance at 69.44. a high point of 594.0 on June 8 Equity: shares were were but again failed to break shadowed by gilledged and through its all-time peak of paid more attended to break of paid more attended to inter 597.3.15 it subsequently fell to national add domestic tripibles, 544.2 on June 28 before closing Although business increased, the month a net 33 points down quotations fell back on lack of at 554.3.

Bishess in all securities rose optimism about an imminent cuts. Even the Falklands vic- by £5.13bn, or 38.4 per cent on

including increasing tension in the number of bargains in-the Middle East, the Falklands creased by 20,372 to 262,146, crisis and domestic labour but the average value per bargain fell by £328 to £9,860. The Financial Times Turnover index

Value of all

Gold shares had a volatile month. The Financial Times Gold Mines index dropped to a three-year low of 1812 on June

Financial Times Turnover index 22 before ending the month 31 for ordinary shares rose from 439.5 in May to 461.2. 22 before ending the month 31 points down on balance at 203.7. The bulllon price weakened \$6 The Financial Times Indus- over the month to \$318.

	& sales £m	of total	of bargains	of total	DEF WAY	bargain £	bargains per day
				(i)			
years	7,732.3 6,873.5	'47.8 37.1	22,014 53,316	6.0 14.4	351.5 312.4	351,247 128,921	1,001 2,423
years	444.0 322.7	2.4 1.8	2,136 2,826	0.6	20.2 14.7	207,879 114,182	97 128
	338.2	1.8	4,424	1.2	15.4	Y6,443	201
	59.2	0.3	907	0.2	2.7	65,227	· 41
f. and	149.4 2,584.8	0.8 14.0	21,262 262,146	5.8 71.0	6.8 117.5	7,034 9,860	967 11,916
	18,504.4	100.0	369,037	100.0	841.1*	50,142*	16,774*

# Review of bank taxes under way

Gross Yield

THE GOVERNMENT unlikely to introduce new leasings or earnings taxes on the British clearing banks this

\* Average of all Securities

next year's Finance Act. M. J. H. Nightingale & Co. Limited

Yesterday's Treasury meeting, attended by the Back of England, was largely proce-dural its main purpose was to set out the working group's agenda for the coming months. There has been speculation, in the wake of the Chancellor Sir Geoffrey Howe's warning to banks in his Budget Speech, that there might be new taxes related to leasing or earnings. In theory such taxes could be

Budget this Nevember. But it appears that the Government's debberations will make it unlikely this year. In his budget speech, the Chancellor spoke of "the probsufficient contribution to tax revenue from the banking sector." He said the problem

was difficult because the benefits

of the tax allowances in repect

"PENNY SHARES"

announced if there were a mini-

of the banks' leasing business The Tressury yesterday were shared between the banks started its review of bank taxa- and their customers. Last week Mr Jock Brucetion, but it is understood there Last week Mr Jock Bruce-will be no new scheme before Gardyne, Economic Secretary to the Treosury, acknowledged the

difficulties the Government had in framing acceptable methods of increasing the tax paid by the banks. Mr Bruce-Gardyne stressed that leasing directly benefited many sectors of industry and commerce and reduced the cost of borrowing money for investment. He said there was: plenty of room for further thought" this year concerning

Their success - 18 months after the closure of Consett steelworks - comes literally out of the wreckage of the defunct British Steel Corporation site. For the 10 steelmen who have formed Consett Co-Operative Enterprises are engaged in dismantling the steel works they tried to save. Almost 30 are employed by the

### Japan 'feels pressure' on trading

By John Griffiths

THERE ARE "some signs" that Japan is beginning to respond to pressure from the UK and other trading part-ners tao recognise the need for better economic relationships, the Society of Motor Manufacturers and Traders

was told yesterday. Mr Jahn Caines, chief executive of the British Overseas Trade Board, told the society's export conference in Birmingham that the pres-sures had become necessary because "Japanese trading practices and economic policies cannot be reconciled with commitment to an open trading system."

As evidence of a Japanese change in attitude Mr Caines evidently had in mind last year's extension to light commercial vehicles of the Auglo-Japanese ." prudent:" marketing agreement - restricting

Japanese car alles to 11 per cent of the UK market. Nevertheless, Japanese vehicle penetration continues to grow in other parts of Europe and is a source considerable concern, even in West Germany.

# Official reserves fall by \$117m

BY DAVID MARSH

BRITAIN'S official reserves fell by the Electricity Council and 1981, is pointing out that by a further \$117m in June, British Rail. Repayments by Britain's official borrowings partly because of modest Bank public sector bodies were \$26m, abroad have been reduced to partly because of modest Bank of England sales of currencies to smooth the pound's weakness against the dollar. At the end of the month the reserves of gold and foreign exchange stood at \$17.7bn—the lowest for more than three years.

In the first half of 1982 Britain's monetary holdings slumped by \$5,65bn or almost one quarter. But most of this reflected the large write-down of gold and currency holdings announced in March. This writedown, the result of the yearly revaluation of overseas assets was largely because of the sharp fall of the gold price.

The underlying drop in the reserves last month after making allowance for public ector debt transoctions was \$151m, only half May's under

lying reduction of \$363m. Sterling was weak last month against the dollar, which itself rose sharply against all cur rencies as a result of higher U.S. interest rates. But overal the pound was firm, moving up from 90.2 to 91.3 on the basis of its Bank of England trade welghted index.

month amounted to \$73m mainly reflecting, fund-raising

### RASE I FNDING RATES

RASE LEND	ING KATES
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### THE DOMINION AND GENERAL TRUST PLC

Results for the year to 30th April, 1982. 1982 1981 40.82mTotal revenue £0.92m 10.67p 11.57p Earnings per share 11.50p Dividends per share 10.70p 338p Net asset value per share 347p £15.2m £15.6m Total net assets

• Earnings up 8.4%; dividends up 7.5%

• Fully invested in balanced spread of investments

by industry and country • 40% invested overseas • Increasing investment in smaller growth

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TOTAL VOLUME IN CONTRACTS 3421

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Monthly advice on lew-priced shares, which to buy and when to self for full details and a THE PENNY SHARE GUIDE Steelmen form co-op

bank taxation.

REDUNDANT steelmen who lem of how best to ensure a faced a future on the dole in one of Britain's unemployment black spots yesterday opened their own company's registered

co-operative.

Actyanead Miero. 231 2414 Astra Life & Gas. 344 35 Ahmanson IH.F.J. 218 8 Ahmanson IH.F.J. 218 8 Ahmanson IH.F.J. 218 8 Akroma 165s 155s 155s 155s 155s 155s 155s 155s	Comp. Science. 12   224   244	Pet.   91	Season	INTEREST RATE worries tinued to push stock lower on Wall Street yest when many investors start long Independence Day we carly.  By midday the Dow Industrial Average was of the polymer of the carly on the week, while the All Common Index, at \$62.049 cents on the day and 70 on the week. Declines advances by an eight-to majority in a volume of 2 (25.5 im) shares.  Interest rate worries exacerbated by influence of the control of the carly Kaufman's statement London that within six mand long-term interest rates return to their bighs of the control of the carlier process of the market did not represe change from his earlier process in the market interest rates.  There was also a poor of the control of the co	reday.  et the text the sekend  Janes with the Toronto Composition of the 14 may moderate trading at mid-sessic with the Toronto Composition of the 14 may moderate of the 14 may myster of the 17.85 may myster of 12.65 to 2,370.6, and Msrals at myster of 12.65 to 1,575.3, Oil and Grand Msrals at myster of 12.65 to 2,370.6, and Msrals at myster of 12.65 to 1,575.3, Oil and Grand Msrals at myster of 12.65 to 2,370.6, and Msrals at myster of 12.65 to 1,575.3, Oil and Grand Msrals at myster of 12.65 to 1,575.3, Oil and Grand Msrals at myster of 12.65 to 1,575.3, Oil and Grand Msrals at myster of 12.65 to 1,575.3, Oil and Grand Msrals at myster of 12.65 to 1,575.3, Oil and Grand Msrals at myster of 12.65 to 1,575.3, Oil and Grand Msrals at myster of 12.65 to 1,575.3, Oil and Grand Msrals at myster of 12.65 to 1,575.3, Oil and Grand Msrals at myster of 12.65 to 1,575.3, Oil and Grand Msrals at myster of 12.65 to 1,575.3, Oil and Grand Msrals at myster of 12.65 to 1,575.3, Oil and Grand Msrals at myster of 12.65 to 1,575.3, Oil and Grand Msrals at myster of 12.65 to 1,575.3, Oil and Grand Msrals at myster of 12.65 to 1,575.3, Oil and Msrals at myster of 12.65 to 1,575.3, Oil and Grand Msrals at myster of 12.65 to 1,575.3, Oil and Grand Msrals at myster of 12.65 to 1,575.3, Oil and Grand Msrals at myster of 12.65 to 1,575.3, Oil and Grand Msrals at myster of 12.65 to 1,575.3, Oil and Grand Msrals at myster of 12.65 to 1,575.3, Oil and Grand Msrals at myster of 12.65 to 1,575.3, Oil and Grand Msrals at myster of 12.65 to 1,575	Stocks closed mixed on strading. 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Prices for Damestic and Empoles of the day shot land the surprise of th	the price upswiog duriog times week. The close was narrow mixed. Deutsche Bundeshank bough on the balance trading.  The double trading.  Share prices were lower foatureless end-week trading of share trading.  There was very little investing in the wake of Was Share footh the cans and a few sales in a the volume were enough to send the market lower. Only Financia and olds fell, Jepanese were weaker, Germans ond Copper ware mixed. Dutch were stead while Gold Minas moved higher cans and Oils fell, Jepanese weaker, Germans ond Copper ware mixed. Dutch were stead while Gold Minas moved higher cans and Oils fell, Jepanese weaker. A few shares that fell sharph weaker after the sand of Friday's session.  Swiszair were Swir 5 off is swired followed while decided aming the sand of Friday's session.  Swiszair were Swir 5 off is swired followed down by all the to solidated the gains of this weel the sand closed steady in light volume as the market can solidated the gains of this weel the sand of the gains of this weel the sand of the
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Brown & Sharp.   124   19   19   19   19   19   19   19   1	St Chicago	2514   6554	Bat	STREAM   134   1	DENMARK   July 2	37.8	184   -3   -3   -3   -3   -3   -3   -3   -
NEW YORK	1876   1877   1878   17782   17782   17782   1878   17782   17782   17782   1878   1	July July June 30  AUSTRALIA AII Ord. 11/1/80) 465.9 576.1 576.1 Metal & Minis. (1/1/86) 521.5 585.0 587.9 1  AUSTRIA Credit Aktien (2/1/82) 48.18 48.94 46.84 18 86.93 NE (61/12/85) 82.54 82.44 92.90 19 11 11.84 111.88 111.54 111.85 111.54 111.85 111.54 111.87	49.88 56.98 (4/1) 48.80 (28/6)  82.89 102.48 (5/4) 88.42 (2811)  111.51 125.22 (25/2) 100.68 (18/6)  83.8 111.8 (12/6) 87.7 (4/1)  225.74 258.48 (5/4) 218.55 (18/1)  80.8 56.8 (18/6) 24.0 (8/1)  80.8 56.8 (18/6) 86.7 (18/1)  80.8 56.8 (18/6) 86.2 (4/1)  80.8 56.8 (18/6) 86.2 (4/1)  80.8 56.8 (18/6) 86.2 (4/1)  80.8 56.8 (18/6) 86.2 (14/1)  80.80 1446.82 (12/1) 1128.85 (8/6)  80.80 1446.82 (12/1) 158.27 (28/6)  80.80 1446.82 (12/1) 8889.55 (17/6)  80.81 18.54 180.59 (29/1) 8889.55 (17/6)  80.82 210.76 (6/1) 87.48 (8/6)  80.82 210.76 (6/1) 87.48 (8/6)  80.83 18.54 (8/6) 81.85 (27/1)  80.84 210.76 (6/1) 87.48 (8/6)  80.85 18.54 (21/1) 887.8 (23/6)  80.85 18.54 (21/1) 887.8 (23/6)  80.85 18.54 (21/1) 887.8 (23/6)  80.85 18.54 (21/1) 885.82 (22/4)  80.85 18.65 111/1) 241.4 (21.6)  80.85 147.2 [4/1] 125.7 (21/6)	Pant can Retrol   38   5514   15   15   15   15   15   15	Suchines Buil   Su	106	S

Our Financial staff looks at the Paribas-Warburg connection

# Anglo-French grip on Becker tighter

THE DECISION by S. G. Warburg and Paribas to take control of the U.S.-based Becker financial group comes in the wake of mounting speculation in New have denied U.S. Press speculation that Becker has been then that Becker has been vestment bank's performance. suffering from problems of

The move, announced on capital adequacy and liquidity. They said "Parities and War-also underlines that there continues to be close co-operation agement of AGB-WPB is continued to the time of the continued of t between the UK merchant bank and the Paris-based nationalised financial group.

Under the new working agreemeot, which followed the disclosure last week that the Becker group had made losses of some \$2m (£1.2m) in the eight-month period to end June, it is understood that Warburg and Peribes will inject new capital into A. G. Becker-War-burg Peribes Becker (AGB-WPB), the bolding company for the two operating subsidiaries. A. G. Becker, and Warburg Paribas Becker.

This move will boost War-burg's and Paribas' joint equity stake in the U.S. group to over 50 per cent from the 40 oer cent they have held in AGB-WPB since 1974 through a joint hold-WPB. Paribas Inc.

The remaining equity in AGB-WPB is owned by the bank's employees. Warburg's and Paribas' original holdings carried the proviso that it could be increased "under certain circumstances."

SCM transfer

SCM, THE U.S. diversified indus-

trial group, is to shut down its

portable typewriter factory at Groton. New York State, in order to shift production to its existing facility in Singapore.

Mr Freeman Robinson, gen-

eral manager of SCM's Smith-

Corona division, said that dumping of Japanese-made portable typewriters on to the U.S. mar-

ket had been a significant rea-

son for the company's decision.

SCM's typewriters and appli-

ances group registered an \$8.8m

loss in 1981, which is expected

to be almost trebled to \$25in

to Singapore

.By Our Financial Staff

was walking to put a price on their new investment yesterday.

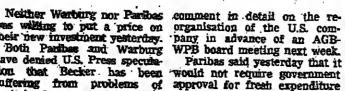
rect in stating that no such problems exist." Neither company would comment further yesterday, and the Becker group remained silent on the implications of the changes and on suggestions that the increase in the European banks' equity stake could lead gement changes and sibly to the departure of Mr Ira Wender, Becker's president and chief executive. Paribas' investment banking

activities in the U.S. go back to 1955, growing slowly until the decision in 1973 to join with Warburg to form Warburg Paribas Inc. The following year Warburg.

Paribas Inc. merged with the

Becker group to form AGB-Warburg Paribas had an option from the beginning to increase this sharebolding in the U.S. group to a majority whenever it wished. But the recent speculation about the

finances of the Becker group has clearly precipitated the decision. Paribas executives decline to project, has maintained its links Dutch subsidiaries.



on the Becker group. Indeed, the affair might be causing some quiet satisfaction within the French administration, which had to combat a series of moves last year to try and break up Paribas overseas network while the bank was in the process of being nationa-

At that time, the Becker group was 8 shareholder in Pargesa. a Swiss group which tried to take over Paribas Suisse. Yet with Paribas now under state control, the French bank is appearently having to help aid one of the companies that had supported the anti-nationalisaion effort. While Paribas executives

stress that there is no connec tion between that incident and the present moves in the U.S., the further collaboration be-tween the French bank and Warburg underlines that Paribas's business has normalised in the aftermath of nationalisation. Earlier suggestions that the nationalised group might sell off

overseas subsidiaries appear to have been wide of the mark. Warburg, though it was also suspicious of the nationalisation have



Mr Ira Wender

with Paribas. These include a 24 per cent stake held by the French group in Warburg—tho remaining 76 per cent being held by Mercury Securities—and a 24 per cent shareholding held by Warburg in Banque de Paris et des Pays Bas, Paribas banking subsidiary.

Through the jointly-owned Paribas Warburg holding company, the two companies also substantial stakes Paribas' Swiss, Belgian and

# INI holds losses at Pta 100bn

INL Spain's state holding com- to be seriously affected by the pany, managed to hold its losses in 1981 steady at Pta 100bn (\$893m). However, these losses do not fully reflect the radical restructuring of INT's finances

Sr Carlos Bustelo, president, was optimistic about the prospects of a real cut in losses in

Almost 90 per cent of the companies—the two integrated steel .companies Ensidesa and AHM; the saloon car producer Seat and the commercial vehicle producer, Emasa; and this year. Within the group, vehicle producer, Emasa appliances including household the two national shipbu electrical products, showed a groups Aesa and Astano. the two national shipbuilding INI cash flow. These three sectors continue

domestic recession and depressed international demand. They provided in 1982 35 per cent of INI's Pta 1,027bn worth

Sales rose Pta 164bn in 1982 through greater competitivity but the main increase reflected the deckining value of the pesta. INI's accounts for 1982 have been adjusted to accommodate

losses was accounted for by six the exodus of five important energy companies-Enpetrol Hispanoil, Eniepsa, Enagas and Butano-to form a special energy bolding INH. This removed a significant element of

Apart from subsidising de-pressed sectors of industry, INI cent up at Pta 210bn.

losses were caused by a sharp rise in financial charges. If capitalised financial charges are also included this item rose 33 per cent to Pta 185bn last year. Against this management costs were beld down and the wage bill rose only 10 per cent, well below the national average.

During the year the Government agreed to take over and charge to the budget Pta 119hn worth of accumulated debtbonds issued in 1973, 75 and 79. Of this Pte 78bn was used to cover operating losses and Pta 41bn to assist in restructuring debt. This enabled INI to bave a cash flow of Pta 49bn. Total investment was 39 per

### **Production** of interferon suspended by IPP

By Terry Dodsworth in Paris L'INSTITUT Pasteur Production (IPP), one of France's leading drugs companies, has suspended production of interferon, the drug which has raised hopes of much more successful treatment for cancer.

In a surprise decision, IPP seys it has stopped output because of a sbortage of demand in Franca. Since reaching agreement with the health anthorities on a contrailed scheme for developing the drug in France, it has established facilities capable of manufacturing about 90bn units a year. But only a little more than 10bn units have been bought since the begin-ning of 1981, and it has sub-stantial stocks on its hands. IPP, a subsidiary of the Sanofi chemicals and pharmacenticals group, which is itself controlled by Eif Aquitaine, the state-owned oil company, is nne of France's

foremost medical research laboratories. Because of the doubts which exist over interferon, the company negotiated a deal with the Health Mintstry to ensure proper control over medical experiments and outlets for the drug. As part of this agreement a scientific committee was set up to pre-side over the experiments.

### Machine-tool restructure plan By Our Financial Staff

THE FIRST stage of the French Government's programme for restructuring the country's ailing machine-tool industry involves creating a holding company to oversee two groups—one specialised in milling and the other in

turning.
The Industry Ministry said the scheme called for the Government's industrial development Institute-which belps ont lame-duck concerns—to put np 35 per cent of the FFr 250m (\$36.8m) capital of the bolding com-pany; to be called Machine Française Lourde.

Nine industrial groups will share the remaining 65 per cent of MFL's capital

# Mitsubishi Corporation profits plunge by 24%

total turnover,

MITSUBISHI Corporation. Japan's largest trading house, has reported a 24.2 per cent fall in net profits to Y33.98bn (\$133m) for the fiscal year ended March. Consolidated sales were up by 5.4 per cent to Consolidated reach Y15,635,17bn (\$61,3bn). Profits per share were Y26.78, compared with Y35.88 in the previous year.

At the parent company level Mitsubishi had reported a 3.3 per cent rise in net earnings for the year to Y21.1bn on a 5.4 per ceot increase in sales to Y14.686.56bn

In the year, domestic sales centering on basic materials such as steel and non-ferrous metals fell by 1.2 per cent to total turnover from 40.7 per cent a year earlier. This was by exports-

cent of total turnover. Offshore costs considerably, businesses centering on foods and fuels showed the highest growth, up by 14.7 per cent to account for 11.5 per cent of total sales. foreign, overall earnings were cent.

including crude oil-rose by 6.3

affected by the declining proportion of Japanese activity. borrowings during the year when the interest rate fairly low, which reduced the

Y24hp This, however, was more than

interest psyment burden by

including plant and vehicles- increase in the costs of sales which rose by 13.8 per cent to and administration. Higher account for 18.4 per cent of overseas wage costs and the translation of foreign currencybased wage costs into the highly per cent to account for 32 per depreciated yeo, inflated these

Reflecting sluggishness of economic activities in both domestic and overseas markets, the company's equity share in the net earnings of non-consoli Since domestic business is dated associated companies enerally more profitable than declined by Y8.7bn or by 25 per

The company adopted the U.S. Federal Accounting Stan-The company repsid a condards Board's statement No. 52, siderable amount of short-term instead of No. 8 for foreign currency translations. current fiscal year ending March 1983, Mitsubishi expects that sales and earnings will be better than the previous year because of increased domestic

### Fears over Penn Square energy loans

PENN SQUARE BANK, a large Oklahoma bank which has been particularly active in oil and ges related lending, appears to face serious problems involving some of the \$2bn in energy loans it sold to several other leading banks, including Continental Illinois, Northern Trust Bank of Chicago, and Chase

Only s few months ago, major banks were bidding eggres-sively for oil and gas business. They assumed large risks by lending money to smaller com-panies which mushroomed in the drilling boom of the last

But the boom bas beeo over-taken by a recession which bas badly hit small companies. They are fighting for survival, and some bave already gone out of

Seafirst Corp, the parent of Seattle First National Bank, participated in some of the loaos sold by Peno Square. The U.S. Compereller of the Currency bad told it that some of them were problem loans, said

### American General and NLT in merger talks

BY OUR FINANCIAL STAFF

NLT and American General, two U.S. insurance companies locked in 9 mutual takeover battle, have switched tactics and begun

merger talks.

A fuller announcement about the discussions might be made early next week, said NLT. Last week NLT said it had Increased its stake in American General to about 10 per cent under its \$1.3bn offer for 48 per cent of the stock.

This was NLT's response to a takeover offer made by American General, which bolds 9.1 per cent of NLT's stock and had proposed 9 stock swap worth \$1.1 bn to gain control.

 U.S. insurance companies face more than SIbn in property damage payments from storm losses up tn June 20, a first-half record, says the American Insurance Association.

### Asuag blames poor result on cheap watch glut

ALLGEMEINE Schweizerische reduced the working hours of Uhrenindustrie cent drop in sales in the first four months of the year and The company did not publish but admits that it figures, but blamed its results in 1980 and 1981. on continued worldwide overproduction of watches, in particular cheap brands, Reuter reports from Bienne.

its workforce by 7 per cent and . bankruptcy

Uhrenindustrie (Asuag), nearly balf the rest since the Switzerland's largest watchmak start of this year, said further ing group, has reported a 22 per restructuring steps would be taken in the next few months said its earnings were badly hit. does not publish its earnings but admits that it made losses

Last year Societe Suisse pour l'Industrie Horiogere (SSIH). Switzerland's second largest Asuag, which has already cut watchmaker, was rescued from

### Companies and Markets

# **COMMODITIES AND AGRICULTURE**

### COMMODITIES/REVIEW OF THE WEEK Copper market stages

further recovery

BY OUR COMMODITIES STAFF

continued this week on the Londoo Metal Exchange. In spite of a setback on Thursday, higher-grade cash copper ended the week £31.5 higher at £777.5 a tonne. At one stage yesterday the three months quotation rose over £800 but this triggered speculative selling and the market closed £13 up at £797.75 a tonne. Traders said the rally was mainly a technical reaction to the previous heavy fall in

Silver prices gained ground immediately approved two mes-following news from Washing- sures aimed at supporting marton that a report, expected to ket prices. recommend a resumption of . It was agreed to cut exports

Antimony
Free Market 99,5%
Copper-Cash High Grade
3 months Do. Do.
Cash Cathodoe

Free Markets c.l.f. lb.....

Free Market per oz.....

Tungeten Ind....... Wolfram (22,04 lb.)....

Goconut (Philippines)...... Groundhut 5%......... Linseed, Grude......

Copra (Philippines)..... Soyabeans (U.S.).....

OTHER COMMODITIES

Guickellvar (76 lbs).....

S months \$ ..

**WEEKLY PRICE CHANGES** 

THE RISE in copper prices sales of surplus silver from the U.S. strategic stockpile, . had been delayed. Peru said it was seeking talks with Mexico and Canada on a plan to suspend export sales for up to three months in an effort to restore prices to \$8 an ounce. But a Canadian official denied any talks were going on and commented that his country was not interested in any sort of cartel" action.

ment came into force on July 1, and the oew Tin Council immediately approved two mes-

£810;816 £810;815 £880;910 \$1150/190 \$1120;150 \$890;980

\$1190/180 \$1128/188 \$200/520 \$270/520 \$3450/658 \$2108/500 \$255, \$250.25 \$250.76 \$271.76 \$260.5 \$271 \$268.5 \$270.5 \$360.5 \$256.5 \$282 \$2560.5 \$256.5 \$282 \$2560.5 \$2565.5 \$282 \$2560.5 \$2565.5 \$256.5 \$

£247 £260 £260 £215.95 £201.60 £141.15

#5460 #5460

£6,600 \$2,000 \$1,475

\$550 \$715 £430 \$545

\$355 \$277

£111,80 £102,50

£138,00 £131,50

\$476 \$576 £365 \$450

\$365

Ch'nge on week

+51.5 +29.5 +27.5 +86.75

15 + 14.25) + 158 --3

+15,25

-0.5

+0.75

+ 150

- 20

+5 +6.6 -3,6 +1,85

+3.5 -8 +1,76

+8

2550

2458 \$502,5

8355 8201

£188,75 +5,95

2810/81

22100/22

£777.5 £797.76

£356,75 £4080 232/262c

348.05p £5710 £5820

\$110,92 \$110,115 \$116,115 \$416 \$421,6 \$800

£186.50

£109,35;

65,570x

\$1,675v \$1,200v

\$490x

**#**450

£957 £985.5 £1,185.5 77,900 £500 £282.75 £258w 49p £245x 640,660

1 Unquoted. (g) Madagaecar. (u) Aug. (z) Sept. (y) Aug-Sept. (x) July-Aug. (w) June-July. • Nominal. § Ghane cocce.

£104.70 z -0-10

1,300	N	A	2nd	OFT and Pos	n ition	•
1,200	-		1			
1,100				V	Y	
1,050	F	M		82 mha	, <u>1</u>	1

Agreement by 38 per cent dur-

ing July-September perind ducing sales by 12,800 to 23,200 tonnes. At the same time the buffer stock was authorised to The International Tin Agreebuy a further 12,000 toppes, if necessary, to continue support-ing prices. Under the transitional arrangements from the fifth Agreement, which expired oo June 30, 27,666 tonnes held by the buffer stock has been transferred to the new pact. This leaves around 22,000 tonnes held by the buffer stock either to be returned to contri-1982 butors, who have not joined the new Agreement, or sold off during the oext two years. High September delivery coffice ended £3.50 down at £1,135.50 g toune after falling £23 yester-

> Despite signs of more flexibility on export quotas from Brazit which had been demanding 35 per cent of the world market in the 1983-84 selling season, up from 30 per cent—talks at the International Coffee Organisation's London headquarters failed this week to resolve the issue of quota shares after September 1983. The rally io world sugar values continued this week with the Londoo daily raws price ending £8 up at £109 a toune-£15 above its recent low. But dealers said the market ended in a confused mood with reports of Chinese buying being counteracted by talk of Indian

selling. INDICES-FINANCIAL TIMES July 1 Juna 37M'th ago'Y'ar ago 236.96 233.46 230.10 280.11 (Base: July 1 1952 - 100) July 2 July 1 M'th ago Y'ar ago 1548.0 1543.9 1511.1 1771.1 (Bass: September 19 1931 - 100) MOODY'S July 1 Hune Will'th agolY'ar ago 993,8 989.4 987.5 1058.e (December 31 1931 - 100) DOW JONES

Dow July Juno Month Year Jones 1 32 ego ago

Spot 122,48 122,53 122,75 — Futr'e 123,78 124,02 122,83 —

(Base: Occamber 31 1974 = 100)

# BASE METALS Amothernated Maral Trading reported that in the morning cash higher grade traded at £783.50, 84, 83, three months 1796.00, 97, 98.5, 99, 800.00, 799.5, 99,

1796.00, 97, 98.5, 99, 800.00, 799.5, 99, 99.5, 802.00, 03.00, 04.00, 05.00, 04.00, 03.00, 04.00, 03.00, 04.00, 03.00, 04.00, 03.5, 03.00. Cathodes, cash £771.00. Karbat higher grade; three months £803.00, 03.50, 04.00, 04.00, 04.50. Aftermont: higher grade, three months £805.00, 04.50, 04.00, 07.50, 800.00, 799.00, 99.50, 99.00, 98.00, 97.50. Korba: higher grade, three months £799.00, 98.5, 98, 97, 96.5, 97, 96, 96.5, 97. Turnover 34,225 tonnes.

	£	3	. 2
HighCrde Cash	7845	+154	
3 mths	a02.5-3,6		797.5-8
Settlem't		+18	_
Cash	771-2	+17.5	755-7
3 months	780-a	+18.5	786-B
Settlem't i			*58-70-7b
Standard,			
three mon	th# £5,8	50. 2	

Afternoon: Standard, three months 28,820. Kerbs: Standard, three months 28,830. Tumover 1,310 tonnes.

| Sam. + or | p.m. + or | Till Official - tumofficial 

Load—Morning: Cash £320.50, three months £333.00, 32.00, 31.00, 30.50, 30.00, 30.50, 30.00, 30.50, 30.00, 30.50, 30.00, 30.00, 30.00, 31.00, 3

Cash 320.5 +8.5 325.6 -12; 1979 120.89 (1.5 conts pot 5 months 320.5 +5.5; 336.5-7 +11; 120.54 (127.42). U.S. 5pot -15: "65.8 CRAINS Tinc—Moming: Cash 5414.00, three months £420.00, 20.50, 20.00, 21.00, 20.50. Karbs: Three months £422.00, 23.00. Afternoon: Three months £422.00, 23.00, 23.50. Karb; Tare months £420.00, 19, 18, Turnover 7.750 tonnos,

ZINC Official - Unofficial -1

Aluminium-Morning: Three months £560 00, 61.00, 62.00, 62.50, 64.00, 63.50, 2560 (0), 51.00, 52.00, 52.30, 64.00, 63.30, 62.50. Kerb: Three months 2562 50, 62.00. Afternoon: Three months 2562,00, 59.00. Kerb: Three months 2558,50, 53, 57, 56, 57, 57.5, 57. Turnover 8,150 tonnes.

Aluminm a.m. for p.m. for Official — unofficial —1

Spot. 542.5 i+4.5 539.40 +2.5 3 months 563.5 j+4 559.50 +225 Nickel-Morning: Three months £2,940. Korb: Three months £2,935. Attensoon: Three months £2,970. Kerb: Three months £2,970. Turnover 542 tonnes.

NICKEL a.m. + or p.m. + or Official -: Spot \_\_\_\_ 2945-50 -15 2985-90 +45 6 months 2940-50 -10 2970-5 +45 \* Canta par pound, # MS per klip. † On pravious unofficial close.

SILVER

# higher for epot delivery in the London bullion market yesterday at 338.1o. U.S. cont equivalence of the fixing levels were spot 587.5c, up 16.5c; three-month 609c, up 16.5c; six-manth 630.8c, up 16.8c; and 12-month 675.4c, up 18.8p, the metal opened at 336-338p (385-589c) and closed at 344-348p (585-589c)

BILVER . troy oz. 

10,000 cas. Mogning: cash 340.9: three months 247.0, 48.0, 47.5, 50.0, 51.0, 51.5, 51.0, 51.2, Kerb: three months 352.0, 52.5, 58.0, 54.0, 54.5, 56.5, 56.0, 54.0, 54.5, 53.5. Kerb: three months 353.0.

### COCOA

COCOA	Close	+ or	Business	
	£ per tonni		Cone	
July Sept March May July Sept.	968-66 1006-08 1029-30 1048-52	+8.0 +8.5 +9.5 +9.5	890-74 926-13 968-53 1005-992 1030-15 1042 1071-55	
ICCO-D	8  1,750  la lily price la Indicator pr 3).	or July	2: 73.74	

COFFEE

COFFEE	Yest'day : Ciose	+ or	Business Done
July	1243-48	-8.5	1249-41
Sapt Nov	1133-34	23.0 30.0	
Janualy March	995-00	-35.0 -28.5	1010-99
Mayiuly	950-70	-37.5 -35.D	989-83 978-74
Seles: Z.	82 (3,245) cator pr	lots of	5 tonnas
(U.S. cont 1979 120.8	s per our	und: C	omp daily

TEAT		1	BARLEY				
iYest	erd'ys + 0	Yest'rd	ys +or				
ny 118 ept 109 ov 118 ar 120 ay 123	.35 +0. .10 +0. .80 +0. .10 +0.	05 104,70 10: 108,35 10: 111,75 19: 115,00	-0.05 -0.05 -0.10				
9.65, Sep 2.75, Jan 9.85, Ma 45 of 100	109.50-1 115.70-1 123.50-1 1000es B	Vheat: July 09,05, Nov 16,55, Mar 123,20, Sa artey: Sept 08,30, Jen	. 113.10- . 120.10- les: 390 . 104.70-				

only, Mar. 115.10-115.00, May 118.30-118.20, Sales: 209 lots of 100 tonnea. LONDON GRAINS—Wheet: U.S. Oark Northern Sperig No 1 14 per cent Aug 170.50, Sept 110.75 trenshipment East Coasc, ngich Feed Inb Sept 112.50 South Coast, Jen-March 122.50 East

LONDON OIL SPOT PRICES

CRUSE OIL-FOR (5 per barrel) PRODUCTS—North West Europe CIF (8 per tonne)

Premium gesofine....340-350

### Coast selfors. Melze: French July 136.50, Aug 135.50 selfors. South Alricen White/Yellow July-Aug 86 selfer. Bartey: English Faed fob Aug 105.50, Oct 110 South Coast selfers. Rest unpuoted. RUBBER

The London physical markst opened slightly lower, extracted little interest throughout the day, and closed quiet. Lewis and Peat recorded e July lob price for No - R55 in Kuels Lumpur of 119.5 (202.0) cents e kg and SMR 20 174.0 (175.5).

Yest'r'ys Previous Business close Done Aug ... 50,40,50,90 50,80,51,50 ... 51,20,51,50 71,00,51,50 ... 51,20,51,50 71,00,51,50 ... 51,20,51,50 71,00,51,50 ... 51,20,51,50 71,00,

Sales: 83 [91] lots of 15 tonnes, nil (same) lots of 5 tonnes. Physical closing prices (buyera) were: Spot 49,000 (same): Aug 82,25p [52,00p): Sapt 52,50p (52,25p).

SOYABEAN MEAL The merket opened obout unchanged and drifted lower an commercial selling, reports T. G. Roddick.

	Yesterdys Close	+ or	Business Done
	e per tonne		
August	128,88-26,4 127,80-28,3,		128,60-26,80 128,10-28,50
Dec Feb	132.99-38.1 156.30-36.5	-0.56 -3.55	164, 10-65,50 167,20
April	167,09-56,0		

SUGAR

tract | & par tonne 

Tate and Lyle dolivery price for granulated basis r406.90 (£374.00) a zonne for home trade and £215.00 [£217.00] for oxport. International Sugar Agreement (U.9. can'ts pet pound) fob ond atowed Canbbean pots. Pricee for July 1: 0aily prico 7.63 (7.29): 15-dey average 5.90 (6.73).

**WOOL FUTURES** LONDON NEW ZEALAND CROSS-BREDS—Close (in order: buyer, seller, business) New Zestand cents per kg: Aug 367, 375, ail; Oct 388, 395, 391;

GAS OIL FUTURES Prices rose over the day following a strong New York cloop and ohort-covering before the weekond, reports Premier Man. Latest + or -

July 279,75 - 1,00,231,00-79,75
August 382,75 - 5,65 283,00-82,00
Sept. 283,75 + 3,00 224,50-82,25
Cct. 287,25 + 5,00,283,00-84,25
Nov 687,25 + 2,25 - 2,26,00
Dec 889,25 + 2,25 - 2,26,00
Jan 291,75 + 1,25 - 5,00,283,00-84,25
March 295,50 + 1,00 - 2,00 Turnover: 944 (1,641) lots of

### **AMERICAN MARKETS**

Thursday's closing prices

NEW YORK, July 1, PRECIOUS METALS locked direction in a choppy market ond finlahed moderately lower on late liquidation. Copper tailled on commission house shart covering and lete technical buying. The livestock complex rose sharply on on oversold condition. Wheat rallied sharply on unlavourable harvest weather and carried with it maize and soyabeans for minor gains. Cotton came under heavy pressure. maize and soyabeans for minor gains. Cotton came under hoavy presoure from profit taking. Sugar was higher on light arbitrage buying and trade interest. Heating oil was lower on beerish atock statistics but a late relig reduced lossos. Coffee prices reacted to the downside elter cold weather falled to develop, reported Helmold Commodities.

††Cocos-July 1412 (1437), Sept 1452 (1477), Osc 1528, March 1595, May 1636, July 1677, Sept 1717.

1636, July 1677, Sept 1717.

Coffee—" C " Contract: July 140.25
1140.60). Sapt 131.70-131.90 [133.46],
Oac 125.60-125.75, March 120.75, May
117.25-117.75, July 115.25, Sept 112.00116.00, Oec 110.75.

Copper—July 59.50-9.70 (59.35),
Aug 80.55-50.20. Sept 61.30-61.40, Oec
83.85-64.00, Jan 64.70, March 86.50,
May 67.85, July 69.40, Sept 70.95, Oac
73.25, Jan 74.00, March 75.55, May
77.10.

Cotton—Na. 2: July 67.55-67.60 77.10. March 75.55, May 75.55, May 75.55, May 75.55, May 75.55, May 75.55, May 75.95, Ma

Oec 75.90-76.00,
 "Gold—July 313.7 (314.5), Aug 318.2-316.8 (317.8], Sapr 320.3, Oct 323.5-324.3, Rec 331.2-331.9, Feb 338.0, April 347.0, June 354.9, Aug 382.9, Oct 371.0, Oct 379.2, Feb 387.5, April 395.9,
 "Platinum—July 265.5-267.0 (276.7), Oct 275.0-276.5 (285.91, Jan 284.7, April 284.5, July 303.4,
 Potatoes (round whites)—Nov 67.0-67.4 (67.3), Feb 71.0-73.0 (74.3), March 76.5-77.9, April 87.0-87.4, 5ales: 106 [82]. [82]. 45||wer.—July 590.D-593.0 | 602.11, Aug 984.0 (608.0). Scpt 602.0-604.0, Oec 625.0-629.0. Jan 635.0, March 654.0,

Mey 667.0, July 683.0, Sept 689.0, Occ 723.0, Jan 731.0, March 747.0, May 763.0, Handy end Harman Sullien apat: 580.00 (594.00).

Sugar—No. 11: Sept 8.11-8.15 (7.91). Oct 6.30-8.33 (8.10). Jan 6.75.6.90, March 9.37-9.40, Mey 9.60, July 8.82-9.83, Sept 9.95-10.05, Oct 10.00.

Tin—540.00-550.00 [530.00-541.00).

CHICAGO, July 1.

Chicago Invn Gold—Sept 320.0-321.0 (321.2). Occ 331.8-331.5 (333.0). Merch 343.4, June 355.1, Sept 367.0.

Lard—Chicago loose 22.50 (samol. Live Cattle—Aug 63.60-63.50 (63.25). Oct 81.20-61.12 (60.97). Occ 81.70-61.65, Fab 61.25-61.27, April 60.80, June 82.50.

Live Hogs—July 60.05 (59.17). Aug

June 52.50. Live Hogs—July 60.05 (59.17), Aug 59.05-59.00 (57.801, Oct 57.00-58.85, Oct 56.80-56.70, Feb 54.55, April 50.70-50.60, June 51.95, July 51.50, Aug 50.70.

50.70, \$\frac{1}{4}\text{Maixe} \to July 265-265\frac{1}{4}, \text{ (265\frac{1}{4})}, \text{ Sapt} \\
265\frac{1}{2}-265\frac{1}{4}, \text{ (265\frac{1}{4})}, \text{ Osc} \\
265\frac{1}{2}-265\frac{1}{4}, \text{ May 283\frac{1}{4}}, \text{ July 300\frac{1}{4}}, \text{ Pork bellies} \to July 78.75 (74.75), \text{ Aug 74.80-74.80}, \text{ 72.80)}, \text{ Feb 74.90-74.80}, \text{ Merch 74.75}, \text{ Mag 74.20-74.40}, \text{ July 73.75}, \text{ Aug 72.40}, \text{ July 816.615}, \text{ (500.1)} Merch 74.75. Maq 74.20-74.40, July 73.75. Aug 772.40.

150yabaans—July 616.6151; (610%). Aug 6197-619 (616%). Sept 621-62115, Nov 6271-627, Jan 6422, Merch 659. May 673.

[Soyabaan Meal — July 178.9-179.7 (179.31). Aug 179.4-179.2 (176.7), Sept 180.0.179.7. Oct 180.5-180.2. Oct 185.4-185.3, Jan 189.4-189.0, July 202.0-203.0. Soyabaan Oil — July 18.68-18.67 (18.42). Aug 18.82-18.51 [18.64]. Sept 19.01, Oct 19.18. Oct 19.55. Jan 19.82, Merch 20.10, Moy 20.35-20.40. July 20.50-20.65.

1 Wheat—July 3491-349 (340). Sept 3532-3641; 13553). Oct 384-365, March 3961-3964, May 400, July 394. All tents per pound ax-warehouse unlass otherwise atsted. \*S por 1roy ounce. 1 Cants par troy aunce. ‡ Cents per 56-lb bushal. I Cents per 60-lb bushal. I S per ehort ton (2.000 lb). § SCen. per matric ton. § \$ per 1,000 sn ft. \$ Cents per dozan. †† \$ per matric ton.

Oec 397, 405, 400-339; Jan 338, 410, 402; Merch 410, 418, 412; May 421, 428, nd; Aug 438( 444, nd; Oct 438, 448, 439-438; Dec 441, 449, 442-441; Jan 43, 451, 445, Seles: 17.

SYDNEY GREASY WOOL—Clasa (in order: buyer, seller, busineso) Australian cents per kg. July 540.0, 643.0, 540.1-538.5; Oct 514.5, 515.0, 515.0-513.5; Dec 518.0, 518.5, 518.5; S18.5; Merch 525.0, 526.0, 525.5-524.0; May 528.5, 529.0, 523.0; July 537.0, 540.0, 538.0-537.0; Oct 531.0, 536.0, untraded; Dec 538.0, 538.5, untraded.

POTATOES LONDON POTATO FUTURES—The market was nervous, consolidating recent levalo, teports Coley and Horper, Closing prices: Nov 55.30, +0.50 (high 55.50, low 55.30); Fab 62.30, +0.50 (high 62.30, low 61.30); April 68.30, +0.30 (high 99.70, low 68.50); May 78.30, +0.50 (high 79.00, low 77.50); Nov 64.0, unchanged, (#4.50 onthe

Sales: 106.

Nov 64.0, unchanged, (64.50 only1. Tutnover: 271 (301) lots of 40 tennes.

**GOLD MARKETS** 

Gold rose \$2 an ounce from Thursday's close in the London bullion market yesterday to floisb at \$3121-3131. The metal opeced at \$3131-3141 and reached a high of \$3151-316, before touching a low of \$3121-3121. Trading was generally quiet with the metal easing back from earlier levels, reflecting dollar strength.

£ per troy August... 188.00-2.50 +1.175 185.40-1.69
Sept'mb' r184.00-4.56; +1.575
October... 195.00-5.50:+1.450 185.80
Novamber 187.00-9.50:+1.500
Decomber 189.00-9.50:+1.500
January... 1180.00 1,79;+8.909 Turnover: 960 (532) fots of 100 troy

LONDON FUTURES

Gold Buillon (fine cunce) Gold Coins July 2 \$5\$13,5221; (£1854,18514) | King Sov | \$8312.84 (£4712.48) | \$1653,1654, [£953,954] | Victoria Sov | \$8212.84 (£4712.48) | \$6412.3516 (£49.80)4] | \$5412.3516 (£49.80)4] | \$5313,.52234 (£4854.4314) | \$100 Cor. Aust | \$5542.3072(£175.1772) | \$20 Engine | \$375.583 (£316).2213

MINES-MISCELLANEOUS

MINES MINCELLANEOUS

AMAX 80:00 (\$100; 5.37; (3.86)

Anglo American Im. (80.30) 537 (2.86)

815(31) Tin 100; 13 (2.85)

815(31) Tin 100; 13 (2.85)

815(31) Tin 100; 13 (2.85)

Const. 60:8 Fritz 7 (2.85)

Editor 100; 100; 120;

Fill ord Many. Euro. (100; 18)

Fill ord Many. Euro. (100; 18)

Mincellane 100; 18(1) 15

Mincellane 100; 18(1) 15

Mincellane 100; 18(1) 15

Mincellane 100; 18(1) 15

Morthonart Inva. 18(1) (3.5) 10.65)

Northonart Inva. 18(1) (3.5) 10.65

Northonart Inva. 1

MINES SOUTH AFRICAN

URL
Gritish Petrojeum Dec2adFt (11:67 (30%)
Burmah SectnelFt (11) 49 7-4cFt (11)
50 Reff (11:54) 5 (25,0) 7'-8cfa
1901-76 579
Dome Petrojeum Shan, 2. 265 (23,0)
Global Natural Resources (RepWigBr)
(S0,07) 510, 62 10;
Hunting Petrojeum 10eckn 1997 £100 12
(26,5)
Natymas (511 £91) (10-6)

(285) Natomas (511 £9!) (10·6) Brell Transport 7rading 5'(pc1st97 43. 7pc2ndP) (£1) 5%

PROPERTY

### 135 (250)

Herminerson 575
Haslemere Est. 9ccln 3001-08 £104
(30.6), 0:scln 1990-95 £102 (280)

Herminerson 575
Haslemere Est. 9ccln 3001-08 £104
(30.6), 0:scln 1990-95 £102 (280)

Herminerson 575
Haslemere Est. 9ccln 3001-08 £102
£724 (290)
House Froe Looden (3001-183 (285)
Hadus Bidss 35-81 ston (1995-87) £730
Land Secs Invest 8ccl stob 1988-93 £501
(29.8), 6460-9006 1978-83 £724
(29.8), 9601-9006 1978-83 £724
(29.8), 9601-9006 1978-83 £724
(29.8), 9601-9006 1978-83 £724
Lin 1983 £255 [2505] £612 £73 £73
Lin 1983 £75 [2505] £656 [250]
Lin 1983 £75 [2505] £73 £73
Lindon County Freehold Lenshold 8 BC
Lindon County Freehold Lenshold 8 BC
Looden County Freehold Lenshold 8 BC
BEC 9400-1950 1964-2002 £73 (240
BECC 9400-1950 1964-2002 £73 (240
BECC 9400-1950 1967-2002 £73 (240
BECC 9400-1950 1967-2002 £73 (240
BECC 9400-1950 1967-30 £75
Looden County Freehold Lenshold 1988-2002
E01: 130-5)
Herrocollian Riv Sarpis Lands hiskilk
Db 1986-9) £81 (280)
Recus Hidds 8 locklin 1995-2002 £75
Looden County Freehold Lenshold 1988-81
£50 [29.6]
Town Coult Props. White to Sub 10 1991-98
£50 [29.6]
Looden County Freehold Lenshold 1991-98
£50 [29.6]

PLANTATIONS

PLANTATIONS
Aberloule Plants 1893 13:6
Assam-Dooars Hid3a 50:79 (£11 62:) 5
Doranakande Rer Eslates (10a: 110 (£5.6)
Dunion Plants Operit (£1: 37 129 6)
Guinton Plants Operit (£1: 37 129 6)
High Remorth Kalang Roy (10a: 300
High Remorth Eslates (£1) 40 (£8:6).
And 100:69 20:60 (£1) 40 (£8:6).
Fremba Rer (50: 53 (29:6:
Riothewer 10cts 1993 2)621; (30:6)
Ruo Estatos Hidgs (£5:6) 3 (25:6)
Sonore Baku Rer Estates (10b) 130
128.6)
Western Dooars Tea Hidgs (£) 173
(30:6), Sperf (£) 55

RAILWAYS

Canadian Pacific Aperl E70 (20:6), 4perl (CS3) TO (30:61 Finduard Rossiard Riya Hbrs 31:perl E26

Ontario Quebec Riv SpcDb (C.P.) £334

Peninsalar Orsent Steam Nav 30cPfd.£40 (30 til Tarnbull Scott Higgs (£1: 434 7 (25.5). A N-Vtg. (£): 385 129'6)

UTILITIES

Manchester Spin Canal SprP (E) ( )5 61, 31 pct stDbs (Reg. \$25 (20 6) Mersey Docks Harbours Combined Units

open board. Black has prepared

a tactical shot of his own... 20...RxP; 21 N-Q6 ch (21 KxR? N-Q6 db ch is disastrous),

K-K2; 22 B-K3! RxB ch; 23 RxR,

SHIPPING ..."

tional Spela 1982 (White

2002-07 June 1902 (With Light International Special 1902 (With £106 (28/6)) 2.00 Uniter Television A 67 8 Uniter Industries 10pcl.n-1889-84 £67 n

Unicorn industries 101-16 5.5. (38.81 1.29.6) 1963-63 5.5. (38.81 1.29.6) 1963-61 5.5. (38.81 1.29.6) 1963-61 5.5. (38.81 1.29.6) 1971-96 5.42 1.28.6 (38.81 1.29.1.96 1.29.6) 1971-96 5.42 1.28.6 (38.81 1.29.1.96 1.29.6) 1981-2006 5.5. (38.81 1.29.1.20.6) 1991-2

W\_Y-Z Walker (Thomas) (Spl 10 (29)0) Ward (7hos. W.) 11 LpcLn 2000-05 £751; (28)6)

Moodhead (Johan) Son (12):0) 32 (39(6) Woodward (H.) Son (12):0) 32 (39(6) Woolcombers (Hidgs) 7kpcPt (£1) 29

FINANCIAL TRUSTS

Aitken Hume 10ocLn 1990-91 £91 (29/6) Anglo-Continental 9 (pcDb 1982 £108)2

Althen Hume 100cln 1990-91 £91 (29-6)
Anglo-Continents 9 teactb 1992 £108 1
130(6)
Anyle Wh 134 (29-6)
By 15 (20-6)
First Rain (20-6)
First

INSURANCE

INVESTMENT TRUSTS

C26.53 SCOTCH SISPETION 1994-99 SA
Atlania: Assets Spech (S1) 35
Sillie Gifford Japan Winns 30 130/8)
Sillie Gifford Japan Winns 30 130/8
Sillie Gifford Japan 1996
C25 In State Grant 1997
C25 In State Grant 1997
C25 Capital Gearing 43 4 (25 6)

(29%)
Capital Gearing 43 4 (256)
Canstruction Hidgs (20p) 204 (30 6)
Drayton Coned Soc# 6351; 9: 20%)
Orayton Japan 4pc# 6281; (20 6)
Edinburgh American Socio 1973-98 (£1
365

Drayton Fremer Sect. 1973-98 (E1)
365
Edinburgh American Sect. 1973-98 (E1)
365
Edinburgh Inv 3.15pcPrd £32
English Infel 5-t-pcPr (£1) 381; (20/6)
Erternal Inv (£1) 242
Eyernal Inv (£1) 242
Eyernal Inv (£1) 242
Eyernal Sectish American 51pcPr £38
(29:6), Sect. 1992-97-£109 (28:8)
Fleming Martantia 41pcDeb £291
125-60, 41pcDeb 1933 £591
Foreight Col Inv 44pcDeb 1982-67 £63

rd Glass 11 Locks 1976-98 433

18 CORPORATION AND COUNTY; CORPORATIONS—FOREIGN London County Soc 1980/83 £944
Greater London County Soc 1980/83 £944
Greater London Countil Sanct 1990 92
£52 44 5 1 9:125 1980/83 £944
Sarnet Comp. 7 126 1980/82 27 \$3:12
\$47 £932 (23/6)
\$100 1982 24 £27:2 12 125
\$100 1983/82 £95/8
\$100 1984 1985 1865/85/8
\$100 1985 1985 1865/85/8
\$100 1985 1985 1865/85/8
\$11 £10 23-64th Drop-Lock 1985/93
\$1451 5088-19 509 (30/6)
\$1451 5088-19 509 (30/6)
\$1451 5088-19 509 (30/6)
\$150 1885 40 1885 £974
\$150 1886 40 1886 £974
\$150 1886 40 1886 £974 Bran. Cacl. 131:pc 1962 £997; Dis 59-64th; (2906) Reg Cacl 131:pc 1963-84 £983; dan Res. Cad. 103 bc 1985 £815 with (Lon. Broh. et) 113esc 1086 hire Cuty. Cuci. Stepe 1982/84 3120C (1st 1561 £234 (30%) & Pet Caty, Catcl. Olgo: 1901

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Agricultural Mortsage Corp. 4:pcDb 1961/91 52512, 4:pcDb 1977/52 594 (2961) 550-505 1979/33 559 (206), 5:pcDb 1979/33 559 (206), 5:pcDb 1980/83 5200 (2070), 5:pcDb 1980/83 5200 (2070), 5:pcDb 1980/83 5200 (2070), 5:pcDb 1980/83 5200 (2070), 5:pcDb 1980/83 5200, 6:pcDb 1982/94 5264, 6:pcDb 1981/84 5264, 72,pcDb 1981/84 5264, 9:pcDb 1981/84 52554, 7 8:pcDb 1981/84 5 Port Authority 3pc £)5 (29/6). Metropolitan Water Soc A 1953 2083 206 (2600) Roperwark & Vaushall Wt-Soc De 20 (280) Northern Ireland Electricity 51:pc 1970/1982 5973 5; 3: 3: 2: (200 20) 25:05

COMMONWEALTH GVT East African High Commission 5 pc 1980-1984 5641; ¼ (28(0))
Inmaica 01cc 1981-83 594 129(8)
New Zeeland 5 pc 1970-82 598 130(0)
New Zeeland 5 pc 1970-82 598 130(0)
Nouth Australian 3pc 1918 522 (25(6)
Nouthern Rhodesin 4 pc 1977-02 5) \$2
(25(6), 4 pc 1987-02 596 (25/8),
Spc 1975-80 £ (55 (25:8)

FOREIGN STOCKS (coupons payable Landon) (State of) Brazil SpcLn 1904 £55 (Republic of) Spc8ds 1925 15100) SpcLn 1911 £120. Hown Riv 1905 6)5 (30/8). Imp Riv Spc ((Knedom ol) Apr. 1687 £38 ((Knedom ol) Apr. 1687 £38 (Seried (State of) Brazil 6\(\)pcLn 258 80 (29\(\)) (State of) Brazil 7pc £85 (28\(\)0 (State of) Brazil 7pc £85 (28\(\)0 (State of) State of) St-pcLn £53 (Republic of) 01-pcLn 1903-92 Santa Se (City of) Soc £3 (28/8)
BANKS, DISCOUNT

Afflied Irish Banks 10ptlm 1985 496 (2003) Irishand (Governor) 7ptlm 1986-91 (2007) February 1986-91 Bartisys Bank Inthi.
5571-10095 Group Bright 1990-85
Constitutions Group Bright 1991-96
S44 (1996)
Humbros (£2. 500 nd) £12½ (296).
70Cin 1986 £781- (2998)
Hill 1986 £781- (2988)
Hill 1986 £781- (2988)
Hill 1986 £781- (2988)
Hill 1986 £781- (2988) Varional Westminster Sank 7pcPf (£1) 55. SpcSubln 1993 £6812 2 58a Oros (ZSp) 47 Vintrust 10 pcPf (£1) 94 712 BREWERIES

Allied-Lyons Signer (£11 42 (30)6), 7 kpc
Pf (£1) 56 t. Signer 10 1907-97 £86 t
1506. 4 kpcbb 1979-84 £35 t (28)0), 6 kpcbb
1579-84 £36 t (28)0), 6 kpcbb
1579-84 £36 t (28)0), 6 kpcbb
1579-84 £36 t (28)0), 6 kpcbb
1581-96 74 t (30)1, 0 kpcbb
1581-96 74 t (30)1, 0 kpcbb
1581-96 74 t (30)1, 0 kpcbb
1581-76 74 t (30)1, 0 kpcbb
1581-76 75 (30)1, 0 kpcbb
1581-76 75 (30)1, 0 kpcbb
1581-76 (30)6), 7 kpcbb
1581-76 (30) (20)0) Ameron Cl. W.1 44pcDb 1973-83 £91 (26/0) 29/03
parabe 44pcDb 1903-87 £67. 34pcInd
b £20. 6pcDb 1976-83 69240, 7pc
nd0b 1987-92 £521. 7uc2nd0b
985-94 £66640, 8pc2nd0b 1909-94
63 (2910). 64pc10 2004-09 £451.
20/6). 7.) pc.to 1994-94 £55 (30/0).
01-pc.to 1994-94 £55 (30/0).
01-pc.to 1994-94 £55 (30/0).
01-pc.to 1994-95 £55 (30/0).
01-pc.to 1990-95 £744.
nlieli and Sons Brewerles 44pc1st0b

Cause Aircan Brewerles 76CF (R1) 21 (28:6)
Thwaltes 10anleh Spc1stPf (£10) 375 85 
Wark Brewerles 4 (5cAPf (£10) 375 85 
61pcAPf (£1) 40 (28:6) 74pc0b 
7887-92 8831; (29-5) 74pc0b 
7887-92 8831; (29-5) 74pc0b 1986:93 
550; 86cbb 1909-94 5554; (25:6) 
61pcCb 1087-92 65549; 79cCb 1988; (25:6) 
61pcCb 1087-92 65549; 79cCb 1988; (25:6) 
620 50; 101pc0b 1989-95 £8149; (26:6) 
62531; (28:0) 65 £844; (30:5) 
64pcd 1989-95 £8149; (30:6) 
64pcd 1989-95 \$8149; (30:6) 
64pcd 1989-95 \$8149; (30:6) 
64pcd 1989-95 \$8149; (30:6) 
64pcd 1989-95 \$8 Webster (Samoeh 41gcDb 2000 634; 129 5)
Whitbread 0 1136. SippCsrdPt 121 42
(30 5). Spc3rdPt (C1) 45 (20 5). 7pc
3rdPt 1211 511; 128 5). 41gc0b 1979; 1994 (53 41gc0b 1979; 1994 (53 5). 41gc0b 1979; 1994 (53 6). 41gc0b 1984; 1987 577; (20 6). 7pc0b 1984; 1987 577; (20 6). 7pc0b 1984; 1987 577; (20 6). 7pc0b 1984; 25 (20 6). 41gc0b 1984; 1987 577; (20 6). 7pc0b 1984; 36 (29 0). 7pc0b 1985; 30 (54 4). 7/pc
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read invests ) 10 (ZUID), r 92 591: Brewery SpcPf (511 911: COMMERCIAL INDUSTRIAL A-B AAH Hidgs SpcPf (£11 41 (28/6) AE SpcLn 1809:94 £511; 128/6)

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A.R. Television 5.95pcPf (5.11 5812; 630 C25;5) GorLn1992;2002 548. SpcPthy Crivia 1992;2002 553 48. SpcPthy Crivia 1992;2002 553 48. SpcPthy Crivia 1992;2002 553 48. SpcPthy 1990 5774 (28.5) Acrossortical and Gen Instruments 41,pcPf (C11 28 9 (28.5) Albright and Wilson SpcDb 1987 92 5550 Albright (UK) 101;pcLa 1989;94 575 2 (29.6) SpcDb 1887;92 5554 C559c 1982;95 SpcDb 1887;92 5554 C559c 1982;95 SpcDb 1887;92 5546 C559c 1982;95 SpcDb 1887;92 544;95 SeppElpers SpcLs 1982;2707 544;95 Allied Sappliers SpcLn 1982/87 157 1 (30/6) 6 pcLn 1992/2007 144 2 (30/6)

term Grp 71:pcPf I£1) 68 (29 6) ric (Hides) A Non.V (5p) 11 s. ds Warrants (Fo/LA 30/7/82)

ASSOC Heat Services 270 2

ASSOC Newspapers Go Bascia 1889-458

ASSOC Services 270 2

AS

(286)
Sarton Go SpcH (£11 35 (288)
Sath and Portians Go Sucche 1985-90
£555-04, 7 locius 1988-93 £26 (25/6)
Barnes (Charles (109) 35 (28/6)
Bernes (Gharles (109) 35 (28/6)
Bernes (Gharles (109) 35 (28/6)
Bernes (Gharles (109) 36 (28/6)
Bernes (Gharles (109) 37 (28/6)

Benkox Hidgs SpcPf (£11 1 b Benson's Moslery (Hidgs.) 12pcLn 1977-91 £58 (3Qu6) Hundell-Permoglare Hidgs 7 Locia 1990-1995 £564 (25:6) Joandman (K.D.) Januti StapoPf (£11 23 (1398) Sorthore Hilbys 79CLn 1394-64 (2988) Sridon Spech 1088-93 £86 (286). 10 Lnc(Db 1991-94 £75-74 Oright (John) Gp Specka 1088-93 £56 71

### Stock Exchange dealings

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CHESS

LEONARD BARDEN

Fleming Martanaga (125%) Marchan (12 to improve your game is to a safe square whether or not Q-B3; 24 B-N3 and the black leave your homeland. We are he castles. If 15...00 16B-KB4, king cannot survive long on an accustomed to former USSR players led by Korchnoi doing well in the West: and since the Ayatoliah banned chess in Iran the leading Iranian masters and enterprising idea—he K-K2; Sharif and Shirazi have intends to keep his king on K1 B-O5. competed regularly overseas and counter-attack on the flanks. Ho

THOUGH overshadowed this with excellent results. spring by the concurrent Phillips and Drew Kings in The Dortmund tournament winner's best game demon-London, the annual Dortmund winner's over game demon-strated an interesting point of theory. Novelties count for little in strategic openings such as the English, while new moves in sharp variations like the international has steadily grown in importance. Sponsored by local breweries, the event is now in its tenth year, while each of the sixth to tenth Sicilian Defence are often met Dortmunds has reached the by compensating improvements from the other side. The most corresponding FIDE category. The 1982 tenth Dortmund.

significant innovations occur in FIDE category 10, had Lev Psakhis, the USSR co-champion, as its main attraction. Psakhis, with brilliant results in Eastern openings like the Ruy Lopez and Queen'a Gambit where White already has a slight edge: if he can increase it, Black has Europe, will be a principal rival for England's representadifficulty fighting back.
White: V. Hort (Czechoslovakia). Black: S. Marjanovic. tive Jonathan Mestel in the Las Palmas world title interzonal which starts next week. His (Yugoslavia). erudition is already a byword: when a Soviet journalist asked him if It was true he knew all

Queen's Gambit, Meran variation (Dortmand 1982). 1 P-Q4, N-KB3; 2 P-QB4, P-QB3; 3 N-KB3, P-Q4; 4 N-B3. P-K3: 5 P-K3, QN-Q2; 6 B-Q3, PxP: 7 BxBP, P-QN4: 8 B-Q3, P-QR3: 9 P-K4, P-B4; 10 P-K5. Master opinion has swung

In Dortmund Psakhis was away from the alternative 10. third with 72 out of 11, half P-Q5.
s point behind his compatriot
Romanishin and a point in PxN.
arrears of Hort, the Czech 0-0. 10 PxP; 11 NxNP, PxN; 12 PxN, Q.N3; 13 PxP, BxP; 14 0-0, B-N2; 15 R-K1, P-R3. All this is book dating right grandmaster. Sharif of Iran was unexpectedly high in fourth unexpectedly high in fourth back to 1948, and the problem place and it seems a good way for Black is that his king lacks

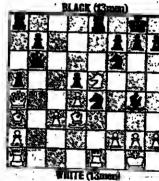
B-Q4; 17 N-K5, NxN; 18 BxN; BxB; 19 RxB, P-B4; 20 Q-Q2. Black's pawns are scattered and weak. Hence he tries a new

16.B-KB4, N-B4; 17 B-KB1, R-KN1; 16 R-QB1, RxP (hetter

The refutation. White threatens 21 NxB ch, RxN: 22 Q-Q4, a curious fork of Black's rooks. If 20...B-KB1; 21 Q-Q4,

Hoping for 24 QxB, RxP ch. 24 RxP ch. KxN, 25 QxB ch, R-KN1; 18 R-QB1, RAZ (Meeps An entertaining manue R-Q1, though 19 N-K5 keeps An entertaining manue R-KN1; 18 R-QB1, though 19 N-K5 keeps An entertaining manue R-KN1; 18 R-QB1, R-KN1; 19 R-RN1; 19 R-RN1;

He can vary earlier in the opening with switch to a 6...B-Q3 or 8...B-N2, but that means a switch to a quite R-B7; 22 N-Q6 ch, BxN; 23 BxB, different and more solid style.



POSITION No. 430 Uhlmann (East Germany) v Kovacevic (Yugoslavia), Vin-kovci 1982. Material is level. there seems all to play for, but Black (to move) forced a quick win. How did the game end?

PROBLEM No. 430 White mates in three moves, against any defence (by V. Alexandrov, 1979).

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### BRIDGE E. P. C. COTTER.

Bobby Fischer's games off by beart Psakhis gave the deflating reply "Yes—what's so unusual about that?"

YOU WILL enjoy Miracles of Card Play (Gollancz £6.95) hy David Bird and Terence Reese, as you read about the escapades of the bridge-playing monks of St Titus. The hands are intriguing and instructive, and the narrative style extremely

Here Brother Damien is partnered by the awe-inspiring Abbot:

**♦Q87** ♥A102 A 10 T 6 5 2 **+**1082 AKJ1092

OKQJ5 4753 With East-West vulnerable the Abbot, sitting North, dealt and

bid one no trump. Brother Damien replied with three spades, and jumped to six spades over his partner's rebid of four clubs, which accepted spades and showed the Ace of Winning West's club King on

Winning West's club King on the table, the declarer returned the diamond King, but when East unconcernedly dropped the three, he ruffed. He saw that with an even break in trumps he could discard a club on the the fourth heart, and ruff a club in dummy. His mind made up, he cashed Ace, King of spades, hut West showed out on the hut West showed out on the second round. East had to fol-low to four rounds of hearts, so a club could be thrown from the table, but when Brother Damien led a olub. East won it, and refurned a trump, which defeated the contract.

E "You should duck the open-ing lead," said the Abbot. "Then 28763 you can take two rounds of trumps and play hearts, as you

"Are you sure that is the best line?" asked Lucius, who was the monastery champion. "With all those entries to

monastery was duplicate night. On this occasion the Abbot was due to play with Brother Paulo. recently signed from a mon-astery near Milan. After making four spades, doubled on the previous hand, Brother Paulo was all set to press home his advantage, when East dealt this

+A85 ©Q9852 +Q1072 ♥Ã63

North-South

"You or I might play it that replied with one spade. South way," said the Abbot, "but raised to two spades, and North young players must follow first now said four hearts. Brother principles. To duck the club Ace is all that rould be expected of a postulant."

Thursday night in the Thalians never heard of a faction of a spades. Italians never beard of a tactical response — and his bid of five hearts brought the auction to a close

Taking West's diamond ten: with the Ace, South saw that he needed both club honours well placed, and a final endplay, so he led a club and successfully finessed the Knave. Returning to dimmy's diamond Returning to dimmy's diamond Queen, he led another club. East won with the Ace, and returned a third club to the King. Brother Paulo disrarded a spade on his diamood King, and threw East in with Ace and another trump. On the spade return the declarer played histen, the King covered, and the Ace won. The heart Queen drew the last trump, and the emiract the last trump, and the contract was made.

"Good gracious," said the Abbot, consulting the scote sheet, "four pairs went down in dummy, isn't it possible to play Brother Paulo opened the bid-auction landed us in the par a dummy reversal, ruffing four ding on the South cards with contract. Five hearts is cold, diamonds in hand?"

Note the bid-auction landed us in the par ding on the South cards with contract. Five hearts is cold, one heart, and the Abbot and four hearts goes one down." game, four hearts. So our delicate

محداسة لإصل

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RULE 163 (1) (e)

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Bargains marked in securities which are quoted or listed on an Overseas Stock Exchange

Abstoryte 2504
Agrico Essis 230 (2896)
Algona Cantral Ryry 350 (2896)
Alliance On Dev Asitralia 664
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American Home Proc 2516, 1224 (3065)
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American Richfeld 252 (3085)
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Applications granted for specific bargains in securities not listed on any Stock Exchange.

On any Stock Exchange.

All England Lawn Tennis Gnd £500tm.

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Cannon St laws 10 5

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Lifeguard Assurance 507 10 (26/6)

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Ouvan Highseids 108 108

Rangers FC £14

Roche Flam 11879 2 (5005) Continers Newspapers 149 50 1 Com Hill 5 625(6) Valverhampton Wdrs FC 638 40 (29/6)

.. RULE 163 (3) Dealings for approved companies engaged solely in mineral Caltic Basin Off the Ord St 205 (By permission of the Stock Exchange Council)

### **MONEY MARKETS**

bills; £80m in band 2 (15-33 days) recent policy of reducing at 121 per cent, £74m in band 3 interest rates now that pressure (31-63 days) at 121 per cent and has been removed from the flom in band 4 (64-84 days) at French franc within the Euro-12 is per cent. The forecast was pean Monstary System.

### CURRENCIES

MONEY MARKETS		CURRENCIES	
JK clearing bank base lending	revisedi once more to a shortage	· The dollar recovered from	to SwFr 2.1035 from SwFr 2.10
ate 12} per cent (since June 8)	of :£350m before taking into	earlier levels yesterday to finish	On Bank of England figures t
Interest rates showed little	account the morning's operations.	the week on a firm but quiet	dollar's trade weighted ind
hange in London yesterday.	Further assistance was given in the afternoon of £118m, making	nots. Earlier in the day fears	rose to 121.0 from 120.8.
lthough there was a very slight	a grand total of £282m. The	of a rise in unemployment had	COLUMN WAS SELECTED A 171.17
ecline over the week. This was	afternoon help was made up of	tended to depress the U.S. unit	The state of the s
effected in the average rate of	purchases of £26m eligible bank	but an unchanged figure	
iscount at yesterday's Treasury	bills in band 2 at 121 per cent,	anounced later in the day pushed	dollar it closed at \$1.7310-1.73
ill tender which fell to	Living of Living Ding and Line	the dolar firmer.	a fall of just 25 points. It w
2.2313 per cent from 12.2696 per	of eligible bank bills and in	Against the D-mark it rose to	
ent. However attention remained	band 3 et 121 per cent and		
cused on U.S. interest rates	£80m of eligible bank bills in	and Y256.45 from Y256.25 but	
nd their performance over the	band 4 at 12% per cent. In the interbank market weekend		
eeks to come. The Bank of England forecast	money opened at 121-13 per cent	THE POUND SPO	T AND FORWARD
THE DAME OF EMBRAGG TOLOGOST	and eased to 121-121 per cent		
chartees in the money market		Day's	% Three
	around innehtime. Rates	July 2. apread Close	
around £250m with factors	around innehtime. Rates crept back to 121-13 per cent	U.9, 1.7290-1.7400 1.7310-1.7320 2	One month p.a. months p
around £250m with factors fecting the market including	around innertime. Rates crept back to 121-13 per cent in the effsmoon with some late	U.9, 1.7290-1.7400 1.7310-1.7320 1 Canada 2.2275-2.2375 2.2290-2.2310 1	One month p.a. months p 5.38-0.43c dis -2.81 1.33-1.38cls -3 5.75-0.85c dis -4.30 2.95-2.65dis -4
around £250m with factors fecting the market including its maturing in official hands at a net take up of Treasury	around innehtime. Rates crept back to 121-13 per cent	July 2 spread Close U.9, 1.7290-1.7400 1.7310-1.7320 1. Canada 2.2275-2.2375 2.2290-2.2310 1. Nothind, 4.712-4.742, 4.732-4.742,	One month p.a. months p 5.38-0.43c dia -2.81 1.33-1.38dis -3 5.75-0.85c dia -4.30 2.55-2.55dia -4 13-13c pm 3.80 43-4 pm 3
around £250m with factors recting the market including his maturing in shicial hands is a net take up of Treasury his -£206m and a rise in the	around innentime. Rates crept back to 121-13 per cent in the afternoon with some late balances taken nearer 12 per	July 2         apread         Close           U.9.         1.7290-1.7400         1.7310-1.7320           Cansda         2.2275-2.2375         2.2290-2.2310           Nethind         4.711-4.741         4.731-4.741           9algium         81.50-82.00         81.88-81.98	One month p.a. months p 5.38-0.43c dis -2.81 1.33-1.33dis -3 5.75-0.85c dis -4.30 2.55-2.85dia -4 12-13c pm 3 20-25c dis -2.39 67-77 dia -3
around £250m with factors fecting the market including its maturing in shicial hands id a net take up of Treasury its -£206m and a rise in the its circulation of £190m, partly	around innertime. Rates crept back to 121-13 per cent in the afternoon with some late balances taken nearer 12 per cent.  In Paris the Bank of France lowered its money market inter-	U.9. 1.7290-1.7400 1.7310-1.7320 1. Canada 2.2275-2.2375 2.2290-2.2310 1. Nothind, 4.712-4.702, 4.732-4.742, 9algium 81.50-82.00 81.88-81.98 2. Denmark 14.78-14.83 14.81-14.83 ireland 7.2413-1.2470 1.2480-1.2480-	One menth p.a. menths p 5.38-0.430 dis 5.78-0.85c dis 11-11-2 pm 20-35c dis 12-2 ore dis 5.68-0.31p dis 7-2.2 1.9: -2.15dis -0
around £250m with factors fecting the market including his maturing in official hands at a net take up of Treasury his —£206m and a rise in the uto circulation of £190m, partly set by Exchequer transactions	around innertime. Rates crept back to 121-13 per cent in the afternoon with some late balances taken nearer 12 per cent.  In Paris the Bank of France lowered its money market intervention rate to 15 per cent from	U.9. 1.7290-1.7400 1.7310-1.7320 1.7290-1.7400 1.7310-1.7320 1.7310-1.73	One month p.a. months p 5.38-0.430 dia -2.81 1.33-1.33dis -3 5.75-0.85c dis -4.30 2.55-2.65dia -4 13-14-6 pm 23-25c dis -3.29 67-77 dia -3 13-20re dis -1.26 77 dis -2 5.69-0.81p dis -7.22 1.97-2.16dis -0 14-14-pf pm 3.85 4-34 pm 3
around £250m with factors fecting the market including his maturing in efficial hands its maturing in efficial hands its a net take up of Treasury lis —£206m and a rise in the tericulation of £190m, partly set by Exchequer transactions +£50m. The forecast was later	around innertime. Rates crept back to 121-13 per cent in the efftsmoon with some late balances taken nearer 12 per cent.  In Paris the Bank of France lowered its money market intervention rate to 15 per cent from 151 per cent when it bought	Ludy 2 spread Close U.9. 1.7290-1.7400 1.7310-1.7320 2. Cansda 2.2255-2.2375 2.2290-2.2310 2. Nethind, 4.711-4.742, 4.731-4.743 2. Nethind, 87.11-4.743 4.731-4.743 2. Nethind, 4.711-4.743 1.28-41.98 2. Nethind, 4.711-4.743 1.28-14.83 1. Nethind, 4.711-4.743 1. Nethind, 4.711-	One month p.a. months p 5.38-0.430 dis 5.38-0.430 dis 5.78-0.85c dis 13-13-2 pm 20-26c dis 13-2 pm 13-
around £250m with factors fecting the market including lis maturing in sfifcial hands id a net take up of Treasury lis —£206m and a rise in the its circulation of £190m, partly feet by Exchequer transactions +£50m. The forecast was later vised to a shortage of £300m	around innectime. Rates crept back to 122-13 per cent in the efftsmoon with some late balances taken nearer 12 per cent.  In Paris the Bank of France lowered its money market intervention rate to 15 per cent from 154 per cent when it bought first category paper from the	U.9. 1.7290-1.7400 1.7310-1.7320 1.7320-1.7400 1.7310-1.7320 1.7320 1.7320 1.73	Commonth   P.a.   months   months   p.a.   months   months   months   months   months   months   months   mo
faround £250m with factors fecting the market including this maturing in shicial hands at a net take up of Treasury lis —£206m and a rise in the sts circulation of £190m, partly feet by Exchequer transactions +£50m. The forecast was later vised to a shortage of £300m and the Bank gave assistance in	around innertime. Rates crept back to 123-13 per cent in the afternoon with some late balances taken nearer 12 per cent.  In Paris the Bank of France lowered its money market intervention rate to 15 per cent from 154 per cent when it bought first category paper from the market, thereby injecting funds	Ludy 2   Spread   Close	Case month   P.a. months   p
f around £250m with factors feeting the market including its maturing in shicial hands and a net take up of Treasury its —£206m and a rise in the ats circulation of £190m, partly feet by Exchequer transactions: +£50m. The forecast was later vised to a shortage of £300m and the Bank gave assistance in the morning of £164m, compris-	around inneitime. Rates crept back to 121-13 per cent in the afternoon with some late balances taken nearer 12 per cent.  In Paris the Bank of France lowered its money market intervention rate to 15 per cent from 151 per cent when it bought first category paper from the market, thereby injecting funds into the system. The fall is	Lidy 2 spread Close U.9, 1.7290-1.7400 1.7310-1.7320 1 Cansda 2.2275-2.2375 2.2280-2.2310 1 Nothind, 4.712-4.762 4.732-4.742, 9algium 81.50-82.00 81.88-81-98 1 Denmark 14.78-14.83 14.81-14.83 1 risland 1.2412-1.2470 1.2480-1.2470 1 W. Gar. 4.2812-4.292 4.2812-4.292 1 Portugel 144.50-146.50 192.88-193.15 1 taly 2.388-2.407 2.3883-2.4004 1 No newy 10.92-11.04 10.93-10.94 1 France 11.84-71.90 11.882-11.8852.1	Date
f around £250m with factors fecting the market including files maturing in official hands and a net take up of Treasury liks —£206m and a rise in the ats circulation of £190m, partly feet by Exchequer transactions f +£50m. The forecast was later existed to a shortage of £300m are morning of £164m, comprise purchases of eligible bank	around innertime. Rates crept back to 121-13 per cent in the effiction with some late balances taken nearer 12 per cent.  In Paris the Bank of France lowered its money market intervention rate to 15 per cent from 151 per cent when it bought first category paper from the market, thereby injecting funds into the system. The fall is consistent with the authorities	Ludy 2   Spread   Close	Che month   p.a. months   p.
shortage in the money market of around £250m with factors frecting the market including its maturing in efficiel hands and a net take up of Treasury its —£206m and a rise in the cist circulation of £190m, partly fret by Exchequer transactions of ±50m. The forecast was later evised to a shortage of £300m and the Bank gave assistance in the morning of £164m, comprisely purchases of eligible bank its; £50m in band 2 (15-33 days) to 124 per cent. £74m in band 3	around inneitime. Rates crept back to 121-13 per cent in the afternoon with some late balances taken nearer 12 per cent.  In Paris the Bank of France lowered its money market intervention rate to 15 per cent from 151 per cent when it bought first category paper from the market, thereby injecting funds into the system. The fall is	Lidy 2 spread Close U.9. 1.7290-1.7400 1.7310-1.7320 1 Cansda 2.2275-2.2375 2.2280-2.2310 1 Nothind, 4.712-4.762 4.732-4.742, 9algium 81.50-82.00 81.88-81-98 1 Denmark 14.78-14.83 14.81-14.83 1 reland 1.2412-1.2470 1.2480-1.2470 1 W. Gar. 4.2812-4.292 4.2812-4.292 1 Portugel 144.50-146.50 145.00-145.50 1 Spain 192.50-195.00 192.88-193.15 1 tally 2.388-2.407 2.388-2.4005 1 No newy 10.92-11.04 10.93-10.94 1 France 11.84-71.90 11.882-11.892 1 Sweden 15.59-10.63 10.592-10.805 1 Japan 400-448 4432-4445 1 Auerrio 20.00-30.20 30.10-80.15 1	One month p.a. months p 5.38-0.43c dia -2.81 1.33-1.38dis -3. 5.78-0.85c dia -4.33 2.55-2.55dia -4. 11-11-2 pau -3.80 49-4 pm 3. 20-25c dis -1.25 77- dia -2. 11-12-2 pm 3. 80-285c dis -1.25 70-25dia -1. 11-12-185c dis -11.35 510-555dia -1. 15-18 line dis -8. 2-4-2 dis -4.32 111-122-dia -4. 2-46 dis -3.03 101-122-dia -4.

### **EXCHANGE CROSS RATES**

· July 2	Pound St'rling	U.S. Dollar	Dautschem*	k Japanese Yen	FrenchFran	Swiss Franc	Dutch Gulld'	Halian Lira	Canada Dollar	Beigian Franc
Pound Starling U.S. Dollar	0,578	1.732	4,288 2,476	444.0 256.4	11.89 6.867	3.648 2.104	4.758 2.736	2400, 1386,	2,230 1,288	91,93 47,32
Doutsehemark Japanese Yan 1,000	0,233 2,252	0,404 <b>3,90</b> 0	9,667	103.6	2.773 26,78	0.850 8,204	1,105	959.7 5405,	0,520 5,023	12.11 184.5
French Franc 10 Swiss Franc	0,841 0,275	1.456 0.473	3,508 1,177	873.4 121.2	15, 3,264	3.063.	3,984 1,301	2019. 658,6	1,876 5,012	68,91 22,49
Outch Guilder Italian Lira 1,000	0,211 5,417	0,565	0,305 1,787	25.72 195.0	2,510 4,956	. 0,769 1,516	1,974	606,3 1000,	0,471 0,929	17,23 34,14
Canadian Dollar	0,448 1,221	. 0.775 2.113	1,923 5,233	199.1 541.2	5.352	1,633	2.184	1076.	2.722	. 56,74 . 100,

July 3	Sterling	U.S. Dollar	Canadian Dollar	Dutch Guilder	5wles Franc	D-mark	French Franc	italian Lira	Selgia: Conv.	Fin.	Yen	Danish Krone
short term	1234.1276 1279.13 13-1316 13-1314	15-154 151g-155g 154g-156g 161g-165g 161g-163g 137g-161g	14 lg 15 tz 13 lg 16 lg 15 lg 10 lg 17 lg 17 lg 17 lg 17 lg 17 lg 17 lg 17 lg 17 lg	814 834 816 834 816 816 814 914 814 834	214-24 214-3 414-414 414-474 014-514 314-514	8 \$-8 \$ 6 \$-5 \$ 2 \$-6 \$ 9 \$-9 \$ 9 \$-2 \$	15-154 15-154 131 <sub>6</sub> -154 164-154 174-18 164-164	18-20 1974-2114 2014-3114 2114-32 22-2314 2314-33(s	14½-15½ 10½-15½ 16-17 16-17 164-16¾	144-15 143-104 153-156 151-153- 151-153- 154-153-	61g-63g 63g-67g 7-71g 7-5-71g 7-16-71g 7-18-74	12-137 13-4-143 1059-177 16-177 171g-186 1754-127

SDR linked deposits: one month 12%-13% per cent; since months 13%-13% per cent; six months 13%-13% per cent; one month 12%-13% per cent. Here months 12%-13% per cent; six months 13%-13% per cent; one month 12%-13% per cent. Asian 3 (closing rates in Singapore): one month 15%-15% per cent; three months 15%-15% per cent; six months 15%-16% per cent; ene year per cent; tong-term Eurodolfer two years 15%-16% per cent; three years 15%-16% per cent; low years 15%-16% per cent; ene year 15%-16% per cent; ene years 15%-16% per cent; short-term rates are cell for U.S. dollers. Canadasa dollers and Japanese yen; athers two days notice.

The following rates were quoted for London dollar certificates of deposit; one month 15.15-15.25 per cent; three months 15.60-15.70 per cent; at 15.75-15.85 per cent; one year 15.75-15.85 per cent; at 15.75-15.8

### FT LONDON INTERBANK FIXING (11.00 a.m. JULY 2)

3 months U.G. dellars	9 months U.S. dollars	The fixing rates are the entitlements means, rounded to the nearest one- sixteenth, of the hid and offered rate for Flow quoted by the meatest to the reterence banks at 11 am each working day. The banks are Nanional Westminster
bld 157/8 offer 10	bid 10 5/16 offer 16 5/18	Bank, Bank of Tekyo, Deutsche Bank, Ganque Nationale de Paris and Morgan Guaranty Trust.

### LONDON MONEY RATES

July 2 1982	Sterling Certificate of deposit	Interbank		Local Auth- negotiable bonds	Hogse	Company Deposits	Market Deposits		Bank Bank Bills &	Fine Trade Bills 6
Overnight		12-13	1258-124	-		13	13-12		- 1	_
2 days notise			125e-123	_ ·	_	J · — ·	_	_	j	_
7 days or				l 1				-		_
7 days notice		125a-15	1234	l l		131-154	13-124			
One manth		12 a-13-	13	134-154	13 13	134	.12 lg- 125g	1212-124	12₩	154
		12:1-13:1		131e-1314	13	1514.13te	124-124	124 - 12년	124-12-	154
Two menths		12# 13#	15	10te-151e	. 13	134-104	124-126	124-124	127	15
Three months.		13.1318	13	12ta.124	13 to		_		124 134	123
9hx months	1915 1915	10-10		15te-131	13 to	l. — 1				-
Nine months	191 121		13.	1314.1214	10 ta	. —	'		- 1	
One year	1246 1245	15.13%				1 " .—	· · · I	ا سدا	ا: ـــ ا	

Local authorities and finance houses seven days' notice, others seven days fixed. Long-term local authority mortgage mits, nominally three years 13½ per cent; four years 13½ per cent; five years 13½ per cent. • Bank bill rates in table are buying rates for anime paper. Buying rates for indu-month bank bills 12½-12½ per cent; four months table 13 per cent.

Approximate softing rate for one stopen Treasury brits 12½-12½ per cent; ewe months 12½-12½ per cent; months 12½-12½ per cent; and months 12½-12½ per cent; three months 12½-12½ per cent; and month table 13½-22, per cent; two months 12½-12½ per cent; three chouses Base Rates (published by the Finance Houses Association) 13½ per cent from July 1 1982. London Finance Houses Base Rates (published by the Finance Houses Association) 13½ per cent from July 1 1982. London and Scottish Clearing Bank Rates for lending 12½-2 per cent.

Catificates of Tax Opposit (Sense 5) 13% per cent from June 30, Deposits withdrawn for cash 11 per cent.

# Based on trede weighted changes from Washington agreement December, 1971. Bank of England Index (base everage 1975=100).

**CURRENCY MOVEMENTS** 

Storling
U.S. dollar.
Canadian dollar.
Austrian schilling.
Beigian franc
Daniah franc
Devischa mark.
9 wiss franc
Guilder.

Bank of Mergan England Guaranty Index Changes

DATASTREAM Internations

-39.1 +12.9 -21.5 +26.9 -1.4 -14.3 +49.1 +96.3 -20.1 -56.4

# EMS EUROPEAN CURRENCY UNIT RATES

	ECU central retes	Currency amounts spainst ECU July 2	% change from central - rets	% change adjusted for divergence	Divergence
			+0.40	+0.27	±1.5501
Beiglan Front	44.9704	45.1500			
Danish Krone	8,23400	8,16518	-0.82	-0.95	±1.6430
	2,33379	2.36098	+7.17	+1.04	.±1,0558.
Garman D-Mark		6.55271	-0.93	- 1.06	±1,3940
French Franc .	6.61347			+1.06	±1.5004
Dulch Guilder	2.57971	2.81017	+1.18		
	0.691011	0.685303	- 0.83	0.36 .	±1.6891
irigh Punt halian Lira	1380.27	1326.86	-1.73	- 1.73	<u>++</u> 4.1359
	A E	Cit shaedlara	nocitive chi	sefoneb non	

Changes are for ECU, theretere positive change demotes a week currency. Adjustment calculated by Financial Times.

### OTHER CURRENCIES

July 2	£.,			£ Note Rates
Argantino Peso	27.282.27,302	15.700-15,730		29,95-80,25
Australia Dillar	1.8980-1.7000		Balgium	88.30.89,30
Brazil Cruzoiro	299,23-300,28	172,33.173,19	Donmark	14.78-14.86
Finland Markke	B.180.8 189	4 7250 4 7270	Frалее	
Greek Drachma.	119 508.190 009	69.00-69.50	Ссгтепу	4.2514 4.2914 .
Hong Keng Dollar	10 286 10 2000	5 5885 6 8935	Italy	
TanRial	146 35	84 30	Japan	443 448
KuwaitDiner(KO)	0 4380 O 4990	0 9978.5 9980	Netherlands	4.701.4.744
Luxambours Fr.	B1 BR B1 GR	47.01.47.53	Norway	10.59 11.02
Malaysia Dollar	4 0880 4 0080	2 0650 2 0680	Portugal	149-158
New ZaslandOir.	2 2340.9 3380		Spain	
Saudi Arab. Riyal	3 8520 3 9510		Sweden,	
Singapore Dollar	2 72 t 75	2.1810-2.1540		3,614.3.854
Sth.African Rand		1 1450 1 1465	United States	1 7210 1-741s
U.A.E. Dirham.	E 2575 E ZEAR	1,1430-1,1700	Viene laule	82.971
AN'E DILIBINISH	0,0000-0,0010	* Selling rais.	I GROSELIEN."—I	Ga-51-2

### TIK CONVERTIBLE STOCK 3/7/82

AL CONTENT TO STATE OF STATE O													
					Flat Red yield yield	Premium;		Izcome			Cheap(+) Dear(-)		
Name and description		Current price T	Terms*				Current	Ranget	Equ§	Conva	DivC	Current	
British Land 12pc Cv 2002	9,60	260.00	·` 333.3	80-97	4.7	2.3	-13	-2 to 3	32.5	85.8	20.2	+2L5	
Hanson Trust 91pc Cv 01-06	81.54	120.75	71.4	85-01	8.3	7.9	3.7	1 to 14	83.1	75.6	- 6.4	-10.1	
Slough Estates 10pc Cv 87-90	5.03	203.50	234.4	78-83	4.9		-6.6	-9 ts 1	11.3	. 4.7	- 3.0	÷ 3.6	
	21.68	05.00	97.5	SOLSS	8.4	87	48	4 ts 15	27.0	31.8	5.3	÷ 0.5	

\*Number of ordinary shares into which £100 nominal of convertible stock is convertible. † The axtre cost of investment in convertible expressed as per nom at the cost of the equity to the convertible stock. † Three-month range. § income on number of strainary shares into which £100 nominal of convertible stock is convertible. This income, expressed in parks, is authmed from present time until income on ordinary shares is a greater than income on £100 nominal of convertible or the final This income, expressed in parks, is authmed from present time until necess and is present valided at 12 per cent per entitled a

FTINITT	RUST INI	FORMATION	SERVICE
Abbey Unit Tst. Magrs. (a) 1-3 St Parts Churchard ECAP 4DX 01-236 1833		SED TRUSTS	Date of the Standard Ltd.
High Record City State Int. 1992 1985m 1168 April 1985 1168 1168 1168 1168 1168 1168 1168 11	Crescent: Unit Tst. Magrs. Ltd. (a)(g	) L & C Unit Trust Management Ltd., 1492 The Stock Exchange, London ECMANA 568 2600	1 Firstury So. ELZA 1708 76.2ed -0.3 10.39 Income LT 70.8 76.2ed -0.3 10.39 International UT 70.5 100.6et +1.3 1.34 Rothschild Asset Management
General (25 574 - 29 454 19 19 19 19 19 19 19 19 19 19 19 19 19	Cres. American 378	1.96 LAC Inc. Fund	NE American Prop. S. 20.00 20.
After Hervey & Robet Unit 15t. Mingrs. 1 45, Cornini, London ECSV SPB. 01-623-5314. 1 AHR Git Trust[95.0 97.8] 1 1260 Alliget Hampitre Ltd. (a) (g)	Bartington Unit Trust Mingt. Ltd. Duringum, Totnes, Devon TQ96JE, 0803865 Total Perf. Unit TSL20.9 23.5	5.51 Leonine Administration Ltd. 2. St. Mary Ave. EC3A 68P. 01-623 6114.	
Brancock (1277) 212699 & 227123  Saturated Funds  Affind 10:	35/38 New Brind St, EC2M 1MU. 01-6384 Dist. Inc. July 2	1.55.2 164.71	Rowse Unit Trest Magt. (a) City Gate Hise., Firsbury St., EG2. 01-606-1066 American July 1
Harriero Funds 1915 1920 113 4.5 1820 113 4.5 1820 113 4.5 1820 113 4.5 1820 113 4.5 1820 113 113 113 113 113 113 113 113 113 11	income & Gruth 203 215 -17 1 Special Stit. 231 245 -0.7 1 Special Stit. 231 245 -0.7 1 Special Stit. 231 245 -0.7 1 44, Bloomobury Spoons, WCIAZPA 01-623 8 Great Watchester 222 248 -1 12 Wartisters 1295 234 36.9	De (Accum)   27.8   17.4   0.15   Energy int.   25.5   1.25   1	Merlin June 23 1235 1305 488 Pined Int. 1315 1325 1325 High Int. 1075 1125 1325 High Int. 1075 1125 1325 High Int. 1075 1125 1325 New Hall Place, Liverpool L69 3HS 051-227 4422
Interruptional Frants   Interruptional   131.9   34.1   -0.2   3.23     Pacific Frant   131.9   145.1     Pacific Frant   131.9     Pacific	Equity & Law Un. Tr. M. (a) (b) (c) Amersham Rd., High Wycomne. D494 33 UK Gwith Ts. Acc. 1823 6241 111	tet. Technology 775 3 4 0.52 0.52 0.52 0.52 0.52 0.52 0.52 0.52	Egylly Trust 243 261 — International Trust 229 246 — Royal Tst. Can. Fd. Mgrs. Ltd. 88-50. Cannon St. London ECAM 6LD 01-236-6044
Specialist Funds Smaller Co. 1 Feb. 197.5 63.7 ml - 0.2 139 2 ml Smrt. Or's Feb. 76.7 82.1 356 Recovery 28.9 30.9 4.10 Mer Mills A Prop. 15.10 52.4 -0.6 595	Mary Inc. 187 Voc. 1871 67-9 -17-3	Small Coc. & Recy.   57.2   1.4   0.301   Dr. (Accum.)   60.5   1.5   1.5   Dr. (Accum.)   114.5   250   Dr. (Accum.)   114.5   27.1   -27   Dr. (Accum.)   114.5   D	Save & Prosper Group  Save & Prosper Group  4, Great St. Helens, London ECSP 3EP  68-73 Onem St., Edinburgh ELIZ 4NX
Extensed Founds   54.3   57.0ml -0.2   2.58   10.0ml -0.3   2.35   57.0ml -0.01   2.35   2.35   2.35   2.35   2.35   2.35   2.35   2	Fidelity International Management Li 20, Abdusch Last, Leeton ECAN 7AL 2839 Interican (2) 37.9 40.8 -0.7 ( pare; Soc. Sits. (2), 25.4 27.9 -0.1 - pare to the control of the control of the provide Alexander 22.2 34.99 -0.2	911 132 Local Authorities' Multipl Invest, Tst.* 77 Lordon Wall EC2N 108. 01-5981805	International Funds 43.8 47.3ml -0.5 297 Capital 33.6 36.3 -0.1 5.00 5.5 5.5 5.5 1.7 U. Select International 327.7 352.7 -2.4 2.5 Univ. Growth 78.4 84.3 -0.9 0.95
6.4, Chegon Was, Elect 700 G1-08-1205 Antierso IL-7	techn Trust (1) 22 229 02 146 01 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Neurouse Fd. New 33) 76,90	ILK Funds
Arthony Weler Unit Tst. Nigmt. Ltd. 19, Widegate St., Landon, El 7HP. (IL-2478827 J Wider Guth Fd. Inc., 65.7 St.4 2.6 F In Acres.	Court Units 16.9 17.1 -0.2 Finley Fel In Tst. 40.2 43.2	221 American 69 4 1 1 -1.4 245 102 Uses on Unital 76 6 3 -1.5 245 103 Uses on Unital 76 6 3 -1.3 182 104 According Recovery 81.7 7 7 1 1 182 105 American Recovery 81.7 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	GRI S Froi Let. Gran. 198.0 58.6 444 UK Equity 65.3 70.5 -0.5 4.22 Descripts Fronts: (178.4 84.3
Contra Growth   34.5   37 - 0.11 3.08   (Accumpation)   55.1   -0.2 3.08   (Commedity   91.6   2.63   6.1   2.63   6.1   (1.07% Whitefrend)   59.1   4.1   2.63   6.1   (1.07% Whitefrend)   59.4   4.1   2.63   6.1   (1.07% Whitefrend)   59.4   4.1   1.0   (1.07% Whitefrend)   59.4   4.1   (1.07% Whitefrend)   59.4   (1.07% Whitefrend)	Prices on June 30, Heat dealing July 7, Franciscoper Unit Migr. Ltd. (a) A Landon Wall, ECOM 51428-5 Lorer & George Units 1974 9916 -019 0 Account Units 1974 919 0	Compound Growth 118.8 2 -0.6 2.90 Conversion Income 77.8 -0.7 9.52 Conversion Income 77.8 -0.7 9.52 Decidend 32.3 14.3 -0.1 9.52 193 (Accum Units) 52.3 14.3 -0.8 9.10 Enropean 54.9 38.4 -0.3 38.4 62.7 67.8 +0.3 38.3	Sector Funds Commodity 1014 Commodity 1033 Engloration Fund (1) 251 Eng
Edit Income   100   61   02   170   02   170   03   03   03   03   03   03   03	Accum Liefts) 742 792	Extra Vield 55.2 91.2 0.5 9.3 9.3 9.5 9.5 9.5 9.5 9.5 9.5 9.5 9.5 9.5 9.5	Floord-Intervent Pland (z) Intl. Bond Fd. (51) 46.5] +0.2! 2.24 Exempt Floore 205.5 217.4cd 1.10 Floore 21.1cd 23.8cd 23.
GP As Weldman 1	73 - 04 1 74 - 05 1 74 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	20   Sik lacome   48.9   51.3   11.75	Sorbis
(Accumulation) 445 478 251 R Archivery Unit Tst. Migs. Lite (a)(c) 317, High Holbors, WCIV 7HL 01-831 6233	85 Albernarie St. W.1. (71-493.3) both Franc It. Tyt. 166.7 70.4	.00 (Arbum Units)	Capital 1862 178.7st 0.8 284 (Accum Units) 2701 286.6 -1.1 284 (Accum Units) 2701 286.6 -1.1 284 (Accum Units) 454.7 453.9 -27 8.12 (Accum Units) 454.7 453.9 -27 8.12 (Accum Units) 272.4 217.6 -1.9 4.00 (Accum Units) 272.4 248 -0.1 4.17 (Accum Units) 272.4 248 -0.1 4.17 (Accum Units) 272.4 248 -0.1 4.17
Personge Gdrs., Marchester (61,854,2392. Arterigis Fd June 29., 100.4 106.9 1.39 F Bartlays Unicorn Lhd.(a)(c)(g) 4.39 F Unicorn Ha. 252, Rainford Rd. F7 0.594 5544. Ethican Aurelia 155.5 FU -84.	no. Accuse 1003 1124 - 134 made in Court* while Trustee, Kingsway, WC2. 01-405-K patital Jame 24. 1547 1 151.4 15 ctas Inc. Jame 24. 170.9 77 July 113 pigh Vield Jame 24. 171.1 94.6 1 111 Unanti, Restricted in males under Danit County	Smaller Componies 20030.1 4/3 (Account Units) 278.90.2 4/3 300 Specialised Funds 278.1 192.4 -1.1 7.22 22 / russies 281 462.3 -2.7 7.22 (Account Units) 281 462.3 -2.7 7.22	Accum Units   27.9   27.0   1.1   1.1   1.2
Do. Extra loctome 30.5 31 3 520 6	in resolution of the control of the	Manufife Management Ltd. 50 St. George's Way, Stevenson. 0438 56101.	(Accum Units) 53.8 56.6 -0.1 11.58 Australian 41.8 45.9 -0.5 2.40
Da. General	T. W. B. Fel. 1014 1045 8 T. W. B. Fel. 1014 1045 8 T. Report & Gen. 1070 1171 -19 0	56 Cimila Fad Int. 632 645 +0.8 4.33 50 Crowth Units 90.7 -0.9 4.85 50 May Flower Management Co. 101-606 8099 101-80 14-18, Gressiam St., ECZV 7AU. 01-606 8099 101-80 14-18 672 110-18 110	Singapore & Makay 49.3 48.7 128.  (Accurt. Units) 45.3 48.7 128.  (Accurt. Units) 45.5 48.9 128.  PP & C.F. d. Lune 29. 257.8 277.2 469.  Rectovery. Lune 30. 302.6 325.3 1.95.  *Spoc. Ex. July 2. 128.7 119.0 3.54  *For tax evenut funds only.  Scottish Amicable Inv. Margis. L.td.  150 St. Vincent St. Gisspow. 041.248 2323
Do. Victoria 19 Mill 19 508 G. Do. Joseph B. S.	& A. Trust (a) (g) Reyleigh Road, Bryshood . (0277) 2273	httd., inte 29	Equity Trust Accoun
Streets True	.6.A	Gen Parel 12 76.8 61.8 1.2	Accum, Units Dealing they Wednesday.  Scottish Widows' Fund Management P.O. Box 902, Edinburgh EHJ6 58U 031-655 6000 Pegasas Tat, July 2
Acc Units ** June 29, 359.2 591.7 110 8 Broate in June 22, 504.9 551.8 180 8 Accord June 22 581.5 410.8 180	retes Ts. (Det.) 1073 1173 -03 3 3 1775 -03 3 3 3 3 4 4 -03 5	8 Mercury Fund Managers Ltd. 83 30 Gregium St., ET2P 22R, 85 30 Gregium St., ET2P 22R, 86 913 -0.5 3.57 86 913 -0.5 3.57 87 68 68 68 - 913 -0.5 3.57 88 68 68 68 - 913 -0.5 3.57 88 68 68 68 - 913 -0.5 3.57 88 68 68 68 68 68 68 68 68 68 68 68 68 6	bb. Camen Street, EC4N 6AE
Regis Nes, One William 31, ECA. 11-6-23-951 in Amer. Sec. 1 136 in Sec. 1 138 in Sec.	Emme Filed 39.7 96.5 40.2 7 5 6.8 40.2 7 5 6.8 40.2 17 5 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	100   100	Stewart Unit Tst. Managers Ltd.(a) 45, Cowlotte Sq. Eduburgh. 145, Cowlotte Sq. Eduburgh. 145, Cowlotte Sq. Eduburgh. 146, Cowlotte Sq. Edubur
thrites are 2430 lift 1. Britannia St. of Unit Trusts Ltd. (a)(c)(2) 77	KSm Co. Rec. Trest. (28.9 50.1) -0.1) \$\tilde{x}\$ overth (John) \$\tau\text{T.London West, EU2} \$\tauControllers, Live 25 (26.8 to 26.8 to 26.9 t	47 Courts and House, Silver Street, Head. Sheffield, 51 3410. Wildiand Brayton Range. 20 Capital. 915 3410f -0.2 411 15 Da. Act. 973 425 -0.3 411 55 Commodity & Gen. 74.7 81.7 -0.7 3.79	**European Fund
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No. 1 Maria Inc. 1943 17.0 -0.2 10.07 10.0 10.0 10.0 10.0 10.0 10.0 10.	'gn. H. V. July 1 1/1 177.3m 10. coner. Linds) 779.5 10. regin. Gir. June 29 7 101.7m 112. coner. Linds) 12 115.5 12. regin. Sury 2 12 14.9 40.3 3. coner. Linds 14. 14.6 40.4 3.	10   10   10   10   10   10   10   10	Target Tst. Mingrs. Ltd. (a) (g) 31. Grestain St., E.C.2. Dealings: 0296 5941.
Francisi Ser. 53.1 miles -0.1 522 (A cold & Servers 13.1 12.2 cold & Servers 13.1 12.4 cold 3.2 cold & Servers 13.1 12.4 cold 3.2 cold & Servers 13.1 62.4 cold 3.2 cold & Servers 13.1 cold cold 3.2 cold & Servers 13.1 cold cold 3.2 cold cold cold cold cold cold cold cold	count Units 119 119 144.8 11 119 119 119 119 119 119 119 119 119	*Prices at July 2. Next dealing July 9.	Energy 36.0d - 0.7 1.52 Gold Fund Inc. 36.01 - 0.1 7.71 Gold Fund Acc. 60.9 - 0.1 7.71 Gold Fund Acc. 9 103.1 - 0.9 4.57 Fundacia 9 103.1 - 0.9 4.57 Gitt Capital 9 153.30 - 0.2 3.25 Gitt Capital 9 153.30 Gitt Capital 9 1
### Process   Pr	sardian Royal Ex. Unit Migrs. Ltd. yol Exchinge, EC39 300	11 MLA Unit Trust Magnerit, Ltd. 9 Old Queen Street, SWIA 946. 0I. 222-8177 MLA Units. 108.71	100   100
Ind. Growth 12 148 142 22 215 11 11 12 12 12 12 12 12 12 12 12 12 12	Funds   412   443   -0.2   31   443   -0.2   32   443   -0.2   32   443   -0.2   33   443   -0.2   34   443   443   443   443   443   443   443   443   443   443   443   44	163, Hope Street, Glasgow, G2 2UH, 041-221 5521 9 Musray American	Income
Professional 784.6 808.94 4.4 552 Na Shield 541 583 644 4.6 int Drawnot Flands Exempt 1842 1593 -0.5 616 his	t trouve Pands   47.3   50.9	Broad St. Ave., Blomfield St., EC2, 074-595 39712.  Method Scr., Ples., 471, 51 Jul 9-9, 8.28  7. Method Scr., Ples., 471, 51 Jul 9-9, 8.28  Method Blow Chip 475, 515, 9-5, 752, 9-6, 752, 9-6, 9-6, 9-6, 9-6, 9-6, 9-6, 9-6, 9-6	Trades Union Unit Trust Managers 100, Wood Street, E.C.2. 01-6288011 TUUT June 1
8.5 Units June 27 2014 282 6.77 Fb 8.5 Account June 27 1704 250 6.77 Fb Francis June 27 1704 250 6.77 Fb Francis June 27 1704 250 6.77 Fb Growth Account 80.0 50 6.0 4.33 00 Consult Account 80.0 50 6.0 4.33 00 Consult Account 80.0 50 6.0 4.33 00	Taller Cos. Div.   48.0   51.5   -0.2   8.7   1.5   1.	(A	91-99, New London Rd. Chelmefore: 0245-51661. Parbicon July 1
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100 0to Broad St., EC24: 180 01-588-6010 (9)	British Trust 1988 114 1 511 Capital Trust 88.6 1 4 4 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	P.O. Bark 4, Norwich, NRC 3NG. 0603 22200 Group 7st. Pamt	Giff income 97, 4m 1388 (Accam, Units) 117 1149 11308 (Accam, Units) 117 1149 11308 (Accam, Units) 1166 1266 24 400 Scot, Inc. 170,0 180,36 02 10,35 Scot, Inc. 170,0 180,36 Scot, Inc. 170,0
57/63, Princess SL, Manufester 061-236 5685 (g); 57/63, Princess SL, Manufester 061-236 5685 (g); Carr, Sebag Cap. Fd. 163.7 48.4 -0.4 3.77 (b); Carr, Sebag Cap. Fd. 167.4 31.2 -0.1 8.65 (b);	High Yield Tist (20.0 27.0 9.7) Inchmist Trist (20.0 1.2 9.7) Inchmist Trist (20.0 1.2 9.7) Inchmist (	5 Acquer Units 45.0 48.4 -0.4 5.26 7 Pearl Int. 38.0 49 -0.2 7.37 8 Pearl Unit Tist. 45.2 48.7ar -0.3 6.29 UAcquer, Units) 69.6 74.9 -0.5 6.29	Accom Units) 100.2 108.3 -0.2 4.43 (do. Walf Ex. Inc. Gwith 12.7 25.6 -0.1 10.95 (do. Walf Ex. Inc. Gwith 12.7 25.6 -0.1 10.95 (do. Walf Ex. Inc. Walf 190.2 10.95 (do. Walf Ex. Inc. Walf 190.2 10.95 (do. Walf Ex. Inc. Walf 190.2 10.95 (do. Walf Inc. Prity 48.4 50.24 -0.1 10.08 (do. Walf Incl. Walf Inc. St. 32.5 -0.2 6.57 10.95 (do. Walf Spec. Sts. 36.7 39.3 201
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income May 31 17256 7.07 Inter Account May 31 40128 Pro Chiefitain Trest Managers Litt (a) (a) Pro	estment Bank of Ireland (2) mier UT Admin, 5 Rayleigh Road, Hation, stwood, Essex [2277 22105] Brit & Orsen. 149.8 St.6 3.55 Prices June 29, Next sub. day July 7.	Provincial Life Inst. Co., Ltd.	Do. Action 43.8 47.1 -0.7 147 TSB Scottish 121.6 130.8 -0.9 3.26 Do. Accient 761.3 152.0 -1.0 3.26
Far Eastern (a. (r.) 16.1 39.2 -0.2 124 jery High income 33.7 36.6 0.1 11.79 j./21	estment Intelligence Ltd. (a)	Profile See: Sis SDD Siber 11 5.52 Profile Technology 48.7 52.2 -0.5 0.74 Pruss. Portfolio Mingrs. Ltd. (a) (b) (c)	Ulster Bonk (a) Waring Street, Belfast. 0232 35231. b) Ulster Growth
Choulerton Fund Managers(g)  57.45, Princes St., Managers. (61-255655 1/2.	# Senior Coty Fd(107.4 114.9 -0.11 3.64 # Fund Missagners Ltd. (a)(g) * Worship St ECZA ZAB. 01.6.28 66.26 Energy in Fd(114.7 125.461	Prodental	Unit Trust Account & Mgmt. Ltd. Reps Hse, King Wilham St, EC4R 9R, 01-623 4951 Friers Hse, Fund

Companies and Markets

FINANCIAL TIMES STOCK INDICES

Earnings, Yid. 3 fulfi) 11.91 11.69 11.65 11.67 11.83 11.76 11.71 P:E Ratio (net) (\*)..... 10,21 10,30 19,45 10,41 10,20 10.35 10.64 Total bargeins. .... 13,735 13,230 15,017 12.323 12,305 12,525 17,778 Equity turnover £m. - 128,85 111.84 103,24 69.28 01.351 193.87 Equity bargaine. - 10,580 p,870 2,973 8,311 p,960 14,620

10 am 544.9. 11 am 544.8. Noon 543.0, 1 pm 542.5. 2 pm 542.5. 3 pm 542.4.

Basis 100 Govt. Secs. 16/10/26. Fixed Int. 1928. Industrial Ord. 1/7/35. Gold Mines 12/9/56. SE Activity 1974.

Latest Index 01-246 8026.

" Nil = 9,48.

Since Compliat's

| 14.5 | 17.1 | 18.1 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 | 19.2 |

Fixed Interest.....

HIGHS AND LOWS

1982

High : Low High Low

69.36 65.49 69.44 68.94 68.60 68.64 65.53 69.99 59.85 89.76 59.49 69.31 69.35 87.38

543,0 549,3 554,3 552,9 564.2 549.1 548,0 197.2, 197.7 203.7 198.3 197.4 191.1 290.8 5.69 9.85 5.58 5.60 5.68 9.85 9.83

S.E. ACTIVITY

147.3 155,8

### LONDON STOCK EXCHANGE

# Rail deadlock causes fresh erosion in confidence Equity index ends at lowest for nearly six months

For the second successive seek London stock markets losed facing the prospect of another national rall strike. This follows the deadlock in the dispute between British Rail and Aslef over flexible rostering and the latter's decision to halt rail services from midnight.

Equities were again the most vulnerable sector because of a continuation of the recent erosion in investment confidence. The dearth of business has been particularly worrying for equity dealers and has added to the market's current depression about UK economic pros-

Conditions were extremely sensitive and ideal for renewed loose talk concerning large stock sales. A few above-average lines of leading shares did come on offer yesterday, but were placed the tone at the end of the fortnightly trading Account was drab and underwent little change after the official, 3.30 om, close when trade is per mitted without penalty for the Account beginning on Monday.
Few equity sections reaisted the malaise, although Electricals and defence stocks held firm comforted by details of the multi-million mound defence-spending programme. Speculative interest for situation issues tillers reacted to further small and potential takeover stocks selling in front of the preliminwas sporadic, but some firm features emerged. Depicting the otherwise dismal trend, the FT Industrial Ordinary share index Account of 15 points at 543.0, its lowest since January 18.

An easing of the upward pressures on U.S. Interest rates gave Gilt-edged securities cause to hold recent gains. After Thursday's sharp response to a limited specialist demand, low-coupon shorts marked time amid considerable speculation of s possible new tap Issue: in the event, no new Government funding was announced at yesterday's

Remaining Gilts were ouiet and little changed, soart from Isolated fractional losses among selected long-dated stocks. Sterl-ing also bad a less vulatile day In foreign exchange markets.

After opening around 18

hicher in the wake of speculs-

ruling on Allianz Versicheruogs'

**EQUITY GROUPS** 

& SUB-SECTIONS

Figures in parentheses show aunto of stacks per section

Eagle Star active

Account Dealing Traces
Option

First Declara- Last Account
Dealings tions Dealings Day
June 21 July 1 July 2 July 12
July 5 July 15 July 16 July 25
July 15 July 15 July 16 July 25
July 19 July 29 July 30 Ang. 9

\* "New time" dealing may take place from p am two business days
place from p am two business days

For the second successive

28 per cent stake in the company was imminent, Eagle Star were actively traded and the close was 16 up on the overnight level at 343p. Elsewhere, Sun Life met support and put on 5 to 365p, while Refuge firmed 4 to 236p. Brokers Minet Heldings, down 7 on Thursday on fading bid hopes, touched 136p before rallying late to close a penny rallying late to close a penny firmer on balance at 139p. C. E. Heath met renewed support and firmed 8 to 345p. Initial falls in the major clear-

ing banks were pared and occa-sionally erased in the late trading. Barclays settled 3 cheaper on halance at 375p, after 373p, and Midland 5 off at 315p, after 312p, Lloyds and NatWest, marginally easier at one stage, reverted to the overnight levels of 380p and 420p respectively. Discount Houses took a distinct turn for the hetter, Cater Allen gaining 18 to 3080, Gillett 7 to 147p and Alexanders 5 to 225p pects, emphasised yesterday in Union also added 5 to 440p, the Bank of England's latest while Smith 8t Auhyn hardened quarterdy bulletin. 2 to 31p. Merchant Banks con-2 to 31p. Merchant Banks con-trasted, Mercury losing 10 to 195p and Hambros 5 to 116p. Hire Purchases had George Sturla 11 down at a 1982 low of

9ip. A technical hitch delayed the without difficulty. Nevertheless, start of trading in Knight Computer International in the Uolisted Securities Market yester-day following the placing at 60p. dealings are expected to start on Monday.

The continuing downward trend of heer consumption as shown by the May production figure has little effect in the drioks sector. Bass eased the turn to 219p, but other leaders Among Wines and Spirits, Disary figures scheduled for Thursday week and eased for a two-day fall of 8 at 171p.

A few pence easier during the "House" session, leading Buildings picked up in after-hours' dealings to close with modest gains in places. RMC ended a penny dearer nn balance at 242p. after 240p, while Blne Circle reverted to the overnight level of 438p, after 433p. Tarmac edged up a couple of pence to 282p and Redland a penny to 180p. Elsewhere, talk that a sizeable line of atock was over-hanging the market left Ibstock Johnsen 6 down at a 1982 low of 55p. Profit-taking in the wake of the excellent preliminary results clipped 3 from Trent Hold-ings to 45p, while lack of interest left Burnett and Hallamahire 15 down at 835p. Russel Brothers (Paddington) shed 5 to 53p on the year's loss and dividend cut, but HAT Group, preliminary results due on July 13, bardened 2 to 82p. Down 3 cm. Thursday on fading bid hopes, William Leach slipped to 47p. tive buying late on Thursday on talk that the EEC Commission's

Fri July 2 1982

Est. Gruss Earnings Div. Day's Yield % Yield % Change | 1Max...) (ACT at 30%)

CAPITIAL GOODS (209) 385.14 --0.3 9.71 4.35 12.84 386.40 387.45 386.05 380.47 359.31 80.60 380.47 359.31 280.60 380.47 359.30 2575.88 569.83 563.85 360.85 3

FIXED INTEREST

British So

.5-15 years.

All Stocks

Over 15 years

5 years.

Day's

+0.06

- 0.05

-0.27

112.04

114,89

117.75

Thurs July 1

112.75

212 04

114.95

118.07

xd adj. today

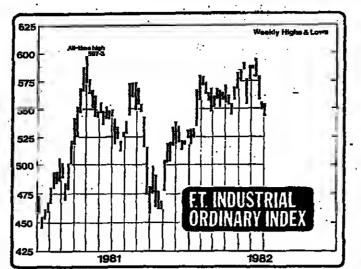
xi adi. 1982 to date

5.90

6.91

7.64

7.27



left the close a penny up on balance at 50p.

ICI drifted off on lack of interest to close 4 cheaper at 304p. Fisons eased 5 to 355p, while Amersham, at 218p, gave up 2 of the previous day's gaio of 5; the latter's annual results are due on July 12. Other Chemicals in-clined easier included Brent, 2 cheaper at 112p, and Ellis and Everard, a like amount off at

### Hepworth lower

Stores ended e disappointing week on a subdued note and the leaders bovered around the tinued absence of investment incective. Movements of note among secondary counters were also few-and far between. Polly Peck declined to 322p on profit-taking before the efforts of a few cheap buyers left the close a net 12 off at 328p. In contrast, Cornell Dresses attracted option business and rose 5 to Speculative support was forthcoming for 5umrie Clothes, 3 dearer at 48p, while further consideration of the interim statement and property revaluation lifted Stead Simpson A a like amount to 60p. Evans and Owen added 5 to 125p after increased full-year earnings, but Lee Cooper, 108p. and H. Samuel, 90p, both sbed 5 on scattered selling. Diminiahing takeover hopes prompted end-Account selling of J. Hep-

worth, 3 cheaner at 92n. In contrast to most other areas, the Electrical leaders held steady helped by the Defence multi-million nound defence purchasing programme. Following the previous day's sharp fluctuations on the results and capital proposals, GEC moved within narrow limits before settling a Thursday on fading bid hopes, coople of pence harder at 985p. trials finished a sbade above the William Leach slipped to 47p. Ferranti also showed to advantor worst in pisces. Bowater before fresh speculative support tage with a gain of 7 to 740p. toucbed a 1982 low of 193p

FT-ACTUARIES SHARE INDICES

These indices are the joint compilation of the Financial Times, the Institute of Actuaries and the Faculty of Actuaries

Tues June 29

Wed June 30

Among secondary issues, Mulr-head firmed 5 to 150p and MK Electric 10 to 403p, Arlen, however, gave up 2 to 22p nn the half-year trading loss. Quest Automation were noteworthy for a reaction of 5 to 52p along with rward Technology, which sed 2 to 15p.

Engineerings put on another drap performance. 5till reflecting a broker's adverse circular, TI encountered fresh selling and weakened 8 mnre to 104p for a fall of 14 on the week. John Brown eased 2 to 52p and Hawker 6 to 314p, while GKN touched 140p before settling 4 down on the day at 142p, Among secondary issues, P. Brotherhood were lowered 5 for a drop of 18 on the week to 78p, Davy Corporation reacted 4 to 118p and Davies and Metcalle A closed the same amount lower at 50p. Scattered offerings left Birmid Qualcast 21 cheaper at 281p.

Leading Foods were ldle and usually shed a few pence, where changed. Associated Dairies remained nn infer and eased 2 more to 120p, while J. Sainsbury, up 10 on Traursday following the chairpant's confident ing the chairman's confident statement at the annual meeting, gave up 5 to 630p; the latter's scrip issue on Monday. Tesco cheapened a penny to 63p and William Low s couple of pence to 172p. Fitch Lovell bowever, gained the turn to 77p; the annual results are due on July 29. Elsewhere, Cadbury

Schweppes improved a penny to 91p, but Rowntree Mackintosh t 2, to 162p. Interim profits slightly below market estimates left Associated Fisheries 2 cheaper at 66p, while Unigate, 15, softened a penny to 80p.

### Thermal Synd.weak

Highs and Lows Index

351.14 (14/1) 483.71 (8/6/82)
299.54 (6/1) 349.38 (10/5/82)
529.58 16/1) 641.41 (10/5/82)
1205.68 (14/1) 1495.48 (27/82)
1470.39 (21/6) 523.05 (5/2/82)
187.11 (6/4) 290.26 (24/4/81)
146.00 (27/7) 192.29 (4/5/79)
44.69 (21/6) 410.63 (5/2/82)
265.59 (5/1) 317.49 (8/6/82)
265.59 (5/1) 317.49 (8/6/82)
265.59 (5/1) 337.49 (8/6/82)
265.59 (5/1) 345.59 (7/6/82)
265.59 (5/1) 478.83 (8/6/82)
265.59 (5/1) 478.83 (8/6/82)
265.59 (5/1) 478.83 (8/6/82)
138.70 (5/1) 478.83 (8/6/82)
406.21 (28/6) 476.41 (14/8/81)
139.74 (5/1) 161.79 (15/81)
238.02 (5/1) 294.06 (30/4/81)
132.71 (5/1) 331.40 (15/81)
251.28 (6/1) 379.15 (10/5/82)
247.87 (1/1) 311.40 (15/81)
228.08 (5/1) 266.83 (8/6/82)
297.89 (5/1) 353.79 (9/6/82)
100.44 (27/7) 246.06 (1/9/7/2)
515.46 (5/1) 464.76 (24/4/81)
285.92 (5/1) 345.99 (8/6/82)

13.49 (5/1) 14.22 (5/1) 14.17 (12/1) 16.10 (5/1) 15.46 (12/1) 16.30 (8/1) 16.20 (5/1)

15.76 (12/1) 13.64 (12/1)

13.39 (7/6) 13.41 (7/6) 12.45 (7/6) 13.35 (7/6)

13.35 (7/6) 13.57 (7/6)

(21/6) 287.47 (27/1/82) 59.67 (31/12/74) (5/1) 476.83 18/6/82) 175.38 (28/5/80) (28/6) 476.41 (14/8/81) 54.85 (91/75) (5/1) 58.78 (3/6/82) 55.08 (6/1/75) (5/1) 161.79 (15/80) 43.66 (6/1/75) (5/1) 255.72 (17/1/67) 62.66 (11/12/74) (6/1) 3349.15 (10/5/82) 49.34 (13/6/82) (11/3) 311.40 (15/81) 229.84 (28/9/81) 15/1) 266.83 (8/6/27) 229.84 (28/9/81) 15/1) 266.83 (8/6/22) 58.63 (6/1/75) (5/1) 355.57 (9/6/82) 71.20 (11/2/74) 12/77 246.06 (13/9/72) 45.34 (21/175) (5/1) 44.76 (24/4/81) 90.80 (29/6/62) (5/1) 345.99 (8/6/82) 60.39 (6/17/5)

(8/6) (19/5) (10/5) (2/7) (5/2) (8/6) (7/6) (2/1)

(45) (8/6) (2/4) (3/6) (8/6) (12/5) (2/4) (8/6) (2/2) (8/6) (8/6)

523.05 208.93 182.98 102.40 410.63 317.49 334.50 287.47

478.83 461.12 538.78 153.22 289.81 182.62 349.15 266.83 353.57 131.88 587.26

10.90 12.60 12.91 13.63

13.72 13.15

13.67 13.86 13.26

12.58 12.89 13.61 13.69 13.13

13.66 13.84 13.24

12.46

12.96 13.15 14.27 14.89 14.47 14.37 15.07 14.68 12.53

Lesdiog miscellaneous industrials finished a sbade above the

50.71 (13/12/74) 44.27 (11/12/74)

64.39 (2/1/75) 45.43 (6/1/75)

61.42 (13/12/74

hefore settling at 195p, down 2 on halance. Beecham fel) 6 to 258p and Reed International the same amount to 2840, while Pilkington Group, unsettled by a downward revision in profit estimates for the company, eased 5 to 200p. Eisewhere, Thermal Syndicate weakened 9 to 73p on the reduced interim dividend and half-year loss. St. eorge's Group hardened 3 to 1450 in response to satisfactory annual results and favoorable Press mention lifted Henry Boot to 272p. Speculative demaod for G. M. Firth, up 9 at 150p, gave rise 10 bid hopes in Howard Tenens. which firmed 4 to 51p; G. M. Firth has a stake of just over 12 per cent in the latter. Fresh support awaiting the ioterim figures, due abortly, left J. Bibby np 10 more at 275p, while, Kennedy Smale, still re-flecting the merger talks with Charles Hill, improved 5 more to 165p. In contrast, Rank

Organisation met occasional selling and eased 5 to 144p and Hoover A gave np 3 to 77p. Fails in smaller-priced issues included Cowan de Groot, 2 off at 29p, and Staffordstire Potteries, a like amount down at 20p. A couple of firm spots emer

ged in the Leisure sector. Barr and Wallace Arnold Trust A gained 4 to 66p following Press comment, while Black and Edgington put on 2 to 44p on revived speculativs interest.
Elsewhere, and Account offerings clipped 10 from Nimsln to
170p, while lack of support left
Management Agency and Music 2 cheaper at 89p. Among trave) concerns, Intesun, dealt in the Unlisted Securities Market, softened a penny to 122p; the company has agreed to acquire two Boeing 757s previously ordered by British Airways.

Certain Properties ancoun-tered scrappy selling, Stock Con-version shedding 7 for a two-day fall of 12 to a 1982 low of 283p and Haslemere Estates losing 4 to a low for the year of 342p. Thames Investments stayed at 92p, but the 12 per cent Conver-tible dropped 7 to 85p. After Thursday's speculative gain of 31. Laganvale Estates relinquished 1 to 23p. Among the isolated firm spots, Town and City put on 11 to 271 in response to the much reduced annual loss and the announcement that the group is now in profit.

### Oils react again

The intensification in the petrol price war unsettled Oil shares further and served to round off a particularly drab week in the sector. Shell weakened 10 to 380p, while BP reacted 6 for a fall on the week of 16 to 274p. Lasmn gave up 10 to 280p and Burmah 4 to 132p. Among the exploration issues, Berkeley weakened afresh to 180p before settling 5 off on the day at 185p. KCA International

Investment Trusts trended to slightly lower levels reflecting the easier tooe elsewhere in equities. Among Financials, stockjohbers Smith Bros added 3 for a two-day gain of 6 to 48p following confirmation of the company's rumoured Far-eastern expansion plans.

tien from Thursday's closing ing added a couple of pence to 172p while, among lower-priced issues. U. U. Textiles attracted speculative support in a restric-ted market and added 4 to 27p. Bats remained depressed by the U.S. Federal Trade Commission's objection to the tar content of its Barclay brand and on possible increases in U.S. tobacco taxation and eas record e fall on the week of 30 at 415p. Imperial Group, interim results expected next Thursday,

eased 11 to 104p.

### Australians weak

Recently dull Australian mlndepressed by another poor performacce in overnight Sydney

stemmed from the continued decline of Wall Street and London markets coupled with

down sharply at the outset and drifted for the rest of the session. Western Mining led the market lower, falling 16 to a year's low of 167p, while MIM Holdings retreated 11 to 152p, and Peko-Wallsend 8 to a 1982 low of 218p. CRA lost a like amount to 162p and North Brokes Hill 6 to a low of 97p. 5onth African Golds closed a fraction easler on halance. The

\$2 higher at \$313 an ounce prompted modest buying at the ontset, but small initial gains

0.5 to 197.2, reducing the gain over the week to 8.1. South African Financials tended to ignore the riots on the gold mines and generally closed a shade firmer, where changed GFSA improved } to £211 while Angin American Corporation edged up 4 tn 414p. Coals made progress with Transvaal Consolidated Land 1 to the good at £15} and "Ameoal" } harder at £10%.

De Beers, on the other hand, encountered profit-taking and relinquished 7 to 187p.

London registered Finsocials closed a generally good week on an uncertain note, unsettled by the contioued decline in UK

360p but retained a week's improvement of 7 reflecting the recent strong recovery in copper prices on the London Metal Exchange and Comex Charter managed a 2 rise to 192p:

Traded Options ended the Stock Exchange Account on a surprisiogly active note with 1,922 deals, comprisiog 1,461 calls and 461 puts. The week's daily average amounted to 1,689. GEC sttracted useful support in the wake of the preliminary figures with 459 calls transacted, Others in the January 950's Louring also returned to the limelight with 280 deals struck, 200 of rpansion plans. which were recorded in the Textiles displayed little altera-an from Thursday's closing are due at the end of the month.

### RECENT ISSUES

**EQUITIES** 

32	Stock	20	ļ	of p.	50	20	L
Low	: Stuck	Olosing prios	- or	30.0	Cover	o è	0
11	Argyll Foods Warr'ts.	1a	ĭ :	_	_	=	[
45	Argyle Trust	45	<b>—</b> 3	<b>—</b>	l —	<b>i</b> — i	ı.
260	Assoc. Heat Services		i	P8'0	2.1	4.8	ļ۲
50	Bairstow Eves Sp	50	1	<b>b1.e1</b>	2,5	4.6	п
92	* alack (Michael) 20p	sa		u3.0	2.4	4.7	1
18	Cambrian & Gen. 74p	05	201000	_	<b>!</b> — !	I —	١.
293	Cont. Microwave	420	1,000	b0.25	3.0	1.6	п
52	&Dencora	ea		-	<b>—</b>	-	١.
140	Anruck Hidas	165	+1	52.3	9.5	a.o	2
84	Electro-Prot_US80.58		·	uQ1.5	2 8,8	0,9	1
10	Group inv Option	12.	سن ن		-	<b>—</b>	١.
150	McCarthy & Stone	184	[+,1,·]	ье,75	9.7	4.5	11
119	Miles 53 10p	11a		ud2.0	4.3	8,6	, 1
293	Oriflame SA (US\$1.50)	600		bQ500	2.2	4.6	1
150	#Oilfields Insp. Srvc.	152		u2.1	3.7	8.0	ı
88	FRadio City 'A' NV	88		55.e	1.0	P.1	П
150 40	Ruddle (G.) 19p Zembia Cons Cpr I&K	184	m.m.	b3.9	8.9	8.6	2

### **FIXED INTEREST STOCKS**

1100 NII P.7 7pm lapm Bealox 8% Conv. Cum. Rd. Pf. 1700 £10 86/8 11.34 10.12 Bournemouth Water 9% Red. Pf. 1878 10.1 F.P. 14614 150 First Nat. 12.00 Conv. Sub. June Ln. 1987. 100 F.P. 3077 109 107 14.00 Conv. Sub. June Ln. 1987. 100 F.P. 377 101 92.12 Mariborough Props. 10% Conv. Ln. 198.209 82.55 225 8/10 P. 9.554 Midland Sk. 14% Sub. Uns. Ln. 198.209 100 F.P. 1100 100 Nation Wide Seg. Soc. 15.12 (5.68.3) 100 F.P. 1200 100 Nation Wide Seg. Soc. 15.12 (5.68.3) 100		
100 F.P. 991s 291s Do. 142 147/831. 20,546 225 — 831s 241s/New Zealand 141s 1987 100 F.P. 47 38 RIT & Northern 4pc Net Cum. Prl. £1 100 F.P. 46 35 Do. 4.7pc Net Cum. Prl. £1	1130 130 2108 921 <sub>9</sub> 941 <sub>2</sub> 1001 <sub>8</sub> 997 <sub>6</sub> 251 <sub>8</sub>	-4

### "RIGHTS" OFFERS

seue Price P	Am uni	Re	test nunc. ate		82 Low	Stock	Olosing price p	+ or	
166 170 130 130 174 25 50 325 210 20	F.P. F.P. NII F.P. F.P.	28/5 18/6 24/6 17/5 5/7	9/8 24/8 9/7 30/7 13/8 30/7 16/8 10/6	180 233 25m	156 156 912 2pm 52 380 28pm	Applied Computer Tech. Bank Laumi (UK) 81. Carless Capel 10p. Grand Met 50p. Jenks & Cattell Press (Wm.) 10p Saatchi & Saatchi 10p. Young IH.	186 156 228 20m		Gaaeol

Resunciation data usually lest day for dealing less of stamp duty. b Figures bound on prospectue estimate. d Dividend rate paid or payable on part of capital: cover based on dividend on tuli capital. g Assumed dividend and yield. I indicated dividend; cover resistas to previous dividend. P/E ratio based on lettest indicated dividend; cover resistas to previous year's earnings. Casilal: cover based on dividend on full capital. g Assumed dividend and yield. I indicated dividend: cover relates to previous dividend, P/E ratio based on latest annual semings. J Forecast dividend; cover based on previous year's earnings. F Owldend and yield based on prospectus or other efficiel estimates for 1982. Q Gross. T Figures assumed. P Figures or repert swelted. ‡ Cover allows for conversion of sheres not now ranking for dividend or ranking only for restricted dividende. § Placing price. p Pence thisses otherwise ladicated. I issued by tender. I Offered to holders of ordinary shares as a "rightm." "sessed by way of capitalisation. Si Rejecteduced. 14 lassed in connection with reorganisation. The conversation of the provisional or partity-paid allotment latters. With warrasts, it Dealieps useder special Rule. & Usilisted Securities. Market. It London Listing. 1 Effective Issue price after scrip. † Formerly deaft in under Rule 193(2)(s). 1 told Comprising five ordinary and three Cap. shares. A issued free as an antidepart to ordinary holders.

South African industrials floished a buoyant week on a firm note. OK Bazaars added 15 to record a gain on the week of 85 at 675p. Tiger Oats rose 30 10 700p, while Greatermans A closed 28 to the good at 28Sp.

and Melbonrae markets. The ovarnight weakness

reports suggesting a poor economic outlook for Australia during the rest of 1982.

Leading issues were marked

firmer hullion price - finally

were soon erased The Gold Mines Index eased

equities.
Rio Tinto-Zinc dipped 4 to

levels. Nottingham Manufactur- British Petroleum continued to attract a well-halanced trade and attracted 134 calls and 122 puts.

# **LEADERS AND LAGGARDS**

Percentage changes since December 31 1981 based on Thursday July 1 1982

isaith and H'sohold Products obsecce ssurance Brokers lectricels rewers and Oistillers tores consumer Group ood Retailing ndustrial Group	+32.21 +25.92 +19.50 +18.80 +16.67 +12.03 +11.63 +10.89 + 9.52 + 9.43	Insurance (Life) All-share Indea Mochanical Engineering Investment Trusts Food Manufacturing Leisure Engineering Centractors Insurance (Composite) Financial Group Other Industriel Materiels Motors	
hemicals contracting, Construction apreal Goode ther Groups uilding Materials	+ 7.93 + 7.68 + 7.31 + 5.47 + 2.27	Banke	- 8.3 - 9.1 - 98 -116 - 12.2
ther Consumer  Ooshare ladex lowspapers. Publishing sackaging and Paper kupping and Transport	+ 6.1P + 5.69 + 4.64 + 4.37 + 3.80	Merchant Banks Office Equipment Overnoas Tradors Mining Finance Gold Stines Index	

### **OPTIONS**

First Deal- Declara- Settle-Dealings tion ment ings June 28 July 9 Sept 30 Oct 11 July 12 July 23 Oct 14 Oct 23 July 26 Aug 6 Oct 28 Nov 8

Business in Options picked up sharply and calls were taken out in Howard Tenens, Cornell Dresses, Trident TV, Allled In- Floance.

ternalinnal Designers, London and Liverpool Trust, Woodslife, Continental Imperial Nimslo, Bremar Trust, GEC, Tozet Marshalls Universal, Kemsley and Milhanra, Tawa and City Properties, Ibstock For rate indications see end of Johnson. Glossop and Auto-Share Information Service motive Products. No puts were reported, but daubles were in Johnson Group arranged Cleaners and First National

### RISES AND FALLS

		Yes	erday	On	the 1	week
Funds	Rises 2	Falls 8	Same 61	Rises 217	Falls 45	Sama 199
s. Dom. & Foreign Bonds	13	3	63	86	28	273
riels	175	313	910	787	1,209	4,700
ial & Props	46	128	337	302	543	1.706
	5	37	66	60	167	317
dons	~***		23	5	3	101
100000000000000000000000000000000000000	78	31	109	206	146	442
************************	25	42	79	168	222	350
	224	562	1,668	1,825	2,369	8,106

### **NEW HIGHS AND LOWS FOR 1982**

147-44	mane And	2011011	J., 2002
The following	quotations in the Share	INOUS	STAIALS 1200
formation Serv	ce vesterday attained	Abbev	Morgan Crucible
w Highs and L	ows for 1982.	20W*!MT	Privington
NEW	HIGHS (15)	an Prop.	Radiant Metal
META	MIGH2 1197	Christie-Tyler	Sangers
. 3	EERS (1)	Cowan de Groot	Securicar A N.V
reene King	- 400.00	Francia Inds.	Spear IJ. W 1
	DRES (1)	Gestetner A	Statts, Potrs.
recomic base base		Half Lloyd Int	Turner and Newshi
FI BC	TRICALS (2)	HOSVET A	TSL Thermal Synd.
EC C	MK Electric	Jenks and Cattell	Uniterer N V
		INC	RANCE (1)
FC.	20DS (1)	Combined Int	STATE IL
ablaco Branda		Companies lat	ISUAE (2)
1 MDia	STRIALS (7)	Boosey and Hawket	
bby (J.)	Leo Group		
ack (P.) ·	Pitney Bowes Loan	. 240	770R\$ (S1
IL Aerospace	St. George's Group	Lotus Car	Cattyns
ennedy Smale		AE	Our s. Godfrey]
		Lucas	Harrison (T. C.)
· TR	USTS (2)	" codhead (J.)	Henlys
or Invest Inc	Smith ards	Appleyard	
		P/	APER (1)
RE OIL A	NO GAS (1)	Smith (David)	
KE. NEW	LOWS (111)		
-COELC	N BONDS (Z)	A	PERTY (13)
June Aless 1200	Do Sec 1812	Angle Met.	MEPC
HINGS WINDS I STAG	Do She Leis	Chesterfield	Proo Partnerships
AME	RICANS (6)	Clarke Nickolis	Prop Sec Inv
ets. Steel	Rep. NY Corp.	O≢elan	Samuel Props
ont. [[[inois	Sperry Corp.	Haslemere	Stock Conversion
ton Corp.	Tesoro Pt.	Kent (M. P.)	Thanses Inv 12pcC
	NICS (4)	Lon Shoo Pron 25	KC
who at Continued		S	HOES (1)
nk of Scotland	Mercury Secs.	Style	
anson Finance	aturin .		CTILES (2)
BUIL	DINGE (4)	Olxon (David)	Foster (John)
puch Group	Leviand Paint		
stock Johnson	Warrington	TR	USTS <121
		Orayton Cona	Murray Northern C
	ORES (4)	Elect and Gen	New Throg New Wre
e Cooper	Samuel (H.)	Estate Duties	Robeco (Br)
tners .	Waring and Gillow	Greenight Inv	Robeco Sub Shares .
FLEC	TRICALS (5)	Japan Assets	London Merchant
LEE .	Sertar	MUTTER NORTONTA	· Westpool Inv
ectronic Machine	Tele, Rentals	Out a	IND GAS (6)
orward Tech		Brit Can Res	Floyd Dil
		Claremont Pet	KCA IAI
ENGI	YEERING (8)	Berkeles Ex	Woodside
rton Group	IMI		
IVY COID.	Molins	OVERSEA	S TRADERS (2)
ita.	Moss Eng.	GHI and Dutius	Toser Kemaley
KN	. TI Group		INES (6)
F	000\$ (3)	GM Knigogrije	Peko-wallsend
ssoc Fisheries	Morrison (Wm.)	Haoma	
Land's Outsides &	Party I tradel ( to live)	Figure	Western Mining

### ACTIVE STOCKS

_	-		, , , , , , , , , , , , , , , , , , , ,
Stock Seecham RP ingle Star inth (G.M.) Hepworth (J.)	343 +16 150 + 9 32 - 3	Stock MiM Hidge Mirel TI TSL Thormal Syn Town and City Westam Mining	Cleaning price Sey's pence change 152 -11 133 + 1 104 - 8 73 - 9 271 + 11 167 -16

### THURSDAY'S ACTIVE STOCKS Sased on bargains recorded in S.E. Official List

-	No. of		•			huradayi cloning	•
Atock GEC	price changes	erice	9sy's chsage +19		price hangee 13	pricn	cyvu <del>do</del> 8a4,2
AAT Inda	18 18	418 280 408	- 7	Leech (Wm) Marks and Seca	12 12	49	- 3 - 3
De Beers 9fd Imperial Groop	. 13	194 105 <sup>1</sup> 2	- 15 - 4 - 1,	Racal Elec Bowniar Cobie & Wire	12 11 11	448 157 292	
Minel Hidgs	13	138	-7	ICI	10	108	- 2

### 5-DAY ACTIVE STOCKS

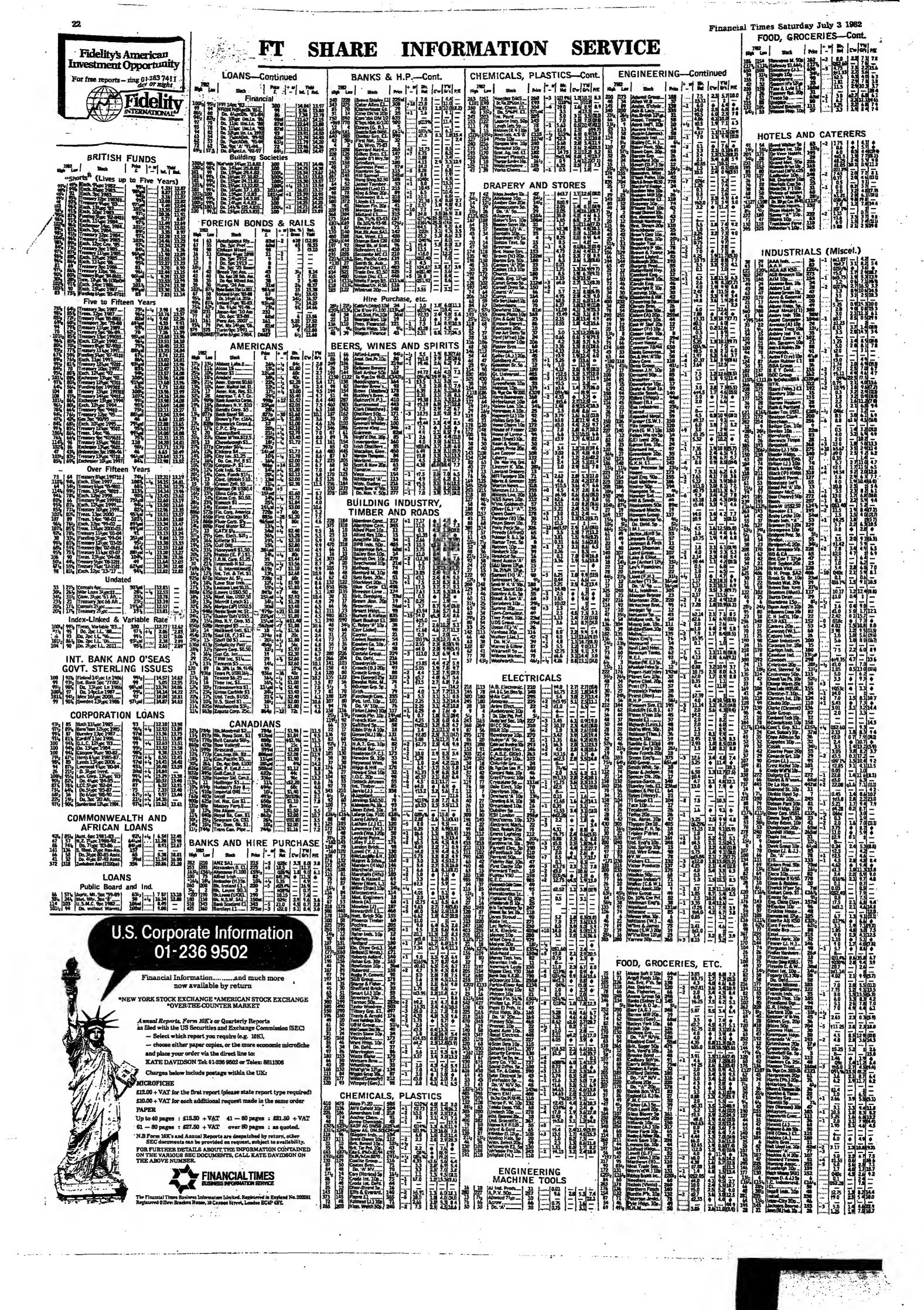
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2 <b>80</b> 6	id en	bergeins	over, the	five-day- poried	onding Thursday
	No.	Thurs of closus	a Change		Thirs No of closing Chai
	Chan	See beud	en:	Stock	changes pence we

	Stock GEC BAT Inds RTZ BP Imperial Grp Racal Elec Shell Trees	.orica changes 103 72 66 62 60	PUCE	-20 + 5 - 20 + 5 - 20	Stock Oe Beers Did Minel Hidge 898 ICI GUS A Ceble & Wire Glexo Inde	ence chaeges 54 53 51 51 50	194 136 408 308 483	
Į		•				•		

### 112.90 +0.01 112,89 6.88 14.76 14.63 14.56 14.75 14.64 15.38 15.44 15.49 17.07 (12/1) 14.38 (9/6) 16.85 (12/1) 16.72 (12/1) Dehentures & Loans 88,44 +8.05 5.56 88.39 65.68 — 65.68 3.42 14 Preference. 15.10 | 15.10 | 15.65 16.24 (11/1) 15.62 (26/3) Equity section or group Equity section or group 287.41 238.14 261.77 63.75 100.00 153.84 153.84 31/12/79 29/12/67 29/12/67 128.06 114.13 114.13 30/12/77 29/12/67 29/12/67 10/4/62 31/12/75 31/12/74 31/12/74 96.67 200.00 Ingineering Contractors Rechanical Engineering 31/12/71 31/12/71 100.00 † Flat yield. A list of the constituents is available from the Publishers, The Financial Times, Bracken House, Cannon Street, London, ECA, price 159, by post 289. RECLASSIFICATION: Fisors has moved from group 42 to group 27. DEBS AND PREFS: Alited Suppliers has changed its name to Cavenham. CONSTITUENT CHANGE: Ductile Steels deleted, replaced by Jackson (J. and H. B.) (8).

REDEMPTION YIELDS

Medium Compons



	Financial Times Saturday July	y <b>3 1982</b>			23
	NDUSTRIALS Continued   1982   1982   1982   1984   1982   1984   19	LEISURE—Continued    1982	AD 174 March to a sale of the Landston of the sale of the Landston of the sale	TRUSTS-Cont. OIL AND GAS—  Price   -   18t   C-  17t   1982   1994   100   1550	Continued    Max   Con   Max   PR
CATIBER	1982   1982   1983   1984   1985	45 33 Fairline Book 10p 37	1.7   Standard   1.2	136	DAIMA  OFFICE SECURITIES
	58 52	57 Medatrister 10p. 5712-12 37 24 92 63 251 1401 Ahlinsto Int 20c. 170 -10 - 37 24 92 63 35 1401 Ahlinsto Int 20c. 170 -10 - 33 - 35 38 15 1759.6 25 25 Photox (Lon.). 68 - 35 38 83 18 280 149 Pleasurems 5p. 230	235 220 Rosehaugh FL 220 21 127 14 6.4 172 138 Fleming Universal 238 212 Rose & Tomokins 212 -2 425 29 188 491 501 Feeting & Cod	347   -3   16.75   147.78   120   67   Cere Res. C\$5.00   67   18   -1   23   14   48   55   36   Charterhall 50.   46   18   -1   23   14   41   \$122 \( \text{Lill 100} \)   68   64   Charterhall 50.   46   Charterhall 50.   47   -1   50   172   190   33   -1   100     30.05   34   0.7   155   120   34   Charterhall 50.   43   -1   130     1	0.053   2.3
	30	280 139 Pleasurhung 55. 230	25   35 Section Uty 100 - 532   -2   nol. 17   25   47   25   48   3   3   30   Cap. 220 - 22   18   Sheaftbank Prop.   18   -1   -2   -2   -2   -2   47   37   Fundamest Inc.   114   12   Shough Ests   92   -1   3.33   1.8   5.2   (5.6)   134   1.68   1.6   2.6	3	Central African
	110 70 Macfarture 60. 109 -T 48 22 52712 37 - 28 Macfellan 200 - 368 1.4 5.7 058 86 56 Macherson (0.) 58 42 1510.3 8.5 62 53 tidegnotia Group 59 23 3.9 5.7 5.8 108 15 tidentil 5 65 39 255 1.5 6.5 man 37 29 Marring hat 10p 350 1094 3.0 3.8 (9.9)	2712 17 Web (Jos.) 5p. 276   he0.51 25 36 123 75 69 Zetters 5p	225 205 207 0c.10%Conv. 90 203 +1 009% 25.5 50.0 — 80 67 6.1. Global Rec. 51 202 694 0c. 876 0c. 91-94 595 +1 009% 7.2 (8.5) — 80 67 6.1. Global Rec. 51 100 102 Standard Sees 129 129 128 12 3.118.7 126 106 Gen. & Commid. 102 Standard Sees 129 128 12 3.118.7 126 106 Gen. Consolidat. 102 Standard Sees 129 128 12 3.118.7 126 106 Gen. Consolidat. 102 Standard Sees 129 128 12 3.118.7 126 106 Gen. Consolidat. 102 102 102 102 102 102 102 102 102 102	411 4.6 1.016.0 10 6 Efferny Secon 16. 6  3 37-2	120   75   Falcon Rh.50c
Chart	99 35½ Marshall 1 ky. 74 36 28 3.4[11] 32 37 28 Marshall's Univ 76 01 02 - 5143 [10] Marshall's Univ 76 01 0.2 - 5143 [10] Matheson 73 and 5126 77 4 23 6.2 - 188 164 Maynards 1 165 938 2.7 8.1[8.1] 190 132 Metal Sox 51 152 4 1155 1.7[1.9] mis 109 Metal Closures 122 41 155 1.7[1.9] mis 115 152 Metal Closures 152 2 41 0.1 \$ -	Motors and Cycles  20 34 B.L. 500 17 125 93 Gen. Mis. Units 128ml -1 012c 52 52 55 20 Wilesentificae 90 23 4 010% 0 97 0 122 122 133 Honda Moter 90 158 -4 010% 0 97 0 123 122 123 123 123 123 124 133 60	135   40a   12ac(a.P.f. 75)   85   -7   1276   10a   315.1   -1   178   148   12ac(a.P.f. 75)   85   -7   1276   10a   31.4   3.2   30.8   87   71   Glasgow St'lideri.   12ac   133   12ac	168 -2 23 13 20 20 90 International Pol. 185 -3 154 -1 4.0 2.7 3.8 122 82 Markton Explus 106 90 -1 133 2.3 5.2 75 250 Markton Explus 106 101 -1 3.1 1.1 4.4 134 64 MCA int. 64 -1 130 3.3 1.1 5.9 74 41 KCA Drilling 30 130 6.95 1.1 7.6 5.55 5.490 Lan Am Energy NV 52.5 124 -2 0.5 1.5 1.6 530 5.500 Lan Am Energy NV 52.5 124 -2 0.5 1.5 1.6 530 5.500 Lan Am Energy NV 52.5 250 1.2 1.2 1.2 1.2 1.2 1.2 1.2 1.2 1.2 1.2	18.0   1.7   6.5 (18.7)   7   11.5   Argosy Gold NL.25c   22.2   2.3   2.5
	100   104   105	148 124 Plaxtons (GB) _ 130  -1   85   22 9.6 54	48 37 Town Centre 37 10.00 1.4 3.2 30.8 87 71 Glasgow Schickrs.  334 264 Town & City 10. 272 + 114 0.00 1.7 3 1.4 1.9 127 Globe Inv.  149 128 Greentriar Inv.  150 110 251 12 251 15 210 15 Greentriar Inv.  150 110 251 12 251 15 210 15 Greentriar Inv.  150 110 251 110 91 67 Greentriar Inv.  150 150 150 150 150 150 150 150 150 150	100   100	0.4%   11.8   13.6
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	148   115   Parker Knoll 'A'   137     7.5   3.2 7.8 5.7     218   184   Panks & Whites   200ml     7.5     5.4     132   112   Perk tholdings   122   2           97   86   Peerless   90     6.3   1.9     148   Pentinod 10p   72                     17   10   Pentos 10p   12                 19   66   Petrocon 122sp                     20   66   Petrocon 122sp                         21   22   Philips Patents   28                       22   23   Philips Patents   28                       23   Philips Patents   28                               24   25   3.6   4.9   6.5	310 [237. [Fight Refuelling.] 200 [+2 [3:75 [ 3:6] 1.9[17.4 [	Ocsus Transport   115   -1   9.0   1.8   1.2   6.0   4892   400   4.0	174 44 Pricz Pet. 51 80 Premier Res. 28 1154 53 1.0 6.6 56 38 Premier Com. 59 41 -1 74 22 1.1 4.3 422 240 Ranger Offi 280 14.3 1.1 6.7 130 55 S.A.K. Pet. ISSS.0. 66 +4	
	475 (30) Photo-Me S0p. 445	Garages and Distributors  116   72   Adams Cition   93   -2   4.13   1.9   6.3(9.7)  91- 72   Alexanders 10p   3   -2   -1   -1   1.56  71   29   Appleyant Gra.   29   -1   0.1   -0.5   -1   -1   1.56  76   60   Aringan Moter   69   -5.0   6.510.4 (6.8)  17   12   1856   11   10e   12     0.1   -1   1.2   -1   1.56	80 65 Footwear Inks. 69	243	5 Ucc 22 L1333 352 226 Pelso-Walltent 50C 216 -5 \$1115C - \$ 3332 15 Pelsart Res NL 15 205c - 23 120.5 22 7.7(6.7) 56 30 Selfunst A 33 4 3 120.5 2.2 7.7(6.7) 56 30 Selfunst A 33 4 33 120.5 2.2 7.7(6.7) 56 30 Selfunst A 33 4 33 120.5 2.2 7.7 (6.7) 56 30 Selfunst A 33 4 33 120.5 2.2 4.7 12.5 46 24 Savan Resource 20c. 30 30 120.5 2.2 4.7 12.5 46 24 Savan Resource 20c. 30
	74 51 Pres (We) Sr. 119- 56 -1 c3.18 1.2 8.2 (0.6) 195 1924 Prestige Group 166 6.88 2.8 5.9 7.8 197 2 77 Pritcherd Swe. 83 -25 1.8 4.3 (0.6) 197 2 77 Pritcherd Swe. 83 -25 1.8 4.3 (0.6) 197 2 1.8 197 (0.6) 197 2 1.8 197 (0.6) 197 2 1.8	119 105   Bramati (C. D.). 119   (65.0 3.6) 7.2 5.5 1 98 7.5   Brit. Gar Anzt. 109 93   13.5   1.9 5.4 123.7   134   102   Carfyrs 50p   102n   -1 45   -5.3     35   27   Cowie (7.) 5p   301   -1 45   0.5 7.5 (61.3 96 78   0.5 7.5	13	99 - 125   0 3.0 54   17   Strata 01 ASO.35   20   -1   15	다 그리고 Tins
	330 240 Reed Intl. 51 284d 6 14.0 03.5 7.0 4.4 912 821 7.0 4.4 912 821 84 -1 14.3 2.1 7.4 92 195: 159 Rebyon Inc. V50, 162 -1 025% -1 18 -1 86 83 Reswick Group. 85 027 8.3 6.4 23 17 Reswore 86 50 2.7 8.3 6.4 23 17 Reswore 19 9 11.0 7.5 7.5 955: 424 Ricardo 448 -0 8.5 3.0 2.7 2.7 2.7 5.7 195: 14.0 Pack Physics 10 10 10 10 10 10 10 10 10 10 10 10 10	289 <sub>2</sub> 20 Hanger Inst. 10n 20 — 0.5 3.1 3.6 (888 83 72 Harrison (T.C.) 72 — 3 3.1 3.7 6.2 5.7 195 77 Harrison (T.C.) 72 — 3 3.1 3.7 6.2 5.7 195 77 195 77 195 78 195 79 2.8 10.0 6.0 40 195 79 195 195 195 195 195 195 195 195 195 19	30 1150 GC traps A 50c 286 +28 -28 -28 125 170 Messina R0.50 200 -10 069c 5216.7 - 85 68 Da. 8	131 -2 2.7 1.1 3.0 497 335 Ultramar	24   15 LEWIST 1240   19 ( L5   2.1814.5
	82 52 Rockowere. 70 21 22 43 (025) 90 43 Holfe & Roban Ide. 84 25 4 44 6 1185 110 Rooper 132 b4.33 4.9 4.7 6.7 128 144 7 Rotagrist 20p. 7 -1 0.1 20 - 20 - 20 - 20 1185 160 Royal Words. 120 8.6 22 6.8 7.7 147 132 Rossal (4.3 10.7 240 11.2 25 1.3 25	12 16 Mater Re. Comp 210 11 11 11 11 11 11 11 11 11 11 11 11 1	TEXTILES 222 192 Do. Cap. £1	204 OVERSEAS TR 204	11
	146 122 [riyan 4] 55 1492 7.0 7.0 146 2 7.0 146	NEWSPAPERS, PUBLISHERS  147 1100   Jas. Book P. 20p.   125	Size   April   Size   Mortes   April	222d	45   7.8   25   105   100   100   100   25   25   26   27   25   27   25   27   27   27   27
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	275 1323 Smitht book 50a 1 329 1 10.5 1 2 0 4 5 1 2 7 1 2	67 177 Marron Lagrany   267   40 34   20 37 11 2	12   Do. A' 200   15	140   +2   5.8   1.6   1.7	20 11 Sabina Inds. CS1. 11
eric et ja Visionis Visionis	36 23 Solic. Law 200. 23	88 129 Routiesne & RP 288 +3 3.0 0 1.5 0 1 880 155 Suspe (W. 1) Hais 450 8.0 5.1 2.5 18.8 75 14 Utol-Newspapers. 150 120 1.211.4 10.1 49 38 Websters Grp. 59 42 25 2.3 8.5 7.4	15   23   Martin (A.) 2ln   34   0.1   - 0.4   164   164   Scot & Merc A.   175   Miller (F.) 10p   92   2.44   4   3.8   4   149   Scot, Mort. & Tst.   122   95   Scot, National   132   132   8.1   132   8.1   132   8.1   132   8.1   132   8.1   133   132   8.1   133   132   8.1   133   1	97	0.88 1.8 2.6 based on latest amount reports and accounts and, where possible, are specially supported on half-yearly figures. P/Es are calculated on "net" epidated on half-yearly figures. P/Es are calculated on "net" epidated on half-yearly figures. P/Es are calculated on met" distribution basis, earnings per stare being computed on profit after taxation and anceliered ACT where applicable; bracketed figures industribution. 1.0 per cent or more difference if calculated or "nit" distribution. Covers are based on "maximam" distribution; this compares gross dividend costs to profit after taxation, excluding exceptional profits/bases hat including estimated extent of offsetable 4AA bolis.
	102	35 [ 28 ]Ault & Wiborg] 35 ]	79 59 S.E.E.T. 20p 59	123	
	133 120 Stockiske 115 125 13 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	38		7112 3.0 1.6 6.0 India and Bangl 153 -1 6.25 1.0 5.4 265 230 Assam Protter £1. 243 245 236 Assam Frontier £1. 245 256 200 Assam Frontier £1. 265 250 Assa	Table   Barres and approximation
	107 73 TSL Til Yran Syrad 73 -9 27:0 0.8 ±(B.1) 1 10 5 Th. Trans Vr. 50. 36:0 1.58 1.4 0.213.4 152 104 17 TVT ASO.50. 109 012: 3.4 0.6 4.5 169: 1121 TNIF no. 7 200. 1221 8.0 1.9 9.4 0.5 4.5 172: 58 Toothill R.W. 72 73:5 2.9 6.9 6.5 173: 59: Tropy 74: 115: 0.8 6.1 (8.7) 73: 115: 0.8 6.1 (8.7) 73: 115: 0.8 6.1 (8.7) 73: 115: 0.8 6.1 (8.7) 73: 115: 0.8 6.1 (8.7) 73: 115: 0.8 6.1 (8.7) 73: 115: 0.8 6.1 (8.7) 73: 115: 0.8 6.1 (8.7) 73: 115: 0.8 6.1 (8.7) 73: 115: 0.8 6.1 (8.7) 73: 115: 0.8 6.1 (8.7) 73: 115: 0.8 6.1 (8.7) 73: 115: 0.8 6.1 (8.7) 73: 115: 0.8 6.1 (8.7) 73: 115: 0.8 6.1 (8.7) 73: 115: 0.8 6.1 (8.7) 73: 116: 0.8 1 73: 115: 0.8 6.1 (8.7) 73: 115: 0	52 133 Cropner (James) 148 3.0 • 2.9 • 126 11 Detyn Pack 20p 25 +1 1.0 • 5.7 • 6.0 1211.1 (92) 156 44 East Lanes. Ppr 44 3.5 2.011.4 (5.1) 160 120 Eucalyptus 223 6.0 4.8 3.8 5.8 2 70 76 Ferry Pick 10p 223 6.0 4.8 3.8 5.8 2 76 246 19 G.B. Papers 21/2 - 2 24 2 3.5 2.0 1.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2	21   310   Tongar	258   258   05747	[33.0   0.9 122 Statement.  Cover allows for conversion of shares not now ranking for dividends or sanking only for restricted dividend.
	95 74 (tinites Gas Inds 95 5.95 • 9.9 •	32 22 Offres Paper 20p. 28 02 6.0 1017.1	1 170 1751   Hat Retikh Sere 1	326	miturity of stock. a Tax free. b Figures based on prospectus or other official estimate. c Cents. d Dividend rate paid or payable on part of capital, over based on dividend are paid or payable on part of capital, over based on dividend and yield. b Assumed dividend and yield after scrip issue. Fayment from capital sources. It Kenya. on Interim higher than previous total, a Rights issue pending. a Earnings based on preliminary figures. 5 Dividend and yield exclude a special payment. It indicated dividend: over relates to previous.
1	200 150 (Jestee Parceis 193	22   20   Offees Paper 20p.   28     02   4.01   1.017.5   1.055   305   Santchi 10p.   388     162   3.11   2.915.5   300   87   -2   7.0   1.6   11.5   7.7   7.5   46   Santchi (Leffsa.)   47   22     1.6   11.4   0   1.7   2.5   1.5   1.4   0   1.4   0   1.5	Investment Trusts 177 64 Witan Iw	194 169 Hartla Life	- 1960c 12 + 1960c 12 + 1960c
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# FINANCIAL TIMES

Saturday July 3 1982

WEST END OFFICES

### MAN IN THE NEWS

# **Almost** driven to distraction

BY HAZEL DUFFY

SIR PETER PARKER speni more than an hour yesterday discussing with journalists the merits of proposals for improv ing Government control of the public sector industries, contained in a new hook\* to which he has written the foreword, tt is indicative of his passionate interest in trying to find a new and beller retalionship hetween governments and industry— public and private—that he found this time just 36 hours before the country is due to be plunged into a strike which will deprive it of railways for the

third time this year. But Sir Peter helieves equally passionately that he has right nn his side in the disnute with the drivers' union. His words to describe the Aslef executive are more restrained now than



Sir Peter Parker

they were on Wednesday, the morning after the Aslef strike call shattered the relief which greeted the deciston of delegates to the NUR conference to suspend their strike action. He believes that his appeal to all Aslef members to think about the consequences before going on strike might yet have the effect of "bursting open the closed circuit of Aslef."

Since being appointed chair-man of BR in September 1976, Sir Peter has seen to be successfully waling the tightrope of managing a nationalised industry which is firmly in the public eye and dependent on government moncy for its surmided the pitfall of publicity losing his cool with ministers and civil servants which have tripped up some public sector industry heads. He deliberately courted the unions from the outset setting up the consultative Rail Council, attending their social functions, and talking about Sid (Weigbell) and Ray (Euckion)

as though they were old chums His critics, however, say that this only worked for as long as he made no great demands on the unions to change their working practices. Now be bas to get the unions to deliver those demands if he is to get the money from government which will give the rallways some sort of assured future.

After the two-day stoppages by Aslef at the beginning of the year, which gained nothing and lost BR \$80m. Sir Peter know; that his seven tears at BR - he is due to leave in September 1983 - will be judged almost entirely by the events of the next few weeks, although be emphasises that what is happening now is completely in accord with the polimes that the Board has been following for a long time.

Sir Peter's firmness in this latest dispute, said to be un-tirely supported by the Board. has surprised some who know him only for his onlightened. conversation, his interest to the arts, and his charm. None of these interests has deserted him during the present troubles. On the eye of the earlier Asief stonrages, he wrote a review for the New Statesman on two new books on William Blake, whom he speaks of with reverence.
On politics, however, he is much more coy His well-known

association with Shirley Wil-liams and other budding Lannur politicians during his Oxford days, and his Labour Party acti-vities during the 1950s, led to questions being asked when Barbara Castle asked him first to go to BR in 1967: are we to have a Socialist chairman?which he castigates as being as irrelevant as talking about "Christian mathematicians" and "olack plumbers."

He describes bimself now politically as an "amoeba." which means that it would not by poritic for bim to be associated with any party in this job. But his wide range of interests and achievements in the private and public sector leave open specific tion that he would be a natural for the SDP when be leaves BB. Of his future, he says only that "we shall see what needs to he done."

\* Controlling Public Inqui mes: John Redword and John Haich, Published by Bani Black. TROUBLED GROUP FACES SETBACK OVER U.S. TYRES DEAL

# Guinness Peat £15m loss provision

husiness it bas helped to finance. Mr Alastair Morton, group

chief executive, said the pro- of this event." vision was necessary hecause Guinness Pear had encountered serious difficulties in recovering fund from Performance Tire, a Los Angeles company which imported into the U.S. tyres made in Eastern Europe and the Far East. The tyre slocks had heeo financed by a Guinness Pear 11K subsidiary-Performance Tyre Limited.

The £15m provision, logether with nel losses of more than £13m in the first half of Guinness Peal's £981-82 financial year, would result in "a con-siderably reduced net worth." Mr Morton said.

Some of the first half tosses may he reduced hecause earlier

The man with responsibility for the Performance Tyre deal who resigned in February of bank's this year, Mr Morton said.
"There was a breach authority limits inside group," he added.

suspended on Thursday morning at 57p at the request of the group. They with begin lrading again on Monday. It is believed that a large block of shares changed hands on Wednesday night, but Mr Morwhether there would be any Stock Exchange investigation. Guinness Mabon, the accept-

Guinness Pear's shares were

GUINNESS PEAT. the troubled but Mr Morton said Guinness ing bouse merchant bank subcommodity-to-banking group.

Guinness PEAT. the troubled but Mr Morton said Guinness ing bouse merchant bank subcommodity-to-banking group.

Peat now has "a balance sheet sidiary of Guinness Peat, yesterdisclosed a major setback problem which we must repair."

The group's strategy would continue to be to withdraw from day released its annual results commodity-to-banking group. Peat now has "a balance sheet disclosed a major setback yesterday when it announced a £15m provision for lnsses. Guinness Peat's current net arising from a California tyre worth, which was £36.2m lest provision for taxation and transproblem which we must repair." day released its annual results areas which are "irrelevant, unMr Morton dectined to reveal ahead of schedule. Profits rose profitable or uncontrollable." provision for taxation and trans- this knock in the guts, but it October, He said last night: fers to contingency reserves. doesn't alter "We are aware of the gravity Both Mr Morton and Mr Mr Morton.

Richard Fenballs, chief executive of Guinness Mahon, stressed for the Performance Tyre deal that the group selback bad had been Mr Anthony Whittaker, an executive director bank. Mr Fenballs said the results had released in advance of its services group.
parent in order to "show that The £15m pro our bank is perceived as

responsible.
"White we are obviously con-

inguish between the "ongoing and outgoing" husinesses of the Guinness Peat group. He said the heart of the group was now the merchant bank and the Fenchurch insurance concern.

profitable or uncontrollable."
"I would rather not have had

Guinness Peat would not be selling its bank and planned to reduce its overall short-term debt from £91m to about £40m. d the Mr Morton said be wanted to been build a profitable financial

The £15m provision would not affect the group's plans to sell the coormodity business to a "White we are obviously concerned at the latest misfortune
of our parent, we are at arm's
tength and wilt continue to pty
our wares," he said.

Mr Morton wished to distinguish between the "ongoing"

The commodity outsiness to a
group of iovestors led by Lord
Kissin, the life president of
Suinness Peat.
Said last night he expected the
purchase would cost between
film and £15m, the asset value
of the commodities business. of the commodities business.

" We are talking on a friendly basis and witt announce the deat within the next fortnight," Lord

Gntnuess Mahon results, Page 14

# Argentina wants debt rescheduled

BY IIMMY BURNS IN BUENOS AIRES AND PETER MONTAGNON IN LONCON

ARGENTINA'S new President. Argentine assets in the UK. General Reynaldo Bignone, has confirmed that his Government seek to restructure the country's \$36hn (£20.7hn) refinance about \$12bn in foreign foreign debt. It could be a debt this year, It is not clear rescheduling operation than Poland's.

In a speech to the nation on Thursday. General Bignone have fatlen to \$2bu. said: "Argentina's large foreign General Bignone r way that . . . is compatible with its resources."

He did not elaborate, but Falklands crisis. bankers in Buenos Alres said Argentina was likely to seek help from the International Montary Fund.

London said no meaningful dis- said. cussions on commercial bank

BY ARTHER SANOLES

Boeing 757 jets previously

The two aircraft-the latest

Boeing model carries 228 penple—are part of the 19

ordered by BA in pre-recession

days. Recently, the airline has

been trying to slow down

ordered by BA.

from Air Europe.

a £40m deal with charter rival extra aircraft

Air Europe, a subsidiary of Boeing, it appears, out the intasun Leisure. Air Europe is two UK customers together to

taking over the purchase of two save its own order book.

Latest estimates suggest that Argentine public and private sector borrowers must repay or how far this process has already gone. Argentina's reserves are prices are also possible.

General Bignone promised a will be restructured in a big reactivation of Argentina's economy, which was already in deep recession hefore the "We think It is imperative

that we introduce the necessary financial and monetary reform aimed at limiting unemployment Bankers in New York and and Increasing productivity," he

debt can take place before consideration by the new preliminary discussions on re- find it fairly easy to negotiate Britain lifts its freeze on economy minister. Sr Dagnino scheduling with U.S. banks. a restructuring of its debt.

The deal gives Air Europe

raised import tariffs. A large devaluation and re-introduction of a split exchange rate for actions to lessen the impact on

Bankers in London said tast night they were relieved that General Bignone had apparently rejected pressure from opposition parties in Argentina for a unilateral moratorium on foreign dehi. But, they sald, the outline economic programme was, at first glance, unlikely to

aopeal to the International Monetary Fund. There have been ruours in the Euromarket in recent days Measures believed to he under that Argentina has already had

noth airlines but is extremely

Pastore, include a wages policy. These are denied by banks in control of interest rates and New York. li would be "imptausibte."

said one British banker, for Argentina to agree a rescheduling arrangement that did not

as a result of General Bignone's announcement. Brilish banks feared Argentina would divert mooey it claims to have set because of the Falklands crisis.

Most bankers remain con-vinced that once the assets freeze is lifted. Argentina will

# British Airways in £40m jets lease deal BRITISH AIRWAYS has age lour groups, needed more than half the stock is Arrangements will be made managed to ease its medium-additional summer capacity but already committed to approval, for British Airways to supply term capital problems thanks to wanted a winter user for any in ficet terms the deal suits. Air Europe with simulator

romplicated. Under the arrange-ments Air Europe will have the 757s for the peak summer still being discussed months, ohis two 737s it already. The first 757 will spares and technical support. Provision of 757 maintenance is leases from Air Florida, plus to an option for Air Europe to other 737s it owns. to an option for Air Europe to sell to British Airways in 1987.

ordered by BA.

One 757 next year and one in other 737s it owns.

British Airways will use the 1984. Financing will be 1984. Financing will be 1985. British Airways will get the 1985. British Airways will get the 1985. British Airways in 1985.

British Airways will get the 1985. British Airways in 1985.

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British Airways in 1985.

British Airways will get the 1985.

when the Air Florida jets on British Airways said yester-back to the U.S., and it will also day that the deal meant it bave access to other Air Europe would still be the first UK air-ring offers. No final decision 737s for lease proposed agreement simply means that between 1983 and 1986, the BA 757 fleet will grow

# delivery of the jets. ciple "—it will be subject to which is perfect for us." Mr rather more slowly than originAir Europe, part of one of Intasun shareholder approval Harry Goodman, Intasun chairBritain's fastest growing pack(Intasun is USM quoved) but man, said last night.

has been made. When the dea! "It will mean our fleet will is completed—for the moment be balanced 75 per cent in the li is an agreement "in prin-summer and 25 in the winter.

### **Jenkins**

day he is in a strong position position over the longer term, ahead of Mrs Shirley Williams and Mr Buil Rodgers.

Dr Owen immediately pledged his support to Mr Jenkins and said the compaign had shown the merits of a direct election by all members. He noted that the view of Mr Jentins and Mr Steel about the Alliance would now he dominant but he boped that they would not believe they had corre blanche. He warned of the need to take account of the 45 per cent of toters who hari a different view about the party's development.

Mr Jenkins now faces problem of how to fit Dr Owen that the party leadership now that the latter is no longer Parliamentary leader. Leading members of the SDP last night were saying that there mught now he some debaet about the allocation of jobs between Dr. Owen, Mrs Williams and Mr. Rudgers.

### Continued from Page 1 Continued from Page 1

### BR toughens stance

change in the union's take ness to adopt flexible rostering. | London E and SE England

ton. Asief peneral secretary, said: "Flewble risecting is n longer the usue Our tropisals are no longer the tisue. The is will the Brish Fair Basif agree to suspend the resear." be imposed on Sundig if we call off the strike? There is, therefore, a stand-

off between the new sides, BR their union's strike call.

Is seeking streament from In a letter restorday.

Aslef to stringen conditions — worned its members: "I notified a callington' is series of the dispute, We're fichting for new restors. Asleft is saying the pasters, have to be seconded before the strike is clied off.

ices. Dr Owen has emerged with and its alternative proposals there is a groundswell of an enhanced reputation and gives no cuarantee that after opinion among train drivers standing from the compagn, further delay there will be no arainst the strike and a readified by the last opinion among train drivers with his 44th birthday yesters change in the union's basic possion adopt flexible materials.

Mr Bob Peid, BR's managing Aslef said the all-up strike director said eight out of the threat would be suspended im. If Eastern Region depots where mediately if the new roster, the new rosters will be posted were withdrawn. Mr Ray Buth, tomorrow, had told the management and the unions they would scree to work the rosters if the union allowed them to do so. Bit hopes that this ground- intervals. Max 14C (57F swell will see a number of train Rest of Scotland, N Ireland: orivers reporting for work immerrow and next week in a

repeat of lost Monday when a number of NUR members defied In a letter yesterday Asief warned its members; "This is not just an ordinary industriat dispute. We re fighting for more than the eight-hour day. We're Schling for the survival of strong trade unionism on the

A last duch poses tributes seemed less likely perchay after the Advisory Contiles, in an inspectified reference to the artist and Arbitration Servey and after the Advisory Contiles, in added: the us be honest this total no plans for any further soon most difficult hattle. If it intervention although it was ready to help if necessary,

Senior BR officials believe about from anybody else."

# First National Finance in £20m claim

BY RAY MAUGHAN

Raymond Stater and Mr John Lifley, as well as a inird man. Il: Lea Hall.

The two directors, Mr Lilley, and Slater, were heavily critic total claim comprises a sum of coordina Department of Trade Estitible under the first green inspectors' report published ment a sum of classes £14m recently for their "deplorable under the terms of the later conduct in and obout their presecution of the old for Norwest, the civil equippering, consequency and construction \$507,000 granted or Stonegate

The action stems from the The securities resided by battle in the continuous for Continuous Form Norwest were Messes. Security Solutions FNFC made to a private FNFC are Memor Park Solution acquire Norwest were Messes. Security States of The action stems from the

FNFC's demands are mischap of the two cucranters in writing made on August > 1972 and July 25 1970, revole totally. The aureement plus promost morest of almost from the section these claims to the sections to the sections to be allowed to the planned.

FIRST NATIONAL Finance Securities, controlled by the issions of just under £5,000, and topoporation is claiming a total three defendants, for the partial at Haworth which realised; of £00,000 from two of the pose of building up a stake in £00,000. The plaintiffs will directors of Norwest Halst, Mr. Norwest.

The two Department of Trade propertors—Mr. John Davies QC and Mr Thomas Herdingwere appoointed in March 1977 and their report was published ! ilmost two weeks ago The report stated that "First National Equities and Birmingham Industrial Trust Investmen's were subsidiaries of FNPC win provided the finance for the Nerwest impusation. By February 1976, the sole partim-

### Weather

UK TODAY SHOWERS intervals.

Bain, becoming brighter later. Max t9C t66F). Rest of England. Wales, Channel

Showers, sometimes heavy, Max t7C /63F1. NE Scotland, Orkney, Shetland Scattered showers with sunny intervals. Max 14C (57F). Showers Max 16C 161F). Outtook: Little change.

### WORLDWIDE

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# Guinness Peat's £15m puncture

THE LEX COLUMN

Accident-prone Peat bas suffered another puncture, this time suitably enough through its exposure to Californian importer called Performance Tire. Only tast year, of course, the group's commodities business was skidding nastily after dabbling in the Chicago animal fats markets. In the middle of all this, poor Guinness Mahou, the group's merthant banking subgroup's merchant banking subidiary, is trying to avoid being lainted by its parent's troubles, and is bravely proclaiming its own health and strength by bringing ont, ahead of schedule, record profit figures for the year to April.

This is still far from being the end of Guinness Peat, but hopes that it might recover to become a healthy, broadly based financial group have now been severely dented. Within a few weeks the management buy-out of the commodity side is likely to so ahead. That will is likely to go abead. That will leave the main activities of Guinness Peat, apart from banking, as insurance broking, aviation broking and leasing, and project management together with some industrial involved in over balf the commerciat bank loans to Argentina.

Pressure on the British Government to lift the assets freeze seems likely to increase as a result of General Rignonals.

At another ventures: If all goes well, the earning capacity of the group should be well over £10m pre-tax, but the burden of debt still hangs heavily over future prospects.

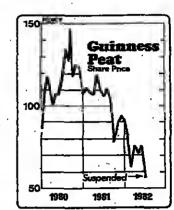
borrowings of over £90m, but although much of this total will be disposed of with the comaside to meet debt service pay-modities business, it is hard to ments 10 British banks withheld see the figure coming down to see the figure coming down to under £40m. Meanwhile net worth last given as £36.2m on an adjusted hasis for April 1981 must bave been significantly reduced, though there could be scope for limiting the damage through clawbacks of provisions and by means of property re-valuations. And the market value of the hank is probably nearer £40m than its disclosed book net worth figure of £26.1m as at April this year.

Il lnoks very much as though il may take a sizeable capital injection to get Guinness Peat back properly on its feet. And as nne dose of bad publicity follows another, sbareholders may well be wondering whether Guinness Mahon might be worth more outside the group than Inside it.

### Markets

yesterday afternoon but they should see encouraging figures recovery in demand, a message discount seems a mite ambitious.

Index fell 6.3 to 543.0



on bank lending and central Government borrowing, while the Government Broker would presumably like to have a new stock in place before a fistful of coupon payments becomes due later this month.

His funding programme is being made no easier, however, by the interest rate anxieties on the other side of the Atlantic. Payment on the recent four and seven-year U.S. Treasury note auctions is due next week, and Monday's Independence Day holiday will leave banks with only four days to meet their reserve requirements so, even if the Federal Reserve remains helpful, short term dollar rates could stay fairly firm.

### Town & City

The acquisition of Berkeley Hambro and a property revaluation have allowed Town and City Properties tn emerge at long last from the 1974 pro-perty crash with a tolerable level of balance sheet gearing. Net debt now stands at 57 per cent of shareholders' funds, a level broady in line with expectations. However, the return to profitability has taken place well abead of schedule, with a £1m pre-tax profit in the second six months, containing the full year loss at £2.9m. An 18 per cent jump in the contribution from the service industry division to £7.9m takes most of the

This may not worry the Bank of England too much so long oil sector is now dictating dis-as sterling's trade-weighled in- count rates of as much as 30 per dex builds steady. It finished cent, while forecasts for the U.S.

The authorities spared the yesterday at 91.3, exactly the oil price in 1990 range around gilt-edged market a new tap same level as a week before. \$52. When quality North Sea The Bank may be more anxious oil companies are trading at a are unlikely to show such fore- about the fact that sterling in- 25 to 35 per cent discount to bearance for long. Next week terest rates are still choking any net assets. Atlantis 21 per cent

which has not been lost on the equity market. The FT 30-Share Index ended the account at it lowest level since mid-Januar, several benchmari recovery stocks, including T and Lucas, reaching new low for the year. Over the last year the cor

yesterday — has more or tesheld steady, while the propert sector as a whole bas decline by nearly a fifth. This has tell Town & City shares on a rathe smaller discount to net assetsof 37 per cent—than the average. There may be some support from the imminent return t meaningful dividend payouts. likely pre-tax outcome in the coming year in the £6m to £8n range and a fairly bealthy pro jection for reversions.

Nevertbeless, Town & City' capital gearing remains high by the sector's standards, and the portfolio is now of retatively low quality. The resort to sale and leasebacks produces an etemeni of off-balance sheet gearing, leaving the company more vulnerable than most to the property devaluations that have been beginning to show up in property company balance sheets in recent weeks. So the rating is beavily dependent on investors' regard for the management.

### Atlantis

London is no longer the Mecca it used to be for oil men bearing maps and charts of Western Canada and the U.S. Only last week. institutional yawns greeted Aberdeen American's attempts to raise £16m and the issue promptly folded. But the occasional tiddler can still get through—this week a company called Atlantis Resources successfully placed 3m of its shares in London at 45p each.

Atlantis' placing document has drawn support from the sort of unrealistic figures which seem to remain de rineur for transatiantic oil companies. The estimated net cash flow on pro-ven reserves emerges as C\$84.5m which is then discounted at a 15 per cent rate to C\$17m. This exercise is heavily dependent on a sharply rising oil price-projected to reach U.S.\$80 a barrel in 1990.

In fact, the sorry state of the

# The Monks Investment Trust

Summary of Results for year to 30th Apr	ril 1982	1981
Total net assets at market value	£81,202,173	£82,839,634
Ordinary shares:		
Asset value	98.5p	100.6p
Earnings	2.18p	2.47
Dividend		2.40
Geographical distribution of investment	ts %	%
Equities: United Kingdom	33.9	38.4
United States	36.7	. 38.2
Japan	36.6	11.7
Other countries	12.5	10.7
Total equities	99.7	99.0
Deposita less net current liabilities		1.0
• • •	100.0	. 100.0

ohtain the maximum total return on shareholders' funds, but we now believe that, in view of the Company's freedom.

from tax on capital cains and ability to identify attractive opportunities for growth, greater emphasis should in future be placed on capital appreciation, if necessary at the expense in the short term of earnings and dividend. We also believe. that such opportunities are at present more likely to be found in overseas countries, and we have therefore during. the year moved further funds abroad. This high commitment to foreign invest-

ment is not necessarily permanent. • The net assetvalue per share fell by 2% during the year. The major stockmarkets all declined moderately in terms of their own currencies, but our asset value was protected by the significant appreciation. against sterling of the dollar and the yen.

we consider to have good scope for capital appreciation. We remain fully invested. ◆ Earnings fell by 12%, mainly as a result of the shift of funds overseas. The effect of this will continue to be felt in the current

show a further decline. ◆ The Board do not intend to reduce the dividend. We have recommended a final dividend of 1.30p, maintaining the total at 2.40p, but requiring administration Revenue Reserve. To maintain the rate at 2.40p, further drawings will be required in the current year and possibly over the next two or three years.

year, when earnings are expected to

Shareholders will thus have some time to wait before they receive a higher dividend, but the Board believe that present investment policies should produce a better overall return on shareholders' funds.

Copies of the Annual Report may be obtained from Baillie, Gifford & Co. 3 Glenfirles Street Ediobarch EH3 6TV

